

## CAM News & Updates



**Mover's Edge**

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Visit our Website



### Inside

- *President's Message*
- *SIRVA acquisition*
- *New IAM Director*
- *SafetyDriven awards*
- *CAM in the news*
- *Charitable opportunity*
- *Premiere International new hire*
- *Blue Bins*
- *Flat screen TV kits*
- *Vintage truck for sale*
- *Toronto company for sale*
- *CAM golf*
- *CAM conference*



## ALERT

On May 30th CAM was subjected to a spoofing/phishing scam. Emails were sent out to our board members from Nancy's email address requesting money be sent to cover a payment of a vendor. It is not our practice to ask our members to provide CAM with financial aid. If you receive an email from Nancy that looks suspicious, has incorrect spelling and grammar errors, please disregard. We have been assured that our internal system has not been hacked, nor that any of our data is in danger. Passwords have been changed and our IT company is doing a thorough check.

### President's Message

By now you should have received *The Canadian Mover*, a definite labour of love for

CAM. I hope you take the time to read it and pass it around the office.



**Nancy Irvine**  
CAM President

While the cover story about Project Haul and one rogue – Green Moving – is from last summer, we are still dealing with the fallout from their scamming ways. On April 25<sup>th</sup>, Jim Carney's crew from [Rawlinson Moving](#) met the Toronto Police and myself at a public storage facility in Scarborough to retrieve two stolen shipments. One of these shipments was presumed lost for 5 years and the customer was overwhelmed to see personal items coming off the truck when we delivered them later that day. You can read about that day [here](#).

Earlier this week, Steve Kieswetter dispatched a crew from [Sheffield Moving](#) to pick up another load from that same storage facility to take out to Lac La Biche, Alberta. This family, recently from Poland, were taken advantage of because their grasp of English wasn't the best.

I'm so proud of everyone who has stepped up to the plate and offered their assistance with these distressed shipments. CAM members are the best and it's great to be part of such a passionate organization. I wish you all nothing but smooth moves all summer long!

[www.VictoryPackaging.com](http://www.VictoryPackaging.com)

- Boxes
- Moving Equipment
- Packing Supplies
- Cargo Control
- Inventory Management
- Delivery or Pick-Up

The logo for Victory Packaging features a stylized 'V' made of yellow and blue geometric shapes. To the right, the text 'Victory Packaging' is written in white on a dark blue background. Below the logo, the tagline 'We are Architects of Packaging Solutions' is written in a smaller font. Further down, it says 'Serving the Canadian Moving Industry for over 25 years' and lists the cities 'Toronto ■ Winnipeg ■ Calgary'.

Come see us at the 2018 conference in Niagara Falls for your chance to win your 2019 CAM Membership

## SIRVA Worldwide Relocation & Moving to be acquired

On May 23, 2018, **SIRVA, Inc.**, a leading global relocation and moving service provider, announced that it reached an agreement to be acquired by **Madison Dearborn Partners (MDP)**, a leading private equity firm based in Chicago with significant experience investing in and growing industrial and technology services companies.

[Read more](#)

## Bradley appointed as IAM Director of Government & Military Relations

**Dan Bradley (USAF Lt. Col, Ret.)** is IAM's new **Director of Government & Military Relations**. Dan will take on many of Charles White's responsibilities as he transitions to President later this year. He will serve as the primary contact between the Association and its membership with the U.S. Department of Defense (DOD) and other U.S. federal agencies with whom the IAM Membership conducts business, and which have enforcement and regulatory authority over the moving, forwarding and relocation industries.



**Dan Bradley**  
IAM Director of  
Government &  
Military Rel'ns

Congratulations to IAM and to Dan!



## MOVING & STORAGE COMPANIES HAVE A POWERFUL PARTNER IN SAFETY

SafetyDriven provides free non-judgmental safety evaluations and safety program training.

[LEARN MORE](#)



### SafetyDriven announces 2018 BC Trucking Safety Awards

On May 15, 2018, [SafetyDriven/Trucking Safety Council of BC](#) honoured seven companies for their commitment to keeping their workers and workplaces safe from injury, illness and disease.

[Read more](#)

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### CAM in the News

Here are some articles that CAM was mentioned in this month. These links would be excellent references for your sales staff to pass along to their potential clients when quoting because we all know that under-quoting is still going to happen this summer.

[The dos and don'ts of hiring a mover](#)

[Shady movers can take you for a ride](#)

And here's another well-written article which summarizes our industry fairly well.

[Moving industry: the wild west of the business world](#)

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### Storage & Transport Services needed in Toronto

[Spinal Cord Injury Ontario \(SCIO\)](#), a charitable organization of and for people with a spinal cord injury based out of Toronto, is currently looking for a logistics and storage partner to store donated equipment and transport it to the patient's house when needed. They'd like a partner who would consider providing the services in a cheque exchange. Please contact [Abhimanyu Bhandankar](#) at SCIO if you are interested.



### McCarte joins Premiere International

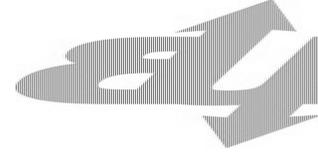
**Premiere International (Toronto)** has just announced that **Christina McCarte** has joined the company as Business Development Manager. Christina brings over 15 years of experience from the International Moving and Global Mobility industry. Having successfully managed corporate relocation for one of Canada's largest relocation management firm, she also led the International Division at another of Canada's leading International Moving company in exports, imports and sales. As Business Development Manager, Christina will focus on maintaining and developing international agent relations by offering competitive pricing and excellent service. Congratulations to Premiere and Christina!

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### Blue Bins Unlimited Corp - a CAM member for 8 years

[Blue Bins Unlimited Corp.](#) is at the cutting edge of making moving easy and eco-friendly at the same time. Since 1993, they've been providing rental plastic moving bins and moving equipment to commercial movers and installation companies across Canada. Their bins are easy to stack

and durable enough to withstand large commercial moves. Plastic moving bins ensure that clients' belongings arrive safely at their destination, without putting strain on the planet. Blue Bins can help make moving less stressful for clients and the planet. They'll deliver however many bins are wanted right to where you need them and pick them up once everything is unpacked. Bins are perfect for keeping office moves organized; they stack easily and neatly. You can also purchase labels to make sure nothing gets mixed up and, if you need a couple more bins at last minute, they can help with that.



Follow Blue Bins on social media for more tips, tricks, and advice. [Order boxes online](#) or call at 1.888.502.BINS (2467) to reserve today!

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## Foam cushioning kits for flat screen TVs

[Mover's Equipment & Supplies](#) now has Pro Mover Foam Cushioning Kits designed for protecting flat screen TVs in stock.

[Read more](#)

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## Vintage truck for sale

Rob Milne's family had a moving company in Regina, Saskatchewan, Canada from 1912 until it closed in 2013. Rob is selling an original, one-owner, 1954 Chevrolet truck with a 1929 van body that his grandfather had built in Regina. The truck has always been serviced and garaged since new. The engine was rebuilt 4 years ago and it has less than 100 miles on it. Rob will consider all offers. Contact [Rob Milne](#) if you are interested.

Here's an interview at the Access Communications Car Show in Sept 2014:



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## Toronto moving company for sale

A long-standing CAM member, well-established and profitable moving company is for sale. They are a downtown Toronto condo, apartment and small office specialist. Annual revenue is between 1 and 2 million dollars. Interested parties can contact the [CAM office](#) for more information.

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## CAM Upcoming Events

### Annual Golf Tournament Friday, September 14, 2018

Join us at the Lionhead Golf Club in Brampton, ON.  
Registration is now open!



Do you know that there are 19 ways you can be a part of our golf tournament in September?

We are offering up 18 hole experiences to anyone who would like to provide a game/activity or a treat on a hole. There's no major outlay of money to become involved in this fun day of golf. In fact, we'll do *almost* all the work for you! We are looking for \$400 to be sent to CAM for us to manage your activity or \$0 if you spend about same on prizes or treats for that hole. CAM can even provide you with some self-managed games/activities ideas so you don't even have to be present!

Why not get in touch with our [Nancy](#) today to see what holes are left?

Oh, and the 19<sup>th</sup> way? You could play! Early bird registration is now available [here](#). Take advantage of signing up now and get your name in on winning a free foursome.

Thanks to Hansen's for leading the drive on this! Click here for more [details on this event](#).

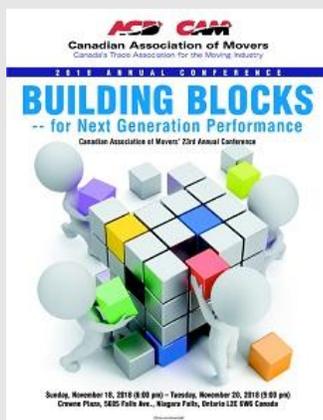
Please join the [Facebook Event Page](#) to keep up to speed on what's happening on the green.

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## Annual Conference & Trade Show Sunday-Tuesday, November 18-20, 2018

Why not get signed up for the conference so you are guaranteed the **Early Bird rate** (\$650 for a full registration)? If you do it now, before the crazy season starts, then you won't have missed out! You don't have to pay just yet, we can invoice you. It's going to be a heck of a conference! Here's the link to the [registration form](#).

And a big thank you again to our sponsors. We sincerely mean it when we say we couldn't do it without you. Want to join in on the action? Check out our [sponsorship package](#). Don't miss out on a summer-long promotion!



### Building Blocks for Next Generation Performance

is our conference theme this year. We're planning sessions that will help companies understand the challenges that today's trends present and the opportunities that await to help you build your company.

[Registration is now open.](#)

Join the [Facebook Event Page](#) for



### Crowne Plaza, Niagara Falls, ON

You can book a Fallsview room at a preferred room rate:

**\$115 for single/double.**

Call 1.800.519.9911 or [book online](#). Remember to request the convention room rate for the **Canadian Association of Movers**.

# Thank you to our 2018 sponsors!

## PLATINUM



## GOLD



## BRONZE



*We couldn't do it without you!*

### Canadian Association of Movers

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