

THE CANADIAN
MOVER

Fall/Automne 2007

The Bi-Annual Magazine and Directory of the Canadian Association of Movers/
Revue semestrielle et annuaire de l'Association canadienne des déménageurs

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The CAM website, www.mover.net,
has the latest Association information,
up-to-date listings of movers, suppliers,
international movers and van lines,
as well as articles from past issues
of *The Canadian Mover*.

Le site de l'ACD, www.mover.net
fournit les dernières nouvelles de
l'Association et une liste à jour des
déménageurs, fournisseurs, déménageurs
internationaux et entreprises de transport
par fourgon automobile. On y trouve aussi
des articles des numéros précédents de
la revue *Le déménageur canadien*.

THE CANADIAN MOVER LE DÉMÉNAGEUR CANADIEN

The Bi-Annual Magazine and Directory of the Canadian Association of Movers/
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Fall 2007
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COAST TO COAST M



NEW ALLIANCE

Vancouver, BC (October 10, 2007) – Great Canadian Van Lines Ltd. (GCVL), headquartered in Delta, British Columbia, Canada, has formed an interline agreement with Arpin Van Lines, Inc., based in East Greenwich, Rhode Island, USA.

“This is a total win–win situation for both Great Canadian Van Lines and Arpin Van Lines,” said Mark Valliant President of GCVL. “Through this alliance, both companies will expand their markets and networks across the Canadian/US border with improved services and coverage areas for all of our customers.”

Peter Arpin of Arpin Van Lines was pleased to welcome Great Canadian Van Lines to the Arpin Van lines team during the GCVL May 2007 Conference in Burlington, ON. Great Canadian Van Lines will be presenting to the Arpin Group at their Annual convention in October in Tucson, AZ, where the alliance will continue to strengthen.

The new alliance greatly improves operational flexibility for Great Canadian and Arpin, allowing the carriers to share and utilize each other’s shipping lanes. Great Canadian can now utilize Arpin’s specialized cross-border system to service all areas in the United States. Arpin agents gain the use of Great Canadian’s regularly scheduled service lanes across Canada, making it more efficient and cost effective for its customers.

For agency information, please contact our agency development department at 1-800-665-0055 or visit our website at www.gcvl.ca and view the agency application page.

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OVERSEAS

Chairman's Message/Message du président du conseil

Another busy peak season is over! Here are some of my personal musings and meditations on the Canadian moving industry.

The 2007 CAM golf tournament was held this year on September 17 at the Granite Ridge Golf Club in Milton, Ont. We had 60 golfers attending, and a good time was had by all. A big thank you to all of our sponsors and prize donors!

Most movers that I have talked to report having had a very busy peak season, and most have the same issues: too much business for too short a time and not enough workers. The changes to the federal government posting policy seems to have had the desired effect...to spread the June month-end volume over two or three weeks...

The Canadian dollar hitting par with its American counterpart is a disaster for Canadian exporters of goods and services, including our industry, and especially our hard-working U.S. drivers. Unfortunately, there are other black clouds forming on the horizon, mostly to the south of us, in the U.S.: the sub-prime-mortgage fiasco and plummeting housing starts, to name a couple. It seems strange that things are seemingly strong here. There could be turbulence ahead; put your seats in the upright position and keep your seatbelts fastened!

Our annual conference will be held at a new time this year, on December 3 and 4, in Toronto. Please confirm your attendance now. Last year's conference was rated the best yet since the rejuvenation of CAM, and this year's event is shaping up to be stellar. If you have not been coming to the annual conference, perhaps you owe it to yourself to take the time to check it out!

CAM membership is constantly growing, particularly of international members. Your board of directors is constantly trying to implement programs that add value to your membership. If you have any ideas or suggestions in this area, please forward them to the CAM office or drop me a line.

Lawrence M. (Larry) Rosenberg
Chairman, Canadian Association of Movers



Une autre saison de pointe afférée vient de se terminer. Je vous transmets certaines de mes réflexions et observations sur l'industrie canadienne du déménagement!

Le tournoi de golf 2007 de l'ACD a eu lieu le 17 septembre au *Granite Ridge Golf Club* à Milton en Ontario. En tout, 60 golfeurs étaient présents et tous se sont bien amusés. Un gros merci à tous nos commanditaires et à ceux qui ont donné des prix!

La plupart des déménageurs à qui j'ai parlé ont dit avoir eu une saison de pointe affairée et la plupart ont eu les mêmes problèmes : trop de travail pendant une trop courte période et pas assez de

main d'œuvre. Les changements à la politique du gouvernement fédéral permettant d'étendre le volume d'affaires à la fin de juin sur une période de deux ou trois semaines... semblent avoir eu l'effet désiré.

Le dollar canadien qui se trouve présentement en parité avec le dollar américain est un désastre pour les exportateurs de biens et de services, y compris notre industrie, principalement pour nos chauffeurs américains qui travaillent dur. Malheureusement, un autre nuage noir semble se former à l'horizon, au sud, dans les É.-U., en raison du fiasco des prêts hypothécaires à risques et du marasme dans la construction d'habitations pour ne citer que deux facteurs. Il semble étrange que l'économie soit en si bonne posture ici mais il pourrait y avoir de la turbulence avant longtemps. Ajustez votre siège bien droit et attachez vos ceintures!

Notre conférence annuelle aura lieu à une date différente cette année, soit les 3 et 4 décembre à Toronto. Veuillez confirmer votre participation dès maintenant. La conférence de l'an dernier s'est révélée être la meilleure à date depuis la relance de l'ACD et il semblerait que celle de cette année sera sublime. Peut-être devriez-vous prendre le temps de vérifier le programme!

La liste des membres de l'ACD s'allonge grâce principalement aux compagnies internationales. Votre conseil d'administration tente de mettre en place des programmes qui rendent votre adhésion plus intéressante. Si vous avez des idées ou des suggestions, veuillez les soumettre au bureau de l'ACD ou me les communiquer.

Lawrence M. (Larry) Rosenberg
Président du conseil de l'Association canadienne des déménageurs

President's Message/Message du président

The Canadian Association of Movers has been working on a few new initiatives and directions, but we have not been ignoring the old ones.

Our level of activity handling consumer inquiries (Is XYZ Movers reputable?) and complaints, as well as referring consumers to member companies, occupies a major fraction of our time. Some members have even discovered that CAM can help in their sales-closing process.

We've added the acquisition of full-time and part-time employees to our list of activities. While we have attended job fairs in the Toronto area, CAM has found a few other sources of employees. By mid-October 2007, we had posted over 500 résumés of job seekers to our website. Many are students looking for some after-school work and the possibility of summer employment, but there are many folks who are looking for permanent full-time employment. There are even some drivers with air-brake endorsements!

CAM is pleased to partner with PricewaterhouseCoopers to host a one-day seminar on Success and Succession at our 2007 Annual Conference. The sessions will help you to shape your future decisions and build success in your business, whether you plan to expand, sell or pass it on to the next generation. Topics include:

- Insight survey results of private Canadian companies
- Building value for succession
- Business valuation
- Buying or selling a business
- Tax structuring
- Performance improvement

All these are topics that the small-business owner rarely sees. On the second day, we will have presentations on operational and moving-industry topics – ones that improve your marketing and your bottom line.

These activities are all part of CAM's efforts to provide value to you, our members, and the Canadian moving industry. Let us know how we are doing. Your feedback will help us set CAM's direction for 2008 and beyond.



John Levi, President



L'Association canadienne des déménageurs œuvre à mettre au point de nouvelles initiatives et directives mais nous n'ignorons pas celles déjà en place.

Nos activités concernant les demandes, (la Compagnie ZYZ est-elle réputée?) les plaintes et les références de compagnies membres aux consommateurs occupent la plus grande partie de notre temps. Certains membres ont même découvert que l'ACD pouvait les aider à clôturer leurs ventes.

Nous avons embauché des employés à plein temps et à temps partiel. Nous avons assisté à des

forums de recrutement dans la région de Toronto mais avons aussi trouvé d'autres sources d'emploi. À la mi-octobre, nous comptons plus de 500 curriculums vitæ sur notre site Web. Plusieurs ont été soumises par des étudiants voulant travailler après l'école, et possiblement durant l'été, mais beaucoup venaient de personnes cherchant un travail à plein temps. Il y avait même des chauffeurs qui nous ont assuré être équipés de freins aérodynamiques!

L'ACD a le plaisir d'organiser un colloque d'une journée avec la compagnie PricewaterhouseCoopers. Elle aura lieu lors de notre conférence annuelle de 2007. Ce colloque portera sur le succès et la succession de l'entreprise et a pour but de vous aider à prendre des décisions pour l'avenir et de réussir dans vos affaires, qu'il s'agisse de prendre de l'expansion, de vendre ou de transmettre votre entreprise à la nouvelle génération. Les sujets de discussion comprendront :

- Les résultats d'un sondage compréhensif des compagnies canadiennes privées
- L'accroissement de la valeur de l'entreprise en vue de sa succession
- L'évaluation d'entreprise
- L'achat ou la vente d'une entreprise
- La structure fiscale
- L'amélioration du rendement

Il s'agit de sujets dont les propriétaires de petites entreprises entendent rarement parler. Le deuxième, jour vous assisterez à des présentations sur l'industrie du déménagement en vue d'améliorer votre stratégie de marketing et votre bénéfice net.

Ces activités font parties des efforts de l'ACD pour procurer une valeur à nos membres et à l'industrie canadienne du déménagement. Veuillez nous laisser savoir ce que vous pensez de l'Association. Votre information de retour nous aidera à nous positionner pour l'année 2008 et les suivantes.



John Levi, Président

Building Relationships with Moving-industry Suppliers

By Kim Biggar

As in any profession, the mover's tools of the trade are an important element in his ability to do his job well. Use of low-quality equipment and supplies can lead to problems in such wide-ranging areas as customer satisfaction and employee safety. And, although such items might be attractive because of their initial low cost, in the long run, they're almost certain to cost you more than higher-quality – and more-expensive – tools would.

The same rule applies to the services that you use. If you're deciding on a service supplier based solely on price, you're probably doing yourself a disservice. A supplier that knows the moving industry, is familiar with its unique features and requirements, and stays on top of changes that might affect your business is an asset in the management of your organization.

Value: So Much More than Price

From Elliott Eisen, President of Farrell Enterprises Limited, a supplier of a full range of moving supplies and equipment, comes an equation for "value":

Good Products + Good Prices + Good Service = Value

Good prices are just one component in the value equation. They are important, of course, to all businesses, but bear in mind that a price is only good if the product or service it purchases is good quality. If, for example, you buy moving pads of poor quality and their use leads to damage claims by angry customers, you're definitely paying more for the pads than just the ticket price. Not only will you have to factor the cost of settling claims into your budget; you'll also have upset customers who are likely to go elsewhere the next time they plan to move. Similarly, an inexpensive ladder that breaks under the

weight of one of your employees becomes a very costly item when your company has to foot the bills related to that employee's injuries. (Keep in mind, though, that sometimes you don't need the highest-quality product. If your need for it is short term, you can probably get away with buying a lower-quality product. A supplier should be able to advise you as you navigate through a selection of similar products trying to achieve a desirable balance of price and durability.)

The kind of service they provide is also to be considered when you're choosing from among suppliers. Checking references is an excellent, time-honoured way for you to evaluate a supplier's service. Does the supplier respond quickly to needs? Does it provide good-quality products? Does it deliver the correct product, when promised? Further, could the sup-

continued on page 12

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Consolider des liens avec les fournisseurs de l'industrie du déménagement

Par Kim Biggar

Chaque profession se sert d'outils pour bien faire son travail. Il en est de même pour le métier de déménageur. Si vous utilisez un équipement et des fournitures de mauvaise qualité, vous vous attirez des problèmes de toutes sortes à partir de l'insatisfaction des clients à la sécurité des employés. Bien que de tels outils puissent être attrayants en raison de leur prix, ils coûteront plus chers à la longue que ceux de qualité supérieure.

Il en est de même pour les services utilisés. Si vous choisissez un fournisseur en tenant compte du prix seulement vous ne vous rendez probablement pas service. Un fournisseur qui connaît votre industrie, est familier avec les caractéristiques et exigences particulières au métier. Il est un atout dans la gestion de votre entreprise car il est toujours à l'avant-garde des changements qui peuvent affecter votre commerce.

La valeur : tellement plus importante que le prix. Aux dires de Elliott Eisen,

Président de Farrell Enterprises Limited, la « valeur » d'un fournisseur qui offre une gamme complète de produits et d'équipements, équivaut à l'équation suivante :

Les bons produits + les bons prix + les bons services = la valeur

Les prix ne sont qu'une composante de cette équation. Bien sûr ils sont importants dans tout commerce mais il ne faut pas oublier qu'un prix n'est bon que si le produit ou le service est bon. Si par exemple, *suite à la page 11*



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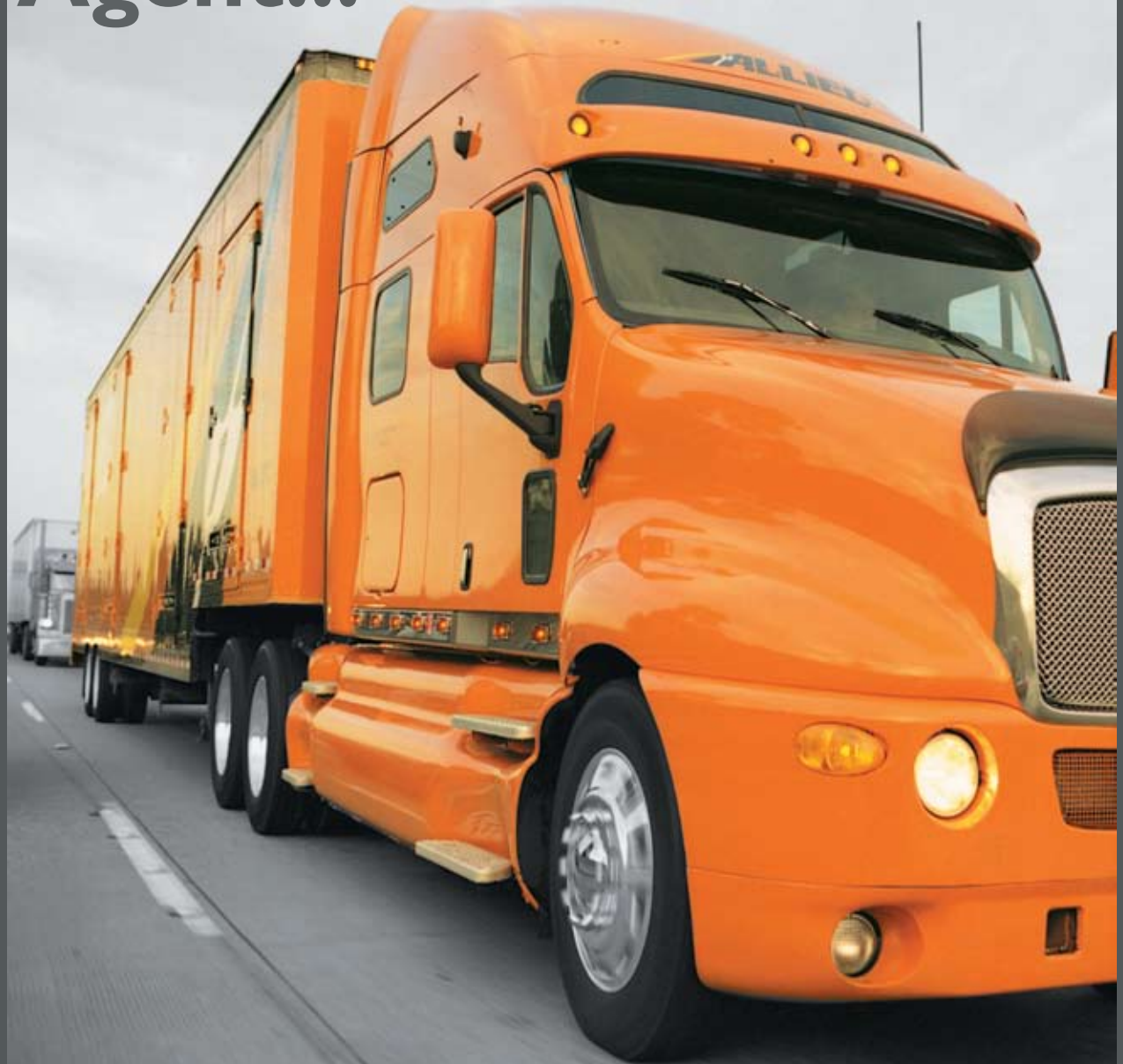
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vous achetez des coussins protecteurs de mauvaise qualité qui s'usent aisément et abîment les meubles de vos clients, ils vous reviendront plus chers que le prix payé. Non seulement devrez-vous tenir compte des frais de règlement dans votre budget mais aussi de la perte de clients vexés qui iront probablement ailleurs lors de leur prochain déménagement. De même, une échelle peu chère qui se brise sous le poids d'un employé risque de coûter davantage si votre compagnie doit assumer les factures reliées aux blessures de l'employé. Bien entendu, vous n'avez pas toujours besoin de produits de la plus haute qualité. Si vos besoins sont de courte durée, les produits de moins bonne qualité peuvent faire l'affaire. Un fournisseur devrait pouvoir vous conseiller à faire un choix parmi des produits semblables lorsque vous recherchez un bon rapport entre le prix et la durabilité.

Vous devez tenir compte du genre de services que les fournisseurs procurent lorsque vous faites votre choix. Vous ferez un bon emploi de votre temps en prenant la peine de vérifier les références pour déterminer les services d'un fournisseur. Le fournisseur répond-t-il rapidement à vos besoins? Fournit-il des produits de bonne qualité? Livre-t-il le bon produit et à temps? Pourrait-il vous aider à concevoir des produits en fonction de vos spécifications?

Un bon fournisseur et un partenaire dans votre réussite. Bill Bishop, VP, Marketing & Communications de la compagnie 4 Refuel, croit qu'il faut prendre autant de soins à sélectionner un fournisseur qu'à choisir un employé. Vous désirez un fournisseur qui soumet des idées nouvelles et des solutions innovatrices, quelqu'un qui a fait ses preuves, soit un fournisseur qui apporte un sens d'appartenance à chaque tâche. Il suggère de faire l'essai des fournisseurs. Bill ajoute toutefois que pour que les fournisseurs prennent un intérêt au succès d'un projet, il vous faut les traiter en toute équité, loyauté et avec une ouverture d'esprit.

« Pour choisir un fournisseur il faut faire des essais. Il n'y a pas de formule magique », nous dit Hilman Yee, directeur, Marketing & Développement des affaires, chez Vibac Canada. Son meilleur avis est de prêter attention à l'information de retour que donnent ceux qui ont utilisé un produit. Il poursuit : « les déménageurs ne s'attendent pas à ce que leurs outils brisent durant le travail. Une mauvaise expérience est habituellement une leçon apprise et ils chercheront la tranquillité d'esprit auprès d'un autre fournisseur. »

Demandez à John Ward, président chez Mover's Equipment & Supplies Ltd., ce qu'il entend par un bon fournisseur et il vous dira « quelqu'un en mesure de discerner les besoins des clients ». Sans savoir exactement ce dont ses clients ont besoin, un fournisseur ne peut maintenir un inventaire adéquat lui permettant de dépanner un fournisseur au téléphone. Avec près de 25 ans d'expérience dans le domaine, John est devenu des plus familiers avec les appels disant « j'en ai besoin aujourd'hui » de la part de déménageurs qui viennent de se rendre compte qu'ils ont un camion prêt à charger mais pas de coussins. Un fournisseur qui maintient un large inventaire de marchandises et est prêt à dépanner le client qui attend à la porte est un attribut inestimable sur lequel compter.

Les bons fournisseurs devraient également pouvoir vous procurer des renseignements lorsque vous devez choisir parmi plusieurs options. Ils doivent être au courant de nouveaux produits. S'ils n'ont pas certains produits, ils devraient pouvoir les trouver auprès de leurs manufacturiers. Le fournisseur en mesure de répondre à

suite à la page 13

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A Good Supplier is a Partner in Your Success

Bill Bishop, VP of Marketing & Communications for 4Refuel, believes that you should take as much care in choosing a supplier as you would to choose an employee. "You want a supplier who has fresh ideas, inventive solutions and proven ability... [one who] brings a sense of ownership to each task." He suggests that you give suppliers a trial run, and let them know they're in competition for your business. Once you've decided on a supplier, however, Bill says that to "ensure the supplier will have a vested interest in the success of your project...you must treat [it] with fairness, openness and loyalty."

"Choosing a supplier requires some trial and error... there is no magic bullet," says Hilman Yee, Manager of Marketing & Business Development for Vibac Canada. His best advice to any purchaser is to pay attention to feedback from those who use the product. He continues, "Movers count on the everyday tools of their trade not to fail them while in the field. Purchasers [may be] 'once bitten, twice shy' after a poor-quality experience...and they'll look for peace of mind," with another supplier.

Ask John Ward, President of Mover's Equipment & Supplies Ltd., how he'd define a good supplier, and he'll cite the supplier's ability to anticipate customers' needs as essential. Without accurate foresight into what its customers will require, a supplier cannot maintain adequate inventory to react when movers phone. With almost 25 years' experience in the business, John has become all too familiar with the "need it today" calls of movers who've just realized they have a truck ready to load, but no pads available for use. A large inventory of supplies and a willingness to get those supplies out the door immediately to a waiting customer are invaluable attributes of a supplier you can rely on.

Good suppliers are also equipped with product information and knowledge of the options you should consider when purchasing any particular supplies or equip-

ment. It's their business to stay on top of new products. What they haven't already established access to they should be able to track down for you by tapping into their existing network of manufacturers. This knowledge and capacity to respond to your needs make a supplier an important member of your company's extended family. According to Hilman, "today's supplier is about value-added service; those who understand their client's business can save a customer significant costs by educating and recommending the right products for the right job."

For so many reasons, the development of long-term relationships with good suppliers is a shrewd strategic move. According to 4Refuel's Bill Bishop, "the importance of developing strong, trusting relationships cannot be over-emphasized." An ongoing relationship with a good supplier provides your best opportunity to achieve value, as defined above. You know their products are good quality and you've come to rely on their responsive customer service, which is likely to be enhanced simply because you have a long-term affiliation. The last piece of the equation – good prices – could also benefit as you increase your purchases, as you might be able to negotiate volume discounts.

When your company and a supplier nurture a long-term relationship, you'll experience reciprocal benefits. It's important, though, to occasionally evaluate that relationship to determine if it continues to work to your advantage. Don't make the mistake of establishing a relationship and sticking with it only because change appears disruptive. If you're not getting value for money, it's time to move on.

Hilman Yee of Vibac recommends "formulating a metric to evaluate your suppliers over time. Use a simple plus/minus system based upon preset criteria to measure cost, and the tangible and intangible services provided. A simple spreadsheet will suffice." He recommends that, among other things, when you're considering a new supplier, you determine if it is ISO certified, is responsive and allows order flexibility, provides on-time delivery and has a reputation for consistent quality. He points out that evaluating a supplier – including researching, negotiating and establishing technical specifications – can cost a company for time spent, but the

effort can be worthwhile if the result is a quality supplier.

What about Service Suppliers?

Relationships with service suppliers are perhaps even more important to cultivate than are those with product suppliers. While a product supplier with whom you have a long-term relationship will know your needs, have a record of your purchases and offer value for money, service suppliers can have a greater impact – good or bad – on your business.

Take the insurance industry, for instance. If you're insured by a company that doesn't do a lot of business with movers, you might not be covered for all of the industry-specific risks you face. In addition, as David Ogilvy, Vice President of Ogilvy & Ogilvy Inc., points out, you could be paying for coverage in "wrong" areas. If your current policy provides considerable coverage for loss of accounts-receivable information, for example, you're probably paying a lot for something you don't need; AR coverage is archaic, given modern record-keeping systems.

To ensure that you're paying for coverage in the "right" areas, have your current policy reviewed by an insurance agent who specializes in the moving industry, someone who is cognizant of the industry's specific set of risks and of changes in legislation and trends that affect particular areas. Such an agent may also be able to secure better pricing for your coverage because of his or her large base of mover clients.

Just as with goods suppliers, long-term relationships with service suppliers are likely to work to your advantage, if they're monitored. A high degree of comfort, communication that's enhanced by knowledge and trust, and going-out-of-their-way kind of service can be benefits over and above the stabilized premiums or fees you can expect to pay for the service of a long-term supplier.

Bill Bishop sums up the value of a good supplier: "Premium suppliers should have no trouble justifying their price; their points of difference distinguish them and their reputation and referrals back them up." Keep this value proposition in mind as you evaluate suppliers and you're sure to make wise decisions.

vos besoins devient un membre important de la grande famille de votre compagnie. Selon Hilman, le fournisseur d'aujourd'hui est un service à valeur ajoutée. Celui qui comprend le commerce de ses clients peut leur épargner des coûts importants en les éclairant et en leur recommandant tel produit pour tel travail.

Pour plusieurs raisons, le développement de relations à long terme avec de bons fournisseurs devrait être un plan stratégique calculé. Selon Bill Bishop chez 4Refuel, l'importance de développer de solides et fiables relations ne peut être surestimée. Des relations constantes avec un bon fournisseur procurent une meilleure occasion d'offrir de la qualité comme nous l'indiquons plus haut. Vous savez que ses produits sont de bonne qualité et vous pouvez compter sur son bon service à la clientèle qui sera rehaussé du fait que vous lui êtes fidèle. L'élément de l'équation – bons prix – peut être bénéfique car si vous augmentez vos achats vous pourrez peut-être négocier une ristourne.

Lorsque votre compagnie et un fournisseur entretiennent une relation à long terme, vous jouissez d'avantages réciproques. Ne faites cependant pas l'erreur de rester avec un fournisseur pour la seule raison que le changement semble perturbateur. S'il ne vous offre rien pour la valeur de votre argent il est temps de changer.

Hilman Yee de chez Vibac conseille de formuler une valeur métrique pour évaluer vos fournisseurs à la longue. Utilisez un système simple de plus/moins, compte tenu de critères préétablis, pour mesurer les coûts, les services tangibles et intangibles. Une simple feuille de calcul devrait suffire. Il conseille entre autres choses de voir si un fournisseur est certifié ISO, s'il est réceptif, et souple, s'il respecte les délais de livraison et s'il est réputé offrir de la qualité. Il fait remarquer que l'évaluation d'un fournisseur, (soit au moyen de recherches, de négociations et de spécifications techniques), peut prendre du temps mais l'effort en vaut la peine pour trouver un fournisseur de qualité.

Que dire des fournisseurs de service? Il est encore plus important de cultiver les relations avec les fournisseurs de service qu'avec les fournisseurs de produits. Il est vrai qu'un fournisseur avec qui vous faites affaires depuis longtemps connaîtra vos besoins, aura une preuve de vos achats et vous offrira des produits de valeur moyennant argent mais ce sont les fournisseurs de service qui ont le plus grand effet – bon ou mauvais – sur votre commerce.

Prenons par exemple l'industrie de l'assurance. Si vous êtes assuré par une compagnie qui fait rarement affaires avec les déménageurs, il se peut que vous ne soyez pas couvert pour tous les

risques particuliers à l'industrie. En outre, comme l'indique David Ogilvy, vice président chez Ogilvy & Ogilvy Inc., vous pourriez payer pour une couverture qui ne couvre pas les bons risques. Si votre police offre une protection considérable pour les pertes de comptes recevables par exemple, vous vous trouvez à payer pour un service dont vous n'avez pas besoin; une couverture du genre est archaïque en raison des systèmes de comptabilité modernes.

Pour vous assurer de payer pour la bonne couverture, faites vérifier votre police par un agent qui se spécialise dans l'industrie du déménagement, une personne qui connaît les risques inhérents à l'industrie, de même que les changements dans les lois et tendances pouvant affecter certains risques. Un tel agent sera en mesure de vous offrir une protection à meilleur marché en raison de son importante clientèle.

Tout comme dans le cas des bons fournisseurs de produits, vous devez étudier les avantages d'entretenir des relations à long terme avec un fournisseur de service. Si vous vous sentez à l'aise, que les communications reposent sur les connaissances et la confiance et que le service est exceptionnel, cela compense pour les primes ou frais stabilisés que vous vous attendez de payer pour le service d'un fournisseur à long terme.

Bill Bishop récapitule ce qui constitue la valeur d'un bon fournisseur. « Les fournisseurs de première classe ne devraient avoir aucuns problèmes à justifier leurs prix; ils se distinguent par leurs services, sans oublier que leur réputation et leurs références leur servent d'appui. » Gardez à l'esprit l'équation sur la valeur lorsque vous évaluez vos fournisseurs pour vous assurer de prendre les bonnes décisions.



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Is Moving Service a Commodity?

By John Levi

The household-goods portion of a relocation is often seen as the most critical part of the relocation experience; it's likely the part of a corporate move that leaves the strongest impression on an employee. A poor move leads to a much longer settling-in process and a needless loss in employee productivity. This often leads to a negative "brand" image as it relates to your corporation.

With competition fierce for key employ-ees, the quality of service from your relo-

cation provider could even be a factor in your ability to retain employees.

There is a recent trend to select household-goods-moving services through an RFP or RFQ. This process usually ensures that competing companies meet minimum standards and, once these standards are met, the carrier with the lowest price is selected. This process treats the moving service as a commodity, with a view that all movers are the same and, therefore, the only difference between them is price.

But, are all movers really the same? Is household-goods moving really a commodity? Ask anyone who has gone through a corporate move more than once and I think you will find the answer is "no!".

Household-goods movers have different niche areas of expertise. The key aspect of selecting moving services should be to match your corporate culture and relocation requirements to the household-goods mover who best suits your needs.

continued on page 16

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Les services du déménagement, une commodité ?

Par John Levi

Le déménagement des objets ménagers est souvent l'aspect le plus critique d'une réinstallation. La façon dont se fait le déménagement d'entreprise laisse une très forte impression sur l'employé. Si le déménagement est mal fait, l'employé risque de prendre plus de temps à s'adapter, d'où une perte possible et inutile de productivité. Il arrive souvent que l'image de « marque » de la compagnie soit ternie.

Comme on se dispute le personnel clé,

la qualité du service de votre déménageur pourrait être un facteur pour retenir vos employés.

Il existe présentement une tendance à faire appel à des demandes de prix ou de devis. Cette méthode permet habituellement de trouver des compagnies qui respectent les normes minimales et une fois qu'elles sont réunies, on choisit le prix le plus bas.

En agissant de la sorte, on perçoit les services du déménagement comme une simple commodité, c'est-à-dire que nous

pensons que c'est tout du pareil au même, sauf pour le prix.

Or, les déménageurs sont-ils tous les mêmes? S'agit-il de services égaux quand vient le temps de déménager des objets ménagers? Demandez à toute personne qui est passé par un déménagement corporatif plus d'une fois et je pense que la réponse sera un gros « non »!

Les degrés de compétence ne sont pas toujours les mêmes pour déménager

suite à la page 17

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COMMODITY from page 14

When selecting a household-goods provider, ask yourself these questions:

- What level of employee ends up moving most frequently? What are their expectations? What level of "hand holding" do they require?
- Are most of our relocations regional, national, cross-border or international?

Once you have these questions answered, how do you go about selecting a household-goods mover?

One of the benefits of being a CERC member is your opportunity to network with other relocation professionals. Ask other members with similar corporate cultures and relocation needs whom they use and about their experience. As with most purchasing decisions, it's often a sound decision to go with a referred company.

Enact a service-level agreement. By measuring the quality of service on feedback from your transferring employees, you can set service-level standards that must be met. Ensure a culture of excellence with your chosen service provider by monitoring service and insisting on

improvements where they're required.

The RFP/RFQ process is, by its nature, designed for the selection of a commodity from among several similar options. In the household-goods-moving industry, many of the highest-calibre service providers do not respond to public requests for proposals. The service they provide will likely never win a contract through the RFP/RFQ process; the price for their top-quality service will never be the lowest bid.

Each corporation has its own philosophy when it comes to the procurement of goods and services. An RFP/RFQ is a sound idea if the ultimate goal is to buy a fair level of service at the cheapest price. On the other hand, if the goal is to achieve excellence in service at a reasonable price, you may want to reconsider the RFP/RFQ process.

After all, price is the only thing that can be negotiated; quality and service can't be.

John Levi is president of CAM. This article was originally published in CERC's summer 2007 issue of Perspectives – Managing the Global Workforce.

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CAM's Board of Directors strives to direct CAM's efforts in a manner consistent with the mission statement and objectives, as well as CAM's Code of Ethics.

Le Conseil d'administration de l'Association canadienne des déménageurs s'efforce de diriger les efforts de l'Association de façon compatible à l'énoncé de la mission et aux objectifs de l'Association et le nouveau code de l'éthique de l'ACD.

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des objets ménagers. Le facteur clé pour choisir un service de déménagement devrait refléter la culture d'entreprise et les exigences qui conviennent le mieux à vos besoins lors de la réinstallation.

Lorsque vous choisissez un fournisseur pour déplacer des objets ménagers posez-vous ces questions :

- À quel échelon se trouvent les employés devant le plus souvent déménager? Quelles sont leurs attentes? Quel type de soutien personnel exigent-ils?

- La plupart de vos réinstallations sont-elles régionales, à l'échelle du Canada, transfrontalières ou internationales?

Une fois que vous avez répondu à ces questions, comment choisirez-vous un déménageur d'objets ménagers ?

L'avantage d'être membre du CERC c'est qu'il procure l'occasion de travailler en réseau avec d'autres professionnels dans la même situation que vous. Demandez aux membres ayant une culture

d'entreprise et des besoins de réaffectation similaires, qu'elle a été leur expérience avec les entreprises utilisées. Tout comme pour les décisions d'achat, il est toujours préférable de choisir une compagnie recommandée.

Faites des arrangements quant au niveau du service que vous désirez. En mesurant la qualité du service selon l'information de retour de la plupart des employés réaffectés, vous pourrez établir des normes à respecter. Assurez-vous que votre fournisseur vise l'excellence en surveillant son service et en insistant pour qu'il l'améliore lorsque c'est nécessaire.

Les demandes de prix ou de devis sont conçues pour choisir une commodité parmi tant d'autres du genre. Dans l'industrie du déménagement d'objets ménagers, nombre des fournisseurs d'envergure ne répondent pas aux demandes de prix publiques. Il est peu probable qu'ils signeront un contrat au moyen d'une demande de prix ou de devis. En raison des services de

qualité qu'ils fournissent, le prix ne sera jamais le plus bas.

Chaque compagnie a sa propre philosophie sur la façon de procurer des biens et services. Une demande de prix ou de devis est une bonne idée si le but ultime est d'acheter un niveau de service raisonnable au prix le plus bas possible. Par contre, si vous recherchez l'excellence à un prix raisonnable, vous désirez peut-être y penser deux fois avant de faire appel à une demande de prix ou de devis.

Après tout, le prix est la seule chose que vous pouvez négocier; la qualité et le service ne se négocient pas.

John Levi est le président de l'Association canadienne des déménageurs (ACD). L'ACD est l'association commerciale de l'industrie du déménagement.

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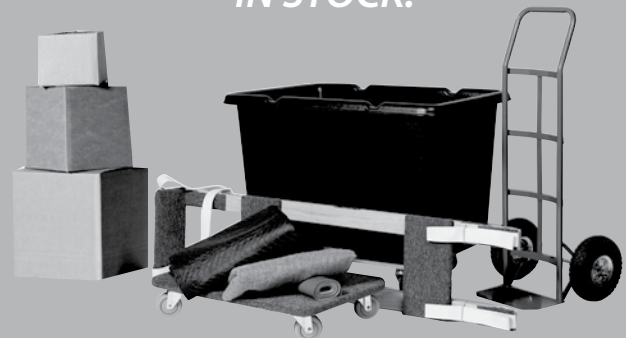
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Western Moving & Storage

By Kim Biggar

MEMBER PROFILE

Western Moving, of Edmonton, Alta., is a third-generation, family-owned and -operated mover that specializes in full-service



Ted LeLacheur

moves. Although, according to owner and president Ted LeLacheur, Western is not known in the Edmonton market as a cheap mover, this reputation certainly does not hinder the company's ability to get business. Rather, the company maintains a steady business and is occasionally required to turn down moves that it cannot accommodate.

The Company

Founded by Ted's grandfather, Si, and carried on by his father, Jim, Western Moving is run today by Ted and Carol LeLacheur. After his 32 years in the moving industry and her just-trailing 31, Ted and Carol remain very much hands-on owners. Carol looks after administration – she “runs the company,” according to Ted – while he oversees sales and operations.

The company has 22 full-time employees and hires five or six university students in summer. Staff turnover is low, which is especially important given the current economic environment in Alberta, where good employees are difficult to recruit in all fields. This situation, the “labour

reality,” as Ted calls it, is the origin of the LeLacheurs' philosophy regarding company growth. They've recognized the mistake it would be in their market to have grand visions of expansion, and are quite pleased with their current niche. Quality over quantity seems to sum up their credo.

Ted and Carol are very proud of their people, saying that the company's success is built on the performance of its employees, at least three of whom have been in the business for more than 30 years.

The Moves

The “neatest” move that Western has done, at least in Ted's many years with the firm, was for the University of Alberta. Horace the Egyptian mummy, enclosed in his glass case, was one of many priceless items that Western handled when UofA's museums and collections moved to an interim location. Because of the high value of the art pieces, trucks were loaded with as few as three items for the move due to insurance limitations.

Another move for the UofA, for its National Institute for Nanotechnology, was an interesting challenge for Western. The company won the bid in 2006 to move the Institute's unique, high-tech microscopes and other equipment to a new, 20,000-square-metre building, one of the world's most technologically advanced research facilities.

Most of the company's moves are, of course, more commonplace. Ted has seen

a “huge spike” recently in the number of regional household moves (i.e., moves of up to 1,000 miles), both into and out of Alberta. For these and other moves, Western specializes in providing a full packing, moving and unpacking service.

A Big Fan of CAM

Ted looks forward each year to attending the national CAM conference, and never misses one. He sees it as an opportunity to meet with both other movers and suppliers, to discuss new ideas and products.

He believes that the association is doing a great job, and is disappointed with the lack of support for CAM from much of the industry. In Ted's opinion, CAM is doing “an outstanding job with the Better Business Bureaus and the provincial consumer agencies.” In Western's sales efforts, his team makes use “all the time” of the CAM “Consumer Checklist for Choosing a Moving Company” brochure.

The admiration is mutual: in 2005, Ted was honoured with CAM's Distinguished Service Award, recognizing his role as “a prominent member of the moving profession who exemplifies the standards that CAM promotes; serves as a positive role model; has demonstrated leadership, commitment and integrity; and has made significant contributions to the Canadian moving industry.”

Ted LeLacheur was presented with CAM's Distinguished Service Award in 2005.

Western Moving & Storage

Par Kim Biggar

Profil d'un membre

Western Moving, d'Edmonton, en Alberta, est une entreprise familiale qui depuis trois générations se spécialise dans les services



Ted LeLacheur

complets de déménagement. Bien que Western ne soit pas réputée être une compagnie bon marché, les affaires se portent bien selon le président Ted LeLacheur. En fait, les affaires roulent si bien que la compagnie doit

parfois refuser des déménagements par manque de temps.

La compagnie. La compagnie a été fondée par Si, le grand-père de Ted et a été transmise à Jim son père, puis finalement à Ted et à Carol LeLacheur. Ce sont ces derniers qui dirigent la compagnie après, pour Ted 32 ans et pour Carol quasi 31 ans dans l'industrie du déménagement. Carol s'occupe de l'administration, « elle mène la barque », selon Ted qui, de son côté, s'occupe des ventes et opérations.

La compagnie compte 22 employés à plein temps et embauche cinq ou six étudiants universitaires durant l'été. Le roulement du personnel est faible, ce qui est important, en raison de l'environnement économique actuel en Alberta où il est difficile de recruter de bons employés peu importe le domaine. La philosophie des LeLacheur repose sur la « réalité du marché du travail » comme dit Ted. Ils ont reconnu l'erreur qu'ils auraient commise

en prenant de l'expansion et se contentent de leur niche actuelle. Leur devise ? La qualité, non la quantité.

Ted et Carol sont très fiers de leurs employés et avancent que le succès de la compagnie repose sur leur rendement; au moins trois sont à la compagnie depuis plus de 30 ans.

Les déménagements. Le déménagement le plus « ambitieux » qu'a fait la compagnie, du moins au cours des nombreuses années de Ted à la compagnie, fut pour l'université d'Alberta. Horace, la momie égyptienne dans son encastrement en verre, compte parmi plusieurs objets inestimables que Weston a transportés lorsque les collections et pièces de musée de l'université ont été déménagées provisoirement. En raison de la valeur élevée des pièces d'arts et des limites d'assurance, les camions ne transportent pas plus de trois objets à la fois.

La compagnie Weston a été appelée à relever un autre défi quant elle fut l'heureuse élue en 2006 pour déménager les microscopes haute technologie et autre équipement précieux du National Institute for Nanotechnology, de l'université, à un immeuble de 20 000 mètres carrés qui se veut l'un des centres de recherche des plus avancés au monde du point de vue technologique.

La plupart des déménagements de la compagnie sont moins compliqués bien entendu. Ted a vu récemment une montée en flèche du nombre de déménagement régionaux de biens mobiliers (déména-

gements sur un parcours allant jusqu'à 1 000 miles) en direction ou sortant de l'Alberta. Pour ces déménagements et autres, Western se spécialise en procurant des services complets d'emballage et de déballage.

Grand admirateur de l'ACD. Ted anticipe chaque année le plaisir de participer à la conférence de l'ACD et n'en n'a jamais raté une. Il y voit une occasion de rencontrer d'autres déménageurs et fournisseurs pour discuter de nouvelles idées et produits.

Il croit que l'Association fait un travail formidable et est déçu du manque d'appui d'un grand nombre de joueurs de l'industrie. Selon Ted, l'ACD fait un travail exceptionnel au près du BEC et des agences des consommateurs. Dans ses efforts de ventes, l'équipe de Western s'assure en tout temps d'utiliser la brochure « Liste de vérification des consommateurs pour choisir une entreprise de déménagement ».

L'admiration est mutuelle. En 2005 Ted a été honoré par l'ACD en recevant le Prix pour services distingués. Ce prix a reconnu son rôle comme « membre exceptionnel de la profession en mettant en pratique les normes que préconise l'ACD, en servant d'exemple positif; en faisant preuve de leadership par son engagement et son intégrité et en contribuant largement à l'industrie du déménagement du Canada.

Ted LeLacheur reçoit le prix pour services distingués en 2005.

The Importance of Planning for Succession

By Carla Eignor

Planning your own succession is one of the toughest challenges you can face as a business leader. The decisions surrounding your exit determine what will become of the organization you have devoted your life to building, and what the return will be on what is likely your most valuable financial asset.

There are myriad options available when planning for succession; the often divergent goals of seller and buyer; the tax, funding and legal implications of the transaction; and the nature and structure of the deal itself. Every situation is unique as every owner has different objectives. Optimizing the outcome depends on a carefully thought-out and well-planned exit strategy.

Ownership transfers are initiated for many reasons however, they are all reac-

tive, and therefore only yield suboptimal results. It is important to maximize value, which means you need to be in control of the process from start to finish. The earlier you start the succession planning process, the better your chances of getting more out at the end.

Achieving best value starts with a clear statement of your goals from the sale and transition of the business. Goals should include both financial objectives, such as return, sale price, taxation/estate planning as well as non-financial objectives such as succession, company legacy and reputation, employee and stakeholder concerns as well as family dynamics.

Once your goals are set, planning for your exit will be much simpler. If you decide that maximising value is still your main objective, the next step is to identify your company's value drivers, both real

and perceived, and enhance them.

Your exit strategy should consider the impact of a sale on current employees. An effective strategy also identifies and implements needed management changes long before any actual transaction is on the horizon.

It's not surprising that many owners would like to see family members or other heirs to enjoy the fruits of their labor. But, non-family managers and employees can be suspicious of plans to transfer management control to a family member, and often family members who own shares but are not actively involved in the business will voice objections as well. The earlier and more openly these issues are considered, the more likely there will be a satisfactory resolution.

Sometimes the logical successor is an existing employee. Plans to transfer ownership and/or management responsibilities to employees may help ensure their continued loyalty to the business. Where certain employees are key to the business or closely involved in day-to-day operations, steps must be taken to ensure that the employees will want to remain in the business after the current owner has left. If those employees depart, possibly to a competitor, the value of the business could be significantly affected.

The simplest way to transfer ownership is through a sale to an outside party. The outside sale of assets or stock can have complications and unintended consequences. In the context of a family business, the family may lose its identity or be unable to find a career path for family members associated with the business. A sale to an outsider may also change rela-

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L'importance de la planification de la relève

Par Carla Eisnor

La planification de la relève pose l'un des défis les plus difficiles à affronter chez les chefs d'entreprise. Les décisions entourant votre départ déterminent l'avenir de l'entreprise que vous avez bâtie d'arrache-pied et ce que sera la valeur de votre avoir financier le plus précieux.

Il y a une foule d'options à examiner lors que vous planifiez la relève : les buts différents du vendeur et de l'acheteur, le fisc, le financement, les conséquences juridiques de la transaction, la nature et la structure des négociations mêmes. Chaque situation est unique et chaque propriétaire a de différents objectifs. Pour optimiser le résultat vous devez bien planifier votre départ.

Les transferts de propriétés se font pour plusieurs raisons. Or, ils provoquent tous une réaction et par conséquent, ne produisent pas de résultats optimaux. Il importe de maximiser la valeur de votre entreprise, ce qui veut dire que vous devez vous occuper du processus du début à la fin. Plus tôt vous amorcez votre planification meilleures sont vos chances de retirer un meilleur profit.

Pour retirer la plus grande valeur de votre entreprise, commencez par mettre clairement sur papier vos objectifs concernant la vente et la transition du commerce. Vous devez avoir des objectifs financiers visant le rendement, le prix de vente, les impôts, la planification financière, puis des objectifs non financiers concernant la succession, le legs et la réputation de la compagnie, les craintes des employés et intéressés de même que la dynamique familiale.

Une fois vos objectifs établis, il vous sera plus facile de planifier votre départ. Si votre premier objectif est de maximiser la valeur de l'entreprise, le prochain pas

sera d'identifier les rouages importants de la compagnie, réels et perçus, et de les mettre en valeur.

Votre stratégie de départ devra tenir compte de l'impacte de la vente sur les employés actuels. Une stratégie efficace identifie et met en place les changements requis au niveau de la gestion bien avant que la transmission soit mise en branle.

Nombre de propriétaires désirent que les membres de la famille ou autres héritiers jouissent du fruit de leur labeur, ce qui assez normal. Mais les gestionnaires en dehors de la famille et les employés peuvent avoir des doutes sur le transfert de l'administration à un membre de la famille et souvent les actionnaires du cercle familial ne sont pas actifs dans le commerce et refuseront la charge. Le plus vite on s'occupe de ses questions le mieux elles sont résolues.

Parfois le successeur logique est un employé actuel. En songeant à transférer l'appartenance et les responsabilités de la gestion aux employés, on s'assure qu'ils resteront fidèles à l'entreprise. Si certains employés jouent un rôle clé ou interviennent dans les activités journalières, vous devez prendre les mesures pour vous assurer qu'ils désireront demeurer à l'entreprise après votre départ. Si ces employés partent, pour aller probablement chez un compétiteur, la valeur du commerce pourrait en être sérieusement affectée.

La vente à une personne de l'extérieur est la façon la plus simple d'effectuer le transfert. Or, la vente des biens ou des parts à des intérêts extérieurs peut avoir des complications et des conséquences inattendues. S'il s'agit d'une entreprise familiale, il peut y avoir une perte d'identité ou l'impossibilité pour ceux travaillant

à l'entreprise de développer une carrière. Une vente à l'extérieur peut aussi changer les relations avec les employés clés, les vendeurs et les clients

Selon notre expérience, les propriétaires retardent à planifier la relève car ils sont trop occupés avec les demandes de chaque jour ou trouvent difficile d'accepter qu'il soit temps de penser à se retirer. Il en résulte que la plupart des compagnies n'agissent pas quand il est temps. Par ce refus à agir, au mieux, ils ratent la chance de maximiser la valeur de l'entreprise, au pire d'effectuer sa transition.

Une succession efficace commence avant le départ. Il vous faut du temps pour :

1. Démontrer que vous avez des relations à long terme avec les clients et vendeurs.

2. Former une équipe de gestion efficace qui élimine le doute que la valeur de l'entreprise dépend de l'entrepreneur.

3. Réviser votre stratégie (c.-à.-d., choix de clients, de marchés) et miser à présenter un avoir plus attrayant lors de la vente.

4. Mettre de l'ordre dans vos finances. Tout acheteur probable attachera beaucoup d'attention aux résultats financiers des années précédentes. Il examinera le rendement antérieur pour mieux comprendre les risques et les avantages qu'offre leur investissement. Le rendement antérieur leur procurera un point de référence du rendement futur.

5. Préparer régulièrement des rapports de gestion en les organiser de sorte à aider les acheteurs à comprendre les paramètres clés et les indices de rendement utilisés pour administrer votre entreprise.

6. Formuler un message axé sur la

suite à la page 22

tionships with key employees, vendors and customers.

In our experience, owners delay planning because they are caught up in day-to-day operational demands, or because they find it difficult to acknowledge that the time has come to start thinking about letting go of the business. As a result, most companies are reactive when it comes to planning succession. This lack of proactivity will at best mean failure to maximize value and at worst will see many businesses fail in transition.

Effective succession begins long before an actual exit. You need to give yourself time to:

1. Demonstrate you have long-term relationships with customers and vendors.
2. Develop an effective management team which alleviates concerns that the business value is dependent on the entrepreneur.
3. Review your strategy (e.g., choice of clients, markets) to focus on creating a more attractive asset for sale down the road.
4. Get your finances in order. Any potential buyer will pay a great deal of attention to your financial results from the past few years. They will scrutinize historical performance to get a better understanding of the risks and rewards associated with their potential investment. Historical performance will give a benchmark for future performance.
5. Create and organize regular management reports to help buyers understand the key metrics and performance indicators being used to manage the business.
6. Develop a message around quality of earnings and performance, and anticipate the questions and concerns of potential buyers.
7. Start considering who might be the ideal buyer and the concept of subjective value. By better understanding a potential buyer's philosophy and attitude about what drives value, you can understand how to best position your business to maximize value.
8. Realistically understand the strengths and weaknesses of the business. The better understanding you have the better prepared

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you are to talk to a potential buyer. This understanding can be used both to shore up relevant weaknesses and highlight key value drivers and investment considerations.

9. Formulate and implement a comprehensive sell-side due diligence process that will position the owner to be better prepared for buyer skepticism, rigorous analysis and negotiations.

Regardless of a particular investment or economic climate, early and thorough planning will optimize value. You need time to invest in developing a strategy, building your team, and managing the process.

Carla Eisnor is Partner, Transaction Services, at PricewaterhouseCoopers LLP. Speakers from PricewaterhouseCoopers will present a day-long seminar on business growth, and sustainability, succession, valuation, operational improvement and finance at CAM's 2007 Annual Conference.

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qualité des gains et du rendement et prévoir les questions et inquiétudes des acheteurs potentiels.

7. Etudier le concept de la valeur subjective et voir qui serait l'acheteur idéal. En comprenant mieux la philosophie de l'acheteur potentiel et sa position sur la façon de rehausser la valeur, vous pourrez comprendre comment maximiser la valeur de votre entreprise.

7. Comprendre de façon réaliste les forces et les faiblesses de votre entreprise. Mieux vous les comprendrez, mieux vous serez préparé à discuter avec un acheteur potentiel. Vous pourrez ainsi justifier toute faiblesse pertinente, souligner les points forts et le mobile de l'investissement.

8. Établir et mettre en place un procédé de diligence raisonnable pour la vente, ce qui permettra au propriétaire d'être mieux préparé face à des acheteurs sceptiques, à une analyse rigoureuse et aux négociations.

Peut importe l'investissement, ou le climat économique, une sérieuse planification optimisera la valeur de l'entreprise. Il vous faut du temps pour concevoir une stratégie, bâtir votre équipe et administrer le processus.

Carla Eisnorests, Associée, Service des opérations, chez PricewaterhouseCoopers LLP. Des orateurs de chez PricewaterhouseCoopers présenteront un colloque d'une journée sur la croissance des affaires, la viabilité, la succession, la valeur, les améliorations opérationnelles et les finances de l'entreprise, lors de la conférence annuelle 2007 de l'ACD.

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Charlottetown, PE C1A 8S5
Tel: 902-894-9914/902-894-3416
Fax: 902-566-4851

Email: foleys@pei.aibn.com

Brian Foley, Owner/Manager

Services: Local & long-distance HHG moving & storage, packing & crating

Areas Served: Prince Edward Island, Charlottetown

Warehouse: Wooden structure, metal siding, government-inspected, heated, fire-inspected, 24-hour security

NEW BRUNSWICK

BATHURST

Johnson Moving & Storage Ltd.

FREDERICTON

All World Moving & Storage
Brunswick Moving & Storage Ltd.
East Coast Moving & Warehousing
Hoyt's Moving & Storage Ltd.

MIRAMICHI

Hoyt's Moving & Storage Ltd.

MONCTON

All World Moving & Storage
East Coast Moving & Warehousing
Geldart's Warehouse & Cartage Ltd.
Hoyt's Moving & Storage Ltd.

SAINT JOHN

All World Moving & Storage
East Coast Moving & Warehousing
Hoyt's Moving & Storage Ltd.

All World Moving & Storage

77 Pepin Road
Fredericton, NB E3B 8J9
Tel: 506-457-6020 / Fax: 506-458-1153
Email: fredericton@allworldmoving.com

Jeff Melanson, Manager

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Areas Served: Worldwide

Warehouse: Steel frame with siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB

All World Moving & Storage

234 Halifax Street
Moncton, NB E1C 8N6
Tel: 506-387-7730 / Fax: 506-387-8521
Website: www.allworldmoving.com

Email: allworld@nb.aibn.com

Bob Gould, Vice President

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Areas Served: Worldwide

Warehouse: Vinyl siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB

Pour une liste à jour, visitez
le site : www.mover.net

Canadian Movers/Entreprises canadiennes de déménagement

All World Moving & Storage



20 Industrial Drive, PO Box 2356
Saint John, NB E2L 3V6
Tel: 506-635-1105
Bob Gould, Vice President

Services: Local, long-distance, overseas,
HHG moving & storage, packing & crating

Areas Served: Worldwide

Warehouse: Steel frame with siding, alarm
protection, sprinklered, DND certification,
heated, palletized, dock-level loading

Other Association Memberships: BBB

Brunswick Moving & Storage Ltd.



55 MacKenzie Road
Fredericton, NB E3B 6B6
Tel: 506-472-6683 / Fax: 506-452-9110
Email: charleshoyt@hoysgroup.com
Charles Hoyt, Sales & Marketing

Services: Local, long-distance & overseas
HHG moving & storage, electronic handling
& shipping

Areas Served: Western & northwestern
New Brunswick, Fredericton

Warehouse: Palletized, sprinklered, loading
dock

East Coast Moving & Warehousing



77 Pepin Road
Fredericton, NB E3B 8J9
Tel: 506-459-8277 / Fax: 506-458-1153
Website: www.eastcoastmoving.com
Email: eastcoastmoving@nb.aibn.com
Blair Lounsbury, Vice President

Services: Local, long-distance & overseas
moving, packing, crating, storage, public
warehousing, record storage

Areas Served: Western New Brunswick

Warehouse: Steel frame with siding, heated,
sprinklered, alarmed

East Coast Moving & Warehousing



245 Beaverbrook Street
Moncton, NB E1C 8N6
Tel: 506-858-1000 / Fax: 506-858-5628
Toll-free: 1-888-525-7070
Website: www.eastcoastmoving.com

Email: mgould@eastcoastmoving.com
Wayne Marshall, President

Services: Local, long-distance & overseas
relocation specialist; business-records
storage; office & commercial storage
& relocations; containerized storage; bilingual
service: English & French

Areas Served: North- & south-eastern New
Brunswick, northern Nova Scotia & Prince
Edward Island

Warehouse: Vinyl siding, fire & burglar alarm,
video surveillance, sprinklered, DND-certified,
propane-heated, containerized storage, dock-
level & grade-level, loading door, racking
storage, fenced compound; less than five
minutes from TCH & hotels

East Coast Moving & Warehousing



406 Grandview Ave., PO Box 2234
Saint John, NB E2L 3V1
Tel: 506-633-9180 / Fax: 506-633-1883
Toll-free: 888-350-8888
Website: www.eastcoastmoving.com

Email: wmarshall@eastcoastmoving.com
Wayne Marshall, President

Services: Local, long-distance & overseas
moving, packing, crating, storage, public
warehousing, record storage

Areas Served: Southern New Brunswick

Warehouse: Steel framed with siding, heated,
palletized or rack storage, fire alarm with
sprinklers, security alarm

Geldart's Warehouse & Cartage Ltd.



145 Edinburgh Drive
Moncton Industrial Park
Moncton, NB E1E 2K9
Tel: 506-857-3114 / Fax: 506-857-3087
Toll-free: 1-800-267-0464

Website: www.atyp.com/geldarts
Email: geldarts@nb.aibn.com
Wade Wry, President

Services: Local, long-distance, US & overseas
HHG & commercial moving & storage,
packing & crating

Areas Served: New Brunswick, Moncton,
northern Nova Scotia

Warehouse: Modern steel building, DND-
approved, palletized, sprinkler, heated, fire
& burglar alarms

Hoyt's Moving & Storage Ltd.



55 MacKenzie Road
Fredericton, NB E3B 6B6
Tel: 506-453-0123 / Fax: 506-452-9110
Toll-free: 1-800-565-4698

Website: www.hoytsunited.com
Email: fredericton@hoysunited.com
Barry Hoyt, President

Services: Local, long-distance & overseas
HHG moving & storage

Areas Served: Western & northwestern
New Brunswick, Fredericton

Warehouse: Palletized, sprinklered

Hoyt's Moving & Storage Ltd.



270 Dalton Avenue
Miramichi, NB E1V 3N9
Tel: 506-622-4268 / Fax: 506-622-8329
Toll-free: 1-877-371-6683

Website: www.hoytsunited.com
Email: newcastle@hoysunited.com
Todd Stewart, Assistant Manager

Services: Local, long-distance & overseas
HHG moving & storage

Areas Served: Eastern & northeastern New
Brunswick, Miramichi

Warehouse: Palletized, sprinklered, metal

Hoyt's Moving & Storage Ltd.



227 Henri Dunant
Moncton, NB E1E 1E4
Tel: 506-859-2442 / Fax: 506-859-1918
Toll-free fax: 1-800-565-4698

Website: www.hoytsunited.com
Email: moncton@hoysunited.com
Ron MacDonald, Manager

Services: Local, long-distance & overseas
HHG moving & storage, high-value products

Areas Served: New Brunswick, Moncton (60-
mile radius), northern Nova Scotia

Warehouse: Brick, palletized, sprinklered,
heated

Hoyt's Moving & Storage Ltd.



55 Old Black River Road
Saint John, NB E2R 1A3
Tel: 506-633-1943 / Fax: 506-633-1947
Toll-free: 1-800-565-4698

Website: www.hoytsunited.com
Email: jcalhoun@hoysunited.com
Jerry Calhoun, Manager

Services: Local, long-distance & overseas
HHG moving & storage

Areas Served: Southwestern New Brunswick,
Saint John

Warehouse: Palletized, sprinklered, heated

Johnson Moving & Storage Ltd.



1690 Riverside Drive, PO Box 182
Bathurst, NB E2A 3Z2
Tel: 506-548-8891 / Fax: 506-548-4724
Toll Free: 1-800-239-8814

Website: www.johnsonmoving.ca
Email: johnson_moving@yahoo.com
Julien J. Albert, President

Services: Local, long distance US & overseas
HHG moving & storage, packing & crating,
office & commercial relocation services.
Bilingual services (E & F)

Areas Served: Northeastern & Northwestern
New Brunswick, Miramichi, Acadian
Peninsula, Gaspé Coast, Bathurst,
Campbellton

Warehouse: Concrete & metal siding, security-
alarmed, heated partially, DND-certified, dock-
level loading, owned, second warehouse in
Campbellton

QUEBEC

DRUMMONDVILLE

Déménagement Drummond Inc.

GATINEAU

Déménagement 2000

Déménagement Maximum

LACHINE

Groupe CDP Inc. / Division Agence de
Déménagement Pierre Panneton

MONTREAL

C.A. Déménagement Inc.

Déménagement Brisson Inc.

Groupe CDP Inc. / Division Transport Cotnoir

Le Clan Panneton (1993) Inc.

Kenwood Moving & Storage Inc.

Martel Express (Montreal) Inc.

Meldrum the Mover Inc.

Tippet-Richardson Limited

Transport Lyon Inc.

PORT CARTIER

Déménagement de la Côte Nord Ltée

QUÉBEC

Les Déménagements Côté Ltée

Les Déménagements Rapide Inc.

Groupe CDP Inc. / Division Dolbec Transport

SHERBROOKE

Déménagement Roy et Martineau

TROIS-RIVIÈRES

Martel Express (Trois-Rivières) Ltée

C.A. Déménagement Inc.



1200, de Royan

Laval des Rapides, QC H7N 6E7

Tel: 450-668-5203 / Fax: 450-667-9914

Toll-free: 1-800-668-5203

Website: www.ca-demenagement.com

Email: info@ca-demenagement.com

Alain Couture, Président

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving including high
value transportation

Areas Served: Québec & North America

Warehouse: Sprinklered, alarm-protected,
heated & palletized

Other Association Memberships: Camionnage
du Québec, BBB of Québec

Canadian Movers/Entreprises canadiennes de déménagement

Le Clan Panneton (1993) Inc.

2660, rue Mullins
Montréal, QC H3K 1P4
Tel: 514-937-0707 / Fax: 514-937-1473
Toll-free: 1-800-361-8739
Website: www.leclanpanneton.ca
Email: info@leclanpanneton.ca
Pierre J. Cyr, Président

Services: Local, longue distance et outre-mer
déménagement et entreposage, emballage
et déballage

Areas Served: Montréal, Québec, Canada, US
Warehouse: Brique, système d'alarme, gicleur,
camera circuit fermé, gardien de nuit, chauffé,
quai chargement, cautionne douanes Canada

Déménagement Brisson Inc.

1980, rue Monterey, Laval, QC H7L 3S3
Tel: 450-681-5115 / Fax: 450-681-2911
Toll-free: 1-800-681-5115
Website: www.brissonmoving.com
Email: gilles@brissonmoving.com
Gilles Brisson, Président

Services: Local, long-distance & overseas
HHG moving & storage, packing & crating;
commercial & office moving; fine art division

Areas Served: Montreal, Province of Québec
Warehouse: Government-approved, Customs-
bonded, fully palletized, alarmed, heated
Other Association Memberships: BBB

Déménagement de la Côte Nord Ltée

119 Portage des Mousses, C.P. 114
Port Cartier, QC G5B 2G7
Tel: 418-766-4200 / Fax: 418-766-6261
Website: www.demenagementcotenord.com
Franco Collard, Président

Services: Local & long-distance moving,
storage, packing & crating, office moving
Areas Served: Québec, St-Lawrence North
Shore

Warehouse: 2500 sq. ft., DND-certified, heated,
palletized, steel frame, alarm

Déménagement 2000

195, rue Deveault, Suite 3
Gatineau, QC J8Z 1S7
Tel: 819-561-7131 / Fax: 819-246-9918
Toll-free: 1-877-241-2242
Website: www.demenagement2000.com
Email: mtremblay@demenagement2000.com
Martin Tremblay, Manager

Services: Local, long-distance, overseas,
HHG moving & storage, packing & crating
Areas Served: Eastern Canada (Ottawa-Hull,
Montreal, Quebec)

Warehouse: Alarm protection, heated, individual
storage

Other Association Memberships: BBB

Déménagement Drummond Inc.

1120, rue Bergeron
Drummondville, QC J2C 0C9
Tel: 819-478-0323 / Fax: 819-478-5537
Toll-free: 1-800-667-4153
Website: www.demenagementdrummond.com
Email: franco@demenagement-drummond.ca
Franco Collard, Président and CEO

Services: Déménagement local, longue
distance, résidentiel et commercial,
emballage et crating pour déménagement
outre-mer, spécialisé pour Labrador et la
région nord-est du Québec, entreposage
et déballage

Areas Served: Canada

Warehouse: Blocs de ciment, protection contre
le feu, air climatisé, chauffé, approuvé par le
gouvernement, système d'alarme

Déménagement Maximum

100 Adrien-Robert
Gatineau, QC J8Y 3S2
Tel: 819-777-6683 / Fax: 819-246-6683
Toll-free: 1-866-730-6683
Website: www.demenagementmaximum.com
Email: demenagementmaximum@videotron.ca
Dennis Marquis, Directeur des ventes

Services: Local et longue distance, entreposage
isolé/chauffé, emballage, déballage, travail
pour assurance, commerci

Areas Served: Canada tout entier !
Warehouse: Système d'alarme, bâtisse
en béton, 25,000 pi²

Déménagement Roy et Martineau

316, 12ième Avenue Sud
Sherbrooke, QC J1G 2V6
Tel: 819-563-4322 / Fax: 819-569-7352
Toll-free: 1-800-567-3585
Website: www.roymartineau.com
Email: lilford@roymartineau.com
Franco Collard, Président

Services: Local, long-distance & overseas
moving, packing & crating

Areas Served: Sherbrooke, QC 50 miles
radius for O/A and D/A services; servicing all
provinces, Canada, US & overseas

Warehouse: 22,000 sq. ft., steel frame, steel
wall, insulated, heated & palletized, alarm
& camera protection, dock-level loading,
DND certification

Other Association Memberships: CAA
Habitation Quebec

Les Déménagements Côté Ltée

2890, avenue Kepler
Québec, QC G1X 3V4
Tel: 418-652-8222 / Fax: 418-652-7177
Toll-free: 1-800-263-9754
Email: ggiroux@demenagementcote.qc.ca
Guy Giroux, Président

Services: Local, long-distance, overseas
HHG moving & storage, packing & crating,
commercial moving & storage

Areas Served: Quebec
Warehouse: Temperature-controlled, alarm
protection (Protectron), DND-certified
(bonded), dock-level loading

Les Déménagements Rapide Inc.

1630, boulevard Talbot
Québec, QC G2N 0C5
Tel: 418-529-5708 / Fax: 418-849-6473
Toll-free: 1-800-463-5796
Website: www.demenagement.qc.ca
Email: rapideqc@globetrotter.net
Jérémy Turcotte, VP, Administration

Services: Local, long-distance, overseas,
HHG moving & storage, packing & crating

Areas Served: Quebec, Montreal, Chicoutimi,
Goose-bay, all of Canada, US

Warehouse: Air-conditioned, alarm-protected,
DND-certified, heated, palletized, dock-level
loading

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover



Déménageur canadien certifié

Groupe CDP Inc. / Division Agence de Déménagement Pierre Panneton

150 Boul. Montréal-Toronto, Suite 101
Lachine, QC H8S 4L8
Tel: 450-444-8300 / Fax: 450-444-8296
Toll-free: 1-800-667-7398

Website: www.panneton.com
Email: rodolphejoron@panneton.com
Rodolphe Joron, Sales Manager, HHG
Services: Local, long-distance & overseas HHG
moving & storage, packing & crating

Areas Served: Montreal, Quebec, Canada,
the US

Warehouse: Government-approved, Customs-
bonded, fully palletized, alarmed & heated

Groupe CDP Inc. / Division Dolbec Transport

1010, Av. Godin, Bureau 100
Québec, QC G1M 2X9
Tel: 418-687-3830 / Fax: 418-687-4419
Toll-free: 1-800-663-3830

Website: www.dolbectransport.com
Email: info@dolbectransport.com
Peter Wieber, Director, Special Products Division

Services: Local, long-distance & overseas
moving of HHG & articles requiring
specialized handling, packing & crating
services, commercial & office moving,
transportation & handling of heavy machinery,
medical equipment, etc.

Areas Served: Quebec City, Province of
Quebec, Canada & the US

Warehouse: Warehouse & operations location:
1010, Av. Godin, Québec City QC; Federal
Government-approved facility, customs-
bonded for personal effects; 45,000 sq. ft.;
palletized, cement block & steel construction;
alarm, video surveillance 24/7, fully enclosed
yard/parking, dock-level loading

Other Association Memberships: Association
du camionnage du Québec, CAA approved;
Certified ISO 9001-2000

Groupe CDP Inc. / Division Transport Cotnoir

2705, avenue Francis Hughes
Laval, QC H7L 3S8
Tel: 514-381-1821 / Fax: 450-668-3307
Toll-free: 1-800-381-1821

Website: www.trspcotnoir.pj.ca
Email: gcotnoir@transportcotnoir.com
Gilbert Cotnoir, Gestionnaire

Services: Déménagement local, longue
distance, outre-mer, transport, emballage,
déballage et entreposage

Areas Served: Montréal area

Warehouse: Blocks & briques, cautionne
douanes Canada, alarme et 41 quais de
chargement

Other Association Memberships: Association
du camionnage du Québec; Certified ISO
9001-2000; recommandé CAA

Kenwood Moving & Storage Inc.

77 Boulevard Brunswick
Dollard des Ormeaux, QC H9B 2J5
Tel: 514-683-1713 / Fax: 514-683-1670
Toll-free: 1-888-738-9110

Website: www.kenwoodmoving.com
Email: john@kenwoodmoving.com
John Delanty, Président


Services: Local, long-distance & overseas
HHG moving & storage

Areas Served: Montreal, Province of Quebec,
eastern Ontario

Warehouse: ADT fire & burglar alarms,
sprinklered, Canada Customs-bonded

Other Association Memberships: HHGFAA

Canadian Movers/Entreprises canadiennes de déménagement

Martel Express (Trois-Rivières) Ltée 
1000, rue Père-Daniel, PO Box 728
Trois-Rivières, QC G9A 5J3
Tel: 819-378-2747 / Fax: 819-378-0527
Toll-free: 1-800-567-7852
Email: info@martelexpressstr.com
Geneviève Parr, Manager

Services: Transport – déménagement local, longue distance et outre-mer – emballage et entreposage; local, long-distance & overseas HHG moving & storage, packing & crating

Areas Served: Canada, US

Warehouse: Government-approved, fireproof, concrete, sprinklered, heated, alarm, commercial & residential storage, 6 loading docks

Martel Express (Montreal) Inc. 
10105 Henri-Bourassa Blvd. W.
St-Laurent, QC H4S 1A1
Tel: 514-331-3311 / Fax: 514-331-0303
Toll-free: 1-800-642-2862
Website: www.martelexpressmontreal.com
Email: info@martelexpressmontreal.com
Ronald Valade, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Areas Served: Canada & the US

Warehouse: Government-approved, bonded, fireproof concrete, sprinklered, palletized three decks, heated, alarm, electronic tailgate service, auto loading & unloading

Meldrum the Mover Inc. 
6645 Sherbrooke St. W.
Montreal, QC H4B 1N4
Tel: 514-481-1122 / Fax: 514-488-5305
Toll-free: 1-800-561-1123
Website: www.meldrumthemover.com
Email: tom@meldrumthemover.com
Tom Filgiano, President

Services: Local, long-distance (Canada & US) & overseas HHG moving; export packing/crating; import/export international forwarding to all points; commercial moving, office systems & furniture installation, repair & service; Montreal container depot for United Van Lines

Areas Served: Greater Montreal Area, western Quebec, Eastern Townships of Quebec, eastern Ontario

Warehouse: Inner city facilities: five-storey brick & concrete with high-security vaults & 450 steel, fireproof storage rooms; 48,000 sq. ft., fireproof, heated, sprinklered; electronic burglar system, plus nightwatchman; DND-approved, Canadian bonded warehouse. West Island suburban facilities: 20,000 sq. ft., palletized, three high; fireproof, heated, sprinklered, dock-level loading

Tippet-Richardson Limited 
1945 Hymus Boulevard
Dorval (Montréal), QC H9P 1J8
Tel: 514-685-9333 / Fax: 514-685-9336
Toll-free: 1-888-710-4133

Website: www.tippet-richardson.com
Email: gords@tippet-richardson.com
Gord Smith, General Manager

Services: Long-distance & overseas HHG moving & storage; local moving & storage; packing & crating; commercial

Areas Served: All of Canada

Warehouse: One building, sprinklered, alarm security, bonded warehouse, heated, palletized, DND-certified

Transport Lyon Inc. 
8410, rue Champ d'Eau, suite 200
Montreal, QC H1P 1Y3
Tel: 514-322-4422 / Fax: 514-322-4002
Toll-free: 1-800-417-4227
Website: www.transportlyon.com
Email: info@transportlyon.com
Serge Lyonnais, President

Services: Local & long-distance, moving & storage, packing, dedicated services, high-value transport, office moving, commercial delivery

Areas Served: Montreal area, Quebec province

Warehouse: Alarm protection, cement block, dock-level loading

Other Association Memberships: Association du camionnage du Québec

ONTARIO

AJAX

Rockbrune Brothers Limited

ARTHUR

Hummel's Moving Ltd.

BELLEVILLE

LaPalm Moving Systems

BROCKVILLE

Any Size Moving
Capital Movers & Storage

BURLINGTON

Burlington Movers
Taylor Moving & Storage Ltd.

CHATHAM

Mike's Moving & Storage (Chatham) Ltd.

CORNWALL

St. John's Transfer (1978) Ltd.

DEEP RIVER

Walker's Van and Storage

GODERICH

Gardiner's Moving

GUELPH

Mike the Mover Limited
Swan Moving & Storage

HAMILTON

James the Mover Ltd.
Mountaineer Movers Limited
Two Men and a Truck – Hamilton

HOLLAND LANDING

Bradford Moving & Storage

KINGSTON

AMJ Campbell Van Lines
Any Size Moving
Capital Movers & Storage
Frost the Mover
Walker's/Capital Group of Moving & Storage Companies

KITCHENER-WATERLOO

AMJ Campbell Van Lines
Premiere Van Lines
Total-Relocation Moving & Storage

LINDSAY

Lindsay Movers & Storage Inc.

LONDON

AMJ Campbell Van Lines
Robson Cartage 2000 Inc.
Tippet-Richardson Limited
Two Men and a Truck – London

MISSISSAUGA

AMJ Campbell Corporate
AMJ Campbell Van Lines
Avenue Moving & Storage
Bluebird Alero Moving & Storage
By Design Commercial Moving Solutions Inc.
Premiere Van Lines Ltd.
Rawlinson Moving & Storage Ltd.

NEPEAN

Trinity Moving Inc.

NIAGARA FALLS

Niagara Moving & Storage Inc.

NORTH BAY

Walker's Van and Storage

OAKVILLE

Bronte Moving & Cartage Inc.
Two Men and a Truck – Halton & Mississauga

OSHAWA

Mackie Moving Systems
Two Men and a Truck – Oshawa

OTTAWA

Abbotsford Moving & Storage Ltd.
Ability Moving & Transfer Ltd.
AMJ Campbell Van Lines
BlueBird Transportation Systems
Boyd Moving & Storage Ltd.
D'Arcy Moving & Storage
Fred Guy Moving & Storage Ltd.
Groupe CDP Inc. / Division All Continent Transport

Guardian Overseas Shipping Ltd.
Parkway Van Lines
Thrifty Moving & Storage Ltd.
Tippet-Richardson Limited

PETERBOROUGH

McWilliams Moving & Storage
Peterborough Movers & Storage Inc.

SAULT STE. MARIE

Soo Van Moving & Storage

SIMCOE

Wayne's Moving, Storage & Delivery

SMITHS FALLS

Wills Transfer Limited

Canadian Movers/Entreprises canadiennes de déménagement

STAYNER

Mountain Moving & Storage Ltd.

SUDBURY

Harris Movers

THUNDER BAY

Traditional Moving & Storage

TORONTO

Abbeywood Moving & Storage Inc.

Ace Moving & Installation Inc.

AMJ Campbell Van Lines

Atlantic & Pacific Shipping Canada Ltd.

Greg & Sons Moving and Storage

Hudson Movers Ltd.

Intercontinental Van Lines, Inc.

Middup Moving & Storage Ltd.

Phillips Moving & Storage

Tender Touch Moving

Tippet-Richardson Limited

Toronto Service Center Inc. (TSC)

Wilson's Relocation

TRENTON

Any Size Moving

Capital Movers & Storage

WASAGA BEACH

Brown's Moving & Storage

WHITBY

Coburn's Transportation Systems

WINDSOR

Windsor Truck & Storage

WOODSTOCK

Bigham the Mover Limited

Abbeywood Moving & Storage Inc.



480 Finchdene Square

Toronto, ON M1X 1C2

Tel: 416-292-1107 / Fax: 416-292-7764

Toll-free: 1-800-565-4888

Website: www.abbeywoodmoving.com

Email: randy@abbeywoodmoving.com

Randy Wilson, President

Services: Local, long-distance & overseas relocations, packing, crating, storage, fine-art services division

Areas Served: Worldwide, Canada, Toronto, Scarborough

Warehouse: Concrete block & brick, fully palletized, alarmed, heated

Abbotsford Moving & Storage Ltd.



24 Edgewater Street

Kanata, ON K2L 1V8

Tel: 613-836-3493 / Fax: 613-836-2259

Toll-free: 1-800-325-4757

Website: www.abbotsfordmoving.com

Email: rob@abbotsfordmoving.com

Robert Maheral, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, general freight & contracts; store & move containers

Areas Served: Ontario, Ottawa, Hull

Warehouse: Steel, palletized, heated, sprinklered, bonded, class A government rating

Ability Moving & Transfer Ltd.



785 Taylor Creek Boulevard

Orleans, ON K1C 1T1

Tel: 613-830-7090 / Fax: 613-830-2004

Toll-free: 1-800-267-1699

Website: www.abilitymoving.on.ca

Email: avl@abilitymoving.on.ca

Richard Lortie, President

Services: Professional moving & packing services for domestic & international HHG; commercial moving & installation division; freight division; offers a bonded facility for storage & inbound international shipments; professional preparation & competitive rates worldwide

Areas Served: Canada, the US & international

Warehouse: Dock- & grade-level loading, racking, palletized, class A audio security system, bonded warehouse, DND-certified

Other Association Memberships: AMSA, HHGFAA, IATA, QMI, RIM (Registered International Mover), ISO Certified, Better Business Bureau

Ace Moving & Installation Inc.

140 Finchdene Square, Unit 17

Scarborough, ON M1X 1B1

Tel: 416-335-7307 / Fax: 416-335-0762

Toll-free: 1-877-335-7307

Website: www.acemove.com

Email: info@acemove.com

François Parent, President

Services: Local & long-distance commercial, industrial & office relocation services, installations, storage, bin rentals & free estimates; project management

Areas Served: Toronto, Ontario, Quebec, all of Canada, the US

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, heated, dock-level loading

AMJ Campbell Corporate

1445 Courtneypark Drive East

Mississauga, ON L5T 2E3

Tel: 905-795-3792 / Fax: 905-670-3787

Website: www.amjcampbell.com

Email: dfrappier@amjcampbell.com

Denis M. Frappier, President, Self Storage & Business Development

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Areas Served: Canada, the US & international
Warehouse: Government-approved, Customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse

AMJ Campbell Van Lines

1234 Gardiners Road

Kingston, ON K7P 2T5

Tel: 613-634-1040 / Fax: 613-634-2374

Toll-free: 1-888-265-6683 (1-888-amj-move)

Website: www.amjcampbell.com

Email: amj@kingston.net

Michel Frappier, General Manager

Services: Long-distance & local moving, storage, packing & crating, overseas

Areas Served: Greater Kingston area (Belleville, Napanee, Brockville)

Warehouse: Government-approved, DND-certified, Customs-bonded, fully palletized, alarm protection, climate-controlled, dock-level loading

AMJ Campbell Van Lines



330 Sovereign Road

London, ON N6M 1A8

Tel: 519-951-9000 / Fax: 519-951-9933

Toll-free: 1-888-265-6683

Website: www.amjcampbell.com

Email: rcook@amjcampbell.com

Ron Cook, Vice President/General Manager

Services: Local, long-distance & overseas; packing, unpacking & crating; commercial & office moving

Areas Served: Windsor, Sarnia, Goderich, Simcoe, Chatham, London & surrounding area

Warehouse: New 15,000 sq. ft., concrete block, steel frame, fire & burglar alarms, video surveillance, Customs-bonded, Government-approved, palletized, ground- & dock-level loading, climatized

Other Association Memberships: Chamber of Commerce, BBB

AMJ Campbell Van Lines



176 Hillmount Road

Markham, ON L6C 1Z9

Tel: 905-887-5557 / Fax: 905-887-3235

Toll-free: 1-800-267-7222

Website: www.amjcampbell.com

Email: gfrappier@amjcampbell.com

Gilles Frappier, Senior Vice President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Areas Served: Canada, the US & international
Warehouse: Government-approved, Customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse

AMJ Campbell Van Lines



6140 Vipond Drive

Mississauga, ON L5T 2B2

Tel: 905-795-3488 / Fax: 905-795-3610

Toll Free: 1-800-668-5364

Website: <http://www.amjcampbell.com>

Email: wdavis@amjcampbell.com

Wayne Davis, Vice President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Areas Served: Canada, the US, international
Warehouse: Government-approved, Customs-bonded, state-of-the-art triple-stacked furniture-vault warehouse, alarm-protected

AMJ Campbell Van Lines



2710 Stevenage Drive

Ottawa (Gloucester), ON K1G 5N2

Tel: 613-737-0000 / Fax: 613-737-7270

Toll-free: 1-888-766-0000

Website: www.amjcampbell.com

Email: mfrappier@amjcampbell.net

Marc Frappier, Vice President, HHG and International

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Areas Served: Canada, the US & international
Warehouse: Government-approved, Customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse

AMJ Campbell Van Lines

275 Frobisher Drive, Units 2-3

Waterloo, ON N2V 2G4

Tel: 519-220-1900 / Fax: 519-896-6116

Email: lmalley@amjcampbell.com

Lenny Malley, General Manager

Canadian Movers/Entreprises canadiennes de déménagement

Any Size Moving

3010 Hwy #29
Brockville, ON K6V 5T4
Tel: 613-345-5205 / Fax: 613-342-9653
Toll-free: 1-866-236-3542
Website: www.anysizemoving.com
Email: brockville@anysizemoving.com
Chris Trimm, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario
Areas Served: Worldwide, Canada, Ontario, Brockville, Smiths Falls, Perth, Prescott
Warehouse: Concrete block, metal siding, burglar alarm, heated, palletized, grade-level loading

Any Size Moving

56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-544-1897 / Fax: 613-544-6296
Toll-free: 1-866-236-8125
Website: www.anysizemoving.com
Email: kingston@anysizemoving.com
Chris Trimm, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services

Areas Served: Worldwide, Canada, Ontario, Kingston, Napanee, Gananoque
Warehouse: Steel frame, metal siding, fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound

Any Size Moving

7 Douglas Road
Trenton, ON K8V 5R7
Tel: 613-392-4159 / Fax: 613-392-6916
Toll-free: 1-866-236-8068
Website: www.anysizemoving.com
Email: trenton@anysizemoving.com
Peter Evans, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Areas Served: Worldwide, Canada, Ontario, Trenton, Cobourg, Tweed, Picton, Belleville, Bancroft
Warehouse: Concrete block, fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound

Atlantic & Pacific Shipping Canada Ltd.

480 Carlingview Drive
Etobicoke, ON M9W 6M8
Tel: 416-748-1233 / Fax: 416-748-9025
Toll-free: 1-888-748-2728
Email: santino@atlanticandpacific.com
Santino Curro, President

Services: Packing, crating, consolidations, warehousing, storage, inland transportation & ocean & air freight; insurance provided; destination services

Areas Served: Montreal-Ottawa-Toronto-Windsor corridor, across Canada, worldwide

Warehouse: New building, complete with sprinklers & alarms

Other Association Memberships: HHGFAA, BAR

Avenue Moving & Storage

992 Rangeview Road
Mississauga, ON L5E 1H3
Tel: 905-891-2041 / Fax: 905-891-2044
Website: www.avenuemoving.com
Email: info@avenuemoving.com
Jeff Stone, VP and General Manager

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & crating

Areas Served: Greater Toronto Area & worldwide

Warehouse: Block, sprinklered, burglar alarm, heated, dock-level loading, palletized

Other Association Memberships: BBB

Bigham the Mover Limited

400 Springbank Ave. S.
Woodstock, ON N4S 7W3
Tel: 519-537-5568 / Fax: 519-537-2798
Toll-free: 1-800-265-4048
Website: www.bigham.ca
Email: howard.bigham@bigham.ca
Howard Bigham, President

Services: Local & long-distance HHG moving & storage, packing & crating, originating-agent & destination-agent services, cross-border, special products

Areas Served: Woodstock, London, southwestern Ontario, Canada, the US & international

Warehouse: Steel, heated, palletized, direct fire alarm

Bluebird Alero Moving & Storage

4080A Sladeview Crescent
Mississauga, ON L5L 5Y5
Tel: 905-607-7990 / Fax: 905-607-7919
Toll-free: 1-888-668-3668
Website: www.bluebirdmoving.com
Email: alltherightmoves@bluebirdmoving.com
Michael Johnston, General Manager

Services: Full-service household goods, local, regional & long-distance moving; in-house commercial moving division; international & overseas moving, packing & crating; high-value products & electronics storage & distribution; office relocations & business records retention; new & used packing material sold; published guaranteed inter-agency labour rates.

Areas Served: West Greater Toronto Area (GTA), Mississauga, Oakville, Burlington, Hamilton, Ontario, Canada, US, & Worldwide

Warehouse: 23,000 sq. ft. bonded sufferance warehouse, secure furniture vaults, DND certified; fire & burglar alarmed, sprinklered, heated & air-conditioned; dock-level & ground-level doors.

BlueBird Transportation Systems

2001 Bantree Street, Unit 2
Ottawa, ON K1B 4X3
Tel: 613-749-7497 / Fax: 613-749-8496
Toll-free: 1-888-751-7469
Website: www.bluebirdtransportation.com
Email: jim@rentxtrans.com
Jim Best, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Areas Served: Ottawa, Eastern Ontario, Canada, US & International

Warehouse: 40,000 sq. ft., 26 ft. ceilings, concrete construction, dock-level doors, palletized, alarmed, DND-certified

Boyd Moving & Storage Ltd.

767 Belfast Rd., Ottawa, ON K1G 0Z4
Tel: 613-244-4444 / Fax: 613-244-6774
Toll-free: 1-800-268-1469
Website: www.boyd.ca
Email: donm@boyd.ca
Don McCormick, Vice President

Services: Full-service local, long-distance & international relocations, storage, commercial moving, installation of modular furniture

Areas Served: Canada, the US, overseas
Warehouse: Concrete block & steel, sprinklered, alarmed, heated, Customs-bonded, government-approved, dock-level loading, pallets, racking & car ramp

Bradford Moving & Storage

98 Sluse Road
Holland Landing, ON L9N 1G8
Tel: 905-853-9898 / Fax: 905-853-9946
Toll-free: 1-800-263-3281
Website: www.bradfordmovingandstorage.com
Email: info@bradfordmovingandstorage.com
Domenic Crupi

Services: Local & long-distance; residential, commercial, industrial moving services; self-storage facility

Bronte Moving & Cartage Inc.

1360 Speers Road, Unit A, Oakville, ON L6L 5V3
Tel: 905-847-9638 / Fax: 905-847-5965
Toll-free: 1-888-458-2175
Website: www.brntemovers.ca
Email: info@brntemovers.ca
Veronica Harris

Services: Long distance, overseas, local & commercial moving services; piano specialist (dismantling & reassembly if required); hot tub specialist (contract with Pioneer Family Pools); full packing & crating services; sales &/or rentals for moving supplies

Areas Served: Oakville, Mississauga, Burlington, Toronto, Ontario, Canada, US

Warehouse: Block construction, climate-controlled, sprinkler system, video surveillance

Brown's Moving & Storage

2376 Highway 92
PO Box 3026
Elmvale, ON L0L 1P0
Tel: 705-322-5982 / Fax: 705-322-5984
Toll-free: 1-877-687-1480
Website: www.brownsmoving.com
Email: brownsmoving@georgian.net
Dan Brown, Owner

Services: Local, long-distance & overseas HHG moving & storage

Areas Served: Elmvale, Wasaga Beach, Ontario
Warehouse: Self-storage

Pour une liste à jour, visitez
le site : www.mover.net



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Burlington Movers



1160 Blair Rd., Unit A1
Burlington, ON L7M 1K9
Tel: 905-336-9947 / Fax: 905-336-2003
Website: www.burlingtonmovers.ca
Email: burlingtonmvr@bellnet.ca
David Dickson, President

Services: Packing, local & long-distance moving, storage

Areas Served: Throughout Canada & US with GCVL

Warehouse: Concrete block, heated, alarmed & video surveillance

By Design Commercial Moving Solutions Inc.

6780 Davand Drive, Unit #27
Mississauga, ON L5T 2G4
Tel: 905-822-1100 / Fax: 905-822-0100
Website: www.bydesignsolutions.ca
Email: moving@bydesignsolutions.ca
Ed Whittaker, Owner

Services: Commercial moving, furniture installation, storage, furniture refinishing, reupholstery, moving supplies, lock service

Areas Served: Greater Toronto Area, Southwestern Ontario, Ontario, Quebec

Warehouse: Brick exterior, 2-level metal racking, 20,000 sq. ft on site, heated, air-conditioned, alarm protection, dock-level loading, inventory recorded with digital photos

Capital Movers & Storage



3010 Hwy #29
Brockville, ON K6V 5T4
Tel: 613-342-6630 / Fax: 613-342-9653
Toll-free: 1-866-381-3781
Website: www.pleasemoveme.com
Email: brockville@pleasemoveme.com
Chris Trimm, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Areas Served: Worldwide, Canada, Ontario, Brockville, Smiths Falls, Perth, Prescott

Warehouse: Concrete block, metal siding, burglar alarm, heated, palletized, grade-level loading

Capital Movers & Storage



56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-544-9574 / Fax: 613-544-6296
Toll-free: 1-800-267-3170
Website: www.pleasemoveme.com
Email: kingston@pleasemoveme.com
Chris Trimm, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Areas Served: Worldwide, Canada, Ontario, Kingston, Napanee, Gananoque

Warehouse: Steel frame, metal siding, fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound

Capital Movers & Storage



7 Douglas Road
Trenton, ON K8V 5R7
Tel: 613-392-3505 / Fax: 613-392-6916
Toll-free: 1-800-465-6683
Website: www.pleasemoveme.com
Email: trenton@pleasemoveme.com
Peter Evans, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Areas Served: Worldwide, Canada, Ontario, Trenton, Cobourg, Tweed, Picton, Belleville, Bancroft

Warehouse: Concrete block, fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound

Coburn's Transportation Systems



1901 Forbes Street
Whitby, ON L1N 9A7
Tel: 905-427-2909 / Fax: 905-432-3501
Toll-free: 1-800-665-0578
Website: www.coburnstransport.com
Email: info@coburnstransport.com
Kathy Green, General Manager

Services: Local, long-distance & overseas moving & storage, high-value products & electronics storage & distribution, over-dimensional moving, office relocations

Areas Served: Oshawa, Whitby, Greater Toronto area, southern Ontario, worldwide

Warehouse: Block & steel deck, monitored burglar & fire alarms, DND-approved, Customs-bonded (household & commercial), climate-controlled, palletized furniture storage, office-records retention, secure outdoor storage

Other Association Memberships: BAR, HHGFAA

D'Arcy Moving & Storage



2495 Lancaster Road
Ottawa, ON K1B 4L5
Tel: 613-733-0040 / Fax: 613-733-7120
Toll-free: 1-888-506-9465
Website: www.darcymoving.com
Email: pvan@darcymoving.com
Paul Van Remortel, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, installation of modular furniture

Areas Served: Canada, US & international

Warehouse: Concrete block, steel frame, fire alarm, sprinklered, burglar alarm, DND-certified, heated, palletized, dock-level loading

Fred Guy Moving & Storage Ltd.



1199 Newmarket Street
Ottawa, ON K1B 3V1
Tel: 613-744-8632 / Fax: 613-744-8988
Toll-free: 1-800-337-6228
Website: www.fredguymoving.com
Email: sales@fredguymoving.com
Wayne Lyttle, President

Services: Local & long-distance HHG moving & storage, government moving, office moving, commercial distribution & home delivery

Areas Served: Local, national & international moving, Ontario & Quebec freight

Warehouse: Racked & palletized, bonded, rated Government A-1

Frost the Mover



143 Russell Street
Kingston, ON K7K 2G1
Tel: 613-549-9901 / Fax: 613-549-0976
Toll-free: 1-800-250-5054
Website: www.frost-mover.com
Email: rtsc2@kos.net

Liseanne MacDonald, Branch Manager
Services: Full-service HHG moving & storage for local, long-distance, overseas & cross-border relocations

Areas Served: All of central & eastern Ontario: Northumberland, Quinte, Frontenac & Thousand Islands regions

Warehouse: Concrete block, fire & burglar alarmed, DND-certified, heated, palletized, ground-level & dock loading, fenced yard

Gardiner's Moving



393 Cambridge St.
Goderich, ON N7A 2Y9
Tel: 519-524-2421 / Fax: 519-524-7822
Toll-free: 1-866-265-5783
Email: gardtire@hurontel.on.ca
Maurice Gardiner, Owner

Services: Local household goods & commercial (office) moving, packing & crating; free local estimates with out-of-town approximate estimates; 17', 24' & 29' trucks & 45' tractor trailer

Areas Served: Ontario, Canada

Greg & Sons Moving and Storage



1990 Ellesmere Road, #4
Scarborough, ON M1H 2W2
Tel: 416-289-3047 / Fax: 416-289-3051
Toll-free: 1-800-880-1514
Website: www.gregandsonsmoving.com
Email: perry@gregandsonsmoving.com
Greg Thorne, Operations Manager

Services: Local, all Ontario, packing, moving & storage, crating, residential, commercial, office

Areas Served: Greater Toronto, Ontario

Warehouse: Brick, heated, VSN security, dock-level

Groupe CDP Inc. / Division All



Continent Transport
2370 Walkley Road
Ottawa, ON K1G 4H9
Tel: 613-526-3065 / Fax: 613-526-1138
Website: www.allcontinent.com
Email: sales@allcontinent.com
Alain Leroux, General Manager

Services: Local & long-distance moving, air & sea shipment worldwide; warehousing & special crating/art works; bonded warehouse & carrier; commercial storage

Areas Served: Ottawa-Hull area

Warehouse: Concrete block & steel, sprinkler, alarm, 32-foot ceiling, fenced yard, patrolled

Other Association Memberships: HHGFAA, COMA

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Guardian Overseas Shipping Ltd.

2222 Gladwin Crescent
Ottawa, ON K1B 4S6
Tel: 613-523-5855 / Fax: 613-523-3177
Toll-free: 1-800-561-9555

Website: www.guardianoverseas.com
Email: info@guardianoverseas.com

Tamara Reid, Traffic Manager

Services: Local, long-distance & overseas
HHG & commercial moving, packing
& storage; specialized crating: electronics,
residential & commercial; office systems
& furniture installation, repair & service

Areas Served: Ottawa, Hull, eastern Ontario,
western Quebec, worldwide affiliations

Warehouse: Concrete block, sprinklered, alarm
security, heated, pallet & racking storage,
loading docks, Customs-bonded

Other Association Memberships: FIDI-FAIM,
HHGFAA

Harris Movers

878-B Falconbridge Highway
Sudbury, ON P3A 4S4
Tel: 705-560-2000 / Fax: 705-560-1673
Toll-free: 1-800-461-7146

Website: www.harrisalliedmovers.com
Email: harrismv@ican.net

Garry Gravelle, President

Services: Local, long-distance & overseas
moving, complete with packing, crating
& storage capabilities

Areas Served: Northern Ontario

Warehouse: Two separate DND-approved
warehouses (ground & dock levels), heated,
palletized, complete alarm service; also 250
mini-storage units, complemented with a
U-Haul truck dealership

Hudson Movers Ltd.

357 Kennedy Road
Toronto, ON M1K 2A2
Tel: 416-261-1499 / Fax: 416-261-1695
Toll-free: 1-800-971-6683

Website: www.hudsonmovers.com
Email: hudson@hudsonmovers.com

Sheila Clifford, Vice President

Services: Local, long-distance & international
HHG moving & storage, packing & crating

Areas Served: Greater Toronto Area

Warehouse: Concrete block, steel frame, fire
& burglar alarms, sprinklered, DND-certified,
heated, palletized, dock-level loading

Hummel's Moving Ltd.

7281 Highway 6
Arthur, ON N0G 1A0
Tel: 519-848-2739 / Fax: 519-848-2271
Toll-free: 1-800-543-7915

Website: www.hummelsmoving.com
Email: hummelmoving@msn.com

Peter Hummel, President/Owner

Services: Local & long-distance HHG moving,
packing & storage to Canadian destinations

Areas Served: Wellington, Dufferin, Caledon,
Kitchener, Guelph, Orangeville, Fergus,
Arthur, Mount Forest, Ontario, Canada

Warehouse: Concrete block, palletized, burglar
alarm, heated

Intercontinental Van Lines, Inc.

130 Riviera Drive, Unit 3
Markham, ON L3R 5M1
Tel: 905-946-8592 / Fax: 905-946-1798
Toll-free: 1-800-533-5247

Website: www.intercontinentalgroup.com
Email: ivl@intercontinentalgroup.com

Tim Garside, President

Services: International, cross-border, across
Canada, LTL/FTL air ride truck transport
(Canada, US, Mexico)

Areas Served: Canada & worldwide

Warehouse: Concrete/cinder block, full security
& fire, Customs-bonded

Other Association Memberships: HHGFAA,
PAIMA, AMSA, CIFFA

James the Mover Ltd.

125 Cascade Street
Hamilton, ON L8E 3B7
Tel: 905-561-3631 / Fax: 905-561-3448

Website: www.jamesthemover.com

Email: jamesthemover@on.aibn.com

Ian Lang, President

Services: Local & long distance, overseas,
HHG moving & storage, residential
& commercial services, packing & crating

Areas Served: Canada, US & international

Warehouse: Gated yard, alarm system, sprinkler
system, climate-controlled, palletized, 2
loading doors, cement block exterior, steel
girding & roof, steel doors & steel bars locking
them, steel bars on windows, patrolled
security company

LaPalm Moving Systems

87 Wallbridge Crescent
Belleville, ON K8P 1Z5
Tel: 613-962-9557 / Fax: 613-962-5629
Toll-free: 1-800-267-8014

Website: www.lapalm-moving.com

Email: rtsc1@kos.net

Jim Best, President

Services: Full-service HHG moving & storage
for local, long-distance, overseas & cross-
border relocations; public commercial
warehousing & distribution services

Areas Served: All of central & eastern
Ontario: Northumberland, Quinte, Frontenac
& Thousand Islands regions

Warehouse: Concrete block, fire & burglar
alarm, DND-certified, heated, palletized,
ground-level loading, fenced yard

Lindsay Movers & Storage Inc.

15 Pigeon Lake Road, RR 6
Lindsay, ON K9V 4R6
Tel: 705-324-5431 / Fax: 705-324-3338
Toll-free: 1-800-651-2943

Website: www.lindsaymovers.com

Email: ron@lindsaymovers.com

Ron Fanning, President

Services: HHG local & long-distance, overseas,
complete packing & crating services, heated
storage

Areas Served: Lindsay, Peterborough, the
Kawarthas, Minden, Haliburton Highlands

Warehouse: 8,000 sq. ft., steel, palletized,
heated, alarmed, Canada Customs-bonded,
DND-certified, 6,500 sq. ft., block, heated

Mackie Moving Systems

933 Bloor Street West
Oshawa, ON L1J 5Y7
Tel: 905-728-2400 / Fax: 905-728-5237
Toll-free: 1-800-565-4646

Website: www.mackiegroup.com

Email: dean.mackie@mackiegroup.com

Dean Mackie, Vice-President

Services: Household goods, high-value
products, office & commercial moving,
international relocations, car-hauling, general
freight, specialized logistics, public scale

Areas Served: Oshawa, Toronto, Mississauga,
Ontario, Canada, the US, international

Warehouse: Precast concrete, palletized,
sprinkler system, pest control, 24-hour
security, bonded, 125,000 sq. ft. in Oshawa
& 84,000 sq. ft. in Mississauga

Other Association Memberships: HHGFAA,
OTA, CERC, AMCHAM

McWilliams Moving & Storage

712 The Kingsway, PO Box 353
Peterborough, ON K9J 6Z3
Tel: 705-743-4597 / Fax: 705-743-3608
Toll-free: 1-800-461-6464

Website: www.mcwilliamsmoving.com
Email: mms@mcwilliamsmoving.com

Dan J. McWilliams, President

Services: Local, long-distance & overseas
moving & storage, office & commercial
moving, file & record retention

Areas Served: Canada, the US & Overseas

Warehouse: Palletized, sprinkler, fire-detection
system

Other Association Memberships: AMSA

Middup Moving & Storage Ltd.

60 Esna Park Drive, Unit 10
Markham, ON L3R 1E1
Tel: 905-475-8330 / Fax: 905-475-6432

Website: www.middupmoving.com

Email: mail@middupmoving.com

Rick Wood, President

Services: Full moving & storage, crating
& packing, office moving, commercial
installations, overseas moving

Areas Served: Greater Toronto Area within
100-mile radius

Warehouse: Cinder block, full security
& fire protection; 50% household palletized,
50% racked for commercial

Mike the Mover Limited

62 Dawson Road, Guelph, ON N1H 1A8
Tel: 519-822-0298 / Fax: 519-824-4591
Email: info@mikethemover.ca

Monty Caradonna, Co-Owner

Services: Storage, packing, crating

Areas Served: Anywhere in Canada, the US
or overseas

Warehouse: Storage, short- or long-term

Mike's Moving & Storage (Chatham) Ltd.

420 Colborne Street, RR #4
Chatham, ON N7M 5J4
Tel: 519-354-8430 / Fax: 519-351-0975
Email: mikesmoving@bellnet.ca

Mike Gambeta, Owner

Services: Local & long-distance HHG moving
& storage, packing, tailgate service, piano
moving, commercial & office moving, office-
system moving & reconfiguration, moving-
containers rental

Areas Served: All Ontario

Warehouse: Brick-block, fire protection, burglar
alarm, heated, dock-level loading, palletized,
racking, two locations

Canadian Movers/Entreprises canadiennes de déménagement

Mountain Moving & Storage Ltd.

7593 County Road 91
Stayner, ON L0M 1S0
Tel: 705-435-9706 / Fax: 705-435-0541
Toll-free: 1-800-737-9912
Website: www.mountainmoving.ca
Email: mark@mountainmoving.ca
Mark Callegari, President/Owner

Services: Local & long-distance HHG moving & storage, office & commercial moving; packing materials, packing/unpacking service, cleaning service; containerized shipping, overseas shipping, auto transportation, dock-level loading, heated units, fire alarm
Areas Served: Central & southern Ontario, Simcoe County, Georgian Triangle, Canada
Warehouse: Concrete block, 2-hour fire-rated walls, self-storage units, office on site

Mountaineer Movers Limited

487 Grays Road
Hamilton, ON L8E 2Z5
Tel: 905-561-8880 / Fax: 905-561-0606
Toll-free: 1-800-263-4561
Website: www.mountaineer.on.ca
Email: wmk@mountaineer.on.ca
Wendy C. Mans-Keddle, President

Services: Local & long-distance moving, storage & packing, moving supplies & equipment rentals, cleaning services
Areas Served: Canada, the US & International
Warehouse: Concrete block, steel frame, burglar alarm, heated, palletized, dock-level loading

Niagara Moving & Storage Inc.

7825 Dorchester Road South
Niagara Falls, ON L2G 1E9
Tel: 905-354-3183 / Fax: 905-354-6544
Toll-free: 1-866-461-0786
Website: www.niagamoving.net
Email: wayne@niagamoving.net
Robert (Bob) Stacey, President

Services: Ontario-licensed, packing, crating, transportation, storage, local & long-distance moving, commercial & office moving
Areas Served: Complete Niagara region, Ontario, Canada & the US
Warehouse: Finished concrete block, separated storage units, temperature-controlled
Other Association Memberships: Chamber of Commerce – Niagara Falls

Parkway Van Lines

1199 Newmarket St.
Ottawa, ON K1B 3V1
Tel: 613-744-4781 / Fax: 613-744-8988
Toll-free: 1-800-337-6228
Website: www.parkwayvanlines.com
Email: bshields@parkwayvanlines.com
Betty Shields, Vice President

Services: Local & long-distance HHG moving & storage, government moving, office moving, commercial distribution & home delivery
Areas Served: Ontario, Quebec, Canada, the US
Warehouse: Racked & palletized, bonded, rated Government A-1

Peterborough Movers & Storage Inc.

Box 21001
1840 Lansdowne Street West
Peterborough, ON K9J 8M7
Tel: 705-743-7241 / Fax: 705-743-0143
Toll-free: 1-800-363-1641
Website: www.peterboroughmovers.com
Email: info@peterboroughmovers.com
Joby Lake, General Manager

Services: Local, long-distance & international HHG moving & storage; full-service packing & crating; special commodities LTL & FTL services
Areas Served: Peterborough/Lakefield/Bancroft, Port Hope/Cobourg, Millbrook/Newcastle

Phillips Moving & Storage

2525 Steeles Avenue West
Toronto, ON M3J 2P1
Tel: 416-661-2797 / Fax: 416-661-0013
Toll-free: 1-877-543-6683
Website: www.phillipsmovers.com
Email: donstaddon@phillipsmoving.com
Don Staddon, Principal

Services: Local, long-distance, cross-border, overseas, HHG moving & storage, packing, crating, office & commercial moving
Areas Served: International, Canada, the US, Ontario & Toronto
Warehouse: Brick construction, heated, palletized, sprinklered, full security monitoring, two dock levels, one drive-in level

Premiere Van Lines

43 McBrine Place
Kitchener, ON N2R 1H5
Tel: 519-895-1100 / Fax: 519-895-1105 (admin)
Toll Free: 519-767-1636 (from Guelph)
Website: www.premierevanlines.com
Email: mwarnick@premierevanlines.com
Michael Warnick, President and Franchise Owner

Services: Local, long-distance, overseas household goods & commercial moving & storage
Areas Served: Canada, the US & international
Warehouse: Cement block, heated, air-conditioned, sprinklered, infrared motion alarm, palletized

Premiere Van Lines Ltd.

1760 Bonhill Road
Mississauga, ON L5T 1C8
Tel: 905-820-MOVE (6683) / Fax: 905-565-5558
Toll-free: 1-866-981-MOVE (6683)
Website: www.premierevanlines.com
Email: fmartin@premierevanlines.com
Frank Martin, Executive Vice President

Services: Local moving, long distance, US cross-border, packing, storage, container service, overseas moving, special products, office moving
Areas Served: International, Canada, US & local; Toronto, Mississauga & Oakville
Warehouse: 20,000 sq. ft., concrete block, sprinkler system, security, climate-controlled, government-bonded, government-certified, government registration # WON290, DND-certified

Other Association Memberships: HHGFAA, OMA, CARP, CAUBO, CAA, MBOT, BBB

Rawlinson Moving & Storage Ltd.

1024 Westport Crescent
Mississauga, ON L5T 1G1
Tel: 905-364-1400 / Fax: 905-364-1401
Toll-free: 1-800-684-6660
Website: www.rawlinsonmoving.com
Email: email@rawlinsonmoving.com
Bob Tuckett, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating
Areas Served: Oakville, Brampton, Toronto, Mississauga, Ontario, Canada & the US
Warehouse: Concrete block (A-1 fire rating), steel frame, fire & burglar alarms, DND-certified, temperature-controlled, palletized, dock-level loading
Other Association Memberships: CAAA, AAA, BBB

Robson Cartage 2000 Inc.

580 Quebec Street
London, ON N5W 3Z2
Tel: 519-433-6683 / Fax: 519-433-8611
Email: robsoncartage@robsoncartage.com
Tom Robson, President

Services: HHG moving & storage, packing & crating, office & commercial moving, commercial warehousing & distribution, home delivery
Areas Served: All of Ontario
Warehouse: Concrete block & steel, monitored fire & burglar alarm, heated, racked & palletized, dock-level loading

Rockbrune Brothers Limited

725 Finley Avenue
Ajax, ON L1S 3T1
Tel: 905-683-4321 / Fax: 905-683-3972
Toll-free: 1-800-561-4139
Website: www.rockbrune.on.ca
Email: move@rockbrune.on.ca
William Rockbrune, President

Services: HHG moving & storage, local & long-distance, overseas, packing, crating, commercial & office moving; special commodities
Areas Served: Worldwide, Canada, the US, Toronto, Barrie, Newmarket, all of Durham region
Warehouse: 10,000 sq. ft. palletized, steel construction, burglar alarms, dock-level loading, heated, DND-certified & bonded mini-storage

St. John's Transfer (1978) Ltd.

950 Boundary Road
Cornwall, ON K6H 5R5
Tel: 613-933-1492 / Fax: 613-936-6865
Email: stjohns1@bellnet.ca
Donald Deebank, President

Services: Local & long-distance HHG moving & storage, packing & crating, commercial & office moving
Areas Served: Cornwall area (50 mile radius)
Warehouse: Concrete block, burglar alarm, DND-certified, heated, palletized, dock-level loading, mini storage
Other Association Memberships: Chamber of Commerce

Canadian Movers/Entreprises canadiennes de déménagement

Soo Van Moving & Storage

165 Industrial Park Crescent
Sault Ste. Marie, ON P6B 5P3
Tel: 705-253-1158 / Fax: 705-253-8378
Toll-free: 1-800-461-2213

Website: www.sooivan-united.com
Email: gary@sooivan-united.com

Gary McCardle, VP & General Manager

Services: Full-service moving; local, long distance, US, overseas; Soo Van's GOLD STANDARD "We strive for customer delight and a perfect move every time!"

Areas Served: Province of Ontario, Sudbury to Thunder Bay, Michigan, Ohio, US, overseas

Warehouse: Bonded warehouse, transborder-shipping, container-loading, 12000 sq. ft., brick/steel, inside storage vaults, custom warehouse service with delivery service

Swan Moving & Storage

15 Petrolia Street
Guelph, ON N1H 2V7

Tel: 519-821-6683

Website: www.swanmoving.com
Email: swanmoving@on.aibn.com

Mike Swan, President

Services: Local moving service Ontario-wide, supplies for sale, equipment for rent, commercial & office moving; cars shipped worldwide

Areas Served: Ottawa to Sault Ste Marie to Windsor, including Kitchener-Waterloo, Cambridge, Milton, Georgetown, Oakville, Burlington, Elmira, Fergus, Elora; Ontario-wide

Warehouse: 15,000 sq. ft., cement block & brick building, 2 loading docks, sprinklered, heated, within sight of fire hydrant, video-monitored

Other Association Memberships: BBB, Chamber of Commerce

Taylor Moving & Storage Ltd.

1200 Plains Road East
Burlington, ON L7S 1W6

Tel: 905-632-8010 / Fax: 905-632-8130

Toll-free: 1-800-263-9143

Website: www.ataylormoving.com
Email: csrvturl@ataylormoving.com

Rick Taylor, Vice President

Services: Local, national, international, worldwide moving, packing & storage

Areas Served: Worldwide

Warehouse: Cement block & brick, metal siding, 26-ft. clear, heated, air-conditioned, DND-approved, palletized, vault storage, bonded, sprinklered, fire & burglar alarm

Other Association Memberships: FIDI, FAIM, RIM, AMSA, HHGFAA & IATA

Tender Touch Moving

36 - 555 Trethewey Drive
Toronto, ON M6M 4B8

Tel: 416-654-4994 / Fax: 416-654-4993

Toll-free: 1-877-836-3378

Website: www.tendertouchmoving.com
Email: tender@tendertouchmoving.com

Jason Morin, Manager

Services: Local, long-distance & overseas moving, packing & crating, household & office moving

Areas Served: Local within Greater Toronto & surrounding areas, long-haul to most destinations in Canada, the US, & to most countries overseas

Warehouse: Block & steel, 24-hour burglar alarms, palletized, dock & drive-in loading

Other Association Memberships: BBB

Thrifty Moving & Storage Ltd.

1764 Woodward Drive
Ottawa, ON K2C 0P8

Tel: 613-723-6040 / Fax: 613-723-6027

Toll-free: 1-877-218-1162

Website: www.thrifty-moving.com

Email: info@thrifty-moving.com

George Jungmeisteris, President

Services: Local & long-distance HHG moving, storage & packing; residential & commercial relocations; workers are bonded & have security clearance

Areas Served: Ottawa region, Ontario & Quebec; Canada

Warehouse: Cement-block construction, temperature-controlled, mostly individual containers with locks, limited open space available; warehouse has sprinklers, alarm & 24-hour video surveillance, dock-level & ground-level loading

Tippet-Richardson Limited

1050 Brydges Street
London, ON N5W 2B4

Tel: 519-455-0132 / Fax: 519-453-8160

Toll-free: 1-800-392-5385

Website: www.tippet-richardson.com

Email: daver@tippet-richardson.com

Dave Rowe, Branch Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Areas Served: All of Canada

Warehouse: One building, all sprinklered, alarm security

Tippet-Richardson Limited

1209 Algoma Road
Ottawa, ON K1B 5B9

Tel: 613-741-3015 / Fax: 613-741-9720

Toll-free: 877-854-7245

Website: www.tippet-richardson.com

Email: gords@tippet-richardson.com

Gord Smith, General Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Areas Served: Ottawa-Carleton region, Hull, Ontario, all of Canada

Warehouse: One building, all sprinklered, alarm security

Tippet-Richardson Limited

25 Metropolitan Road
Toronto, ON M1R 2T5

Tel: 416-291-1200 / Fax: 416-291-2601

Toll-free: 1-800-268-6753

Website: www.tippet-richardson.com

Email: johnnovak@tippet-richardson.com

John Novak, President and CEO

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records; distribution services, logistics LTL and full truck load; special products & climate-controlled freight & wrap service

Areas Served: All of Canada, with Global affiliates

Warehouse: Four locations: Downtown Toronto, North Toronto, Scarborough (2); climate-controlled, sprinklered, alarm security protection, government-approved; weigh scale at 25 Metropolitan Road; palletized storage

Toronto Service Center Inc. (TSC)

28 Dohme Avenue
Toronto, ON M4B 3M4

Tel: 416-566-8515 / Fax: 416-759-7174

Toll-free: 1-866-566-8515

Website: www.moving-storage.net

Email: tsc@moving-storage.net

Manouchehr Jamali, President

Services: Packing, wrapping, moving within Ontario, storage

Areas Served: Ontario

Warehouse: Brand-new storage, around 30,000 sq. ft., heated & climate-controlled, 24-hr. surveillance cameras, alarm-protected, insured, indoor truck-level loading area

Total-Relocation Moving & Storage

25 Groff Place, Unit #2
Kitchener, ON N2E 2L6

Tel: 519-748-5403 / Fax: 519-748-5611

Toll-free: 1-800-265-6401

Website: www.total-relocation.com

Email: trkitchener@tippet-richardson.com

Dave Rowe, Branch Manager

Services: Local, long-distance, overseas HHG moving & storage, commercial & office moving, business records

Areas Served: All of Canada

Warehouse: One building, all sprinklered, alarm security, heated, palletized, concrete block

Traditional Moving & Storage

830 Athabasca Street
Thunder Bay, ON P7C 3E6

Tel: 807-623-3535 / Fax: 807-623-3140

Toll-free: 1-800-665-9240

Email: mevans@winnipegmoving.com

Mike Evans, General Manager

Services: HHG moving services, including local, long-distance, international, overseas, storage, professional packing/crating; also office/company relocations, electronics/high-value products, commercial moving services, including freight throughout North America

Areas Served: Northwest Ontario

Warehouse: 15,000 sq. ft., government-approved, sprinklered, ADT, vault, climate-controlled

Trinity Moving Inc.

12 Mill Hill Road
Nepean, ON K2H 9N4

Tel: 613-726-8749 / Fax: 613-726-2019

Toll-free: 1-877-726-9923

Website: www.trinitymoving.ca

Email: atrinitym@yahoo.ca

Chris Jelot, Office Manager

Services: Local & long-distance HHG moving & storage, packing, commercial moving

Areas Served: Ottawa, Montreal, Toronto, interprovincial, Canada-wide

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, heated, palletized, ground-level loading

Other Association Memberships: BBB

Pour une liste à jour, visitez
le site : www.mover.net



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Canadian Movers/Entreprises canadiennes de déménagement

Two Men and a Truck – Halton & Mississauga

2140 Winston Park Drive, Unit #22
Oakville, ON L6H 5V5
Tel: 905-635-3035 & 905-277-2636
Fax: 905-829-4764
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: wendell.costello@twomenandatruck.ca
Wendell Costello, Owner

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers who care."

Areas Served: Oakville, Burlington, Milton, Georgetown, Acton, Mississauga

Other Association Memberships: Chamber of Commerce

Two Men and a Truck – Hamilton

50 Dundas Street East, Unit 103
Hamilton, ON L9H 7K6
Tel: 905-981-5000 / Fax: 905-690-8585
Toll-free: 1-866-584-6683
Website: www.twomenandatruck.ca
Email: larry.renaud@twomenandatruck.ca
Larry Renaud, Owner

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers Who Care."

Areas Served: Hamilton, Ancaster, Dundas, Flamborough, Stoney Creek, Waterdown, Grimsby, Brantford, Caledonia and surrounding area

Other Association Memberships: Chamber of Commerce

Two Men and a Truck – London

661 Consortium Court
London, ON N6E 2S8
Tel: 519-963-3138 / Fax: 519-680-0242
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: brent.welsh@twomenandatruck.ca
Brent Welsh, General Manager

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers who care."

Areas Served: London, St. Thomas, Ontario, Canada-wide

Other Association Memberships: Chamber of Commerce

Two Men and a Truck – Oshawa

595 Wentworth Street E, Unit 55
Oshawa, ON L1H 3V8
Tel: 905-674-6103 / Fax: 905-725-2111
Website: www.twomen.ca
Email: steve.deboer@twomen.ca
Steve DeBoer, Franchisee

Services: Full moving services in Ontario, including packing, unpacking; box sales available; residential & commercial

Areas Served: Ajax, Pickering, Oshawa, Trenton corridor

Warehouse: 2400 sq. ft. warehouse, concrete block with dock-level loading, fire & burglar alarms installed

Walker's Van and Storage

33305 Hwy 17
Deep River, ON K0J 1P0
Tel: 613-584-3323 / Fax: 613-584-2203
Toll-free: 1-800-267-3116
Website: www.pleasemoveme.com
Email: deepriver@pleasemoveme.com
Glenda Amyotte, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in Deep River & North Bay, Ontario

Areas Served: Worldwide, Canada, Ontario, Deep River, Renfrew, Pembroke, Chalk River, Eganville, Petawawa

Warehouse: Concrete block fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading

Walker's Van and Storage

50 Venture Crescent
North Bay, ON P1B 8G4
Tel: 705-476-4223 / Fax: 705-476-0090
Toll-free: 1-800-461-1679
Website: www.pleasemoveme.com
Email: northbay@pleasemoveme.com
Glenda Amyotte, Branch Manager

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in North Bay & Deep River, Ontario

Areas Served: Worldwide, Canada, Ontario, North Bay, Huntsville, Mattawa, Sturgeon Falls, New Liskeard

Warehouse: Steel frame, metal siding, burglar alarm, federal government (DND)-certified, heated, palletized, grade-level loading

Walker's/Capital Group of Moving & Storage Companies

56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-546-3621 / Fax: 613-546-0976
Toll-free: 1-800-267-3170
Website: www.pleasemoveme.com
Email: kingston@pleasemoveme.com
Glenn C. Warner, Director of Business Development

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, bonded warehouse; office moving, including systems-installation services; offices located in Kingston, Trenton, Deep River, Brockville & North Bay, Ontario

Areas Served: Kingston, Trenton, Deep River, Brockville, North Bay, Ontario, Canada, worldwide

Warehouse: Steel frame, metal siding, fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound

Wayne's Moving, Storage & Delivery

375 Second Avenue West
PO Box 984
Simcoe, ON N3Y 5B3
Tel: 519-426-6000 / Fax: 519-426-4667
Website: www.waynesmoving.ca
Email: waynesmoving@bellnet.ca
Mary J. Donnell, General Manager

Services: Packing & unpacking, as well as selling of packing supplies; local & long-distance moving in Canada

Areas Served: Simcoe, Ontario & Quebec

Warehouse: 375 Second Avenue, Simcoe: mini-storage facility for household goods; monthly rental

Wills Transfer Limited

146 Highway 15
Smiths Falls, ON K7A 4T2
Tel: 613-283-0225 / Fax: 613-283-9805
Toll-free: 1-800-267-7937
Website: www.willstransfer.com
Email: info@willstransfer.com
Terry Wills, President

Services: Local, long-distance & overseas moving, residential & commercial warehousing, transporting of general freight throughout Canada & the US; Canada Customs-bonded carrier; 53-ft. air-ride equipment

Areas Served: Eastern Ontario

Warehouse: Concrete block, fire & burglar alarms

Wilson's Relocation

480 Finchdene Sq.
Toronto, ON M1X 1C2
Tel: 416-293-0776 / Fax: 416-292-7764
Toll-free: 1-800-565-4888
Website: www.abbeywoodmoving.com
Email: randy@abbeywoodmoving.com
Randy Wilson, President

Services: Local, long-distance & overseas relocations, packing, crating, storage, fine-art services division

Areas Served: Worldwide, Canada, Toronto, Scarborough

Warehouse: Concrete block & brick, fully palletized, alarmed, heated

Windsor Truck & Storage

201, 211 Shepherd St. E.
Windsor, ON N8X 1K6
Tel: 519-254-5111 / Fax: 519-254-8011
Toll-free: 1-800-265-4865
Website: www.tippet-richardson.com
Email: fredbaldwin@tippet-richardson.com
Fred Baldwin, General Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Areas Served: All of Canada

Warehouse: One building, all sprinklered, alarm security

Visit www.mover.net
for up-to-date listings.



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Canadian Movers/Entreprises canadiennes de déménagement

MANITOBA

THOMPSON

Miller the Mover Ltd.

WINNIPEG

Canada Moving
Premiere Van Lines
Quick Transfer Ltd.
Winnipeg Moving & Storage

Canada Moving

47 Gomez Street
Winnipeg, MB R3B 0G4
Tel: 204-632-8787 / Fax: 204-943-4721
Toll-free: 1-800-268-2881
Website: www.canadamoving.com
Email: jtokarchuk@canadamoving.com
John Tokarchuk, Director of Sales

Services: Local, long-distance & overseas
HHG moving & storage, packing, custom
crating, office moving, commercial cartage,
wholesale distribution, electronics & high-
value-products handling, 24-hour truck
repairs & truck wash at 100 Higgins Avenue,
Winnipeg (204-947-0889)

Areas Served: All of Canada, the US

Warehouse: 65,000 sq. ft., concrete, palletized,
temperature-controlled, security-monitored,
fenced compound, sprinklered, dock-level
loading, DND-certified, special equipment
for handling electronics

Miller the Mover Ltd.

84 Berens Road
Thompson, MB R8N 1X2
Tel: 204-778-6988 / Fax: 204-778-8075
Email: info@millerthemover.ca
Lyle Miller, President

Services: Local & long-distance moving,
HHG storage, record storage, truck rentals

Areas Served: Northern Manitoba including
Thompson, Flin Flon, The Pas, Lynn Lake,
Leaf Rapids, Gillam, Churchill, Grand Rapids,
Norway House, Cross Lake, Split Lake

Warehouse: Metal clad, steel structure

Premiere Van Lines

1240 Sherwin Road
Winnipeg, MB R3H 0V3
Tel: 204-956-9265 / Fax: 204-956-9250
Toll-free: 877-668-3265
Website: www.premierevanlines.com
Email: saleswpg@premierevanlines.com
J.K. (Jim) Trann, President

Services: Local moving, commercial moving
& distribution, office moving, long distance,
special products local & long distance,
overseas & international long distance,
packing & crating, storage

Areas Served: Winnipeg, Manitoba

Warehouse: Concrete block, palletized,
alarmed, DND-approved, heated, 4 dock-level
doors, 1 driving into inside dock

Other Association Memberships: Manitoba
Trucking Association, Rotary Club, Special
Olympics, Sport Manitoba, Chamber of
Commerce

Quick Transfer Ltd.

1680 Sargent Avenue
Winnipeg, MB R3H 0C2
Tel: 204-786-6011 / Fax: 204-783-9882
Toll-free: 1-800-230-6701
Website: www.quicktransferltd.com
Email: info@quicktransfer.mb.ca
Doris Kannwischer, Executive Assistant
Services: Local, long-distance, overseas,
HHG moving & storage, packing, custom
crating, specialized freight

Areas Served: All Manitoba, Northwestern
Ontario

Warehouse: Concrete & brick, 12,000 sq. ft.,
palletized, heated, fenced & alarm-controlled;
government-approved

Winnipeg Moving & Storage

400 Oak Point Highway
Winnipeg, MB R2R 1V1
Tel: 204-925-6683 / Fax: 204-694-1837
Toll-free: 1-877-974-6683
Website: www.winnipegmoving.com
Email: mevans@winnipegmoving.com
Mike Evans, General Manager

Services: Household goods moving services,
including local, long-distance, international,
overseas, storage, professional packing/
crating; also office/company relocations,
electronics/high-value products, commercial
moving services, including freight throughout
North America

Areas Served: All of Manitoba

Warehouse: 40,000 sq. ft., precast concrete
slab, bonded, government-approved,
sprinklered, ADT, vault, climate-controlled

SASKATCHEWAN

REGINA

Milne's Moving & Storage Ltd.

SASKATOON

Country Wide Moving
Ray's Moving & Storage Co. Ltd.

Country Wide Moving

419 - 48th Street East
Saskatoon, SK S7K 6M4
Tel: 306-934-3335 / Fax: 306-931-4008
Toll-free: 1-800-289-9734
Email: ccarswell@sasktel.net
Cam Carswell, President

Services: Local, long-distance & overseas
HHG moving & storage, packing & crating,
special products, office moves, origin
& destination services

Areas Served: Saskatoon & surrounding urban
areas

Warehouse: Steel frame, government-approved,
heated, palletized, dock-level loading, fork lift

Milne's Moving & Storage Ltd.

1301 Osler Street
Regina, SK S4R 1W6
Tel: 306-525-3508 / Fax: 306-565-3299
Website: www.milnesmoving.ca
Email: milnes@milnesmoving.ca
Rob Milne, President

Services: Local, long-distance, international,
HHG & HVP moving & storage, packing
& crating, computer equipment, four hydraulic
tailgate trucks for HVP pickups & deliveries,
office moving, truck rentals, blue-bin rentals

Areas Served: Regina, southern Saskatchewan,
Canada

Warehouse: Concrete-block construction,
monitored alarm system & cameras, heated
palletized & self-storage units, dock-level
& drop-frame loading, two electric forklifts

Ray's Moving & Storage Co. Ltd.

611 - 47th Street East
Saskatoon, SK S7K 5G5
Tel: 306-933-1122 / Fax: 306-933-3208
Toll-free: 1-800-667-3928
Website: www.raysmoving.ca
Email: raysinternational@sasktel.net
Richard Diehl, Operations Manager

Services: Local & long-distance moving, boxes
& packing supplies, packing service, crating
service, overseas HHG moving

Areas Served: Saskatoon, Regina, Prince
Albert, Saskatchewan, Canada, the US

Warehouse: Metal, palletized, heated,
government-approved, alarmed

ALBERTA

CALGARY

Lo-Cost Mini Storage
St. George Moving & Storage
TR Westcan Inc./Tippet-Richardson Ltd.

EDMONTON

Highland Moving & Storage Ltd.
Majestic Moving Services
MATCO Transportation Systems Ltd.
Provincial Moving & Storage
QHP Moving & Storage
Western Moving & Storage

WESTLOCK

Westlock Movers

Highland Moving & Storage Ltd.

15305 - 128 Avenue NW
Edmonton, AB T5V 1A5
Tel: 780-453-6777 / Fax: 780-454-8484
Toll-free: 1-800-267-9958
Website: www.highlandmoving.com
Email: don@highlandmoving.com
Don Kachur, President

Services: Local, long-distance, overseas,
HHG moving & storage, packing & crating,
commercial & office moving

Areas Served: Worldwide

Warehouse: 51,850 sq ft, concrete block,
sprinklered, alarmed

Lo-Cost Mini Storage

6423 Burbank Road SE
Calgary, AB T2H 2E1
Tel: 403-255-8599 / Fax: 403-255-8929
Website: www.calgaryministorage.com
Email: amands1@telusplanet.net
Candice Armstrong, Office Manager

Services: Mini-storage, indoor & outdoor storage for household & commercial goods, files, motorbikes, cars, U-Haul depot
Warehouse: Concrete block, two-level mini storage lockers, heated, four truck-level & one ground-level docks, palletized style, alarmed & fire-protected

Majestic Moving Services

11530 - 163 Street
Edmonton, AB T5M 3T3
Tel: 780-483-5289
Website: www.majesticmoving.ca
Email: info@majesticmoving.ca
Paul Sullivan

Services: Local/long-distance moving, short- & long-term storage, packing & crating, import/export relocations
Areas Served: Edmonton & Northern Alberta
Warehouse: 14,000 sq. ft., heated, sprinklered, federal government-approved, palletized, dock-level loading, concrete block, 24-hour security system

MATCO Transportation Systems Ltd.

18151 - 107th Avenue
Edmonton, AB T5S 1K4
Tel: 780-484-8800 / Fax: 780-489-8017
Toll-free: 1-800-661-3618
Website: www.matco.ca
Email: Ray.Anderson@Matco.ca
Ray Anderson, President

Services: Commercial, electronic (high-value products), LTL freight to Yukon & NWT, local, long-distance & overseas HHG moving & storage
Areas Served: Alberta, Yukon & Northwest Territories
Warehouse: Concrete block, palletized, heated, DND-certified, weigh scale on premises

Provincial Moving & Storage

9908 - 65 Avenue
Edmonton, AB T6E 0K9
Tel: 780-469-6233 / Fax: 780-702-1728
Toll-free: 1-800-378-6329
Website: www.provincialmoving.com
Email: gsaran01@telus.net
Gary Saran, Owner

Services: Local, long-distance & overseas HHG moving & storage, packing & crating
Areas Served: Edmonton, Alberta, Canada & International
Warehouse: Concrete block & brick, steel frame, fire & burglar alarms, sprinklered, heated, inside unit storage, ground-level loading, 17,000 sq. ft.

QHP Moving & Storage ★

16139 - 114 Avenue, Edmonton, AB T5M 2Z3
Tel: 780-413-6446 / Fax: 780-452-2661
Website: www.qhp.ca
Email: smittyb@interbaun.com
Robert Smith, Co-Owner

Services: Local, long-distance & international HHG moving & storage, commercial moving, packing & crating
Areas Served: Edmonton, Alberta, Canada, international
Other Association Memberships: BBB

St. George Moving & Storage

6030 - 3rd Street SE
Calgary, AB T2H 1K2
Tel: 403-252-9200 / Fax: 403-252-0948
Toll-free: 1-866-252-1080
Website: www.stgeorgemoving.com
Email: calgary@stgeorgemoving.com
Mary O'Sullivan, Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving; transportation & distribution of high-value goods
Areas Served: Alberta, British Columbia, Canada, the US, Overseas
Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading
Other Association Memberships: BBB, CERC, HHGFAA

TR Westcan Inc./Tippet-Richardson Ltd.

2905 - 37th Avenue NE
Calgary, AB T1Y 5Z9
Tel: 403-299-9700 / Fax: 403-299-9750
Toll-free: 1-800-842-4788
Website: www.tippet-richardson.com
Email: trcalgary@tippet-richardson.com
Brenda Naylor, President

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records
Areas Served: All of Canada
Warehouse: One building, all sprinklered, alarm security, bonded

Western Moving & Storage

11516 - 163 Street
Edmonton, AB T5M 3T3
Tel: 780-454-6683 / Fax: 780-487-8548
Toll-free: 1-800-468-6520
Website: www.westernmoving.com
Email: tedl@westernmoving.com
Ted LeLacheur, President and CEO

Services: Moving & storage: household goods, high-value products, commercial & offices
Areas Served: Edmonton & Northern Alberta
Warehouse: Concrete block, sprinklered, heated, 24-hour security monitored
Other Association Memberships: BBB, Edmonton Chamber of Commerce

Westlock Movers

9735 - 99th Street
Westlock, AB T7P 1Y5
Tel: 780-349-4573
Website: www.westlockmovers.com
Email: westlockmovers@telus.net
Dion Lefebvre, President and General Manager
Services: Full packing, moving, cleaning services, local & long-distance moving in Western Canada & the Northwest Territories
Areas Served: Western Canada, Northwest Territories
Warehouse: Concrete construction, fire hydrant in front of building, highway property, well-lit
Other Association Memberships: BBB

★ New member/Nouveau membre

BRITISH COLUMBIA

CAMPBELL RIVER

Bekins Moving and Storage (Canada) Ltd.

COMOX

Comox Moving & Storage

KELOWNA

Kelowna Movers Ltd.
St. George Moving & Storage

PRINCE GEORGE

Bekins Moving and Storage (Canada) Ltd.

VANCOUVER

Bandstra Moving Systems Ltd.
Bekins Moving and Storage (Canada) Ltd.
Highland Van & Storage Ltd.
Salmon's Transfer Ltd.
St. George Moving & Storage
TR Westcan Inc./Tippet-Richardson Ltd.
Williams Moving & Storage

VERNON

Specialty Movers Ltd.

VICTORIA

A To B Moving Ltd.
Bekins Moving and Storage (Canada) Ltd.
Dowell's Moving & Storage Limited
MacCosham Inc.

A To B Moving Ltd.

878 Viewfield Road
Victoria, BC V9A 4V1
Tel: 250-414-6683 / Fax: 250-414-0178
Website: www.atobmoving.com
Email: atobmove@islandnet.com
Gerry Ganczar, President

Services: Local & long-distance HHG & office moving; packing, unpacking, packing materials; auto relocation
Areas Served: Vancouver Island, BC, Canada, the US, overseas

Warehouse: Concrete/cinder block, gated, camera surveillance, monitored security system, sprinkler system

Bandstra Moving Systems Ltd.

135-9920 River Drive
Richmond, BC V6X 3S3
Tel: 604-273-5111 / Fax: 604-273-8534
Toll-free: 1-800-410-5111
Website: www.bandstra.com
Email: john@bandstra.com
John Bandstra, President

Services: Local, long-distance & overseas moving, packing & crating, storage

Areas Served: Greater Vancouver area
Warehouse: Concrete/steel construction, alarmed, sprinklered, dock-level loading, palletized, bonded, DND-certified
Other Association Memberships: HHGFAA

Canadian Movers/Entreprises canadiennes de déménagement

Bekins Moving and Storage (Canada) Ltd.

1600 – 14th Avenue
Campbell River, BC V9W 5B6
Tel: 250-286-6218 / Fax: 250-286-3878
Website: www.bekins-moving.com
Jim Gibson, General Manager

Services: Local, domestic & international full-service moving & storage, United Van Lines container depot

Areas Served: Northern Vancouver Island & Powell River

Warehouse: Palletized three high, concrete building, heated, burglar alarm monitored 24 hours, government-approved, dock- & grade-level loading

Bekins Moving and Storage (Canada) Ltd.

551 – 1st Avenue
Prince George, BC V2L 2Y2
Tel: 250-563-0371 / Fax: 250-563-6514
Website: www.bekins-moving.com
Joan Coates, Manager

Services: Local, domestic & international full-service moving & storage

Areas Served: Northern British Columbia

Warehouse: Palletized, concrete building, heated, government-approved

Bekins Moving and Storage (Canada) Ltd.

6598 Bryn Road
Saanichton, BC V8M 1X6
Tel: 250-544-2245 / Fax: 250-544-2037
Website: www.bekins-moving.com
Email: denises@bekins.ca

Ms. Denise Sweeney, Branch Manager

Services: Local, domestic & international full-service moving & storage, custom-crating shop, retail delivery division, United Van Lines container depot

Areas Served: Southern Vancouver Island & Gulf Islands

Warehouse: Palletized three high, concrete building, heated, burglar alarm monitored 24 hours, government-approved, fenced compound

Bekins Moving and Storage (Canada) Ltd.

14251 Burrows Road
Richmond, BC V6V 1K9
Tel: 604-270-1120 / Fax: 604-276-9819
Toll-free: 1-800-4BEKINS
Website: www.bekins.ca
Email: larryr@bekins.ca
Larry Rosenberg, President

Services: Local, domestic & international full-service moving & storage, custom-crating shop, retail delivery division, warehousing & distribution, United Van Lines container depot

Areas Served: All of British Columbia, Vancouver

Warehouse: Palletized three high, concrete building, sprinklered, heated, burglar & fire alarms monitored 24 hours, Customs-bonded, government-approved, fenced, dock- & grade-level loading

Comox Moving & Storage

1724 Ryan Road East
Comox, BC V0R 2K0
Tel: 250-339-2281 / Fax: 250-339-2212
Toll-free: 1-888-949-7033
Website: www.comoxmoving.com
Email: mail@comoxmoving.com
Bill Di Castri, President

Services: Customs-bonded HHG & sufferance, registered international mover, freezer & cooler storage, power tailgate

Areas Served: Comox, Vancouver Island, British Columbia

Warehouse: Heated, cement block, fully containerized three high, DND-certified

Other Association Memberships: BC Trucking

Dowell's Moving & Storage Limited

630 Esquimalt Road
Victoria, BC V9A 3L4
Tel: 250-361-9866 / Fax: 250-361-9766
Email: dowellmoving@shaw.ca
Gary McIntosh, General Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Areas Served: Victoria area (120-km radius), Vancouver

Warehouse: US-government-bonded warehouse facility

Highland Van & Storage Ltd.

8238 Swenson Way
Delta, BC V4G 1J6
Tel: 604-581-2300 / Fax: 604-581-2325
Toll-free: 1-800-491-1666
Website: www.highland-worldwide.com
Email: info@highland-worldwide.com
Alan Wiancko, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Areas Served: Vancouver & Fraser Valley

Warehouse: Cement tilt-up construction, sprinklered, DND-certified, heated, palletized

Kelowna Movers Ltd.

395 Adams Road
Kelowna, BC V1X 7R5
Tel: 250-765-1125 / Fax: 250-765-1772
Toll-free: 1-866-765-1125
Email: kelownamvrs@silks.net

Ken Taylor, Secretary Treasurer/Manager
Services: Complete O/A & D/A, storage (inside heated or non-heated self-storage units), including boats, RVs & automobiles

Areas Served: Okanagan Valley, including Penticton, Kelowna, Vernon & surrounding area, BC, across Canada & to & from the US

Warehouse: Block, sprinklers, 24-hour on-site security, electronic surveillance, DND-approved

MacCosham Inc.

4261 Glanford Avenue
Victoria, BC V8Z 4B9
Tel: 250-881-7802 / Fax: 250-479-1254
Toll-free: 1-866-444-2483
Website: www.maccosham.com
Email: ibaker@maccosham.com
Ian Baker, General Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, Sears terminal, Coremark operation

Areas Served: Vancouver Island

Warehouse: Sprinklered, fenced, alarmed, with surveillance system; storage area is palletized & heated

St. George Moving & Storage

26 Fawcett Road
Coquitlam (Vancouver), BC V3K 6X9
Tel: 604-520-1900 / Fax: 604-520-7689
Toll-free: 1-877-520-1903
Website: www.stgeorgemoving.com
Email: vancouver@stgeorgemoving.com
Nels Gulioien, Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving; transportation & distribution of high-value goods

Areas Served: British Columbia, Alberta, Canada, the US, Overseas

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading

St. George Moving & Storage

1505 Hardy Street
Kelowna, BC V1Y 7W9
Tel: 250-860-2392 / Fax: 250-860-2021
Toll-free: 1-800-561-8580
Email: kelowna@stgeorgemoving.com
Terry Kimble, Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving; transportation & distribution of high-value goods

Areas Served: British Columbia, Alberta, Canada, the US, Overseas

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading

Salmon's Transfer Ltd.

100 – 9500 Van Horne Way
Richmond, BC V6X 1W3
Tel: 604-273-2921 / Fax: 604-273-4963
Website: www.salmonstransfer.com
Email: salmons@salmonstransfer.com
Doug Kellough, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Areas Served: Vancouver, British Columbia, Canada, US & International

Warehouse: 20,000 square feet, palletized, Customs-bonded

Specialty Movers Ltd.

8126 Highland Place
Vernon, BC V1B 3W6
Tel: 250-542-3351 / Fax: 250-542-9627
Toll-free: 1-877-642-3351
Email: specmvr7@telus.net
Tom Harris, General Manager

Services: Local, long-distance, overseas HHG moving & storage, packing, crating, special products, forklift

Areas Served: Okanagan Valley & northern British Columbia, east & west Kootenays

Warehouse: Cement block, alarm protection, heated, palletized

Pour une liste à jour, visitez
le site : www.mover.net



Certified Canadian Mover

Van Lines

TR Westcan Inc./Tippet-Richardson Ltd.



8035 North Fraser Way
Burnaby, BC V5J 5M8
Tel: 604-324-5015 / Fax: 604-324-2047
Toll-free: 1-800-771-5015
Website: www.tippet-richardson.com
Email: brendan@tippet-richardson.com
Brenda Naylor, President

Services: Local, long-distance & overseas
HHG moving & storage, office & commercial
moving, business records

Areas Served: All of Canada

Warehouse: Bonded, sprinklered, burglar alarm,
heated

Williams Moving & Storage



2401 United Boulevard
Vancouver, BC V3K 5Y3
Tel: 604-941-9411 / Fax: 604-942-3508
Toll-free: 1-877-410-9411
Website: www.williamsmoving.com
Email: gthomsen@thewmsgroup.com
Glenn Thomsen, COO/General Manager

Services: Local & long-distance moving,
storage, packing & crating of household
goods; transportation of high-value goods;
air-ride & heated service available

Areas Served: British Columbia, Alberta,
Canada, the US

Warehouse: 300,000 sq. ft. at 13 BC & Alberta
locations; heated, alarmed & government-
approved

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

★ New member/Nouveau membre

Allied Van Lines Canada

10403 – 172nd Street, Suite 350
Edmonton, AB T5S 1K9
Tel: 780-443-6804 / Fax: 780-443-6890
Toll-free: 1-866-900-6804
Website: canada.allied.com
Email: james.best@alliedcanada.com
James (Jamie) Best, Director, Network
Development

Great Canadian Van Lines Ltd.

Head Office – Canada
203, 669 Ridley Place
Delta, BC V3M 6Y9
Tel: 604-540-6683 / Fax: 604-540-6640
Toll-free: 1-800-665-0055
Website: www.greatcanadianvanlines.com
Email: gcvl@telus.net
Rick Valliant, Vice President

Mayflower Canada

7229 Pacific Circle
Mississauga, ON L5T 1S9
Tel: 905-565-2185 / Fax: 905-565-2187
Toll-free: 1-866-557-5150
Website: www.mayflower.ca
Email: info@mayflower.ca
Anne Martin, President

North American Van Lines Canada

10403 – 172nd Street, Suite 350
Edmonton, AB T5S 1K9
Tel: 780-443-6886 / Fax: 780-443-6890
Website: www.navl.ca
Email: kevin.devereux@navl.ca
Kevin Devereux, Director, Network Management

United Van Lines (Canada) Ltd.

7229 Pacific Circle
Mississauga, ON L5T 1S9
Tel: 905-564-6400 / Fax: 905-564-7944
Toll-free: 1-800-668-5544
Website: www.uvl.com
Email: info@uvl.ca
Anne Martin, President

Associations

American Moving and Storage Association (AMSA)

1611 Duke Street
Alexandria, VA 22314-3482
Tel: 703-683-7410 / Fax: 703-683-7527
Email: ldarr@moving.org
Linda Bauer Darr, President and CEO

British Association of Removers (BAR)

Tangent House, 62 Exchange Road
Watford, Hertfordshire WD18 0TG
Tel: 44 01923 699480 / Fax: 44 01923 699481
Website: www.removers.org.uk
Email: info@bar.co.uk
Robert Syers, General Secretary

Canadian Association of Movers (CAM)

2085 Hurontario Street, Suite 525
Mississauga, ON L5A 4G1
Tel: 905-848-6579 / Fax: 905-848-8499
Toll-free: 1-866-860-0065
Website: www.mover.net
Email: admin@mover.net
John Levi, President

Canadian Employee Relocation Council (CERC)

180 Dundas Street West, Suite 1010
Toronto, ON M5G 1Z8
Tel: 416-593-9812 / Fax: 416-593-1139
Website: www.cerc.ca
Email: info@cerc.ca
Stephen Cryne, Executive Vice President

Household Goods Forwarders Association of America, Inc. (HHGFAA)

5904 Richmond Hwy, Suite 404
Alexandria, VA 22303
Tel: 703-317-9950 / Fax: 703-317-9960
Website: www.hhgfaa.org
Email: info@hhgfaa.org
Terry Head, President

National Council of Moving Associations (NCMA) ★

c/o Illinois Movers' and Warehousemen's
Association
40 Adloff Lane, Suite 2
Springfield, Illinois 62703-6301
Tel: 217-585-2470 / Fax: 217-585-2472
Website: www.imawa.com
Email: psmith@imawa.com
Patricia (Pat) McLaughlin, Chair

CANADA

Allports International Ontario Ltd. ★

2101 Cleaver Avenue
Burlington, ON L7M 3S9
Tel: 905-336-0255 / Fax: 905-336-9908
Toll Free: 1-800-433-3861
Website: www.allportsinternational.com
Email: brent@allportsinternational.com
Brent Hurtubise, President
Services: Overseas HHGS forwarding – ocean, air, land transportation; destination service; insurance

Areas Served: Canada, international, overseas

Amfreight International

2476 Argentia Road, Suite 101
Mississauga, ON L5N 6M1
Tel: 905-814-7258 / Fax: 905-814-9162
Toll-free: 1-800-667-1597
Toll-free fax: 1-800-361-4758
Website: www.amfreight.ca
Email: info@amfreight.ca

Tony Cleary, Owner/President
Services: Household goods forwarding worldwide, tariff available

Areas Served: Worldwide, except North America

Other Association Memberships: HHGFAA

AMJ Campbell International

1445 Courtneypark Drive East
Mississauga, ON L5T 2E3
Tel: 905-670-6683 / Fax: 905-670-6684
Toll-free: 1-800-363-6683
Website: www.amj-international.com
Email: headoffice@amjint.com
Ole Jensen, Managing Director

Services: Worldwide moving

Areas Served: Worldwide relocations

Brytor International Moving

275 Export Boulevard
Mississauga, ON L5S 1Y4
Tel: 905-564-8855 / Fax: 905-564-8841
Toll-free: 1-800-447-2760 (in Canada)
Website: www.brytor.ca
Email: anthony@brytor.ca

Anthony Soward, International Shipping Consultant

Services: International HHG moving & storage, packing & crating

Areas Served: All of Canada

Warehouse: Brick, alarm & fire alarm, sprinklered, heated, dock-level loading, Canada Customs-bonded

Other Association Memberships: COMA, BAR, FIDI, OMNI, HHGFAA, SAIMA

Crown Relocations

1375 Artisans Court
Burlington, ON L7L 5Y2
Tel: 905-332-4332 / Fax: 905-827-7846
Toll-free: 1-800-663-4960

Website: www.crownrelo.com
Email: toronto@crowrelo.com
Tony Valentine, Country Manager

Services: International, long-distance & local moving; specialized crating for fragile items; short- & long-term storage; in-transit & in-store protection; full range of relocation services

Areas Served: international, Canada, with offices in Burlington, ON, Calgary, AB & Montreal, QC

Warehouse: Brick-block construction, security patrolled & alarm monitored; Canada Customs bonded; ISO9001:2000

Hoyt's International

210 Joseph Zatzman Drive
Dartmouth, NS B3B 1P4
Tel: 902-468-5855 / Fax: 902-435-2704
Toll-free: 1-800-565-4698
Website: www.hoytsinternational.com
Email: lhoyt@hoytsinternational.com
Leonard Hoyt, President

Services: International packing & household removals company providing packing, shipping, clearing, forwarding, warehousing & insurance services

Areas Served: Nova Scotia, New Brunswick & Newfoundland; worldwide coverage

Warehouse: Sprinklered, heated, palletized

Other Association Memberships: FIDI, COMA

Movetrans International

396 Andrew Street
Newmarket, ON L3Y 1H4
Tel: 416-238-2615 / Fax: 416-352-0159
Toll-free: 1-888-668-3488

Website: www.movetrans.com
Email: info@movetrans.com

Bart Ollen, Director of Operations

Services: Overseas HHG moving & storage, packing, crating, forwarding (overseas)

Areas Served: Canada & worldwide

Warehouse: Fully bonded, temperature-controlled, burglar alarm, dock-level loading, sprinklered, steel frame, palletized

Sea Speed Logistics Inc.

#1 – 14191 Burrows Road
Richmond, BC V6V 1K9
Tel: 604-214-8161 / Fax: 604-214-8151
Website: www.seaspeedcanada.com
Email: alberto@seaspeedcanada.com
Alberto J. Ferreira, Manager, Household Goods Division

Services: Overseas export/import of HHGS/PE, automobiles

Areas Served: Western Canada, Europe, UK, Australia, New Zealand, Far East

Warehouse: Steel frame, fire & burglar alarms, heated

Other Association Memberships: Richmond Chamber of Commerce

Taylor International ★

1200 Plains Road East
Burlington, ON L7S 1W6
Tel: 905-632-8010 x 248 / Fax: 905-632-5083
Toll-free: 1-800-263-9143

Website: www.taylorinternational.ca

Email: arthur@ataylormoving.com

Arthur Drewry, International Manager

Services: Worldwide moving, packing & storage specialists

Areas Served: Worldwide

Warehouse: Cement block & brick, metal siding, 26-ft. clear, heated, air-conditioned, DND-approved, palletized, vault storage, bonded, sprinklered, fire & burglar alarm

Other Association Memberships: FIDI, FAIM, RIM, AMSA, HHGFAA & IATA

Tippet-Richardson Overseas

106 Ridgetop Road
Toronto, ON M1P 2J9
Tel: 416-292-4555 / Fax: 416-292-4593
Toll-free: 1-800-718-7664
Website: www.tippet-richardson.com
Email: kevin@tippet-richardson.com
Kevin Naylor, Vice President

Services: International moving, overseas HHG moving & storage, packing & crating, special art

Areas Served: Canada & worldwide

Warehouse: Concrete block, steel frame, 35,000 sq. ft., bonded, fire & burglar alarms, sprinklered, DND certified, heated, palletized, dock-level loading

Other Association Memberships: FIDI/FAIM, OMNI, HHGFAA, BAR, LACMA, COMA

FRANCE

NEER Service France

2, rue Désiré-Lemoine
Aubervilliers, 93300
Tel: 33-1-48-354700 / Fax: 33-1-48-354701
Toll-free: 33-0800-00-NEER (in France only)
Website: www.neerservice.fr

Email: cedric@neerservice.fr

Paulin Zibi, General Manager

Services: All services related to the international & national moving & storage industry

Areas Served: France, Europe

Warehouse: Concrete block, fire & burglar alarm, security cameras

Other Association Memberships: HHGFAA, LACMA, BAR, AMSA, PAIMA, CPPC, ERC, FIDI

GHANA

Doxa Van Lines Ltd.

2 Botwe Street, Dimples, Dzorwulu, PO Box 376
Kaneshie, Accra
Tel: 233-21-771-920 / Fax: 233-21-771-920
Email: doxavl@yahoo.com

Andrew Quainoo, Managing Director

Services: International packing, removal, shipping, forwarding, clearing, door-to-door services, consolidation, warehousing, transport & export of cash crops

Warehouse: 1,000 sq. ft.

Other Association Memberships: HHGFAA

GREECE

ConTrust Ltd.

9, Shistou Avenue
Athens, 18863
Tel: +30 210 40 10 300 / Fax: +30 210 40 10 304
Website: www.atrans.gr

Email: Contrust@atrans.gr

Sophie Poupalidou, Household Goods Manager

Services: International and local removals, storage, open lot storage, fine art, exhibitions, international forwarding, pet transports

Areas Served: Greece including Greek islands, Cyprus and Balkans

Warehouse: Our Athens warehouse is a solid, concrete wall one, partly palletized. It is guarded on 24hours basis and has alarm, pest and fire protection.

Other Association Memberships: HHGFAA, AMSA, IFFAG&L

International Movers/Entreprises internationales de déménagement

INDIA

P.M. Relocations (Pvt.) Ltd.

B-64, Lajpat Nagar-II
New Delhi, 110024
Tel: 91-11-4172 1929 / 3294 6611 / 3294 6612
Fax: 91-11-4172 7360 / 2613 5849 / 2680 7932
Website: www.packersindia.com
Email: rajeev@packersindia.com
Rajeev Bhargava, Managing Director
Services: Packing & moving of personal & household goods to & from India on door-to-door delivery basis, warehousing & customs clearance; the largest network of offices in India

Areas Served: India including Bhutan, Nepal, New Delhi, Kolkata, Chennai, Bangalore, Mumbai, Hyderabad, Nasik

Warehouse: On the outskirts of Delhi, 6 km from airport & 10 km from ICD; structure is completely concrete, with fire-fighting arrangement & 24-hour security, car ramp; additional tel.: 91-11-6563 3309 / 2981 6194

Other Association Memberships: AMSA, HHGFAA, PAIMA, ERC, INDIA VAN, FIDI, FAIM, IFMA

Packways India

4-C, Laxmi Industrial Estate, New Link Road Andheri (West), Mumbai 400 053
Tel: 91-22-26361368 / Fax: 91-22-26313174
Website: www.packways-india.com
Email: packways@vsnl.net
Rajesh Ohri, Partner

Services: Packing, crating, storage, shipping, clearing & forwarding of HHG on door-to-door basis for local, long-distance & overseas

Areas Served: India

Warehouse: Concrete structure, fire-fighting equipment, fully insured, pest-controlled, 24-hour security

Other Association Memberships: AMSA, HHGFAA

INDONESIA

Move Well

Graha Vivere Bldg, 5th Floor, Jl. Letjen S. Parman No. 6
Jakarta, DKI Jakarta 11480
Tel: 62 21 53651617 / Fax: 62 21 53651615
Website: www.movewell.co.id
Email: marketing@movewell.co.id
Nigel Ryder, President Director

Services: Premier quality packers & forwarders of commercial, domestic & international household goods shipments, orientation, school search, home search, document management, office relocation, fine arts handling, logistics

Areas Served: Entire Indonesian Archipelago

Warehouse: 2 warehouses – concrete sealed floors, air ventilators, fire suppression systems, 24 hour security, total 2,300 sq. m.

Other Association Memberships: HHGFAA

PT. Sumatera Inpack Transindo ★

Jl. Dr. Sahardjo Raya No. 25
South Jakarta, DKI Jakarta 12850
Tel: +62-21-831-2408
Fax: +62-21-830-3881 / 830-7515
Website: www.athangroup.com/sit/main.htm
Email: cencon_jkt@cbn.net.id
Benny Sanjaya, Managing Director
Services: Local, long distance, overseas; moving, storage, packing & crating
Areas Served: Asia, America, Europe, Africa, etc.
Warehouse: Steel construction, dock-level loading
Other Association Memberships: AMSA, HHGFAA

IRAN

Simorgh Pack Transportation Co., Ltd.

International Packers & Movers
98 Mousavi Street, Ferdowsi Square
PO Box 15815-1186
Tehran, Tehran 15816
Tel: 98-21-8846758 / Fax: 98-21-8848844
Rouben Gharakhani, Chairman

Services: Complete origin & destination service, packing & crating, international insurance & freight forwarding, local & long-distance HHG moving, commercial & office moving, long- & short-term storage

Areas Served: Iran

Warehouse: Air conditioning, alarm protection, dock-level loading

ISRAEL

IsraDem Demeco ★

40, HaHistadruth Street, Lev Center, Suite 218
Ashqelon, 78641
Tel: (972) 8 684 64 93 / Fax: (972) 8 684 64 94
Website: www.demeco-isradem.com
Email: info@demeco-isradem.com
Mr. Yossef Dover, Trading Manager

Services: All services related to the international & national moving & storage industry

Areas Served: From all over the World to Israel; from Israel to all over the world

Warehouse: 24-hour security-monitored steel frame, metal siding, fire alarm, sprinklered, burglar alarm, heated, palletized, dock- & grade-level loading, fenced compound

Other Association Memberships: HHGFAA, DEMECO

JAMAICA

JLB International Limited

191 Hagley Park Road
Kingston, 11
Tel: 876-937-1623 / Fax: 876-937-2026
Website: www.jlbshipping.com
Email: info@jlbshipping.com
Antoinette Chambers, Manager

Services: International freight forwarding, NVOCC offering consolidation & deconsolidation service, packing & crating, warehousing; removal specialist, local & long distance; marine insurance agent, in-house customs brokerage

Areas Served: Worldwide, Kingston & Montego Bay, Jamaica, UK

Warehouse: 14,000 sq. ft., slab roof, concrete structure; 24-hour security & response alarm system

Other Association Memberships: FIATA, AMSA, HHGFAA

MALAYSIA

Ambassador Worldwide Malaysia

Lot 17, Lorong Enggang 31 Off Jalan Enggang, Taman Keramat AU
Kuala Lumpur, 54200
Tel: 603-4253-2000 / Fax: 603-4252-1000
Email: movers@streamyx.com
Jimi N. Dhillon, Managing Director
Services: International full moving services
Areas Served: Malaysia & South East Asia
Warehouse: Internationally approved detached warehouse; currently approved mover for Canadian High Commission & agencies
Other Association Memberships: HHGFAA

PAKISTAN

Galaxy Forwarders ★

First Floor, Block 6-B
Super Market F-6/3
Islamabad
Federal Capital
44000
Pakistan
Tel: 92-51-2825475 - 2827175-2873417
Fax: 92-51-2823849

Website: www.galaxyforwarders.com

Email: galaxy@isb.comsats.net.pk

Fahad-Uz-Zaman, Director

Services: Packing, shipping & international freight forwarding, customs clearance, logistics, insurance (if required), inland haulage from main to dry ports, warehousing (both short term & long term basis), projects handling & relocation services

Areas Served: Pakistan, overseas, worldwide

Warehouse: Warehouse size: 30,000 sq. ft., RCC-constructed, temperature-controlled, alarm protection plus round-the-clock security guard, ramps, containerised security of goods

SINGAPORE

Expat Movers

180 Cecil Street, 16 – 01 Bangkok Bank Bldg
Singapore, Singapore 69546
Tel: 65-6538-4030 / Fax: 65-6468-0639

Website: www.expat-relocator.com

Email: customerservice@expat-relocator.com

Marc Laurence, Managing Director Founder
Services: Overseas, HHG moving & storage, packing & crating of fragile items including antiques & fine art pieces; all-risks insurance coverage; long-term storage

Areas Served: Overseas, Canada

Warehouse: Air-conditioned warehouse, alarm-protected

Other Association Memberships: HHGFAA

International Movers/Entreprises internationales de déménagement

UNITED ARAB EMIRATES

CSS Homeward Bound

PO Box 27802

Dubai

Tel: 971 4 8803600 / Fax: 971 4 8803670

Website: www.cssdubai.com

Email: suku@cssdubai.com

Suku Sudhakaran, Manager

Services: Personal-effects management – local & international packing & removals; ocean freight management – NVOCC operations; airfreight management; land transport management – local & international; project management; supply chain management – warehousing, logistics & distribution

Areas Served: Dubai, United Arab Emirates

Warehouse: Total area of 200,000 sq. ft.;

80,000 sq. ft. covered with racking to store up to 7,000-CBM cargo; 12 dock-level loading areas with state-of-the-art sprinkler system & alarm to protect from fire

Other Association Memberships: HHGFAA

UNITED KINGDOM

Burke Bros. Moving Group

Burke Bros Trading Estate, Fox's Lane

Wolverhampton, West Midlands WV1 1PA

Tel: 44 1902 714555 / Fax: 44 1902 427837

Website: www.burkebros.com

Email: sales@burkebros.co.uk

Mr. Gary Burke, Managing Director

Services: Home & office moving; overseas international exports & imports

Areas Served: UK

Warehouse: 3-acre freehold; 50,000 sq. ft.;

containerised; Customs-bonded; alarmed & on-site security; 3,000 sq. ft. 2-floor offices

Other Association Memberships: FIDI, BAR, HHGFAA, PAIMA

Devereux Developments Ltd.

Daimler Drive, Cowpen Lane Industrial Estates

Billingham, Cleveland TS23 4JD

Tel: 44-1642-565182 / Fax: 44-1642-566664

Website: www.kwdevereux.co.uk

Email: mike.devereux@kdevereux.co.uk

Mike Devereux, Director

Services: International moving & storage services

Areas Served: United Kingdom

Warehouse: 20,000-sq.-ft. storage in fire-safe

steel 250-cubic-ft. storage containers

Other Association Memberships: BAR, PMA, AMSA

★ New member/Nouveau membre

International Moving Services

Cherwell House, Southfleet Road, Bean

Dartford, Kent DA2 8BS

Tel: 44-0-1474-834-882

Fax: 44-0-1474-834-885

Toll-free: 0800-3282734

Website: www.internationalmovingservices.co.uk

Email: sales@internationalmovingservices.co.uk

Mr. Vincent Robinson, Sales and Marketing

Services: Full origin & destination services to & from the UK & Europe including most islands, customs clearance & onward delivery on our fleet of 11 purpose built 120CBM road trains on air suspension, groupage consolidations FCL/LCL & airfreight services, car, motorbike & small boat transportation, fully-trained export packing operatives, onsite casemaking services, relocation services by road to N. Africa & Middle Eastern destinations, multilingual staff speaking French, Arabic, Spanish & Italian, antique & fine art specialists

Areas Served: UK, Europe, East Europe, North Africa, Middle East; weekly departures to all European destinations

Warehouse: Fully alarmed with CCTV security surveillance, with night-time infrared & hard drive back-up, 24-hr onsite security & 2 guard dogs, electronic keypad entry system, steel & brick construction, 15,000 sq. ft. conventional & containerized storage, 30 steel 40 ft. ISO containers, receiving from 0700 hrs to 1800 hrs extended by arrangement

JLB International Shipping Ltd. ★

Suite 0-203 AGL House, 133 Birmingham Road

West Bromwich, B71 4JZ

Tel: 44 0121 525 5881 West Midlands 44 0208

803 6916 London / Fax: 44 0560 113 8100

Website: www.jlbshipping.com

Email: cargodoor2door@jlbshipping.com, info@jlbshipping.com

Beverly Johnson-Green, Managing Director

Services: International freight forwarding, NVOCC offering consolidation & deconsolidation service, packing & crating, warehousing; removal specialist, local & long distance; marine insurance agent, in-house customs brokerage

Areas Served: Worldwide, United Kingdom, London, West Midlands, Jamaica

Other Association Memberships: FIATA, AMSA, HHGFAA

Meridian Moving & Storage Ltd. ★

Unit 34 Station Road Industrial Estate

Hailsham, East Sussex BN27 2EY

Tel: 44 01323 848848 / Fax: 44 01323 849862

Toll Free: 0800 0831650

Website: www.meridianmoves.co.uk

Email: sales@meridianmoves.co.uk

Kirk Dugard, Manager – International Relocations

Services: Origin services include full export, pack & wrap, FCL, LCL, part load & air shipments westbound & to the rest of the world

Areas Served: Southern England, London & Home Counties

Warehouse: Secure warehouse/storage facility, alarmed, CCTV, 24-hour security

Simpsons Removals and Storage Ltd

Blue Hawk House, A1/A2, Manor Way Business

Park, Manor Way, Swanscombe

Dartford, Kent DA10 0PP

Tel: 44-01322 386969 / Fax: 44-01322 383467

Website: www.simpsons-uk.com

Email: worldwide@simpsons-uk.com

Peter Turner, International Manager

Services: Full origin & destination services to & from any point in the UK & mainland Europe, own Customs-bonded warehouse offering fully supervised devanning services, with baggage & removal deliveries throughout mainland Europe; also offering transhipment services worldwide; own groupage consolidations, full-container & airfreight services from UK; onsite case makers, car & mobile shippers; long- & short-term storage

Areas Served: Serving whole of United

Kingdom, weekly road services to/from all major European centres

Warehouse: Fully alarmed & secured furniture/household-goods warehouse, steel & brick construction, integrated loading bays, 45,000 sq. ft., over 1,500 storage cases, plus 100 40-foot ISO steel containers, Customs-bonded

Other Association Memberships: HHGFAA, National Guild of Removers and Storers, Road Haulage Association, Register of Approved Removers and Storers

Transmove

Cherwell House, Southfleet Road, Bean

Dartford, Kent DA2 8BS

Tel: 44-0-1474-834-884

Fax: 44-0-1474-834-885

Website: www.trans-move.com

Email: sales@trans-move.com

Mr. Martyn Dolphin, International Manager

Services: Full origin & destination services to & from the UK & Europe including most islands, customs clearance & onward delivery on our fleet of 11 purpose built 120CBM road trains on air suspension, groupage consolidations FCL/LCL & airfreight services, car, motorbike & small boat transportation, fully-trained export packing operatives, onsite casemaking services, relocation services by road to N. Africa & Middle Eastern destinations, multilingual staff speaking French, Arabic, Spanish & Italian, antique & fine art specialists

Areas Served: UK, Europe, East Europe, North Africa, Middle East; weekly departures to all European destinations

Warehouse: Fully alarmed with CCTV security surveillance, with night-time infrared & hard drive back-up, 24-hr onsite security & 2 guard dogs, electronic keypad entry system, steel & brick construction, 15,000 sq. ft. conventional & containerized storage, 30 steel 40 ft. ISO containers, receiving from 0700 hrs to 1800 hrs extended by arrangement

Other Association Memberships: PAIMA, HHGFAA, FEDEMAC, BAR

Suppliers/Fournisseurs

USA

Arpin Moving Systems

5308 SW 24th Place
Cape Coral, FL 33914
Tel: 800-561-3320 / Fax: 239-549-8797
Toll-free: 1-800-561-3320
Website: www.arpin.com
Email: tstephens@arpin.com
Tom Stephens, Vice President

Services: Cross-border moves (to/from US & Canada), long-distance moves (within Canada & US), overseas, logistics, brokerage & third-party services

Areas Served: Canada & the US

Warehouse: Steel & concrete, palletized, sprinklered, burglar alarm, heated, dock-level & drive-in loading

Buyers' Guide and Trade List/ Guide des acheteurs et liste des entreprises

AUTOMOBILE/TRUCK TRANSPORTING

Southern Auto Transport Services Inc.
Palmetto, FL.....16

CARGO CONTROL PRODUCTS

Dixie Road Weigh Scale
Mississauga, ON.....15

INSURANCE SPECIALISTS

Dale & Morrow Insurance Limited
Toronto, ON.....9
Ogilvy & Ogilvy Insurance Brokers
Toronto, ON..... Inside front cover

MOVING & SHIPPING

Household Movers & Shippers Ltd.
Mount Pearl, NL.....22

MOVING EQUIPMENT/SUPPLIES

Mover's Equipment & Supplies
Mississauga, ON.....20
Norampac/Your Moving Depot
Concord, ON.....8
R.M. Moving Supplies Plus Ltd.
Edmonton, AB.....13
The Movers Box
Richmond (Mitchell Island), BC.....17
Vibac
Montreal, QC.....11
Victory Packaging
Syracuse, NY.....15

REAL ESTATE AGENT

Royal LePage
Greater Toronto Area, ON.....13

VAN LINES

Allied Van Lines
Etobicoke, ON.....10
Great Canadian Van Lines
Delta, BC.....4-5
Mayflower Canada
Delta, BC.....14

AE Worldwide

190 Franklin Turnpike, Suite 1
Mahwah, NJ 07430
Tel: 201-529-1515 / Fax: 201-529-8143
Toll-free: 1-800-631-7174
Toll-free fax: 1-800-848-7805
Website: www.aeworldwide.us
Email: aeinfo@aeworldwide.us
Todd Graham, President
Services: Third-party services; appliances, crating, clocks, pool tables, grandfather clocks, swing sets, etc., serviced at origin & destination
Areas Served: The US & Canada
Other Association Memberships: AMSA, ERC, HHGFAA, numerous state associations throughout the US

Butler & Baird Lumber Ltd.

5 Scanlon Court
Aurora, ON L4G 7B2
Tel: 905-727-3074 / Fax: 905-841-6895
Website: www.butlerandbaird.com
Email: peter@butlerandbaird.com
Pete Brooks, Sales
Services: Provider of plywood storage boxes & export crates
Areas Served: Ontario

Chris Steer Insurance Brokers Ltd.

8 King Street East, Suite 202
Toronto, ON M5C 1B5
Tel: 416-366-1141 / Fax: 416-366-4656
Website: www.chrissteer.com
Email: susan@chrissteer.com
Chris Steer, President

Dale & Morrow Insurance Limited

6 George Street South
Brampton, ON L6Y 1P3
Tel: 905-451-1933 / Fax: 905-451-4411
Toll-free: 1-877-229-7272
Website: www.daleandmorrow.com
Email: insurance@daleandmorrow.com
Glenn Meyer, Insurance Broker
Services: One-stop choice for all insurance needs.; specialties in providing movers & related industries with their commercial insurance, employee health & dental plans & individual disability, critical illness & life insurance for owners & employees
Areas Served: Ontario

Farrell Enterprises Limited

66 Bator Road
Weston, ON M9M 2G5
Tel: 416-745-2711 / Fax: 416-740-2261
Toll-free: 1-800-268-0908
Website: www.farrellmovingsupplies.com
Email: farrellent@aol.com
Elliott Eisen, President
Services: Full range of moving supplies & equipment: boxes, pads, dollies, straps, tape, overseas wrap, etc.; equipment rentals (Art Saunders, General Manager)
Areas Served: Canada

4Refuel Canada Ltd.

231 Oak Park Boulevard, Suite 401
Oakville, ON L6H 7S8
Tel: 905-501-0922 / Fax: 905-257-2580
Toll-free: 1-888-4REFUEL
Website: www.4refuel.com
Email: dpeters@4refuel.com
Dale Peters, Ontario Regional Sales Manager
Services: On-site diesel refuelling of vehicles
Areas Served: Locations from coast to coast in Canada

Goldman Sloan Nash and Haber LLP

480 University Avenue, Suite 1600
Toronto, ON M5G 1V6
Tel: 416-597-6489 / Fax: 416-597-3370
Website: www.gsnh.com
Email: hanuka@gsnh.com
Ben V. Hanuka, Franchise Law and Franchise Litigation Team
Services: Founded in 1976, the 25-lawyer law firm of Goldman Sloan Nash and Haber LLP (barristers and solicitors) provides a broad range of legal services to the business community, from corporate to real estate law. The head of the franchise law and franchise litigation team, Ben Hanuka, is experienced in representing movers in all key aspects of the moving business, including federal and provincial laws applicable to local and long distance moves, defence against related provincial charges, as well as related franchise and licensing rights.
Areas Served: Canada

Great Little Box Company

11300 Twigg Place, Mitchell Island
Richmond, BC V6V 3C1
Tel: 604-301-3700 / Fax: 604-301-3745
Toll-free: 1-800-661-3377
Website: www.greatlittlebox.com
Email: info@greatlittlebox.com
Vince Pearce, Moving Industry Consultant
Services: Everything you need to pack & ship! Complete line of moving boxes, equipment & supplies including stretch wrap, newsprint, bubble packs, tape & tape dispensers, labels, mattress bags, furniture covers, blankets, locks, ladders, dollies, carts, hand trucks, pallet jacks, cargo straps, ramps, dock boards, mini storage packs & more! Accounts & Cash & Carry Available!
Areas Served: British Columbia & Washington State

L. Hansen's Forwarding

30 Dynamic Drive
Scarborough, ON M1V 2W2
Tel: 416-293-9135 / Fax: 416-293-1604
Toll-free: 1-888-420-8888
Website: www.lhf.com
Email: mgallagher@lhf.com
Mark Gallagher, National Sales Manager
Services: Vehicle-relocation specialist, utilizing CP Rail & its trucking fleet for local, provincial, cross-Canada & cross-border assistance; up-to-date tracking, door-to-door service, full line of communication; long- & short-term indoor vehicle storage
Areas Served: Canada, the US

K.I.D. Trailer & Equipment

1090 South Service Road East, Unit A
Oakville, ON L6J 2X8
Tel: 905-842-2942 / Fax: 905-338-5600
Toll-free: 1-800-265-6291
Website: www.kidtrailer.ca
Email: kidtrailer@on.aibn.com
Mike Dwhyte, General Manager
Services: Trailer sales, featuring Kentucky custom-built moving vans, Fontaine platforms & dry vans; FUSO medium-duty truck sales; heavy-duty parts & service for all trailers & trucks
Areas Served: Ontario & all of Canada
Other Association Memberships: OTA

Suppliers/Fournisseurs

Livingston Searail

420 E. Audley Blvd.
Delta, BC V3M 5S4
Tel: 604-521-1016 / Fax: 604-522-1504
Toll-free: 1-800-570-2720
Website: www.searail.ca
Email: domenics@searail.ca
Domenic Santini, President

Services: Rail & truck transportation in Canada, the US & Europe; uses CNR railcars that are totally enclosed; door-to-door service in most locations

Areas Served: Canada, the US & Europe

Branches:

551 Creditstone Road, PO Box 79002
Concord, ON L4K 1Y7
Tel: 905-660-0412
Fax: 905-660-6651

The Mattei Companies, A Division of The Economical Insurance Group

2295 Gateway Oaks Drive, Suite 230
Sacramento, CA 95833
Tel: 916-418-3361 / Fax: 206-826-2828
Toll-free: 1-800-711-6128
Website: www.matteicos.com
Email: BoydBlanchard@matteicos.com
Boyd Blanchard, Business Development

Services: Offering a complete commercial insurance package for movers, serving Canada through independent brokers

Areas Served: Canada & US

The Mover's Choice ★

6570 Kestral Road
Mississauga, ON L5T 1Z9
Tel: 905-670-2778
Email: Jackie@themoverschoice.com
Jackie Dean-Rowley, Vice President Sales & Marketing

Services: Moving equipment rentals. Widest selection in the GTA. Lowest prices guaranteed!! Delivery & pick-up service; moving bins, flat dollies, terminal carts, screen dollies, open bins, hand/pallet/appliance trucks, lifts, ramps, etc.

Areas Served: Greater Toronto Area

Mover's Equipment & Supplies Ltd.

6176 Atlantic Drive
Mississauga, ON L5T 1W2
Tel: 905-670-4488 / Fax: 905-670-2748
Toll-free: 1-800-668-3773
Toll-free fax: 1-866-670-2748
Website: www.movers3.com
Email: john@movers3.com
John Ward, President

Services: Movers' equipment: boxes, pads, straps, ramps, handtrucks, tape, stretch film, dollies, screen carts, decking beams, complete van & warehouse equipment, all packaging supplies

Areas Served: All of North America

Other Association Memberships: AMSA, HHGFAA, GSA approved

★ New member/Nouveau membre

Norampac Vaughan Division

655 Creditstone Road
Vaughan, ON L4K 5P9
Tel: 1-800-403-4848 / Fax: 1-800-403-4874
Toll-free: 1-800-403-4848
Toll-free fax: 1-800-403-4874
Website: www.norampac.com
Email: kelly@yourmovingdepot.ca
Kelly O'Hara-Curtis, Van Line Sales Agent

Services: Complete inventory of van line moving boxes & related sundry items; customized cartons available; a Canadian manufacturer with great products & great prices

Areas Served: Greater Toronto Area, but delivery available across Canada

Ogilvy & Ogilvy Insurance Brokers

55 York Street, Suite 200
Toronto, ON M5J 1R7
Tel: 416-777-2722 / Fax: 416-777-2716
Toll-free: 1-877-364-4589
Website: www.ogilvy.ca
Email: dogilvy@ogilvy.ca
David Ogilvy, Vice President

Services: Insurance brokers specializing in the moving industry for over 20 years

Areas Served: Nationwide

R.M. Moving Supplies Plus Ltd.

9764 - 47 Avenue
Edmonton, AB T6E 5P3
Tel: 780-469-9198 / Fax: 780-469-9173
Toll-free: 1-866-469-9198
Email: rmmoving@telus.net
Randy St. Laurent, Co-owner

Services: Suppliers to the moving industry with a complete line of moving & shipping items in stock, all in one location: corrugated boxes, poly products, cargo control, bulk packaging equipment, furniture pads, newsprint, dollies, ramps, piano skids

Southern Auto Transport Services, Inc.

4212 US Hwy 41 North
Palmetto, FL 34221
Tel: 941-722-3326 x 104 / Fax: 941-729-5087
Website: www.southernautotransport.com
Email: allenm@southernautotransport.com
Allen J. Morrell, Vice President

Services: Auto transportation to & from Canada & the US, door-to-door service

Areas Served: Canada & the US

Two Men and a Truck Canada

245 Yorkland Blvd., Suite 100
Toronto, ON M2J 4W9
Tel: 416-204-0070 / Fax: 416-490-1456
Toll-free: 1-866-MOVING4U
Website: www.twomenandatruck.ca
Email: john.prittie@twomenandatruck.ca
John Prittie, President

Services: TWO MEN AND A TRUCK Canada, Master Franchisee for TWO MEN AND A TRUCK International, Inc.; the world's largest local moving franchise specializing in both home & business moving; franchisees offer a full range of moving- & packing-related services, including the sale of boxes & packing supplies; franchises are available in all metropolitan markets across Canada

Areas Served: Canada

Other Association Memberships: Canadian Franchise Association

Vibac Canada Inc.

12250, Boul. Industriel
Montreal, QC H1B 5M5
Tel: 514-640-0250 / Fax: 514-640-6702
Toll-free: 1-800-557-0192
Website: www.vibacgroup.com
Email: sales@vibac.com
Hilman Yee, Manager, Marketing & Business Development

Services: Tape manufacturer, Sealastô brand, VibacÆ brand, high adhesion tapes, security printed tapes, and VBCÆ tape, an ecological, silent unwinding, hand tearable upgrade for conventional PVC

Areas Served: Canada, US, Mexico, Central and South America

Other Association Memberships: AMSA

Victory Packaging

6938 Kinne Street
East Syracuse, NY 13057
Tel: 315-463-1888 / Fax: 315-463-1747
Toll-free: 1-800-422-1214
Website: www.victorypackaging.com
Email: avanhausen@victorypackaging.com
Art Van Housen, Sales Manager

Services: All types of packaging material & van equipment for the moving & storage industry: boxes, tape, newsprint, bubblewrap, paper pads, stretch film, van pads, cargo straps, dollies, ramps

Areas Served: Eastern Ontario, Quebec & Maritimes

Branches:

6176 Atlantic Drive, Mississauga, ON
Tel: 905-670-9520 / Fax: 905-670-9519

105, 6303 - 30th Street S.E., Calgary, AB
Tel: 403-279-6296 / Fax: 403-279-8547

73 Paquin Road, Winnipeg, MB
Tel: 204-661-8000 / Fax: 204-661-6550

Wholesale Packaging Ltd. ★

30 Dohme Avenue
Toronto, ON M4B 3M4
Tel: 416-424-4691 / Fax: 416-759-7174
Toll Free: 1-866-566-8515
Website: www.wholesale-boxes.net
Email: postmaster@boxshop.ca
Joyce Dean, General Manager

Services: All moving & storage supplies. We ship across Canada, small orders FedEx & LTL orders

Areas Served: Canada-wide

Your Moving Depot (Norampac)

575 Wentworth Street East, Unit 20
Oshawa, ON L1H 3V8
Tel: 905-438-1906 / Fax: 905-438-1915
Toll Free: 1-888-415-8858
Website: www.yourmovingdepot.ca
Email: kelly@yourmovingdepot.ca
Kelly O'Hara-Curtis, Van Line Sales Agent

Services: Complete inventory of van-line moving boxes & related sundry items; customized cartons available; a Canadian manufacturer with great products & great prices; also sells van equipment, generic moving documents, uniforms & customized corporate apparel & promotional items

Areas Served: Greater Toronto Area, with delivery available across Canada



OUR CODE OF ETHICS

CAM adopted a new code of ethics at the Annual General Meeting in November 2002 and revised and simplified it in November 2003. The Code sets the standard of ethical behaviour for CAM members in their dealings with consumers, each other and the Association.

Code of Ethics

Members of the Canadian Association of Movers, working toward their common goal of fostering high standards of ethical conduct within the Association and throughout the industry, promise to follow this guide to professional conduct:

- They will act with fairness and honesty toward clients, being considerate of their needs.
- They will honour the terms of contracts.
- They will maintain professional integrity and personal honour.
- They will provide efficient, reliable, high-quality service.
- They will ensure that services are provided in a safety-conscious environment.
- They will foster the continuance of competitive practices.
- They will promote education in the industry, to improve service to the public.
- They will fulfill all obligations of membership.

OUR MISSION

The purpose of the Canadian Association of Movers is to further the interests of owner-managed moving and storage companies by providing its members with leadership, motivation, research, education, programs of mutual benefit, consultation and technical advice. Programs and services of the Association are designed to enhance the profitability of members' businesses, ensure public safety, and help the buying public access credible, professional moving services.



NOTRE CODE

L'ACD a adopté un nouveau code de déontologie à l'assemblée de novembre 2002 et l'a révisé et simplifié en novembre 2003. Celui-ci établit les normes de comportement des membres dans leurs rapports avec les consommateurs, leurs collègues et l'association.

Code d'éthique

Les membres de l'Association canadienne des déménageurs, dans leurs efforts pour promouvoir de hautes normes de conduite à l'intérieur de l'association et dans toute l'industrie, promettent de respecter les règles de professionnalisme suivantes :

- Ils agiront de façon juste et honnête envers les clients et tiendront compte de leurs besoins.
- Ils respecteront les dispositions de leurs contrats.
- Ils maintiendront leur intégrité professionnelle et leur honneur personnel.
- Ils fourniront des services efficaces, fiables et de haute qualité.
- Ils garantiront que les services soient fournis de façon sécuritaire.
- Ils veilleront au maintien de pratiques concurrentielles.
- Ils appuieront l'éducation dans l'industrie, afin d'améliorer les services.
- Ils rempliront toutes leurs obligations de membres.

NOTRE MISSION

La raison d'être de l'association Canadienne des Déménageurs est de servir les intérêts des compagnies indépendantes de déménagement et d'entreposage en offrant à ses membres direction, motivation, recherche, éducation, programmes de bénéfice mutuels, consultation et conseils techniques. Les programmes et services de l'Association sont conçus pour améliorer le profit des affaires de nos membres, assurer la sécurité publique, et aider la clientèle à avoir un accès crédible et professionnel aux services de déménagement.