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Fall/Automne 2011

The Bi-Annual Magazine and Directory of the Canadian Association of Movers/
Revue semestrielle et annuaire de l'Association canadienne des déménageurs

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Le site de l'ACD, www.mover.net
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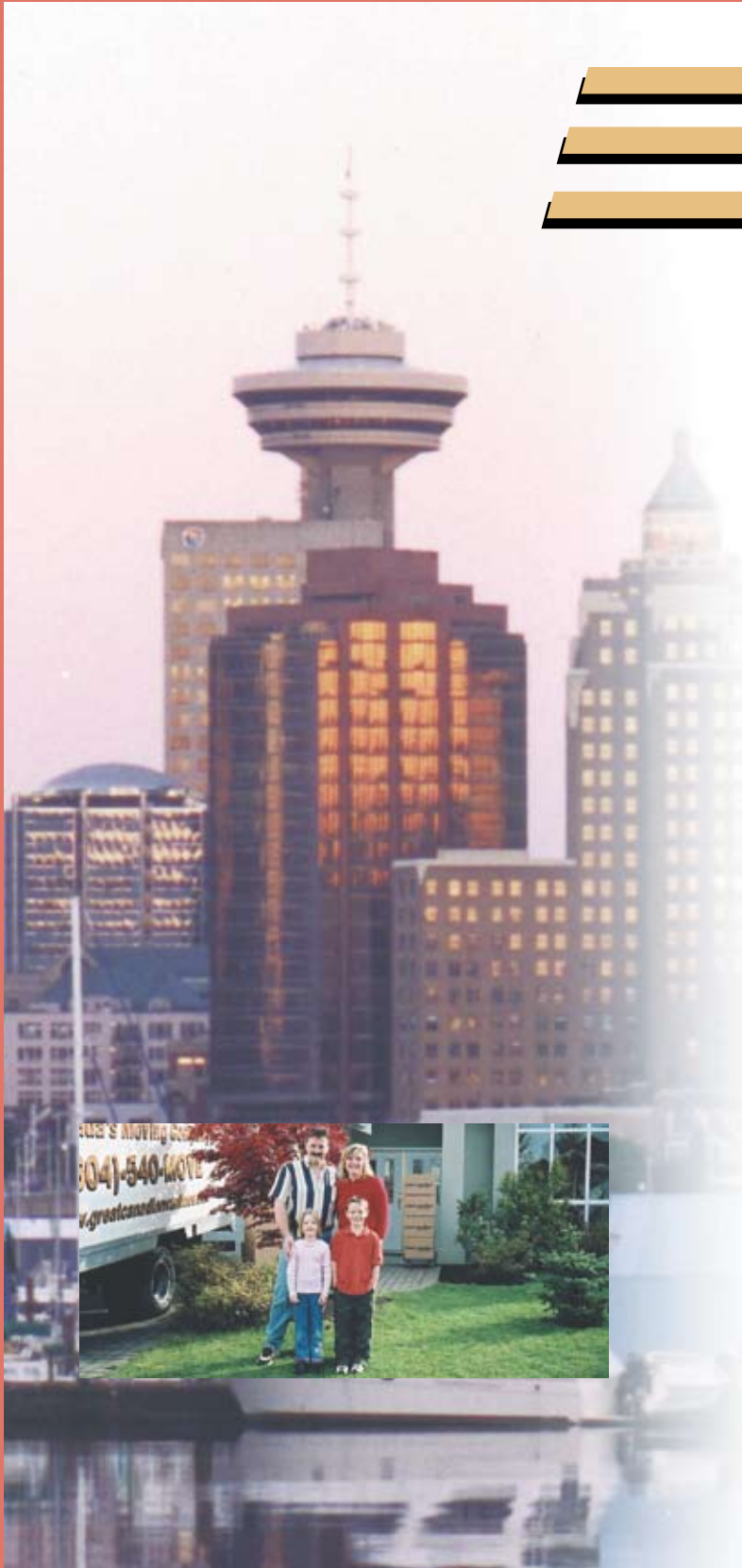
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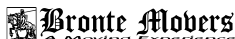
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Chairman's Message/Message du président du conseil

AS MY TERM as your Chairman approaches its end, I look back upon the last few years and ponder what has happened. What strikes me as the constant common denominator is change. Never in the history of our industry has this one word been so important in defining our existence.

Everything we took for granted 20 years ago must be up for question today. At one time, most of us defined our identity through our van line affiliations, its services and its character. Local moving was a service used only to grow our long-distance business, storage simply existed, and overseas moving filled the gaps. Document storage, warehouse logistics, freight and specialized crating services were unnecessary. Self-storage was non-existent. Marketing could be handled through an annual meeting with a Yellow Pages salesman, and the future leaders of our industry could be found loading our trucks or packing our customers' fragiles.

In today's world, long-distance moving is not the exclusive domain of van lines (trade organizations are inadvertently competing for that market), local moving is a serious business, storage is an essential element of our businesses and overseas moving is the "new long distance." For those of you without a secondary specialty, you may want to rethink your business plan. Marketing strategies demand a new approach, with serious investment in the future. And finally, we cannot train our sons and daughters on the back of a tailgate and expect the successes we have enjoyed in generations past.

There is a great future in this industry, but it will come only with change. I agree with a van line president who recently said that, in times like these, we must be cautious. But sometimes, too much caution is an excuse for maintaining the status quo, and today's status quo is not acceptable.

I wish you all a good future.



Tom Filgiano
Chairman, Canadian Association of Movers



ALORS QUE J'ARRIVE à la fin de mon terme comme que Président du conseil, je passe en revue les événements qui se sont déroulés au cours des dernières années en y réfléchissant. Ce qui me frappe le plus, c'est de constater qu'ils ont tous comme dénominateur commun le « changement ». Jamais dans l'histoire de notre industrie ce mot n'a revêtu autant d'importance pour définir notre existence.

Tout ce que nous prenions pour acquis il y a vingt ans est remis en question aujourd'hui. Il fut un temps où nous définissions notre identité par notre affiliation aux sociétés de transport, nos services et

leur nature. Nous faisons les déménagements locaux seulement pour accroître nos affaires longue distance, l'entreposage existait sans rien de plus et les déménagements outre-mer servaient à arrondir les affaires. Le stockage de documents, les ressources logistiques de l'entreposage, le fret, les services de palettes spéciales n'avaient pas leur utilité. L'entreposage en libre-service n'existait pas. Le marketing se limitait à une rencontre avec un représentant des pages jaunes et les futurs leaders de notre industrie s'affairaient à charger les camions et à emballer des articles fragiles.

Dans le monde d'aujourd'hui les déménagements longue distance ne sont plus l'apanage de sociétés de transport par fourgons; les associations du commerce leur livre concurrence par inadvertance, le déménagement local est une activité sérieuse, l'entreposage est un élément essentiel de nos affaires et les déménagements outre-mer sont les « nouvelles activités longue distance ». Pour ceux d'entre vous qui n'offrent pas une deuxième spécialité, il peut être à propos de réexaminer votre plan d'affaires. Les stratégies de marketing exigent une nouvelle approche qui réclame un énorme investissement dans l'avenir. Nous ne pouvons pas former nos filles et nos garçons sur un hayon arrière et espérer qu'ils jouiront du succès que nous avons connu dans les générations précédentes.

Cette industrie a un avenir prometteur mais seulement s'il est axé sur le changement. Je suis d'accord avec un président de société de transport qui a dit dernièrement que nous devons être prudents en ces périodes actuelles; or parfois trop de prudence n'est qu'une excuse pour maintenir le statu quo et celui d'aujourd'hui n'est pas acceptable.

Je souhaite à tous un brillant avenir.



Tom Filgiano
Président du conseil de l'Association canadienne
des déménageurs

President's Message/Message du président

THE Canadian Association of Movers has moved. We actually did what we usually just talk about.

The move turned out to be a reality check on the requirements for a successful move. Our primary objective was to ensure that our service was interrupted as little as possible.

Planning for the move was done well in advance. Given that CAM's office was being moved, we wanted to ensure that we applied what we had learned over the years from our members.

It was easy to find a good mover; I know quite a few. But getting ready for a move in which I planned to do the packing was more work than I expected.

Decluttering was the first task. I was amazed how much junk we had gathered – records that should have been digitized and shredded 10 years ago, publications that should have been recycled, files that should have been archived, and all the bits and pieces that the Association collected over the years.

Packing was easier. (I had a lot of help.) We started packing two months before the move and took a total of about five intensive days to complete the task. Of course, we used proper packing material and boxes, and carefully wrapped and packed everything. Packing of computers, telephones, printers and all the things necessary for the operation of the Association was left to the last minute in order for us to stay operational.

The move itself went without a hitch; the movers were great. We moved into our new premises and were up and running the next morning.

Communications proved to be a major challenge, with the installation of new Internet connections and VoIP telephones. Fortunately, though, we were able to connect our phone system without the assistance of the phone company.

The major lesson learned was that, even with the services of an excellent mover, a move is no easy task. And now I can offer consumers a new perspective when I advise them: "Be ready when your mover arrives!"



John Levi, President



L'ASSOCIATION canadienne des déménageurs a changé de locaux. Nous avons finalement cessé d'en parler et sommes passés à l'action.

Ce déménagement nous a permis de constater les exigences d'une expérience réussie. Notre objectif premier était d'assurer le minimum d'interruption de service.

Nous avons planifié notre déménagement bien à l'avance. Nous voulions mettre en pratique ce que nous avons appris de nos membres au cours des ans.

Nous n'avons pas eu de problème à trouver un déménageur compétent. Nous sommes bien placés pour en connaître bon

nombre ! Or se préparer à déménager en planifiant faire l'emballage soi-même s'est avéré être plus de travail que je pensais.

D'abord il a fallu faire le désencombrement. J'étais étonné de constater tout ce que nous avons accumulé : des registres qui auraient dû être numérisés et déchiquetés il y a 10 ans, des publications qui auraient dû être recyclées, des dossiers qui auraient dû être répertoriés sans compter tout le bric à braque que l'Association a amassé au cours des ans.

Faire l'emballage a été plus facile. (J'ai eu beaucoup d'aide.) Nous avons commencé l'emballage deux mois avant la date du déménagement et il nous a fallu cinq jours consécutifs entiers pour tout finir. Bien entendu, nous avons utilisé le bon matériel d'emballage et avons procédé minutieusement. Afin de demeurer en service jusqu'à la dernière minute, nous avons procédé à l'emballage des ordinateurs, téléphones, imprimantes et tous les effets nécessaires aux activités de l'Association en dernier lieu.

Le déménagement s'est fait sans accrochage. Les déménageurs étaient fantastiques. Nous avons aménagé dans nos nouveaux locaux et étions prêts à ouvrir le matin suivant.

Les services de communication ont été le plus grand défi pour l'internet et les téléphones VoIP. Heureusement, nous avons trouvé une solution de rechange pour notre système téléphonique sans passer par la compagnie.

Nous avons retiré une grande leçon de cette expérience, à savoir que même avec un excellent déménageur, la tâche n'est pas facile. Je suis maintenant en mesure d'offrir aux consommateurs une nouvelle perspective lorsque je leur conseille d'être prêts quand le déménageur arrivera !



John Levi, Président

Embracing the World of Social Media

By Mark Evans



Social media is not a fad and it's not going away.

I T IS NEARLY IMPOSSIBLE to escape social media these days. No matter where you turn, people are talking about Facebook, Twitter, YouTube, LinkedIn and blogs. At the same time, more companies are embracing social media as a new and different way to drive their communications, sales and marketing activity.

The excitement and hyperbole is difficult to escape, but it also reflects the number of people around the world now using social media. Facebook, for example, has more than 700 million registered users, Twitter recently announced it has 100 million active users, LinkedIn has more than 100 million users, and YouTube attracts more than two billion video views a month in the U.S.

The reality is social media is not a fad and it's not going away. The big question facing many companies, however, is what to do with it. It means getting a handle on social media, the different services (and there are thousands of them) that are available, how they could be used to engage and attract users, and whether using social media makes sense to drive business.

These are fundamental, big-picture questions that have to be asked before getting into social media. Unfortunately, too many companies jump into social media without doing their homework, which leads to disappointment and often questions about what the fuss was all about.

So how should companies approach social media to make sure it is not only the right fit but also an opportunity that can generate a healthy return on investment?

The first step is asking a straightforward question: Why do we want to use social media?

It sounds simple, but answering the question usually generates some interesting insight. It could be that social media is seen as a new competitive weapon. It could be that everyone seems to be using social media so it would be bad to be left behind. It could be the CEO's teenage children are using Facebook so why shouldn't the company be on Facebook, as well? It could be that the competition is all over social media.

It is important to be clear about your reason for interest in social media, because the reality is that spending time on social media means something else has got to give. It could require that you do less direct-mail or e-mail marketing – unless, of course, you have additional budget allocated for social media.

The next question to ask is what your company wants to get out of social media and how you will measure success. For some companies, success is simple: more sales or leads. For other companies, success is a stronger brand, better customer service, or improved communications with employees, partners, suppliers or investors. There are many ways to measure success, depending on a company's objectives; it is important to select the most relevant metric.

It is also necessary to be realistic about how much of a commitment your company is willing to make to social media. As much as many of the services

such as Twitter, Facebook and LinkedIn are free, they do involve a cost, because someone needs to spend time on these services on a regular basis. Someone has to decide on content, monitor activity, converse with existing and potential customers, and generate reports to provide insight into whether the organization is achieving its social-media-related goals.

As well, using social media means having someone to oversee the operation. It could be a full-time or part-time employee, a contractor, or a public-relations agency. Each option has a cost.

Another important consideration is establishing the target audience or audiences for your social-media efforts. Who is your target audience and what kind of social media do they use? It makes no sense, after all, to get excited about Facebook if your target audience doesn't use it. Remember the old adage of being able to lead a horse to water but not

being able to make him drink.

For companies that navigate their way through the strategic questions, the best approach is to pick one or two services that make the most sense. This stands in contrast to the temptation to use a variety of services to cover the most ground. The risk in the "shot gun" approach is you end up doing everything in a mediocre way rather than doing a few things really well.

Finally, it comes down to tactical execution, turning the plans into action and taking them from the planning board into the real world. It means making use of social media day in, day out, pumping out content, engaging with both happy and critical customers, and building relationships while demonstrating ROI to the corporate executives.

For all the planning, it is always surprising how often there is a failure to execute. The reality is that execution is difficult. Attaining suc-

cess can be a long-term proposition as opposed to happening overnight. And measuring success can be a challenge, given that there are both hard and soft metrics.

The reality of social-media execution can be a shocking wake-up call compared with the hype and enthusiasm that surrounds social media. Execution is grunt work, not glamour. It's about consistency rather than overnight success. And success may pale in comparison with some of the success stories that people point out on a regular basis.

Social media has tremendous potential but it also requires a lot of strategic and tactical preparation for a company to provide itself with the best chance of being successful.

Mark Evans is Principal with ME Consulting and is a recognized communications, content and social-media strategist. He can be reached at mark@markevans.ca.

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Embrasser le monde des médias sociaux

Par Mark Evans



Les médias sociaux ne sont pas une passade et ne disparaîtront pas demain.

DE NOS JOURS, il est presque impossible d'ignorer les médias sociaux. Peu importe de quel côté nous nous retournons, on entend parler de *Facebook*, de *Twitter*, de *You Tube*, de *LinkedIn* ou des blogues. Il y a même de plus en plus de compagnies qui font appel à ces nouveaux outils pour véhiculer leurs messages, faire des ventes et coordonner leurs activités de marketing.

Il est difficile d'échapper à l'enthousiasme et à l'effet hyperbolique que les médias sociaux suscitent vu aussi le nombre de gens dans le monde qui les utilisent. *Facebook* par exemple compte plus de 700 millions d'utilisateurs. *Twitter* a annoncé dernièrement avoir 100 million d'abonnés actifs. *LinkedIn* compte plus de 100 millions d'utilisateurs et *You Tube* enregistre plus de deux milliards visites chaque mois rien qu'aux É.-U.

Les médias sociaux ne sont pas une passade et ne disparaîtront pas demain. Pour plusieurs compagnies, il s'agit de savoir comment s'en servir. C'est donc dire, comprendre ce qu'ils sont, voir les différents services qu'ils offrent (il y en a des milliers), de quelle façon en profiter pour éveiller et retenir l'attention des utilisateurs ainsi que de voir s'il est logique de les utiliser pour accroître les affaires.

Telles sont les questions, grosso modo, que vous devez vous poser avant de vous lancer sur cette nouvelle plateforme. Malheureusement, trop de compagnies le font sans se soucier de faire leurs recherches, ce qui entraîne des déceptions et les poussent à se demander pourquoi on fait tout un plat des médias sociaux.

De quelle façon les entreprises doivent-elle aborder les médias sociaux pour s'assurer qu'en plus d'être appropriés ils offrent l'occasion de générer un retour satisfaisant sur leur investissement ?

Il s'agit d'abord de se poser cette question directe : Pourquoi vouloir utiliser les médias sociaux ?

Elle apparaît simple mais permet de nous éclairer sur des éventualités intéressantes. Il est possible que les médias sociaux soient vus comme nouvel arme concurrentiel. Il est possible que l'on pense que tout le monde semble s'en servir, donc il serait dommage de passer à côté. Il est possible que ce soit parce que les enfants du PDG utilisent *Facebook*, donc la compagnie devrait faire de même, ou il est possible que ce soit parce que tous les concurrents assurent leur présence sur tous les médias sociaux.

Peut importe la raison, nous devons délimiter clairement ce qui nous motive à vouloir utiliser les médias sociaux car nous devons abandonner une autre stratégie de marketing la plupart du temps. Il pourrait s'agir ici de marketing par courrier direct ou par courriel à moins d'allouer un budget supplémentaire pour les médias sociaux.

Nous devons ensuite nous demander ce que la compagnie entend retirer des médias sociaux et comment elle mesurera son succès. Pour certaines compagnies le succès est simple : il génère plus de ventes ou de clients poten-

tiels. Pour d'autres compagnies le succès se traduit par une plus grande notoriété de sa marque, un meilleur service à la clientèle de meilleures communications avec les employés, partenaires, fournisseurs et investisseurs. Il y a maintes façons de mesurer le succès selon les objectifs de la compagnie. Or il suffit de choisir la plus pertinente.

Il est aussi indispensable d'être réaliste quant à la façon dont une compagnie est prête à faire appel aux médias sociaux. Même si nombre de services comme *Twitter*, *Facebook* et *LinkedIn* sont gratuits, leur usage entraîne des déboursés car une personne doit s'occuper de ces services régulièrement. Il faut préparer le contenu, mesurer les besoins de l'activité, engager la conversation avec les clients, dresser des rapports afin de voir si les médias sociaux permettent d'atteindre les buts proposés.

Il faut donc quelqu'un pour surveiller les activités. Il peut s'agir d'un employé à temps plein ou à temps partiel, un contracteur ou une agence de relations publiques. Chaque option représente un coût.

Il est important de prendre en considération la clientèle-cible. Qui est-elle et quel genre de médias sociaux utilise-t-elle ? Il n'est pas logique de s'afficher sur *Facebook* si le public que vous visez n'en fait pas usage. Ce serait mettre en pratique le vieux dicton qui dit : On peut conduire un cheval à l'abreuvoir mais non le forcer à boire.

La meilleure solution pour les compagnies qui approfondissent ces questions stratégiques est de choisir un ou deux services satisfaisants plutôt que d'opter pour une panoplie d'aides pour couvrir le plus de terrain possible. Par l'emploi d'une stratégie de dispersion, on finit par faire les choses à moitié et non de la bonne façon.

En dernier lieu, cela se résume à une préparation tactique – transformer des plans en action et passer de la planification au monde réel. Il s'agit de faire des médias sociaux une réalité du matin au soir, d'élaborer la

**Nous devons
ensuite nous
demander ce que
la compagnie
entend retirer des
médias sociaux
et comment elle
mesurera son
succès.**

matière présentée, de composer avec les clients contents et mécontents, de cultiver des relations et y de réaliser un taux appréciable de rendement du capital investi aux dirigeants de l'entreprise.

En dépit de toute la planification faite, il est toujours étonnant de constater combien de fois le plan d'action échoue. Sa mise à exécution exige beaucoup d'efforts. Il faut s'armer de patience pour parvenir au

succès. Il arrive rarement comme un cheveu sur la soupe. Il peut aussi être tout un défi de le mesurer en raison des facteurs de rendement mesurables et de ceux non tangibles.

L'usage des médias sociaux comme outil peut provoquer un réveil brutal compte tenu du battage publicitaire et de l'enthousiasme qui l'entoure. Son emploi n'est pas un travail de tout repos et séducteur. Il s'agit d'apprendre à être consistant et de ne pas s'attendre à un succès immédiat. En fait, il peut être pâle comparé aux récits de réussite dont on entend parler régulièrement.

Il n'en demeure pas moins que les médias sociaux offrent énormément de potentiel mais exigent beaucoup de préparation tactique et stratégique si l'entreprise entend mettre les meilleures chances de son côté.

Mark Even est le directeur de ME Consulting et est reconnu en tant que stratège en communications et médias sociaux. Vous pouvez le rejoindre à mark@markevans.ca.



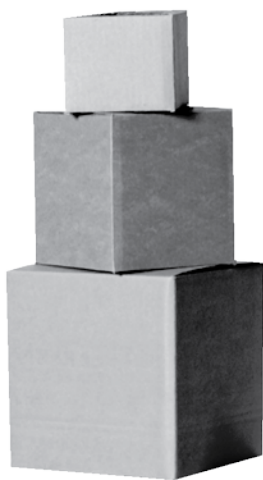
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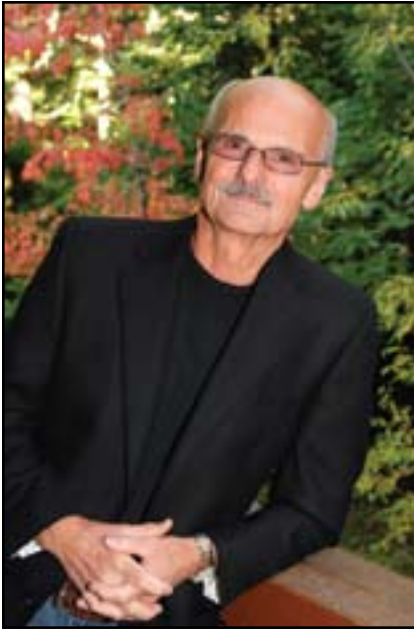
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Are You The **ONLY** One That Does What You Do?

By Roy Osing



Decide that you will be the **ONLY** one who does something.

THE MOST CHALLENGING TASK in today's world of hyper-competition is to carve out a competitive position for your organization that clearly distinguishes you from The Competitive Herd. Something that makes you relevant, compelling and special to the people you choose to serve. Something that leaves them delighted every time they do business with you and captures their loyalty forever.

Today, the Herd dominates the market economy. Marketing in The Herd is, for the most part, unimaginative. Everyone tries to copy the market leader. Incremental product "feature creep" is the main strategy that tries to distinguish one organization from another. Price discounting is used to create the illusion of separation. None of these tactics work in the long run.

The Herd continues to communicate unclear value to the market and consumers are left to their own devices to determine which member of The Herd is capable of uniquely satisfying their wants and expectations. Unfortunately, when value is not clear, people buy on price and The Herd ends up on a race to the bottom.

What's the solution? How does a business create a unique position that separates them from The Herd?

BE DiFFERENT! Stop copying "best of breed" and "best in class" (the best of the breed, after all, is still in The Herd). Decide that you will be the **ONLY** one who does something, and declare your distinctiveness by creating your **ONLY Statement**.

The **ONLY Statement** is simple, practical and effective. It goes like this: "We are the **ONLY** ones that..." If you can make this claim, you are well on your way to distinguishing yourself from the copiers, followers, and invisible Herd members in the market today.

Here are eight **BE DiFFERENT** Rules for developing your **ONLY Statement**:

1. Address the **HIGH-PRIORITY** needs, interests, desires, secrets of your **FANS**. Being the **ONLY** one on something that doesn't matter to your Fans will achieve nothing. If it doesn't matter to your Fans, you will talk about it at your own peril.
2. **BE TRUE**. Claiming you are the **ONLY** one at something that your Fans don't believe is deadly. Make sure you test your **ONLY Statement** with your Fans. In addition to getting feedback on its believability, you are likely to get input to make your Statement even better.
3. Express **VALUE CREATION**. It must be about **VALUE** that is relevant to your customers. It's not about the product or service you provide; it's about the set of benefits it creates (experiences, happiness, joy, fun, memories) for your Fans. Don't push products; communicate unique and compelling Value.
4. **BE SPECIFIC**. Avoid aspirational words like "best," "greatest," "premium," "excellent" or "number one." These claims are not only difficult to prove, they also are constantly used by The Herd. A break-away **ONLY** is

needed to distance you from this type of positioning. Jerry Garcia, leader of one of the most successful touring rock bands in the world, The Grateful Dead, said it this way: “You don’t want merely to be the best of the best; you want to be the only ones who do what you do.”

5. **BE BRIEF.** If it takes you 10 floors on an elevator to declare your *ONLY Statement*, you’ve missed it. It should be a *Nano-Statement* that doesn’t require you to take a second breath. If you can’t spell your competitive position out in a few words, you don’t have a position.
6. **BE COMPELLING.** It has to have some WOW emotional appeal to capture the hearts of your customers. Avoid being pedantic and terribly intellectual.
7. **BE SILENT** on price. The *ONLY Statement* should NEVER speak to price. If you have to talk about price, you don’t have a competitive position.
8. **GET EMPLOYEE JUICES FLOWING.** *ONLY* is a war-rallying cry of sorts. It defines the hill you are claiming and dares The Herd to climb it. Your employees have to FEEL what it says, and know what is required of each and every one of them to win the battle.

If you are looking for an example of an *ONLY Statement* that illustrates these Rules, check this out.

“St. John Ambulance is the ONLY Safety Advocate that provides First Aid Solutions Anytime, Anywhere.”

St. John’s *ONLY* is brief and to the point. It speaks to value – “solutions” – rather than products or services. In fact, this *ONLY* has driven the organization’s marketing efforts to create packages of “First Aid Solutions” based on its premier Fans, its “Partners in Safety.” It addresses THE key requirement of its customer base, which is timely access to first aid courses. Furthermore, it has been tested with customers, who echoed their support for the position St. John is claiming.



Which raises a critical point: before proclaiming your *ONLY* to the world, test it to ensure it is both relevant (it addresses something your Fans care about) and believable (it is true). Ask a group of your customers and employees. They will be delighted you asked for their help.

Finally, be patient. You probably won’t nail your *ONLY* the first time. Get it “just about right,” test it and start executing. Learn how it resonates in the market. Make adjustments as you go.

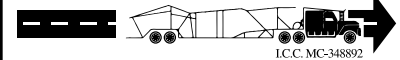
You will know you are on the right path when members of The Herd notice what you are up to and try the *ONLY* themselves.

Hey, nothing is forever. If you’re not constantly renewing yourself to *BE DiFFERENT*, you’re dead (or soon will be).

Roy Osing is the President & CEO of Brilliance for Business. He is an author and a nationally known speaker.

For CAM members ONLY: Roy is offering a FREE consultation and will conduct a two-day Strategy Build Workshop to any CAM member for the preferred fee of \$6,500 plus expenses.

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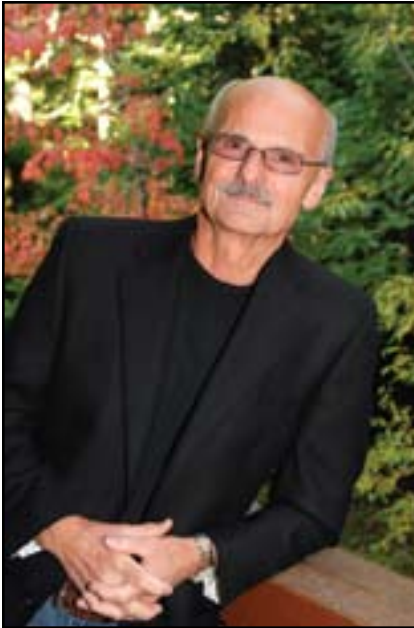
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Êtes-vous l'unique personne à faire ce que vous faites ?

Par Roy Osing



**Décidez d'être
UNIQUE à offrir
quelque chose.**

LA TÂCHE LA PLUS DIFFICILE dans le monde hautement compétitif d'aujourd'hui, est de se tailler une place qui nous distingue des autres du troupeau. Vous devez offrir à ceux que vous servez quelque chose qui vous rend valable, convaincant et spécial à leurs yeux...quelque chose qui les impressionne chaque fois qu'ils font affaires avec vous et vous assure leur clientèle.

Aujourd'hui, l'économie du marché se trouve dirigée par un véritable troupeau de moutons. Le marketing au sein du troupeau est en panne d'imagination. Chacun tente de copier le chef en tête. La principale stratégie qui semble distinguer une organisation d'une autre est celle de « bâtir » sur une idée en place pour faire paraître le produit différent. Les escomptes accordés créent aussi l'illusion de se distinguer des autres. Ces tactiques ne réussissent pas à la longue.

Les moutons continuent de communiquer des valeurs peut distinctes et les consommateurs se demandent, face au produit, quel membre du troupeau sera en mesure de répondre à leurs attentes et leur donner satisfaction. Malheureusement lorsque la valeur n'est pas très claire, les gens se fient au prix et c'est la course pour celui qui offrira le plus bas.

Quelle est la solution ? Comment une entreprise peut-elle retenir une place distincte au sein du troupeau ?

SOYEZ DIFFÉRENT ! Cessez de copier « le meilleur ceci » et la « meilleure cela ». (Le meilleur en-tête est déjà dans le troupeau de toute façon). Décidez d'être **UNIQUE** à offrir quelque chose et faites connaître votre caractère distinctif en créant une formule **UNIQUE**.

Il s'agit d'un mot simple, pratique et efficace. Voici comment l'utiliser : « Nous sommes l'**UNIQUE** à faire... » À partir de là, vous avez déjà pris les mesures pour vous distinguer des plagiaires, des suiveurs et membres invisibles du troupeau sur le marché d'aujourd'hui.

Voici huit règles pour être **DIFFÉRENT** et concevoir une formule **UNIQUE** :

1. Étudiez les besoins, les intérêts et les secrets **PRIORITAIRES** de vos **ADEPTES**. Être l'**UNIQUE** à offrir quelque chose qui ne les intéresse pas n'ira nul part. Vous prêcherez dans le vide si l'intérêt n'y est pas.
2. **SOYEZ SINCÈRE**. Vous risquerez la pendaison si vos **ADEPTES** ne croient pas que vous êtes l'**UNIQUE** à offrir le produit. Assurez-vous de tâter le terrain. En plus de recevoir de l'information de retour, sur votre crédibilité vous bénéficierez de leviers pour améliorer votre énoncé.
3. **CRÉEZ UNE VALEUR**. Il doit s'agir de **VALEUR** qui importe à vos clients. Il ne s'agit pas du produit ou des services que vous fournissez mais des avantages que vos clients en retirent (expérience, satisfaction, plaisir, joie, souvenir). Ne soulignez pas les produits; communiquez leur valeur unique et irrésistible.
4. **SOYEZ PRÉCIS**. Évitez les mots ambitieux comme « meilleure » « plus grande » « super » « excellent » « numéro un ». Non seulement s'agit-il

de promesses difficiles à prouver mais constamment utilisées par les moutons Vous devez vous tenir à distance d'eux. Jerry Garcia le chef de l'orchestre *The Grateful Dead*, l'un des groupes rock itinérants qui fut jadis très populaire, a dit ceci : Vous ne désirez pas seulement être la crème de la crème; vous voulez être le seul à faire ce que vous faites.

5. Soyez BREF. S'il vous faut le temps de monter 10 étages en ascenseur pour exprimer ce qui vous rend UNIQUE vous êtes à côté. Il s'agit d'une déclaration nano qui ne doit pas nécessiter une deuxième respiration. Si vous ne pouvez pas articuler votre position compétitive en quelques mots vous n'en avez pas.
6. SOYEZ IRRÉFUTABLE. Pour que vos clients soient emballés votre formule doit aller droit au cœur. Évitez de paraître intellectuel et pédant.
7. GARDEZ LE SILENCE sur le prix. Une formule UNIQUE ne devrait jamais mentionner un prix. Si vous devez parler de prix, vous n'êtes pas dans une position concurrentielle.
8. FAITES DE VOS EMPLOYÉS DES ALLIÉS. La formule UNIQUE est en quelque sorte un cri de guerre à l'unisson. Elle délimite le territoire à conquérir et

met au défi les moutons désireux de vous suivre. Vos employés doivent en saisir toute la portée. Ils doivent savoir ce que vous attendez de chacun d'eux pour gagner la bataille.

Si vous cherchez un exemple de formule UNIQUE pour mettre ces règles en pratique, voici un exemple :

« *Ambulance St-Jean est*

Vous ne désirez pas seulement être la crème de la crème; vous voulez être le seul à faire ce que vous faites.

l'UNIQUE intervenant en matière de sécurité à fournir des solutions de premiers soins partout et en en tout temps.»

Cette formule UNIQUE est brève et à propos. Elle parle de solutions valables plutôt que de produits ou de services. En fait, elle a mené cet organisme à concevoir des guides de premiers soins pour son gros client, *Partners in Safety*. La formule répond à l'exigence clé de sa clientèle, soit celle d'offrir l'accès rapide à des cours de premiers soins partout en Colombie-Britannique. En outre, elle a été testée auprès de clients qui conviennent que le message dit vrai.

Ainsi, avant de crier au monde entier votre formule « UNIQUE », testez-la pour vous assurer qu'elle est valable (elle vise quelque chose que

vos adeptes ont à cœur) et crédible (elle dit vrai). Demandez de l'aide à un groupe de vos clients et employés. Ils seront enchantés de le faire.

Finalement, soyez patient. Vous ne réussirez peut-être pas du premier coup. Si vous n'êtes pas loin du but testez votre formule et attelez-vous à la tâche. Voyez la réaction du marché. Corrigez-la au fur et à mesure.

Vous saurez que vous êtes sur la bonne piste quand les membres du troupeau remarqueront ce que vous tentez de faire et tenteront d'imiter votre formule UNIQUE.

Allons ! Rien ne dure. Si vous ne vous réinventez pas constamment pour ÊTRE DIFFÉRENT vous sonnerez le glas (tôt ou tard).


Roy Osing est le président et président du conseil de Brilliance for Business. Il est reconnu partout au pays en tant qu'auteur et conférencier.

Offre UNIQUE aux membres de l'ACD : Roy offre une consultation GRATUITE et mènera un atelier de deux jours sur la conception de stratégies au coût préférentiel de 6 500 \$ plus les dépenses.

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Security, Risk Management and Your Bottom Line

By Paul Lagasse

RISK MITIGATION has always been an important part of what movers do. But over the last 30 years, with the advent of computer-based information technologies that allow for careful tracking and monitoring of shipments from beginning to end, and with Internet-based communications technologies that allow clients and vendors to connect with movers 24/7, the options – and the challenges – for effective risk mitigation have changed dramatically. In addition to cargo and fleets, companies now must also protect employee health and safety, information, facilities, and fleet operations, while at the same time meeting ever-stricter regulations. If even one link in your international supply chain fails, you risk losing your clients' trust and your firm's reputation. A strong in-house risk-management program can go a long way toward ensuring that all the links are strong.

Bill Rose, president of the Relocation Risk Group at Willis, a London-based insurance broker with offices in over 100 countries, notes that one out of five moves will experience some kind of loss or damage during transit. But by taking action to identify and eliminate what Rose calls systemic risks – flawed procedures, inadequate training, use of substandard materials or techniques, for example – movers can reduce the kinds of risks that result in lost or damaged goods, unhappy customers, loss of stature in the industry, and higher insurance premiums.

“Even though the membership of the International Association of Movers is diverse,” says Rose, “the operational risk that they all face is the same: ‘What can I do to make sure that these shipments arrive on time and undamaged?’” He points out that many of the claims dollars that his insurance group pays out are for things that were preventable to some degree.

Rose says that effective risk-management programs must be able to identify and define risks that movers face, quantify their potential frequency and severity, and develop a strategy to prevent, manage, hedge, or assume them. The company should also be able to assess the effectiveness of the strategy against past performance. “Risk and the bottom line are intertwined,” says Rose. “The companies that do the best job of managing risk

are the ones who take on more risk internally. The better your quality, the better your risk control.”

■ Clear Policies, Careful Training Make the Difference

The experiences of IAM members demonstrate how important risk internalization and quality are to successful day-to-day operations in a wide variety of logistical environments. For example, AGS, an international removal and relocations services firm, has branches in 73 countries and partnerships with local companies in many more. Ensuring a consistent quality experience in regions torn by war, natural disasters, and political instability can be a challenge at the best of times.

“Whatever risk-management policy one might have, the men in the field are the key to facing challenges,” says Guillaume Dehem, African network manager for AGS. Field staff across Africa are often responsible for arranging logistics amid mass migrations and around roadblocks, demonstrating neutrality in conflicts, avoiding the suggestion of ethnic favouritism in hiring, dealing with threats from extortionists, and maintaining or even establishing long-distance communications where none existed previously.

Dehem says that AGS's time-tested security and risk-management policies have had a positive impact on the company's African business since opening its first branch in Côte d'Ivoire in 1993. Today AGS is present in 44 countries on the continent, and it plans to have a presence in the remaining 10 countries by 2015. “Safety is not negotiable,” says Dehem. “Risk management, however, is trickier. We cannot decide to be present in every country in Africa without potentially suffering losses. But after almost 20 years in Africa, we do know what risk management is here. This would only be possible and fruitful with the commitment of every employee and management to the project.”

To that end, training represents a major component of AGS's approach to risk management. Managers recruited from the community undergo a two-year training program followed by a further two years in sales positions, after which they can apply for a two-to-four-year man-

agement apprenticeship. The result is an employee with a deep knowledge of, and loyalty to, the company and its clientele, as well as an ability to respond flexibly to unusual and unexpected circumstances. For example, as a result of recent crises in Côte d'Ivoire, the staff deployed steel containers to block unauthorized access to offices and warehouses, while the branch manager hired taxis to collect employees unable to cross police barricades and return them home safely at night.

Changing customer or program requirements are another factor that can influence a company's approach to risk management. For example, Abba International Inc., a transportation service provider (TSP) in Everett, Washington, has had to assume more risk because of its participation in a new Department of Defense program. "Risk management is a high priority given that we are still responding to changes in our business model brought on by the new requirements," says Abba International President Gordon Keene. "We have seen increased costs, but once our systems have been established and refined, the effect on our bottom line should be reduced."

Like AGS's Dehem, Keene believes that employee education and training are fundamentally important. The company has a detailed training manual and offers mentoring to new employees. When Abba's risk-management systems are evaluated and updated, as happens several times a year, employees receive appropriate training in the new processes.

The biggest challenge Keene faces is protecting shipment data. "We have spent a significant amount of resources on servers, backup systems, and internal and external security hardware and software," he says. "In addition, we have incorporated a data-destruction process that follows scheduled periods of review and onsite processing of records beyond seven years." Fire-prevention and data-duplication systems are also an integral part of Abba International's storage program. "We

designed this system so that our customer can rest assured that the data elements they have entrusted to us are secure and properly maintained," concludes Keene.

■ In an Interconnected World, Data Security is Crucial

As Abba International's experience demonstrates, the ability to safeguard data in a move has become as important as the ability to protect household goods from loss or damage. Stefan Chorus, associate managing director at Streff, a moving firm in Strassen, Luxembourg, explains that it is fast becoming the norm for clients to levy substantial fines against movers for even minor failures to protect data. "In the past, people maybe believed more in trust and honourable ethical behaviour concerning the handling and safekeeping of data," says Chorus. "The problem today is that electronic data that is sent and copied throughout the Web is not secure."

Chorus notes that data-protection laws are becoming stricter as they adapt to new technologies, and movers must stay on top of those changes in order to effectively mitigate risk. Greater awareness and improved defense systems are key. "To be on the right track, all staff members need to be aware of the need to protect data from unauthorized access, loss, and theft," Chorus explains. "Solid buildings, access controls, alarm systems, and of course personnel you can trust are also important." Electronic data stored online will require access-control firewalls maintained by in-house IT staff or by a trusted vendor.

Even with these safeguards in place, Chorus notes, "Murphy's Law will still apply sometimes." He cites a recent instance in which a firm in the UK mistakenly faxed documents containing sensitive personnel data to wrong numbers – twice – and incurred a £100,000 fine as a result. "If that can happen with faxes, how easily could it happen by e-mail?" he muses.

Since the 1970s, Streff has internalized the risk associated with data security by adding archives logistics, document scanning, and environmentally sensitive destruction and disposal to its range of services. Likewise, Streff is a member of PRISM International and NAID (National Association for Information Destruction, Inc.), which help set standards and codes of ethics for organizations that handle and dis-

continued on page 20

The Essential Elements of a Risk-Management Policy

What are the essential elements of a sound risk-management policy for a moving company? Gordon Keene, president of Abba International Inc. of Everett, Washington, offers the following list of basics that he believes every risk-management policy should address:

1. Watch your receivables to manage risk of business failure.
2. Implement a secure database system that provides reasonable access to the data while also managing its security.
3. Develop a written policy that details exactly what is expected of the entire staff.
4. Conduct periodic meetings with all stakeholders to disseminate current or revised policies to the appropriate parties.
5. Review risk-management policies annually to ensure that they continue to meet the needs of the organization.
6. Review statistical data monthly to identify trends and business performance.
7. Perform scheduled maintenance on all equipment.
8. Review insurance yearly to ensure that coverage is based on actual exposures.

La gestion des risques de sécurité et votre bénéfice net

Par Paul Lagasse

L'ATTÉNUATION DES RISQUES a toujours été une fonction importante de la profession de déménageur. L'avènement de la technologie des renseignements informatisés au cours des 30 dernières années permet de tracer et de surveiller les livraisons du début à la fin et grâce aux communications par internet, les clients et vendeurs peuvent être en liaison avec les déménageurs 24/7. Les options et les défis pour atténuer efficacement les risques ont par conséquent grandement changé. En plus de surveiller les chargements et les flottes de camions, les compagnies doivent maintenant veiller à la santé des employés et à la sécurité des renseignements, des installations ainsi que de l'exploitation de la flotte tout en se conformant à des règlements plus rigoureux. Si un seul maillon de la chaîne se brise vous risquez de perdre la confiance des clients et la réputation de votre société. Un programme bien structuré d'atténuation des risques peut largement assurer que tous les liens demeurent solides.

Bill Rose, président de Willis Relocation Risk Group, une maison de courtiers à Londres établie dans plus de 100 pays, fait remarquer qu'un déménageur sur cinq subira une perte ou des dommages quelconques durant le transport d'effets. Or si les déménageurs prennent les mesures pour éliminer ce que Rose appelle des risques systématiques, soit de mauvaises méthodes, une formation inadéquate, l'usage de matériaux ou techniques médiocres, ils peuvent minimiser les avaries, l'insatisfaction des clients, la perte de prestige dans l'industrie et une hausse des primes d'assurance.

« Même si les membres de la IAM, forment un groupe diversifié, ils sont tous confrontés aux mêmes risques opérationnels » nous dit M. Rose. Que puis-je faire pour m'assurer que les livraisons arriveront à temps et non avariées ? Il souligne que les demandes de règlement payées par son groupe d'assurance mettent en cause des incidents qui auraient pu être évités jusqu'à un certain point.

Il souligne que les programmes de gestion de risques efficaces doivent identifier et définir les risques auxquels les déménageurs font face, chiffrer leur fréquence et la sévérité possible, disposer d'une stratégie pour les pré-

venir, les gérer, les protéger et les assumer. La compagnie devrait aussi mesurer l'efficacité de sa stratégie contre les résultats antérieurs. « Les risques et les résultats financiers nets s'entrelacent » nous dit M. Rose. Les compagnies qui gèrent le mieux les risques sont celles qui assument le plus en interne. Meilleure est la qualité, plus efficace est le contrôle des risques.

■ Des politiques claires et une formation minutieuse pour améliorer la situation

Les expériences des membres de l'IAM, démontrent l'importance de l'internalisation des risques et la qualité dans la réussite de l'exploitation quotidienne dans nombre d'environnements logistiques. Par exemple, AGS, une compagnie de services de déménagement et de relocalisation compte des succursales dans 73 pays et des partenariats avec des compagnies locales dans plusieurs autres. Assurer une expérience de qualité dans des régions déchirées par les guerres, les désastres naturels ou l'instabilité politique s'avérer être tout un défi dans les meilleurs moments.

« Peu importe le type de politique de gestion en place, ce sont ceux qui travaillent sur le terrain qui doivent relever les défis » nous fait remarquer Guillaume Dehem gestionnaire de réseau chez AGS en Afrique. Le personnel sur le terrain est souvent responsable des arrangements logistiques au cœur de migration massive, de barrages routiers, de conflits où il doit prouver sa neutralité, éviter de faire du favoritisme ethnique, composer avec les menaces d'extorqueurs et maintenir ou établir des radio-communications à longue distance où il n'en existait pas précédemment.

M. Dehem indique que la sécurité éprouvée et les politiques de gestions d'AGS ont eu un impact positif sur les affaires de la compagnie en Afrique depuis l'ouverture de la première succursale sur la Côte d'Ivoire en 1993. Aujourd'hui, AGS est présent dans 44 pays du continent et compte ouvrir des bureaux dans les 10 autres pays restants d'ici 2015. « La sécurité ne se négocie pas. La gestion des risques est une question plus délicate » fait remarquer M. Dehem. « Nous ne pouvons pas décider de nous implanter dans chaque pays sans subir des pertes. Mais

après presque 20 ans en Afrique, nous savons à quoi rime la gestion des risques et il nous faut l'engagement de chaque employé et du personnel de gestion pour réussir.

À cette fin, la formation constitue une composante majeure de la solution d'AGS pour gérer les risques. Les gérants recrutés sur place suivent d'abord un programme de formation de deux ans et travaillent deux autres années à des postes dans la vente avant d'accéder à un apprentissage de deux à quatre ans en gestion. Il en résulte un employé bien informé, loyal à la compagnie et à sa clientèle avec l'habileté de composer avec souplesse dans des circonstances inhabituelles et imprévues. Par exemple, face aux crises récentes sur la Côte d'Ivoire, le personnel a fourni des conteneurs en acier pour bloquer l'accès non autorisé à des bureaux et entrepôts tandis que le gérant a appelé des taxis pour conduire à la maison le soir les employés qui ne pouvaient pas traverser les barrières de la police.

Un changement aux exigences visant les clients ou les programmes est un autre facteur pouvant influencer la façon dont une compagnie gère les risques. Par exemple Abba International Inc., un fournisseur de services à Everett Washington a dû prendre plus de risques en charge, en raison de sa participation à un nouveau programme du Département de la défense. « Nous attachons une plus grande importance à la gestion des risques car nous réagissons toujours aux changements apportés à notre modèle opérationnel à la suite d'une nouvelle réglementation » observe Gordon Keene, président d'Abba International. « Cela a fait grimper nos coûts mais une fois que les systèmes seront établis et redéfinis l'effet sur notre résultat financier final devrait être plus positif ».

Tout comme M. Dehem de chez AGS, M. Keene est d'avis que l'éducation et la formation sont des points essentiels. La compagnie a un manuel de formation détaillé et offre un mentorat aux nouveaux employés. Lorsque les systèmes de gestion de

risques sont évalués et mis à jour chez Abba fait, ce qui est plusieurs fois par année, les employés reçoivent une formation appropriée sur les nouvelles procédures

Le plus gros défi de M. Keene est de protéger les données sur les expéditions. « Nous avons énormément investi dans les ressources de serveurs, de système de secours, de mesures de sécurité matérielle et de logiciel. En outre, nous avons initié une procédure de destruction des données après une période déterminée de révision et d'examen de dossier de sept ans » dit-il. Le programme de stockage chez Abba International prévoit des systèmes pour la prévention des incendies et la duplication des données. « Nous avons conçu ce système pour procurer à nos clients une tranquillité d'esprit concernant la sécurité et la préservation des données qu'ils nous confient » conclut M.Keene.

■ Dans un monde interconnecté la sécurité des données est cruciale

Comme le démontre l'expérience d'Abba International, la capacité à sécuriser les données d'un déménagement est aussi importante que celle de protéger les biens ménagers contre les dommages et pertes. Stefan Chorus, gérant adjoint chez Streff, une compagnie de déménagement située à Strassen au Luxembourg, explique qu'il est devenu une norme de la part des clients à faire payer des amendes substantielles aux déménageurs, même s'il s'agit d'un manque à protéger des données peu importantes. « Dans le passé les gens croyaient davantage au comportement éthique pour manipuler et sauvegarder des données » remarque M. Chorus. « Le problème aujourd'hui c'est que les données électroniques envoyées et copiées par l'entremise du Web ne sont pas sécuritaires ».

M. Chorus remarque que les lois sur la protection des données deviennent plus sévères à mesure qu'elles sont adaptées aux nouvelles technologies. Les déménageurs doivent donc demeurer au diapason

de ces changements afin de mieux atténuer les risques. Il suffit d'être mieux averti et de se doter de systèmes de défense plus perfectionnés. « Pour être sur la bonne piste tous les membres du personnel doivent être conscients du besoin de protéger les données contre l'accès non autorisé, les pertes et le vol » explique M.

Les éléments essentiels d'une politique de gestion des risques

Quels sont les éléments essentiels d'une politique de gestion des risques solide dans une société de déménagement ?

Gordon Keene, président de Abba International Inc. à Everett, Washington, donne une liste des principes élémentaires qu'une politique de gestion des risques devrait englober selon lui :

1. Surveiller les comptes à recevoir pour prévoir le risque de faillite.
2. Mettre en place un système sécuritaire de base des données qui procure l'accès raisonnable aux données tout en prévoyant leur sécurité.
3. Concevoir une politique par écrit et détaillée sur les attentes visant de tout le personnel.
4. Organiser des rencontres périodiques avec tous les intervenants pour faire connaître les politiques actuelles ou révisées des parties intéressées.
5. Réviser les politiques de gestion de risques annuellement pour assurer qu'elles satisfassent toujours les besoins de l'entreprise.
6. Revoir les données statistiques chaque mois pour identifier les tendances et les réalisations financières.
7. Faire l'entretien régulier de tout l'équipement.
8. Revoir le programme d'assurance chaque année pour assurer qu'il couvre les risques visibles.

Chorus. Il est aussi important d'avoir des locaux sûrs, restreindre leur accès, disposer de systèmes d'alarme et bien sûr avoir un personnel fiable » poursuit-il. Les données emmagasinées électroniquement exigent des pare-feux et le spécialiste interne de la TI ou un vendeur de confiance doit en surveiller l'accès.

Or, même avec ces mesures de protection, on doit parfois faire appel à la loi de Murphy. Il cite un cas récent où une société au R.U., a faxé par erreur des documents renfermant des renseignements personnels sensibles aux mauvaises personnes – à deux reprises – et a reçu une amende de 100 000 £. Si on peut faire une telle erreur par fax cela peut facilement se produire par courrier électronique » avance-t-il.

Depuis les années 70 Streff a internationalisé les risques concernant la sécurité des données en ajoutant des services d'archivage, en effectuant l'exploration des documents et la destruction inoffensive pour l'environnement de services variés.

La compagnie Streff est membre de PRISM international et de NAID (National Association for Information Destruction Inc.), deux organismes qui collaborent à l'établissement de normes et de codes d'éthiques pour les organismes manipulant et disposant de données et sont en voie de mettre en place la règle ISO 27001 pour la sécurité des renseignements et de systèmes de gestion.

Comme en fait foi l'expérience de ces déménageurs de biens ménagers, vous ne pouvez pas prendre de chances avec les programmes de

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pose of data, and is in the process of implementing the ISO 27001 standard for information-technology security and management systems.

As the experiences of these household-goods movers demonstrate, you can't take chances with your company's security and risk-management programs. They contribute to your bottom line, help you stay in compliance with the law, protect

sécurité et de gestion de risques de votre compagnie. Ils contribuent à votre résultat financier final, vous aide à vous conformer à la loi, à protéger votre réputation ainsi qu'à retenir la confiance de vos clients et partenaires dans le monde.

Paul Lagasse est un rédacteur à la pige de Annapolis, Maryland. Cet article est paru originairement dans le numéro de janvier/février de la revue de la International Association of Movers intitulée The Portal et est réimprimée avec sa permission.

your reputation, and preserve the trust of your clients and partners around the world.

Paul Lagasse is a freelance writer based in Annapolis, Maryland. This article originally appeared in the January/February 2011 issue of The Portal, the journal of the International Association of Movers. It is reprinted here with permission.



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The Complexities of Goods Transportation in Latin America

By Brian Limperopulos

WHILE WORKING for a previous employer and managing international shipments within Latin America, I once coordinated a delivery from Lima, Peru, to Asunción, the capital city of Paraguay. As I was planning the move, both the Peruvian and Paraguayan agents strongly advised me to route the container by sea, around Cape Horn to Buenos Aires. The client was understandably distraught by the quoted transit time – about eight to ten weeks – and complained to her account manager who, in turn, queried me about the logistics. Looking at a map of South America, one would logically question the advised routing; it does appear to make sense to send the shipment overland in a more-direct manner. This piqued my curiosity: Why are shipments rarely trucked from one country to another in Latin America?

The more I examined this question in depth, the more it became clear to me that a variety of political, economic, and geographic complexities within the region make trucking a less-viable logistics option for household goods and general commodities. While Central and South America are lacking in intraregional transportation links compared with other areas of the world, several projects are being planned or are in development to address this infrastructure gap. Expanded transportation links would provide international movers with more routing options when planning shipments. However, large-scale plans are particularly vulnerable to governmental and funding issues and, as a result, may never come to fruition.

In many ways, trucking can be an efficient and cost-effective logistics tool when overland costs are not prohibitive. In North America, for instance, the highly developed network of interstate highways and comparatively low fuel prices result in shorter transit times and lower trucking rates than can be achieved in other parts of the world. Provided that the infrastructure is in place, trucking offers the advantage of direct delivery from one location to another, which also serves to reduce transit times. This is particularly true when looking at inland destinations far away from the coastal ports. Also, shipments sent via truck may be safer, as most are loaded directly into lift vans before being shipped. Ultimately,

shipments that are cheaper, more secure, and on time produce the most satisfied customers.

■ Factors that Increase Trucking Costs

Trucking costs are affected by a myriad of factors, ranging from adverse geography to superfluous administrative hurdles at border crossings. Not surprisingly, many of these factors – underdeveloped infrastructure, difficulty of transit customs clearance procedures, significant geographic barriers, and poor relations between neighbors – are present in Central and South America. This combination rules out trucking as a logistical option for household shipments as both problematic and economically impractical.

Underdeveloped infrastructure is at the heart of the issue. If a connecting road has not been built on which to transport a shipment, trucking will not be an option. Roads must also be of a certain quality. Steep grades, uneven surfaces, narrow lanes, and unpaved roads can deter the use of a truck. According to a report by the United Nations' Economic Commission for Latin America and the Caribbean (ECLAC), the region "suffers a severe infrastructure deficit [because] road and rail infrastructure is old and not properly maintained. The main road corridors lack capacity."

There are several reasons for the region's severe infrastructure deficit. First, national governments, regional cooperatives, and the private sector in South America have not invested enough resources to extend existing connections and build new ones between countries. This limited investment strategy is partly due to the austerity measures undertaken by many South American countries in the late 1980s and 1990s during the debt crisis. Since then, expenditure levels have not been restored or increased enough to bridge the proverbial gap.

A second reason for this deficit is the low population density in the interior of the South American continent, which makes it uneconomical to expand transport there. Governments have little to no incentive to connect sparsely populated rural regions to the more-populated coastal areas. And for an industry that is based on the movement of people and their household goods, fewer

people mean less business.

Transit customs clearance also plays a role in limiting the use of trucking. Anyone who has ever managed a shipment into a Latin American country is aware of how difficult and complicated clearance processes can be. In some cases, transit customs can be more onerous than clearing a shipment at a sea port of entry. "Un-accompanied baggage is usually not transported by truck, mostly due to the delays caused by customs authorities at the borders to clear household goods," explains Laura Ganon of Transportes Fink, Ltda., a household-goods-moving firm and IAM member in Brazil. "Furthermore, they do not have experienced people doing the physical surveys, which usually results in damages during a move." Clearance delays, coupled with the greater possibility of damage, rules out trucking in the region for most IAM members.

Other limiting factors are the extreme geographical features that negatively impact the development of transportation links in South America. The continent is home to both the world's largest rainforest – the Amazon – and the world's longest mountain range – the Andes. These exceptional geographic aspects divide the continent in their own unique ways. Spreading from the Atlantic Ocean to the eastern slope of the Andes, the Amazon is a massive rainforest covering roughly 40 percent of the South American continent. It is characterized by low levels of human habitation, minimal economic activity, and increasing

**In many ways,
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environmental restrictions. Due to these factors, there are few roads that pass through it. The Andes range extends from Venezuela in the north to the very southern tip of the continent, effectively slicing South America in half. Trucking through the Andes is only feasible in certain cases, and most agents choose to ship via sea when routing from one coast to another. A notable exception to this is the trade lane between Chile and Argentina.

Border tensions between neighboring countries also hinder the development and usage of overland transit routes. Currently, Colombia has ongoing diplomatic disputes with both Ecuador and Venezuela. "Unfortunately in the past two years, because of the diplomatic relations with our neighbors, land shipments have become very difficult to handle," says Paula Colmenares of Portan, an IAM member company based in Bogota. Interestingly, land transit is still the preferred routing between Venezuela and Colombia because of severe congestion at Venezuelan

sea ports and airports that results in transit times of approximately four weeks under normal conditions.

The cumulative effect of these many and varied challenges serves either to raise costs so high that trucking is simply too expensive, or to rule out the prospect of trucking altogether.

■ **Where in Latin America Does Trucking Make Sense?**

Despite these obstacles, there are several trade lanes in South America where it actually makes sense to route via truck. Cargo is regularly sent by land between Chile and Argentina, thanks to the good transport connections between those two countries. According to Alvaro Stein from Decapack in Santiago, "Chile has invested consistently in infrastructure by building highways and connecting Chilean cities to the capital, Santiago. The Chilean part of the road to Buenos Aires is well maintained." Cliff Williamson of Transpack, in Buenos Aires, echoes this sentiment on the Argentinean side.

Landlocked countries, like Paraguay and Bolivia, rely on overland shipments in order to transport and receive goods. Roads from Buenos Aires to Paraguay and Bolivia are "very good and well-maintained," says Williamson. However, due to unusual trucking restrictions in Bolivia, he cautions that "it is obligatory to change trucks at the border of the country before proceeding on

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La complexité des transports fiables en Amérique latine

Par Brian Limperopulos

ALORS QUE je m'occupais de transport international en Amérique latine chez un ancien employeur, j'ai eu à coordonner la livraison d'un conteneur de Lima au Pérou, à Asuncion la capitale du Paraguay. En cours de préparation les agents des deux pays m'ont fortement conseillé de faire l'expédition par mer, de Cape Horn à Buenos Aires. L'intéressée était assez choquée d'apprendre le temps que le transport prendrait, soit de huit à dix semaines et s'est plainte à son client, qui à son tour, m'a bombardé de questions sur les moyens logistiques. Si nous examinons une carte de l'Amérique du Sud, nous pouvons en effet nous demander pourquoi suggérer un tel itinéraire par mer. Il semble plus logique d'emprunter une route terrestre plus directe. La curiosité m'a piqué : Pourquoi le transport routier n'est-il pas plus utilisé entre pays de l'Amérique latine ?

Plus j'analysais la question plus je constatais que la complexité géographique, politique et économique offrait une option logistique peu viable pour transporter par camion des biens ménagers et autres commodités en Amérique du Sud et en Amérique centrale. Toutefois, bien que les réseaux de transport entre régions présentent des lacunes d'infrastructure par rapport à d'autres parties du monde, plusieurs projets sont planifiés ou mis en place pour les corriger. De nouvelles routes accorderaient aux membres de International Association of Movers (IAM), plus d'options de parcours dans la planification des expéditions dans les pays latins. Cependant, les vastes plans d'ensemble demeurent incertains, surtout en raison de problèmes gouvernementaux et monétaires et ne verront sans doute jamais le jour.

De plusieurs façons le transport routier peut être un outil logistique efficace et rentable si les coûts par voie terrestre sont raisonnables. En Amérique du Nord par exemple, les circuits d'autoroutes et les coûts assez abordables d'essence permettent d'exécuter la livraison en moins de temps et à meilleur marché que dans d'autres parties du monde. Pourvu qu'il y ait une infrastructure en place, le transport par camion offre l'avantage d'effectuer une livraison directe d'un endroit à l'autre, ce qui contribue aussi à réduire le temps de transit. Il suffit seulement d'examiner les destinations par voies terrestres, loin des

ports de mer. L'expédition par camion peut être plus sécuritaire vu que les biens sont chargés directement dans des caissons mobiles au préalable. Si la livraison est plus économique, plus sécuritaires et plus rapide, les clients sont plus satisfaits.

■ Les facteurs qui augmentent les coûts du camionnage

Une panoplie de facteurs affecte les coûts de camionnage, allant des accidents géographiques aux formalités administratives superflues des postes frontaliers. Nous retrouvons nombre de ces facteurs en Amérique centrale et en Amérique du Sud, notamment une infrastructure sous-développée, des problèmes de dédouanement des cargaisons sans oublier les barrières géographiques importantes et les piètres relations entre pays voisins. Tous ces problèmes ne rendent pas pratique et économique l'expédition de biens ménagers par camion.

Une infrastructure sous-développée est au cœur du problème. S'il n'y a pas de chemin de jonction le transport par camion n'est pas une option. Les routes doivent aussi être d'une certaine qualité. Pour ne pas décourager l'usage de camions, elles ne doivent pas être à pentes raides, non-uniformes, étroites ou non pavées. Selon un rapport de la Commission économique pour l'Amérique latine et les Caraïbes (AEALC) la région souffre d'une sérieuse lacune d'infrastructure car les routes et les voies ferrées sont vétustes et mal entretenues. Les principaux corridors routiers sont inaptes.

Plusieurs raisons sont à l'origine du sérieux déficit de l'infrastructure. Tout d'abord les gouvernements nationaux, les coopératives régionales et le secteur privé n'ont pas suffisamment investi de ressources pour continuer les routes actuelles plus loin et en construire de nouvelles. Cette stratégie d'investissement restreinte est en partie attribuable aux mesures austères imposées dans plusieurs pays de l'Amérique latine vers la fin des années 1980 et début des années 1990, face à la crise d'endettement. Depuis, le niveau des dépenses n'a pas été rétabli ou augmenté suffisamment pour combler la lacune proverbiale.

Il faut aussi tenir compte de la faible densité de po-

pulation à l'intérieur du continent de l'Amérique du Sud qui rend peu viable l'expansion du transport. Les gouvernements n'ont pas beaucoup d'intérêt à relier des régions peu peuplées à celles plus peuplées des côtes. Pour une industrie qui repose sur le mouvement des populations et de leurs biens ménager, les affaires sont plus tranquilles là où il y a peu de gens.

Les services de dédouanement découragent aussi l'usage du transport routier. Quiconque a tenté une livraison en Amérique latine connaît les complications et difficultés du dédouanement. Dans certains cas, les frais peuvent être plus onéreux que ceux d'un port de mer. « Les bagages non accompagnés ne sont pas pris en charge par un camion, principalement en raison des délais créés par les autorités aux frontières pour dédouaner les biens » explique Laura Ganon de Transportes Fink Ltda, une compagnie de déménagement au Brésil et membre de la IAM. « En outre, ils ne disposent pas de personnel qualifié pour faire l'évaluation physique des biens qui se termine souvent par des bris » nous dit-elle. La plupart des membres de la IAM, n'optent donc pas pour le transport par camion dans cette région du monde en raison des délais de dédouanement et des risques élevés de dommages aux biens

Parmi d'autres facteurs qui freinent le développement du transport routier en Amérique latine, nous devons noter l'impact négatif des accidents géographiques. C'est là que se trouve l'Amazonie, la forêt la plus dense qui existe, et la cordillère des Andes, la plus longue chaîne de montagnes au monde. Ces aspects géographiques exceptionnels tronçonnent le continent de plusieurs façons particulières. L'Amazonie qui s'étend de l'océan Atlantique aux flancs des Andes est une forêt dense tropicale qui couvre environ 40 pour cent du continent sud-américain. Son activité économique est faible en raison du peu de gens qui l'habitent et elle est soumise à des restrictions environnementales de plus

en plus sévères. Pour ces raisons, il y a très peu de routes qui la traversent. Les Andes s'étendent du nord du Venezuela à la pointe extrême sud du continent en le scindant en deux. Le transport dans les Andes est possible dans certains cas mais la plupart des agents choisissent l'expédition par mer en longeant les côtes. La seule exception notable est le commerce entre le Chili et l'Argentine.

La tension frontalière entre pays voisins freine le développement et l'usage du transport routier. Présentement, la Colombie a des différends diplomatiques avec l'Équateur et le Venezuela. « Malheureusement en raison des relations tendues avec nos voisins ces deux dernières années il est difficile de faire l'expédition par route » nous dit Paula Colmenares de Portan, une compagnie membre de la IAM, à Bogota. Ce qui est fort intéressant, c'est qu'il s'agit du moyen de transport le plus courant entre le Venezuela et la Colombie en raison de la congestion problématique dans les ports de mer et aéroports du Venezuela où il faut mettre quatre semaines environ dans des conditions normales pour acheminer des biens. L'effet cumulatif de tous ces défis entraîne une augmentation des coûts à tel point que le transport par camion devient trop cher ou décourage de l'utilisateur.

■ Dans quelle partie de l'Amérique latine le camionnage est-il logique ?

En dépit de tous ces obstacles il existe plusieurs routes praticables où il est logique d'acheminer les biens par camion. Les cargaisons sont régulièrement expédiées par terre entre le Chili et l'Argentine grâce aux réseaux routiers efficaces entre ces deux pays. Selon Alvaro Stein de Decapack à Santiago, « le Chili investit constamment dans son infrastructure en construisant des routes reliant les villes chiliennes et Santiago la capitale. Le segment routier en direction de Buenos Aires est bien entretenu ». Cliff Williamson de Transpac à Buenos Aires est aussi

de cet avis du côté de l'Argentine.

Les pays fermés tels que le Paraguay et la Bolivie comptent sur le transport routier pour l'expédition des biens. « Les routes de Buenos Aires allant au Paraguay et en Bolivie sont très belles et bien entretenues » nous dit M. Williamson. Cependant en raison des restrictions peu ordinaires sur le camionnage en Bolivie, il nous fait remarquer qu'il faut changer de camions aux frontières de ce pays avant de poursuivre vers la destination finale.

En Amérique centrale, Fabian Ortiz de APA Worldwide à Costa Rica nous signale que tous les envois se font par la mer sauf à destination du Nicaragua, d'El Salvador, de l'Honduras et du Guatemala. Il cite le côté pratique et le coût d'expédition comme principales raisons à ce procédé logistique. Bien que Costa Rica partage une frontière avec Panama, les envois sont acheminés par mer en raison des tarifs abordables.

Alors que des projets sont constamment formulés pour accroître le transport, ils sont soumis à des pressions politiques et économiques. Dans un coin aussi diversifié que l'Amérique latine plusieurs intérêts concurrentiels se disputent les ressources. Si nous tenons compte de la turbulence financière des deux dernières années, il se fait peu d'investissements monétaires dans des grands projets ambitieux d'infrastructure qui réduirait les coûts de transport.

Un de ces projets, le Puebla-Panama Plan (P.P.P.), semble sommeiller. Amorcé en 2001, ce programme de plusieurs milliards vise à accroître les réseaux routiers entre les neuf États du Mexique, l'Amérique centrale et la Colombie. L'ancien président du Mexique, Vicente Fox s'était porté défenseur de ce projet et a exercé des pressions pour le soutenir. « Malheureusement, depuis que M. Fox a quitté la présidence il ne semble pas y avoir grand-chose de nouveau concernant le projet et il n'apparaît plus être une priorité » selon Tom Schmidt de Mexpack à Mexico. La forte résistance des autochtones aux

différents projets du P.P.P., semble avoir ralenti ou fait dérailler sa mise en place, du moins à court terme.

Il y a des défis de logistique dans toutes les régions du monde. En Amérique latine, le camionnage pour transporter les biens ménagers entre pays n'apparaît pas comme la meilleure solution dans la plupart des cas.

En raison des tarifs globaux du transport plus abordables par mer, les membres de la IAM, privilégient

cette option. Tant que la région sera aux prises à une infrastructure sous-développée et à des procédures douanières difficiles, les frais par voie terrestre demeureront élevés et élimineront les avantages possibles. Cela dit, il existe plusieurs voies qui utilisent le transport routier de façon profitable et bon marché. Bien que des projets futurs soient en marche pour élargir et améliorer l'infrastructure routière existante, leur mise en place continuera d'être sensible

aux pressions politiques et économiques.

Retenez ces points pour votre prochaine expédition en Amérique latine. Si vous comprenez les possibilités logistiques dans cette région vous pourrez éclairer vos clients, mieux gérer leurs attentes et leur donner un tarif plus précis.

Brian Limperopulos est Chargé de programmes pour la International Association of Movers.

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to the final destination."

In Central America, Fabian Ortiz from APA Worldwide in Costa Rica advises that "all surface shipments go via sea, except to Nicaragua, El Salvador, Honduras, and Guatemala." He cites convenience and cost of shipping as the principal reasons behind the logistical decision. Although Costa Rica shares a border with Panama, shipments are still routed by sea due to the comparatively lower freight rates for sea shipments.

While plans are continuously being formulated to increase transport links, they are subject to both political and economic pressures. In a region as diverse as Latin America, many competing interests vie for resources. Given the financial turbulence of the past two years, investment money is scarce for large-scale infrastructure projects that would reduce transport costs in the region.

One such project, the Puebla-Panama Plan (PPP), appears to have

been put on hold. Begun in 2001, the PPP is a multi-billion-dollar program designed to expand connections between the nine southern states of Mexico with all of Central America and Colombia. Former President of Mexico Vicente Fox had been a major proponent of the plan and had lobbied extensively in support of it. However, according to Tom Schmidt of Mexpack in Mexico City, "Since Fox left office, there seems to be little news regarding the Puebla-Panama Plan, and it does not appear to be as much of a priority anymore." Strong indigenous resistance to the PPP's various projects seems to have slowed or derailed its implementation, at least in the near term.

Logistics challenges exist in every region throughout the world. In South America, the trucking of household goods between countries is not considered the best routing in most cases. Because the overall transport rates are normally cheaper when shipping by sea, IAM mem-

bers logically choose this routing to minimize costs. As long as the region is plagued by underdeveloped infrastructure and difficult transit customs procedures, overland costs will remain high and will not be offset by the possible benefits. With that said, there are multiple trade lanes within the region that utilize trucking in a cost-effective and profitable manner. While future projects are in the works to expand and enhance the existing transportation infrastructure, their implementation will continue to be vulnerable to political and economic forces.

Please keep these issues in mind during your next shipment to Latin America. Understanding the logistical possibilities in the region will allow you to educate your clients, better manage their expectations, and quote for them more effectively.

Brian Limperopulos is Programs Manager for the International Association of Movers.

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Security Threats: Unwrapping 2011

By Paul Comessotti

2011 HAS BEEN A BUSY YEAR for cyber criminals. No one can say IT security incidents went underreported; they have been all over the headlines and well publicized by the targeted organizations.

- The year started with the **RSA breach**, a sophisticated, targeted phishing attack, wherein a small group of RSA employees were tricked into opening a corrupt email with an appealing subject line, “2011 Recruitment Plan.” The email was hiding a poisoned spreadsheet. The attackers managed to compromise RSA’s securID authentication tokens, potentially putting at risk dozens of Fortune 500 companies, and costing the company millions of dollars.

- Also breached at the beginning of 2011 was **HBGary Federal**, a U.S. government IT security firm. Targeted by hackers, the agency saw the download and release of confidential information, thousands of company emails, malware data and financial documents belonging to its clients. The goal of the attackers – allegedly the internet activist group “Anonymous” – was to cause damage and embarrassment in retaliation for HBGary’s CEO’s claim that he had infiltrated their group and would disclose Anonymous members’ information.

- In April, **Epsilon**, one of the world’s largest providers of marketing-email services, dispatching some 40 billion e-mails annually for clients such as McKinsey & Company, Marriott Rewards, Citibank, Walgreens and Tivo, experienced one of the most severe data breaches in history, exposing millions of individual email addresses. Criminals intended to capture as much customer information as possible to create advanced, customized and credible spear-phishing email scams to use later against the compromised email recipients.

- Later that month, **Sony’s** Playstation Network leaked personal information of over 70 million subscribers - including email addresses, passwords, PINs, contact details, possibly credit card information and all sorts of other records – leaving Sony’s customers vulnerable to phishing campaigns and identity theft. What’s more, the company confessed to another, second breach early in May, and an extra loss of information for 24.6 million computer game users - without disclosing further infor-

mation as to what caused the breach.

- **Citibank** revealed in June that personal and account information of an estimated 200,000 of its bankcard customers in North America had been breached. Stolen data may include credit card information, as well as customer names and email addresses.

All combined, these attacks have exposed millions of customers’ records, personal information and other sensitive organizational data. On the bright side, companies have started to take matters into their own hands, and have become more proactive about security. They are

reporting breaches as they happen and – in most cases – are promptly notifying their customers and the public about what had happened.

Here are the commonalities among these various incidents and the emerging patterns behind them.

■ Targeted Attacks

The first diagnosis we can establish from these breaches is that these attacks have been carefully planned, orchestrated and executed. They are highly sophisticated attacks that qualify as advanced persistent threats (APT), engineered specifically against target companies. The scope of affected organizations is impressive. With the exception of HBGary, targeted businesses are all large corporations with over 10,000 employees, operating with significant volumes of assets, customer information and confidential data.

Attackers are highly trained security experts, motivated by an appetite for challenge and financial gain. Attacks are planned and orchestrated with the precision of a military assault, where hackers try to reproduce the entire network of the targeted organization to simulate the attack in their own lab environment, before execution. As in the HBGary case, criminals are showing a high degree of patience and determination and are willing to take considerable risks – including years of imprisonment – to complete their missions.

■ Social Engineering Attacks

Another similarity is that these attacks make use of social engineering techniques. Cyber-criminals are targeting and manipulating employees inside the organization,

An autopsy of this year’s top security breaches and what organizations can learn from them

“hacking the human mind” to break into the organizations’ systems. At Epsilon, they tricked one of the company’s employees into opening a phishing email and clicking on a link. The hackers then gained access to the employee’s credentials, and exploited them to reach the corporate database.

Unfortunately, users are always the weakest links in an organization’s security system. There is always a vulnerable user to be found: a new un-aware employee or an overly nice secretary who shares a little too much information. Once inside, hackers operate silently. They stay under the radar to steal as much information as possible before their presence is detected and investigations begin, which can sometimes take years.

These cyber-criminals are no longer isolated amateurs. They belong to well-structured organizations that resemble terrorist cells – with money, motivation and goals. They can deploy considerable intelligence, time and resources to craft original social engineering attacks and gather informational assets. The only question as to the potential damage they can cause is, how far is an attacker willing to go?

■ Information: Hackers’ Gold Mine

Financial data is not the only valuable commodity worth stealing. What we see in these breaches is that attackers are looking more for general customer information and less for specific billing or credit card data. Such information is very lucrative for spammers.

When you have a customer database record, such as a user name, linked to a name and an email, you already have lots of valuable information. This information can be used to craft a customized spam message, bearing the user’s name, details and interests, which will appear legitimate. Chances are higher that a user will open a customized spam message and click on it, than if they receive generic spam. This increases the profitability of a spammers’

campaign. Imagine, for example, emailing 500,000 recipients with a proposal to buy some product. If only one recipient out of 1,000 orders your product, that’s already 500 new orders. Now you can imagine the latent profit that a spammer can make with 70 million email addresses and individual information.

You’ve been hacked! Aside from the cash value this information represents on the black market, there is also the cost of these attacks in terms of intellectual property and damaged brand equity. In the HBGary and Wikileaks incidents, in which confidential or secret information was published on the Internet, breaches caused huge reputational damage for the company and the U.S. government, respectively. In the recent attack on Lockheed Martin – America’s largest defense contractor – the consequences could have been even worse, as the attackers were aiming for top-secret, government blueprint information and military plans; if acquired, the Pentagon itself would have been compromised. Thankfully, no information was reported stolen in that case.

■ What Lessons Can We Learn and How Can Companies Stay Protected?

Companies shouldn’t buy into the illusion that they are compliant and, therefore, safe from attacks. Targeted attacks are on the rise, and no company is fully bullet-proof. Businesses must erect as many barriers as possible between their corporate network and assets and cyber-criminals.

Protection starts with the deployment of an in-depth security strategy across the network, endpoints and

multiple security devices connecting to the network. Enterprises need to apply several layers of protection, including an advanced firewall and intrusion prevention system (IPS) to detect blended threats; a comprehensive endpoint security solution to secure all endpoints and mobile devices; and a preventative data-loss-prevention solution to protect informational assets. Simultaneously, they need to define a solid and well-structured security policy to enforce the protections. This policy needs to be aligned with the business objectives, and clearly understood by the employees of the organiza-



tion. In addition, I would encourage enterprises to take a fresh look at how they expose their data assets, in order to re-evaluate how to best protect them.

After securing and shutting this “main door” to potential attackers, organizations must work on securing and closing their perennial “back door” – the users themselves. Human error is the one security problem that technologies alone can’t fix and for which there is no patch. It is up to organizations to actively engage, train and educate their employees, in order to turn them into real, security-aware corporate gate keepers.

Paul Comessotti is Canadian Regional Director of Check Point Software Technologies, Inc. in Calgary, AB.

Menaces à la sécurité informatique en 2011

Par Paul Comessotti

LES CRIMINELS CYBERNÉTIQUES ont eu une année bien affairée en 2011. Personne ne pourra dire que les incidents à la TI non pas été assez rapportés. Ils ont fait la une des journaux et ont été amplement publicisés par les organisations piégées.

- L'année a commencé par une intrusion du système de sécurité RSA au moyen d'un hameçonnage précis et sophistiqué où un petit nombre d'employés se sont laissés pincer en ouvrant un courriel corrompu avec le titre séducteur de « Programme de recrutement 2011 ». Une feuille de calcul électronique toxique y était dissimulée. Les agresseurs ont réussi à compromettre les jetons de contrôle pour l'authentification *SecurID* et mettre en danger des douzaines de compagnies de Fortune 500 au coût de millions de dollars.

- La société de sécurité du gouvernement américain *THBGary* a également été victime d'intrusion au début de 2011. Ciblée par des pirates, l'agence a été témoin de la fuite et de la divulgation de renseignements confidentiels, de milliers d'adresses de compagnies, de données malveillantes recueillies et de documents financiers appartenant à ses clients. Les arnaqueurs, (appartenait supposément au groupe activiste « *Anonymous* ») désiraient se venger et causer des dommages et de la gêne au PDG qui revendiquait vouloir infiltrer leur groupe et divulguer des renseignements sur des membres anonymes.

- En avril, *Epsilon*, l'un des plus importants fournisseurs de services courriel qui achemine quelques 40 milliards de messages électroniques annuellement à des clients tels que *MC Kinsey & Company*, *Marriott Rewards*, *Citibank*, *Wangreem* et *Tivo*, a été victime de l'une des plus sérieuses menaces à la sécurité alors que furent exposées des millions d'adresses électroniques personnelles. Les criminels désiraient s'emparer du plus grand nombre de renseignements possibles sur les clients pour faire un hameçonnage ciblé avancé, crédible, et personnalisé et piéger par la suite les utilisateurs mis en cause.

- Plus tard ce même mois, *Sony's Playstation Network* a été victime d'un vol des renseignements personnels de plus de 70 millions d'abonnés, y compris d'adresses courriel, de mots de passe, de numéros personnels d'identification, de détails sur les contacts, possiblement d'informations sur les cartes de crédit et divers autres

fichiers, laissant ainsi ses clients vulnérables à une campagne d'hameçonnage et de vol d'identité. La compagnie a avoué en outre avoir subi un autre raid au début de mai où elle a perdu 24,6 millions d'utilitaires de jeux informatisés. Elle n'a cependant pas révélé à quoi la fuite était due.

- *Citybank* a révélé en juin une intrusion compromettant les renseignements personnels et bancaires d'environ 200 000 clients en Amérique du Nord. Les données volées pouvaient comprendre des renseignements sur les cartes de crédit de même que les noms de clients et adresses électroniques.

Ces attaques combinées ont exposé les dossiers de millions de clients, de renseignements personnels et autres données organisationnelles sensibles. Sur une note plus positive, les compagnies ont initié des mesures pour repousser les attaques et sont devenues plus proactives au sujet de la sécurité. Elles divulguent les infractions à mesure qu'elles surviennent – dans la plupart des cas – et avisent sans tarder leurs clients et autres intéressés de la situation.

Voici les traits communs que présentent les différents incidents et le mode opératoire utilisé.

■ Attaques ciblées

Comme premier diagnostic nous pouvons établir que les attaques sont prudemment planifiées, orchestrées et exécutées. Il s'agit de guet-apens extrêmement perfectionnés que l'on peut qualifier de menaces tenaces savantes, conçues spécifiquement pour cibler les compagnies. L'ampleur des organisations victimes est impressionnante. La société *HBGary* mise à part, les entreprises ciblées sont d'importantes corporations comptant plus de 10 000 employés, avec des avoirs volumineux, des renseignements sur les clients et des données confidentielles.

Les arnaqueurs sont des experts en sécurité possédant une solide formation, motivés par le goût du défi et du gain financier. Les attaques sont planifiées et orchestrées avec la précision d'un assaut militaire où les pirates tentent de reproduire le réseau entier de la société ciblée pour ensuite simuler l'attaque dans leur propre environnement avant de passer à l'action. Comme dans le cas de *HBGary*, les cybercriminels font preuve d'une très gran-

de patience et détermination et sont prêts à assumer considérablement de risques – voire même l'emprisonnement – pour parvenir à leurs fins.

■ **Attaques d'ingénierie sociale**

Ces crimes ont un autre trait commun. Ils font appel à des techniques d'ingénierie sociale. Les cybercriminels ciblent et manipulent les employés au sein d'une entreprise, en assaillant le cerveau humain pour s'infiltrer ensuite dans les systèmes de l'entreprise. Chez *Epsilon*, ils ont dupé l'un des employés qui a ouvert un courriel-hameçon et cliqué sur un lien. Les pirates ont ainsi accédé aux justificatifs d'identité de l'employé pour ensuite les exploiter et s'infiltrer dans la base de données de la corporation.

Les cybercriminels ne sont plus des amateurs isolés. Ils appartiennent à des organisations très structurées, un peu comme les cellules terroristes. Ils ont de l'argent, des buts et sont motivés. Ils peuvent faire preuve d'une intelligence considérable, avoir du temps et des ressources pour concevoir les attaques d'ingénierie sociales initiales et réunir des valeurs informatives. Quant à savoir les dommages potentiels qu'ils peuvent causer, tout dépend jusqu'à quel point ils désirent aller.

■ **L'Information : une mine d'or de la piraterie**

Les données financières ne sont pas l'unique commodité précieuse qu'il vaut la peine de voler. Nous constatons que les infractions des pirates visent davantage des renseignements généraux sur les clients que des données précises de facturation ou de cartes de crédit. Ces renseignements sont très lucratifs aux polluposteurs.

Lorsque vous détenez un enregistrement de base de données tel qu'un nom d'utilisateur lié à un nom et à une adresse courriel vous avez déjà une information précieuse. Cette information peut servir à mettre au point un message personnalisé de pourriel adressé au nom de l'uti-

lisateur et porter sur des détails et intérêts qui peuvent paraître légitimes. Il y a plus de chances qu'un utilisateur ouvre un message pourriel personnalisé qu'un message général. Cela accroît la profitabilité de la campagne des polluposteurs. Imaginez par exemple faire un envoi à 500 000 destinataires proposant l'achat

Voici un bilan des menaces les plus sérieuses à la sécurité informatiques qui ont été dévoilées en 2011 et la leçon que les entreprises peuvent en retirer

d'un produit. Si un seul utilisateur sur 1 000 commande votre produit, vous avez déjà 500 nouvelles commandes. Vous pouvez-vous imaginer le profit latent que le polluposteur peut soutirer de 70 millions d'envois personnalisés.

Vous avez été victime ! Outre la valeur monétaire que l'information représente sur le marché noir il y va aussi du coût de ces attaques en matière de propriété intellectuelle et de valeur de marque ternie. Chez *HBGary* ou *Wikileaks*, où des courriels confidentiels et des renseignements secrets du gouvernement ont été publiés sur Internet, les infractions ont considérablement endommagé leur réputation. Lors de la récente attaque à la société *Lookheed Martin* le plus important contractant de la Défense américaine, les conséquences auraient pu être désastreuses car les pirates visaient à s'emparer de renseignements très secrets, de plans et de programmes militaires qui auraient pu compromettre le Pentagone même. Dieu merci, aucun renseignement n'a été volé dans ce cas.

■ **Les leçons à retirer de ces expériences et la façon de nous protéger**

Les compagnies ne devraient pas entretenir l'illusion qu'elles sont à l'épreuve et par conséquent à l'abri des tentatives d'intrusion. Les attaques ciblées se multiplient et aucune compagnie n'est immunisée. Les commerces doivent dresser le plus de

boucliers possibles entre les cybercriminels et leurs réseaux et avoirs corporatifs.

Vous devez d'abord commencer par déployer une stratégie de sécurité poussée, avoir des points d'extrémité et disposer de multiples fonctionnalités sécuritaires reliant le réseau. Vous devez mettre en

place plusieurs barrières y compris un pare-feu savant, un système de prévention d'intrusion (IPS) pour détecter les menaces évidentes, un programme compréhensif et sécuritaire de point d'extrémité pour sécuriser tous les points d'extrémité et dispositifs mobiles; une solution préventive empêchant la perte des données afin de protéger les avoirs informatiques. Simultanément, le besoin existe de définir une politique en matière de sécurité infrangible et bien structurée pour consolider le verrouillage. Cette politique doit s'aligner avec vos objectifs d'affaires et vos employés doivent la comprendre parfaitement. J'encourage donc les entreprises à examiner avec des yeux nouveaux la façon dont elles peuvent exposer leurs données et voir comment elles peuvent les protéger.

Une fois que la porte principale est sécuritaire et fermée aux actes possibles de piraterie les entreprises doivent sécuriser et verrouiller la porte arrière des usagers mêmes. Les erreurs humaines est l'un des problèmes que la technologie ne peut régler seule et n'a pas de pansement pour y remédier. Il appartient à l'entreprise de s'engager à former et à éduquer ses employés pour en faire de véritables sentinelles du réseau informatique corporatif.

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31 John Savage Avenue
Burnside Industrial Park
Dartmouth, NS B3B 2C9
Tel: 902-468-4313 / Fax: 902-468-2954
Toll-free: 1-800-465-0000
Website: www.premierevanlines.com
Email: jbuchanan@premierevanlines.com
Jason Buchanan, President

Services: Local & long-distance household goods relocation, packing & crating originating within a 150-mile radius of Halifax, able to service all of Canada & US, also has separate international & commercial divisions, new & used packing material sold. Premiere Self Storage is available in Dartmouth

Warehouse: 20,000 sq. ft. of heated space, military-approved & bonded, security cameras & alarmed, able to stack three high, steel & aluminum construction, palletized & racking storage, dock-level loading

Other Association Memberships: BBB, CARP, CAUBO, CASPR, Aeroplan

Thompson's Moving & Storage

3 Freeman Street, PO Box 639
Middleton, NS B0S 1P0
Tel: 902-825-3929 / Fax: 902-825-6261
Toll-free: 1-800-773-0020
Website: www.thompsons-moving.ca
Email: blair@thompsons-moving.ca
Blair Landry, General Manager

Services: Local, long distance & international HHG moving; short-term & long-term storage; HHG packing & unpacking; crating services for international & overseas moving

Warehouse: Steel-frame construction, heated, DND-certified, goods stored in storage vaults

Thompson's Moving Group Limited

51 Thornhill Drive
Dartmouth, NS B3B 1R9
Tel: 902-469-5100 / Fax: 902-469-5711
Toll-free: 1-800-334-2208
Website: www.thompsons-moving.ca
Email: blair@thompsons-moving.ca
Blair Landry, General Manager

Services: Full-service household goods, local, regional & long-distance moving; in-house commercial moving division; international & overseas packing, crating & moving; new & used packing material sold; overnight parking available; annually published guaranteed inter-agency labour rates

Warehouse: 25,000 sq. ft., palletized, heated, sprinklered, DND-certified, security, surveillance; dock-level & ground-level doors; open Mon. to Fri., 8 am to 5 pm & Sat., 8 am to noon or by appointment; 90-ft. platform scale within 2 blocks

Other Association Memberships: IAM

Wallace L. Stewart Moving & Storage Co. Ltd.

173 Truro Heights Road
Truro, NS B6L 1X2
Tel: 902-897-7433 / Fax: 902-897-0623
Toll-free: 1-888-464-MOVE (6683)
Website: www.wlstewartmoving.ca
Email: wlstewart1@eastlink.ca
Wallace Stewart, Owner/Manager

Services: Local & long-distance moving, HHG & vehicles, packing, crating, storage, public warehousing, record/file storage, cross dock

Warehouse: Steel-framed, climate-controlled, dock-level loading

Other Association Memberships: BBB, Truro & District Chamber of Commerce, NS Truckers Association

PRINCE EDWARD ISLAND

CHARLOTTETOWN

Foley's Transfer Inc.

SUMMERSIDE

Gallant Moving & Storage Ltd.
Island Moving Systems Ltd.

Foley's Transfer Inc.

9 Walker Drive
Charlottetown, PE C1A 8S5
Tel: 902-894-9914/902-894-3416
Fax: 902-566-4851
Email: foleys@pei.aibn.com
Brian Foley, Owner/Manager

Services: Local & long-distance HHG moving & storage, packing & crating

Warehouse: Wooden structure, metal siding, government-inspected, heated, fire-inspected, 24-hour security

Gallant Moving & Storage Ltd.

125 Ryan Street, PO Box 1360
Station Main
Summerside, PE C1N 4K2
Tel: 902-436-9236 / Fax: 902-436-7612
Toll-free: 1-800-430-9236
Website: www.gallantmoving.com
Email: dale@gallantmoving.com
Dale Craig, President

Services: Local, long distance & international HHG moving & storage, packing & crating, commercial & office moving

Island Moving Systems Ltd.

PO Box 1360
Summerside, PE C1N 4K2
Tel: 902-436-9234
Email: mayflowermoving@eastlink.ca
Dale D. Craig, President

NEW BRUNSWICK

FREDERICTON

All World Moving & Storage
Brunswick Moving & Storage
East Coast Moving & Warehousing
Hoyt's Moving & Storage Ltd.
L.H. Chapple Ltd.
Premiere Van Lines

MIRAMICHI

Hoyt's Moving & Storage Ltd.

MONCTON

All World Moving & Storage
Brunswick Moving & Storage
Classic Relocation Ltd.
East Coast Moving & Warehousing
Geldart's Warehouse & Cartage Ltd.
Hoyt's Moving & Storage Ltd.

OROMOCTO

Maritime Warehousing & Transfer Inc.
McMinniman's Transfer Limited

SAINT JOHN

All World Moving & Storage
Brunswick Moving & Storage
East Coast Moving & Warehousing
Hoyt's Moving & Storage Ltd.

Canadian Movers/Entreprises canadiennes de déménagement

All World Moving & Storage

77 Pepin Road
Fredericton, NB E3B 8J9
Tel: 506-457-6020 / Fax: 506-458-1153
Website: www.allworldmoving.com
Email: fredericton@allworldmoving.com
Jeff Melanson, Manager

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Steel frame with siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB



All World Moving & Storage

234 Halifax Street
Moncton, NB E1C 8N6
Tel: 506-387-7730 / Fax: 506-387-8521
Website: www.allworldmoving.com
Email: allworld@nb.aibn.com
Bob Gould, Vice President

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Vinyl siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB



All World Moving & Storage

20 Industrial Drive, PO Box 2356
Saint John, NB E2L 3V6
Tel: 506-635-1105
Website: www.allworldmoving.com
Bob Gould, Vice President

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Steel frame with siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB



Brunswick Moving & Storage

55 MacKenzie Road
Fredericton, NB E3B 6B6
Tel: 506-472-6683 / Fax: 506-452-9110
Website: www.hoytsunited.com
Email: charleshoyt@hoytsgroup.com
Charles Hoyt, General Manager

Services: Local, long-distance & overseas HHG moving & storage, electronic handling & shipping, packing & crating, office & commercial moving

Warehouse: Palletized, sprinklered, loading dock, DND-certified

Other Association Memberships: HBC Rewards



Brunswick Moving & Storage

227 Henri Dunant Street
Moncton, NB E1E 1E4
Tel: 506-386-6829
Email: rmacdonald@hoytsunited.com
Ron MacDonald

Brunswick Moving & Storage

755 Bayside Drive
Saint John, NB E2R 1A3
Tel: 506-633-0818
Email: jcalhoun@hoytsunited.com
Jerry Calhoun

Classic Relocation Ltd.

145 Edinburgh Drive
Moncton Industrial Park
Moncton, NB E1E 2K9
Tel: 506-854-9220
Email: geldarts@nb.aibn.com
Wade Wry



East Coast Moving & Warehousing

77 Pepin Road
Fredericton, NB E3B 8J9
Tel: 506-459-8277 / Fax: 506-458-1153
Website: www.eastcoastmoving.com
Email: eastcoastmoving@nb.aibn.com
Bonnie Grice, Sales Consultant

Services: Local, long-distance & overseas moving, packing, crating, storage, public warehousing, record storage

Warehouse: Steel frame with siding, heated, sprinklered, alarmed



East Coast Moving & Warehousing

245 Beaverbrook Street
Moncton, NB E1C 8N6
Tel: 506-858-1000 / Fax: 506-858-5628
Toll-free: 1-888-525-7070
Website: www.eastcoastmoving.com
Email: mgould@eastcoastmoving.com
Wayne Marshall, President

Services: Local, long-distance & overseas relocation specialist; business-records storage; office & commercial storage & relocations; containerized storage; bilingual service: English & French

Warehouse: Vinyl siding, fire & burglar alarm, video surveillance, sprinklered, DND-certified, propane-heated, containerized storage, dock-level & grade-level, loading door, racking storage, fenced compound; less than five minutes from TCH & hotels



East Coast Moving & Warehousing

406 Grandview Avenue, PO Box 2234
Saint John, NB E2L 3V1
Tel: 506-633-9180 / Fax: 506-633-1883
Toll-free: 1-888-350-8888
Website: www.eastcoastmoving.com
Email: wmarshall@eastcoastmoving.com
Wayne Marshall, President

Services: Local, long-distance & overseas moving, packing, crating, storage, public warehousing, record storage

Warehouse: Steel framed with siding, heated, palletized or rack storage, fire alarm with sprinklers, security alarm



Geldart's Warehouse & Cartage Ltd.

145 Edinburgh Drive
Moncton Industrial Park
Moncton, NB E1E 2K9
Tel: 506-857-3114 / Fax: 506-857-3087
Toll-free: 1-800-267-0464
Website: www.geldarts.com
Email: geldarts@nb.aibn.com
Marty Wry, Sales & Marketing

Services: Local, long-distance, US & overseas HHG & commercial moving & storage, packing & crating

Warehouse: Modern steel building, DND-approved, palletized, sprinkler, heated, fire & burglar alarms



Hoyt's Moving & Storage Ltd.

55 MacKenzie Road
Fredericton, NB E3B 6B6
Tel: 506-453-0123 / Fax: 506-452-9110
Toll-free: 1-800-565-4698
Website: www.hoytsunited.com
Email: fredericton@hoytsunited.com
Barry Hoyt, Vice President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, office & commercial moving

Warehouse: Palletized, sprinklered, dock level loading, DND-certified



Hoyt's Moving & Storage Ltd.

270 Dalton Avenue
Miramichi, NB E1V 3N9
Tel: 506-622-4268 / Fax: 506-622-8329
Toll-free: 1-877-371-6683
Website: www.hoytsunited.com
Email: newcastle@hoytsunited.com
Todd Stewart, Manager

Services: Local, long-distance & overseas HHG moving & storage

Warehouse: Palletized, sprinklered, metal



Hoyt's Moving & Storage Ltd.

227 Henri Dunant Street
Moncton, NB E1E 1E4
Tel: 506-859-2442 / Fax: 506-859-1918
Toll-free: Toll-free fax: 1-800-565-4698
Website: www.hoytsunited.com
Email: moncton@hoytsunited.com
Ron MacDonald, Franchise Owner

Services: Local, long-distance & overseas HHG moving & storage, high-value products

Warehouse: Brick, palletized, sprinklered, heated



Hoyt's Moving & Storage Ltd.

755 Bayside Drive
Saint John, NB E2R 1A3
Tel: 506-633-1943 / Fax: 506-633-1947
Toll-free: 1-800-565-4698
Website: www.hoytsunited.com
Email: jcalhoun@hoytsunited.com
Jerry Calhoun, Manager

Services: Local, long-distance & overseas HHG moving & storage; office moving; specialty products

Warehouse: Palletized, sprinklered, heated, DND-certified

Other Association Memberships: Air Miles



L.H. Chapple Ltd.

PO Box 1505, STN A
(23 Chapple Road, Maugeville)
Fredericton, NB E3B 5G2
Tel: 506-458-9975 / Fax: 506-459-1490
Toll-free: 1-866-458-9845
Website: www.frederictonmoving.com
Email: lchapple@rogers.com
Cheryl Chapple, President

Services: All moving-related services

Warehouse: Steel & wood framework, DND-approved, palletized

Other Association Memberships: Fredericton Chamber of Commerce



Maritime Warehousing & Transfer Inc.

297 Restigouche Road
Oromocto, NB E2V 2H2
Tel: 506-458-8838 / Fax: 506-446-4999
Website: maritimemoving.net
Email: mcminn@nb.sympatico.ca
Tim Henry, General Manager

Services: Local & long distance moving, packing, crating, commercial moving

Warehouse: Steel frame building, fire- & burglar-alarmed, sprinklered, heated, dock- & ground-level loading



**Pour une liste à jour, visitez
le site : www.mover.net**

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

McMinniman's Transfer Limited

297 Restigouche Road
Oromocto, NB E2V 2H2
Tel: 506-446-6822 / Fax: 506-446-4999
Toll-free: 1-888-852-6683
Website: www.moveme.ca
Email: info@moveme.ca

Tim Henry, General Manager

Services: Local & long distance moving, packing, storage, crating; office moving; trade show service Canada & US; tailgate delivery; crossdock service; commercial warehousing; self-storage

Warehouse: Warehouse #1 at 297 Restigouche Rd – steel frame & siding, fire- & burglar-alarmed, sprinklered, heated, palletized, dock- & ground-level loading, Canada Customs-bonded. Warehouse #2 at 275 Restigouche Rd – government-approved, steel frame & siding

Premiere Van Lines

273 Restigouche Road
Oromocto, NB E2V 2H1
Tel: 506-357-5562 / Fax: 506-357-6641
Website: www.premierevanlines.com
Email: fredericton@premierevanlines.com

Gregg Doucette, President & Managing Partner

Services: Local & long distance relocations, overseas moving, commercial & office moving, installations, home deliveries, record file management

Warehouse: Steel span, 16,000 sq. ft., fully-palletized, climate-controlled, government-approved, alarmed, dock- & ground-level loading

QUEBEC

ALMA

Lac St. Jean Déménagement (2001) Ltée

BOISBRIAND

Les Déménagements Rapide Inc.

BOUCHERVILLE

Déménagement Barber Ltée
Déménagement Inter-Cité Mtl. Inc.

CHICOUTIMI

Déménagement Chicoutimi
Les Déménagements E. Doré Ltée

DRUMMONDVILLE

Déménagement Drummond Inc.

EAST FARNHAM

All Matt Moving & Storage Inc.

FERMONT

Alliance Moving Inc.
Premiere Van Lines

GATINEAU

Barrhaven Moving & Storage
D.G. Macdonald Moving & Storage
Déménagement Maximum
Déménagement Outaouais Moving Inc.

JONQUIÈRE

Déménagement Transport du Fjord
Les Déménagements Tremblay Express Ltée

KUJUAQ

Location et Transport Tivi Inc.

LA BAIE

Les Déménagements Rapide Inc.

MONTREAL

AMJ Campbell Van Lines
Bel-Aire Moving & Storage
C.A. Déménagement Inc.
Le Clan Panneton (1993) Inc.
Déménagement Brisson Inc.
Kenwood Moving & Storage Inc.
King's Transfer Van Lines Inc.
Martel Express (Montreal) Inc.
Meldrum the Mover Inc.
Midas Transport
Superior Moving And Storage
Tippet-Richardson Limited
Les Transports Constantineau
Westmount Moving & Warehousing

PORT CARTIER

Déménagement de la Côte Nord Ltée

QUEBEC-STE-FOY

Déménagement Bellechasse
Déménagement Monette Express
Les Déménagements Côté Ltée
Déménagements Inter-Cité Ltée
Les Déménagements Rapide Inc.
Déménagements Ste. Foy
Premiere Van Lines

RIMOUSKI

Rimouski Moving & Storage

SHERBROOKE

Déménagement Roy et Martineau

SOREL-TRACEY

Premiere Van Lines

TROIS-RIVIÈRES

Martel Express (Trois-Rivières) Ltée

All Matt Moving & Storage Inc.

100, rue Léon-Paul
East Farnham, QC J2K 4E7
Tel: 450-266-6002 / Fax: 450-266-0354
Toll-free: Toll-free fax: 1-800-254-4473
Website: www.all-matt.com
Email: info@allmatt.ca
Céline Matton, President & Owner

Services: Local, long distance & international HHG moving, crating, packing, storage, office moves, custom-bonded

Warehouse: Steel frame, metal siding, fire & burglar alarms, Federal Government (DND)-certified, heated, dock- & ground-level loading

Alliance Moving Inc.

Place Daviault, Local #112
Fermont, QC G0G 1J0
Tel: 709-282-2022 / Fax: 819-478-5537
Toll-free: 1-800-667-4153
Website: www.alliancemoving.com

Email: info@demenagementdrummond.com
Franco Collard, President and CEO

Services: Local, long distance & overseas HHG moving, packing & crating, commercial & office moving

Warehouse: 1000 sq. ft., heated, steel frame, sprinklered

AMJ Campbell Van Lines

1255 32nd Avenue
Montréal, QC H8T 3H2
Tel: 514-631-5223 / Fax: 514-631-7267
Toll-free: 1-800-705-8438

Website: www.amjcampbell.com
Email: mgibbon@amjmontreal.com
Mike Gribbon, Operations Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating
Warehouse: Steel metal siding

Barrhaven Moving & Storage

10, Emile-Bond Street
Gatineau, QC J8Y 3M7
Tel: 613-820-8400
Email: jonathan@dgmacdonaldmoving.com

Jonathan Gilboa, Owner

Services: Local & long-distance moving & storage

Bel-Aire Moving & Storage

435 Marien
Montreal, QC H1B 4V7
Tel: 514-852-4445 / Fax: 514-351-1372
Toll-free: 1-866-552-4445

Website: www.bel-aire.ca
Email: info@bel-aire.ca
Ted Petrecca, General Manager

Services: Local & long-distance, packing & crating, commercial & residential moves

Warehouse: Concrete block, steel frame, 53,000 sq. ft., 425 lockers of different sizes, fire & burglar alarm, sprinklered, heated, insured, disinfected monthly, dock-level loading

Other Association Memberships: BBB

C.A. Déménagement Inc.

1200, de Royan
Laval des Rapides, QC H7N 6E7
Tel: 450-668-5203 / Fax: 450-667-9914
Toll-free: 1-800-668-5203

Website: www.cademenagement.com
Email: Alain.Couture@CADemenagement.com
Alain Couture, Président

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving including high value transportation. Déménagement Montréal et Laval; déménagement local, longue distance et outre-mer

Warehouse: Sprinklered, alarm-protected, heated & palletized, DND-certified, dock-level loading. Entreposage Laval et entreposage Montréal; entrepôt Montréal et entrepôt Laval

Other Association Memberships: Camionnage du Québec, BBB of Québec; CAA-approved

Le Clan Panneton (1993) Inc.

2660, rue Mullins
Montréal, QC H3K 1P4
Tel: 514-937-0707 / Fax: 514-937-1473
Toll-free: 1-800-361-8739

Website: www.leclanpanneton.ca
Email: info@leclanpanneton.ca
Pierre J. Cyr, Président

Services: Local, longue distance et outre-mer déménagement et entreposage, emballage et déballage

Warehouse: Brique, système d'alarme, gicleur, camera circuit fermé, gardien de nuit, chauffé, quai chargement, cautionne douanes Canada

 Certified Canadian Mover

 Déménageur canadien certifié

Canadian Movers/Entreprises canadiennes de déménagement

D.G. Macdonald Moving & Storage

10, Emile-Bond Street
Gatineau, QC J8Y 3M7
Tel: 819-770-7740 / Fax: 819-770-7460
Email: jonathan@dgmacdonaldmoving.com
Jonathan Gilboa, Owner
Services: Local & long-distance moving
& storage



Déménagement Barber Itée

1240, rue Graham-Bell
Boucherville, QC J4B 6H5
Tel: 514-522-2173 / Fax: 450-641-4733
Toll-free: 1-800-931-7748
Email: dem.barber@qc.aira.com
Louis Dussault, Président



Déménagement Bellechasse

1630, boulevard Talbot
Québec, QC G2N 0C5
Tel: 866-929-5708
Email: rapideqc@globetrotter.net
Eric Auclair



Déménagement Brisson Inc.

1980, rue Monterey
Laval, QC H7L 3S3
Tel: 450-681-5115 / Fax: 450-681-2911
Toll-free: 1-800-681-5115
Website: www.brissonmoving.com
Email: stephan@brissonmoving.com
Stéphan Khushf, Président



Services: Local, long-distance & overseas
HHG moving & storage, packing & crating;
commercial & office moving; fine art division

Warehouse: Government-approved, Customs-
bonded, fully palletized, alarmed, heated
Other Association Memberships: BBB

Déménagement Chicoutimi

160, rue des Routiers
CSP Place Saguenay
Chicoutimi, QC G7H 7S2
Tel: 418-696-5022 / Fax: 418-693-1614
Toll-free: 1-800-263-5022
Website: www.demenagementchicoutimi.com
Email: luc@demenagementchicoutimi.com
Luc Simard, Président



Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
unpacking, commercial & office moving, third
party, delivery with truck tailgate

Warehouse: DND-certified, heated, palletized,
dock-level loading, fire alarms, sprinklered,
surveillance camera, steel frame warehouse

Déménagement de la Côte Nord Ltée

180 Portage des Mousses, C.P. 114
Port Cartier, QC G5B 2G7
Tel: 418-766-4200 / Fax: 418-766-6261
Toll-free: 1-800-667-4153
Website: www.demenagementcotenord.com
Email: franco@demenagement-drummond.ca
Franco Collard, Président



Services: Local & long-distance moving,
storage, packing & crating, office moving

Warehouse: 2500 sq. ft., DND-certified, heated,
palletized, steel frame, alarm

Déménagement Drummond Inc.

1120, rue Bergeron
Drummondville, QC J2C 0C9
Tel: 819-478-0323 / Fax: 819-478-5537
Toll-free: 1-800-667-4153
Website: www.demenagementdrummond.com
Email: franco@demenagement-drummond.ca
Franco Collard, Président and CEO



Services: Déménagement local, longue
distance, résidentiel et commercial,
emballage et crating pour déménagement
outré-mer, spécialisé pour Labrador et la
région nord-est du Québec, entreposage et
déballage

Warehouse: Blocs de ciment, structure d'acier,
protection contre le feu, air climatisé, chauffé,
approuvé par le gouvernement, système
d'alarme

Déménagement Inter-Cité Mtl. Inc.

1240, rue Graham-Bell
Boucherville, QC J4B 6H5
Tel: 450-655-2962
Email: info@demenagementstefoy.com
Louis Dussault, Président



Déménagement Maximum

195 Boul. De l'Aéroport
Gatineau, QC J8R 3X2
Tel: 819-777-6683 / Fax: 819-246-6683
Toll-free: 1-866-730-6683
Website: www.demenagementmaximum.com
Email: jeanpierre@demenagementmaximum.com
Jean-Pierre Parisien, Customer Service
Supervisor



Services: Local et longue distance, entreposage
isolé/chauffé, emballage, déballage, travail
pour assurance, commerci

Warehouse: Système d'alarme, bâtisse en
béton, 25,000 pi²

Déménagement Monette Express

4050, rue Jean Marchand, Unit 110
Québec, QC G2C 1Y6
Tel: 418-840-1234 / Fax: 418-840-1730
Toll-free: 1-888-840-8814
Website: www.monetteexpress.com
Email: info@monetteexpress.com
Pierre Dignard, Président



Services: Local, long-distance & overseas
HHG moving & storage; packing & crating;
commercial move; HVP delivery

Warehouse: 2405 Decelles, Quebec City,
QC; Federal Government-approved facility;
10,000 sq. ft.; palletized; cement block & steel
construction; temperature-controlled; alarm
protection (protectron)

Other Association Memberships: Québec City
Chamber of Commerce; CFIB

Déménagement Outaouais Moving Inc.

150 Jean Proulx
Gatineau, QC J8Z 1V3
Tel: 819-771-1634 / Fax: 819-771-6629
Toll-free: 1-800-361-1634
Website: www.outaouaismoving.com
Email: manager@outaouaismoving.com
Michael Kolberg, President



Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving, weigh scale
on site

Warehouse: Steel & block, 55,000 sq. ft., fire
& burglar alarms, sprinklered, DND-certified,
heated, palletized, dock-level loading inside,
customs-bonded

Other Association Memberships: RIM, FIATA,
CIFFA, IAM, PAIMA

Déménagement Roy et Martineau

316, 12^{ème} Avenue Sud
Sherbrooke, QC J1G 2V6
Tel: 819-563-4322 / Fax: 819-569-7352
Toll-free: 1-800-567-3585
Website: www.roymartineau.com
Email: robin.collard@roymartineau.com
Robin Collard, Président



Services: Local, long-distance & overseas
moving, packing & crating

Warehouse: 22,000 sq. ft., steel frame, steel
wall, insulated, heated & palletized, alarm
& camera protection, dock-level loading, DND
certification

Other Association Memberships: CAA
Habitation Quebec

Déménagement Transport du Fjord

2379, rue Cantin, Parc industriel
Jonquière, QC G7X 8S7
Tel: 418-547-2603 / Fax: 418-695-4929
Website: www.demenagementtransportdufjord.com
Email: luc@demenagementtransportdufjord.com
Luc Simard, Président



Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
unpacking, commercial & office moving, third
party, delivery with truck tailgate

Warehouse: DND-certified, heated, palletized,
dock-level loading, fire alarms, sprinklered,
surveillance camera, steel frame warehouse

Les Déménagements Côté Ltée

2890, avenue Kepler
Québec, QC G1X 3V4
Tel: 418-652-8222 / Fax: 418-652-7177
Toll-free: 1-800-263-9754
Email: raymonde@m803.ca
Raymonde Grenier, Direction



Services: Local, long-distance, overseas
HHG moving & storage, packing & crating,
commercial moving & storage

Warehouse: Temperature-controlled, alarm
protection (Protectron), DND-certified
(bonded), dock-level loading

Les Déménagements E. Doré Ltée

1317, Bersimis
Chicoutimi, QC G7K 1A4
Tel: 418-543-0144 / Fax: 418-543-0686
Toll-free: 1-800-661-0144



Website: www.demenagementdore.com
Email: francois@demenagementdore.com
François Lévesque, Président

Services: Local, longue distance, outre-mer,
commercial, entreposage, emballage,
déballage, cartonnage, service de tiers

Warehouse: Certifié par le gouvernement
fédéral (Défense Nationale), chauffée au gaz
naturel, alarme reliée, détecteur de chaleur,
6,000 pi² structure d'acier

Déménagements Inter-Cité Ltée

445, rue Mendel
Ste-Foy, QC G1X 4B9
Tel: 418-872-3757
Toll-free: 1-800-463-2606
Email: i.provencher@demenagementstefoy.com
Luc Provencher



Les Déménagements Rapide Inc.

1680, boul. Lionel-Bertrand
Boisbriand, QC J7H 1N7
Tel: 1-800-563-2583
Email: rapideqc@globetrotter.net
Jeremy Turcotte



Canadian Movers/Entreprises canadiennes de déménagement

Les Déménagements Rapide Inc.

162, Joseph Gagne Nord
La Baie, QC G7B 4T1
Tel: 418-693-8278
Email: rapidedemenagement@bellnet.ca
Jérémy Turcotte



Les Déménagements Rapide Inc.

1630, boulevard Talbot
Québec, QC G2N 0C5
Tel: 418-529-5708 / Fax: 418-849-6473
Toll-free: 1-800-463-5796
Website: www.demenagement.qc.ca
Email: rapideqc@globetrotter.net
Jérémy Turcotte, VP, Administration



Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Air-conditioned, alarm-protected, DND-certified, heated, palletized, dock-level loading

Déménagements Ste. Foy

445, rue Mendel
Ste-Foy, QC G1X 4B9
Tel: 418-687-1242 / Fax: 418-872-2464
Toll-free: 1-800-463-2606
Email: info@demenagementstefoy.com
Louis Dussault, Président



Les Déménagements Tremblay Express Ltée

2379, rue Cantin, Parc industriel
Jonquière, QC G7X 8S7
Tel: 418-547-2114 / Fax: 418-695-4929
Toll-free: 1-800-263-5468
Website: www.demenagementtremblay.com
Email: luc@demenagementtremblay.com
Luc Simard, Président



Services: Local, long distance & overseas HHG moving & storage, packing & crating, unpacking, commercial & office moving, third party, delivery with truck tailgate

Warehouse: DND-certified, heated, palletized, dock-level loading, fire alarms, sprinklered, surveillance camera, steel frame warehouse

Kenwood Moving & Storage Inc.

6645 Sherbrooke Street West
Montreal, QC H4B 1N4
Tel: 514-907-7788 / Fax: 514-907-7557
Toll-free: 1-888-738-9110
Website: www.kenwoodmoving.com
Email: john@kenwoodmoving.com
John Delanty, Président



Services: Local, long-distance & overseas HHG moving & storage

Warehouse: ADT fire & burglar alarms, sprinklered, Canada Customs-bonded

Other Association Memberships: IAM

King's Transfer Van Lines Inc.

287 Eleanor Road
Montreal, QC H3C 2C1
Tel: 514-932-2957 / Fax: 514-939-1645
Toll-free: 1-800-267-2957
Website: www.kingstransfer.com
Email: info@kingstransfer.com
Bill O'Donnell, Président

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 43,000 sq. ft.

Other Association Memberships: CERC, ERC

Lac St. Jean Déménagement

(2001) Ltée
2105 du Pont South
Alma, QC G8B 5V9
Tel: 418-668-8361 / Fax: 418-668-3589
Toll-free: 1-800-463-6522
Website: www.demenagementlacstjean.com
Email: luc@demenagementlacstjean.com
Luc Simard, Président



Services: Local, long distance & overseas HHG moving & storage, packing & crating, unpacking, commercial & office moving, third party, delivery with truck tailgate

Warehouse: DND-certified, heated, palletized, dock-level loading, fire alarms, sprinklered, surveillance camera, steel frame warehouse

Location et Transport Tivi Inc.

844 Airport Road, PO Box 175
Kuujuaq, QC J0M 1C0
Tel: 819-964-2465 / Fax: 819-964-2831
Email: tiviforrest@mac.com
Dave Forrest, Président



Warehouse: Steel

Martel Express (Montreal) Inc.

10105 Henri-Bourassa Boulevard West
St-Laurent, QC H4S 1A1
Tel: 514-331-3311 / Fax: 514-331-0303
Toll-free: 1-800-642-2862
Website: www.martelexpressmontreal.com
Email: info@martelexpressmontreal.com
Ronald Valade, Président



Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Government-approved, bonded, fireproof concrete, sprinklered, palletized three decks, heated, alarm, electronic tailgate service, auto loading & unloading

Other Association Memberships: IAM

Martel Express (Trois-Rivières) Ltée

1000, rue Père-Daniel, PO Box 728
Trois-Rivières, QC G9A 5J3
Tel: 819-378-2747 / Fax: 819-378-0527
Toll-free: 1-800-567-7852
Website: www.demenagementmartel.com
Email: info@martelexpress.com
Geneviève Parr, Directrice



Services: Déménagement local, longue distance et outre-mer; transport général; entreposage. Tous nos services sont offerts autant au niveau résidentiel que commercial

Warehouse: Béton et acier, système d'alarme relié à une centrale, chauffé, quai de chargement, terrain clôturé et barré, enregistrement par des caméras

Meldrum the Mover Inc.

6645 Sherbrooke Street West
Montreal, QC H4B 1N4
Tel: 514-481-1122 / Fax: 514-488-5305
Toll-free: 1-800-561-1123
Website: www.meldrumthemover.com
Email: tom@meldrumthemover.com
Tom Filgiano, Président



Services: Local, long-distance (Canada & US) & overseas HHG moving; export packing/crating; import/export international forwarding to all points; commercial moving, office systems & furniture installation, repair & service; Montreal container depot for United Van Lines

Warehouse: Inner city facilities: five-storey brick & concrete with high-security vaults & 450 steel, fireproof storage rooms; 48,000 sq. ft., fireproof, heated, sprinklered; electronic burglar system, plus nightwatchman; DND-approved, Canadian bonded warehouse, West Island suburban facilities: 20,000 sq. ft., palletized, three high; fireproof, heated, sprinklered, dock-level loading

Midas Transport

6170 Route Transcanadienne
St-Laurent, QC H4T 1X9
Tel: 514-344-4440 / Fax: 514-344-3748
Website: www.midastransport.com
Email: info@midastransport.com
Tom Dubeau, Président



Services: Local & medium distance HHG moves

Warehouse: Cinder block, heated, sprinkler system, 11,500 sq. ft., 2 dock-level doors, 1 ramp door

Premiere Van Lines ★

100-A, rue du Parc
Fermont, QC G0G 1J0
Tel: 418-688-4879 / Fax: 418-527-3230
Toll free: 1-800-450-0208

Website: www.premierevanlines.com
Email: saclair@premierevanlines.com
Sebastien Auclair, Président

Services: Local & long distance anywhere within Canada, Canada-US, international relocations, short & long term storage, packing & crating, auto/motor vehicle relocations, office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized

Premiere Van Lines ★

1670, rue Semple #189
Québec, QC G1N 4B8
Tel: 418-688-4879 / Fax: 418-527-3230
Toll free: 1-800-450-0208

Website: www.premierevanlines.com
Email: saclair@premierevanlines.com
Sebastien Auclair, Président

Services: Local & long distance anywhere within Canada, Canada-US, international relocations, office moving, short & long term storage, packing & crating, auto/motor vehicle relocations

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Premiere Van Lines ★

4235, Marie-Victorin
Sorel-Tracey, QC J3R 1P8
Tel: 418-688-4879 / Fax: 418-527-3230
Toll free: 1-800-450-0208

Website: www.premierevanlines.com
Email: saclair@premierevanlines.com
Sebastien Auclair, President

Services: Local & long distance anywhere within Canada, Canada-US, international relocations, short & long term storage, packing & crating, auto/motor vehicle relocations, office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized

Rimouski Moving & Storage

430A, rue des Artisans
Rimouski, QC G5M 1A3
Tel: 418-723-7272

Email: raymonde@m803.ca
Raymonde Grenier

Superior Moving And Storage

3049A Deacon Street
St-Laurent, QC H9B 2M5
Tel: 866-281-2020

Email: ron@martelepressmontreal.com
Ronald Valade

Tippet-Richardson Limited

26-K Hymus Blvd.
Pointe-Claire, QC H9R 1C9
Tel: 514-459-0102 / Fax: 514-459-0105
Toll-free: 1-888-710-4133

Website: www.tippet-richardson.com
Email: gords@tippet-richardson.com
Gord Smith, General Manager

Services: Long-distance & overseas HHG moving & storage; local moving & storage; packing & crating; commercial

Warehouse: One building, sprinklered, alarm security, bonded warehouse, heated, palletized, DND-certified

Les Transports Constantineau

297 Benjamin-Hudon
Montréal, QC H4N 1J1
Tel: 514-678-1426 / Fax: 514-678-0581
Toll-free: 1-888-678-1426

Website: www.constantineau.ca
Email: info@constantineau.ca
François Constantineau, Président

Services: Déménagement local, longue distance, outre-mer, emballage, déballage, entreposage

Warehouse: Béton, chauffé, système d'alarme, gicleurs, quai de chargement

Other Association Memberships: BBB

Westmount Moving & Warehousing

592, rue Hull
Montreal, QC H8R 1V9
Tel: 514-366-6683 / Fax: 514-366-6685
Toll-free: 1-800-465-6588

Website: www.westmountmoving.com
Email: info@westmountmoving.com
Joseph Gagnon, President

Services: Local, long-distance & overseas HHG moving & storage, packing, crating, commercial & office moving

Warehouse: 32,000 sq. ft., sprinklered, alarm-protected, government-approved, palletized

Other Association Memberships: BBB

ONTARIO

AJAX, OSHAWA, PICKERING, WHITBY

Coburn's Transportation Systems
Mackie Moving Systems
Rockbrune Brothers Limited
TWO MEN AND A TRUCK® – Oshawa

ARTHUR

Hummel's Moving Ltd.

BARRIE

Premiere Van Lines
Rockbrune Brothers Limited
TWO MEN AND A TRUCK® – Barrie & Central Ontario

BELLEVILLE

LaPalm Moving Systems

BRAMPTON

Alero Moving & Storage – Toronto
Campbell Moving Systems Inc.
Carlos Moving & Storage Inc.
1st Ship Moving
Natural Movers
TWO MEN AND A TRUCK® – Brampton

BROCKVILLE

Any Size Moving
Capital Movers & Storage

BURLINGTON

Appleby Moving & Storage Ltd.
Burlington Movers
Taylor Moving & Storage Ltd.
TWO MEN AND A TRUCK® – Halton & Mississauga

CHATHAM

Bowen Moving & Storage

CORNWALL

St. John's Transfer (1978) Ltd.

DEEP RIVER

Walker's Van and Storage

GODERICH

Gardiner's Moving

GUELPH

Mike the Mover Limited
Swan Moving & Storage Inc.

HAMILTON

Cesar Van & Storage Limited
Doug McCallum The Mover Limited
Falla Cartage & Movers Ltd.
1st Ship Moving
Harvey Moving Systems Inc.
James the Mover Ltd.
Mountaineer Movers Limited
TWO MEN AND A TRUCK® – Hamilton
Walter Scott Moving & Storage Limited

HOLLAND LANDING

Bradford Moving & Storage

KEMPTVILLE

Total Move Management

KINGSTON

AMJ Campbell Van Lines
Any Size Moving
Capital Movers & Storage
Frost the Mover
TWO MEN AND A TRUCK® – Kingston & Eastern Ontario

KITCHENER-WATERLOO

AMJ Campbell Van Lines
Baird Moving Inc.
Campbell Moving Systems
1st Ship Moving
McWilliams Moving & Storage Ltd.
Tippet-Richardson Limited
Westmount Moving & Warehousing
Wilke Movers Ltd.

LINDSAY

Lindsay-Peterborough Movers & Storage Inc.

LONDON

A Moving Journey
AMJ Campbell Van Lines
Campbell Bros. Movers Ltd.
EZ Moving
1st Ship Moving
John Thompson Movers
Moving Again
Robson Cartage 2000 Inc.
Tippet-Richardson Limited

MILTON

Scannell Moving & Storage

MISSISSAUGA

AMJ Campbell Corporate
AMJ Campbell Van Lines
Armstrong Moving & Storage Ltd.
Avenue Moving & Storage
By Design Commercial Moving Solutions Inc.
King's Transfer Van Lines Inc.
Lamb 2000 Inc.
Office Move Pro
Premiere Van Lines Inc.
Premiere Van Lines Ltd.
Ranger Moving Systems Inc.
Rawlinson Moving & Storage Ltd.
Total Relocation Moving Systems
TWO MEN AND A TRUCK® – Mississauga North

NEPEAN

Trinity Moving Inc.

NEWMARKET

All Star Moving Systems RBL Ltd.
TWO MEN AND A TRUCK® – Newmarket-Aurora

NIAGARA FALLS

Niagara Moving & Storage Inc.

NORTH BAY

Walker's Van and Storage

Canadian Movers/Entreprises canadiennes de déménagement

NORTH GOWER

First Rate Movers Inc.

OAKVILLE

Bronte Movers and Cartage Ltd.

OTTAWA

Abbotsford Moving & Storage Ltd.
AMJ Campbell Van Lines
Boyd Moving & Storage Ltd.
Campbell Moving Systems Inc.
Cassidy's Transfer & Storage Limited
CityPlus Moving & Storage
D'Arcy Moving & Storage
1st Ship Moving
Fox Cartage (Ottawa) Ltd.
Fred Guy Moving & Storage Ltd.
King's Transfer Van Lines
Parkway Van Lines
Royal Moving & Storage Inc.
Tippet-Richardson Limited
Wills Transfer Limited

OWEN SOUND

John Thompson Movers

PEMBROKE

Cassidy's Transfer & Storage Limited
Fox Cartage (Pembroke) Ltd.

PETERBOROUGH

McWilliams Moving & Storage Ltd.

SAULT STE. MARIE

Soo Van Moving & Storage

SIMCOE

Wayne's Moving, Storage & Delivery
WJ Moving & Storage

SMITHS FALLS

Wills Transfer Limited

ST. CATHARINES

Bird's Transfer Limited
Harvey Moving Systems Inc.

STAYNER

Mountain Moving & Storage Ltd.

SUDBURY

Harris Movers
Neeley's Van & Storage Company Limited

THUNDER BAY

Traditional Moving & Storage

TIMMINS

L. Richards Moving & Cartage Ltd.

TORONTO

Abbeywood Moving & Storage Inc.
AMJ Campbell Van Lines
Blue Line Moving and Storage (Ont) Inc.
Consolidated Moving & Storage
Emerald Moving & Storage Inc.
Firemen Movers Inc.
Greg & Sons Moving and Storage
Hudson Movers Ltd.
Intercontinental Van Lines, Inc.
Jia Jia International Moving Inc.

Phillips Moving & Storage
Rent-a-Son
Tender Touch Moving & Storage
Tippet-Richardson Limited
Toronto Service Center Inc. (TSC)
TWO MEN AND A TRUCK® – GTA North
TWO MEN AND A TRUCK® – Mid-Town
Toronto
TWO MEN AND A TRUCK® – Toronto East
TWO MEN AND A TRUCK® – Vaughan &
NW Toronto
Wilson Relocation

TRENTON

Any Size Moving
Capital Movers & Storage

WINDSOR

AMJ Campbell Van Lines
Campbell Bros. Movers
1st Ship Moving
Glen's Moving & Storage Ltd.
Hinton the Mover Ltd.
Rose City Moving
Windsor Truck & Storage

WOODSTOCK

Bigham the Mover Limited

A Moving Journey

55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-668-3666 / Fax: 519-681-7931
Toll-free: 1-800-265-0905
Email: sandras@campbellbros.com
Sandra Scott

Services: Local, long distance & overseas moving; packing & crating; storage; domestic U Can Store & Move containers; warehousing specialists

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system

Abbeywood Moving & Storage Inc.

480 Finchdene Square
Toronto, ON M1X 1C2
Tel: 416-292-1107 / Fax: 416-292-7764
Toll-free: 1-800-565-4888
Website: www.abbeywoodmoving.com
Email: randy@abbeywoodmoving.com
Randy Wilson, President

Services: Local, long-distance & overseas relocations, packing, crating, storage, fine-art services division

Warehouse: Concrete block & brick, fully palletized, alarmed, heated

Abbotsford Moving & Storage Ltd.

5977 Hazeldean Road, Unit 101
Ottawa, ON K2S 1B9
Tel: 613-836-3493 / Fax: 613-836-2259
Toll-free: 1-800-325-4757
Website: www.abbotsfordmoving.com
Email: rob@abbotsfordmoving.com
Robert Maheral, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, general freight & contracts; store & move containers

Warehouse: Steel, palletized, heated, sprinklered, bonded, class A government rating

★ New member/Nouveau membre

Alero Moving & Storage – Toronto

5 Intermodal Drive, Unit #3
Brampton, ON L6T 5V9
Tel: 905-564-3600 / Fax: 905-564-3677
Toll-free: 1-877-564-3602
Website: www.aleroworldwide.com
Email: andrew@alermoving.com

Andrew Britton, General Manager
Services: Local, long-distance, cross-border & overseas HHG moving & storage, packing & crating, commercial & office moving
Warehouse: 35,000 sq. ft., concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB, CERC

All Star Moving Systems RBL Ltd.

1334 Kerrisdale Boulevard, Unit #1
Newmarket, ON L3Y 8V6
Tel: 905-853-0990 / Fax: 905-830-1880
Toll-free: 1-866-591-5049
Email: move@rockbrune.on.ca
Joe Rockbrune, Jr.

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 10,500 sq. ft. concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB, CFIB

AMJ Campbell Corporate

1445 Courtneypark Drive East
Mississauga, ON L5T 2E3
Tel: 905-284-0216 / Fax: 905-670-3787
Website: www.amjcampbell.com
Email: dfrappier@amjcampbell.com
Denis M. Frappier, President, Self Storage & Business Development

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, Customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse

AMJ Campbell Van Lines

1030 Fountain Street North
Cambridge, ON N3H 4R7
Tel: 519-896-3366 / Fax: 519-896-6116
Toll-free: 1-888-265-6683
Website: www.amjcampbell.com
Email: lmalley@amjkw.com
Lenny Malley, President

Services: Long-distance & local moving, storage, packing & crating, overseas; Guelph line: 519-833-1200

AMJ Campbell Van Lines

1234 Gardiners Road
Kingston, ON K7P 2T5
Tel: 613-634-1040 / Fax: 613-634-2374
Toll-free: 1-888-265-6683 (1-888-amj-move)
Website: www.amjcampbell.com
Email: amj@kingston.net
Michel Frappier, General Manager

Services: Long-distance & local moving, storage, packing & crating, overseas

Warehouse: Government-approved, DND-certified, Customs-bonded, fully palletized, alarm protection, climate-controlled, dock-level loading



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

AMJ Campbell Van Lines

330 Sovereign Road
London, ON N6M 1A8
Tel: 519-951-9000 / Fax: 519-951-9933
Toll-free: 1-888-265-6683
Website: www.amjcampbell.com
Email: rcook@amjlondon.com
Ron Cook, President

Services: Local, long-distance & overseas; packing, unpacking & crating; commercial & office moving

Warehouse: New 15,000 sq. ft., concrete block, steel frame, fire & burglar alarms, video surveillance, Customs-bonded, Government-approved, palletized, ground- & dock-level loading, climatized

Other Association Memberships: Chamber of Commerce, BBB



AMJ Campbell Van Lines

176 Hillmount Road
Markham, ON L6C 1Z9
Tel: 905-887-5557 / Fax: 905-887-3235
Toll-free: 1-800-267-7222
Website: www.amjcampbell.com
Email: jyaeck@amjcampbell.com
James Yaeck, Senior Vice President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse



AMJ Campbell Van Lines

6140 Vipond Drive
Mississauga, ON L5T 2B2
Tel: 905-795-3613 / Fax: 905-795-3630
Toll-free: 1-800-668-5364
Website: www.amjcampbell.com
Email: cscheel@amjcampbell.com
Cameron Scheel, Household Manager

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, Customs-bonded, state-of-the-art triple-stacked furniture-vault warehouse, alarm-protected



AMJ Campbell Van Lines

2710 Stevenage Drive
Ottawa, ON K1G 5N2
Tel: 613-737-0000 / Fax: 613-737-7270
Toll-free: 1-888-766-0000
Website: www.amjcampbell.com
Email: mfrappier@amjcampbell.com
Marc Frappier, Vice President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse



AMJ Campbell Van Lines

1755 Sylvestre Drive
Tecumseh, ON N8N 2L9
Tel: 519-974-2700 / Fax: 519-974-1237
Toll-free: 1-888-265-6683
Website: www.amjcampbell.com
Email: rcook@amjlondon.com
Ron Cook, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating

Warehouse: Steel frame, fire alarm, burglar alarm, sprinklered, DND-certified, heat, climate control, palletized



Any Size Moving

3010 Hwy #29
Brockville, ON K6V 5T4
Tel: 613-345-5205 / Fax: 613-342-9653
Toll-free: 1-866-236-3542
Website: www.anysizemoving.com
Email: gcwarner@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Warehouse: Concrete block, metal siding, 3,500 sq. ft., burglar alarm, heated, palletized, grade-level loading



Any Size Moving

56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-544-1897 / Fax: 613-544-6296
Toll-free: 1-866-236-8125
Website: www.anysizemoving.com
Email: gcwarner@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Warehouse: Steel frame, metal siding, 28,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound



Any Size Moving

19 Frankford Cres., Unit 2
Trenton, ON K8V 6H8
Tel: 613-392-4159 / Fax: 613-392-6916
Toll-free: 1-866-236-8068
Website: www.anysizemoving.com
Email: gcwarner@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Warehouse: Concrete block, 12,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading



Appleby Moving & Storage Ltd.

1155 Appleby Line #D2-D3
Burlington, ON L7L 5H9
Tel: 905-336-1173 / Fax: 905-336-6216
Email: applebymoving@bellnet.ca
Jeffrey Richardson, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, heated, palletized, one dock-level loading door & one drive-in loading door



Armstrong Moving & Storage Ltd.

630 Secretariat Court
Mississauga, ON L5S 2A5
Tel: 905-670-4400 / Fax: 905-670-0764
Website: www.armmove.com
Email: rod@armmove.com
Rod Speers, President

Services: Local, long distance, Canada & US, international household goods moving, storage, packing, crating, commercial & office moving, OADA services

Warehouse: Architectural pre-cast, steel frame, burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading, covered outside loading/unloading platform, 180,000 lb. scale

Other Association Memberships: FIDI, OMNI, LACMA, IAM



Avenue Moving & Storage

992 Rangeview Road
Mississauga, ON L5E 1H3
Tel: 905-891-2041 / Fax: 905-891-2044
Website: www.avenuemoving.com
Email: info@avenuemoving.com
Jeff Stone, VP and General Manager

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & crating

Warehouse: Block, sprinklered, burglar alarm, heated, dock-level loading, palletized

Other Association Memberships: BBB



Baird Moving Inc.

550 Trillium Drive #5
Kitchener, ON N2R 1K3
Tel: 519-895-1900 / Fax: 519-748-0649
Email: sean@baird-inc.com
Sean Fitzgerald, President

Services: Local, long distance & international moving & storage, packing, crating, commercial & office moving

Warehouse: 7,500 sq. ft., concrete block, burglar alarms, sprinklered, heated, palletized, dock-level loading

Other Association Memberships: BBB, CERC



Bigham the Mover Limited

400 Springbank Avenue South
Woodstock, ON N4S 7W3
Tel: 519-537-5568 / Fax: 519-537-2798
Toll-free: 1-800-265-4048
Website: www.bigham.ca
Email: admin@bigham.ca
David Johnson, General Manager

Services: Local & long-distance HHG moving & storage, packing & crating, originating-agent & destination-agent services, cross-border, special products

Warehouse: Steel, heated, palletized, direct fire alarm



Bird's Transfer Limited

10 Seapark Drive
St. Catharines, ON L2M 6S6
Tel: 905-682-2646 / Fax: 905-688-9764
Toll-free: 1-800-263-2479
Website: www.birdsmoving.com
Email: birds@birdsmoving.com
Ian MacPhail, President

Services: Local, long distance, overseas & office moves, storage, packing & crating

Warehouse: Block, alarm system, palletized, DND-approved, heated

Other Association Memberships: BBB



Canadian Movers/Entreprises canadiennes de déménagement

Blue Line Moving and Storage (Ont) Inc.



706 – 1776 O'Connor Drive
Toronto, ON M4A 1W8
Tel: 416-293-3244 / Fax: 416-293-4379
Toll-free: 1-866-281-9536
Website: www.bluelinemovingandstorage.com
Email: blue@bellnet.ca

R. J. (Robert) Sterritt, President & CEO
Services: Local, regional & long distance
HHG moving & storage, packing, residential & commercial moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, climate-controlled

Bowen Moving & Storage



420 Colborne Street
Chatham, ON N7M 5J4
Tel: 519-352-4214 / Fax: 519-352-3952
Website: www.bowenmoving.com
Email: bowen948@yahoo.ca
Tammy Holland, Manager

Services: Local, long distance & overseas
HHG moving & storage, packing, crating, commercial & office moves

Warehouse: DND-certified, heated, palletized, dock-level loading, alarmed, steel frame, 7,500 sq. ft.

Other Association Memberships: Chamber of Commerce

Boyd Moving & Storage Ltd.



767 Belfast Road
Ottawa, ON K1G 0Z4
Tel: 613-244-4444 / Fax: 613-244-6774
Toll-free: 1-800-268-1469
Website: www.boyd.ca
Email: sales@boyd.ca
Don McCormick, Vice President

Services: Full-service local, long-distance & international relocations, storage, commercial moving, installation of modular furniture

Warehouse: Concrete block & steel, sprinklered, alarmed, heated, Customs-bonded, government-approved, dock-level loading, pallets, racking & car ramp

Bradford Moving & Storage



98 Sluse Road
Holland Landing, ON L9N 1G8
Tel: 905-853-9898 / Fax: 905-853-9946
Toll-free: 1-800-263-3281
Website: www.moveandstore.ca
Email: info@bradfordmoving.com
Domenic Crupi

Services: Quality services since 1980; local & long-distance; residential, commercial, industrial packing, moving & storage services; all sizes of trucks plus packing material. We offer do-it-yourself containers delivered on site for moving & storage

Warehouse: 37,000 sq.ft., heated, brand new state-of-the-art facility; personal vault self-storage, each unit with sprinklers, fire & burglar alarms; loading & unloading at ground-level

Bronte Movers and Cartage Ltd.

1360 Speers Road, Unit A
Oakville, ON L6L 5V3
Tel: 905-847-9638 / Fax: 905-847-5965
Toll-free: 1-888-458-2175
Website: www.brntemovers.ca
Email: info@brntemovers.ca
Veronica Harris

Services: Long distance, overseas, local & commercial moving services; piano specialist (dismantling & reassembly if required); hot tub specialist (contract with Pioneer Family Pools); full packing & crating services; sales &/or rentals for moving supplies

Warehouse: Block construction, climate-controlled, sprinkler system, video surveillance

Burlington Movers



1160 Blair Road, Unit #1
Burlington, ON L7M 1K9
Tel: 905-336-9947 / Fax: 905-336-2003
Toll-free: 1-888-656-4430
Website: www.burlingtonmovers.ca
Email: donna@movereservation.com
Donna Forrest

Services: Packing, local & long-distance moving, storage

Warehouse: Concrete block, heated, alarmed & video surveillance, 7500 sq. ft.

By Design Commercial Moving Solutions Inc.



6770 Davand Drive, Unit #36
Mississauga, ON L5T 2G3
Tel: 905-822-1100 / Fax: 905-822-0100
Website: www.bydesignsolutions.ca
Email: moving@bydesignsolutions.ca
Ed Whittaker, Owner

Services: Commercial moving, furniture installation, moving-boxes rental, office movers

Warehouse: Brick exterior, 2-level metal racking, 20,000 sq. ft on site, heated, air-conditioned, alarm protection, dock-level loading, inventory recorded with digital photos

Campbell Bros. Movers



2657 McDougall Street
Windsor, ON N8X 3P3
Tel: 519-966-4159
Website: www.campbellbros.com
Email: ceciliashopley@hintonthemover.com
Cecilia Shepley

Services: Local, long distance, international moving, packing, crating & office moving

Warehouse: Brick, 10,000 sq.ft., palletized, government-approved

Campbell Bros. Movers Ltd.



55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-681-5710 / Fax: 519-681-4034
Toll-free: 1-800-265-6015
Website: www.campbellbros.com
Email: doncampbell@campbellbros.com
Don Campbell, President

Services: Local, long distance & overseas moving; packing & crating; storage; domestic U Can Store & Move containers; warehousing specialists

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system

Campbell Moving Systems Inc.



145 Sun Pac Blvd.
Brampton, ON L6S 5Z6
Tel: 905-454-4440 / Fax: 905-454-3059
Toll-free: 1-800-663-0492
Website: www.campbellmoving.ca
Email: mark@campbellbros.com
Mark Hudson, Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block & steel, 35,000 sq. ft., palletized, 3 decks

Other Association Memberships: IAM

Campbell Moving Systems Inc.



165 Iber Road
Stittsville, ON K2S 1E7
Tel: 613-831-4734 / Fax: 613-831-9501
Toll-free: 1-800-344-9455
Website: www.campbellmoving.ca
Email: murrayc@campbellbros.com
Murray Crosby, Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating, commercial & office moving, container

Warehouse: Steel, 21,000 sq. ft., sprinkler system, palletized, heated, government-approved

Campbell Moving Systems



515 Conestoga Road
Waterloo, ON N2L 4C9
Tel: 519-886-1941
Website: www.campbellmoving.ca
Email: chris@campbellmoving.com
Chris Campbell

Services: Local, long distance & overseas
HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel, 8,200 sq. ft., palletized, 3 decks, government-approved

Capital Movers & Storage



3010 Hwy #29
Brockville, ON K6V 5T4
Tel: 613-342-6630 / Fax: 613-342-9653
Toll-free: 1-866-381-3781
Website: www.pleasemoveme.com
Email: brockville@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international
HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Warehouse: Concrete block, metal siding, 3,500 sq. ft., burglar alarm, heated, palletized, grade-level loading

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le site : www.mover.net



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Canadian Movers/Entreprises canadiennes de déménagement

Capital Movers & Storage

56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-544-9574 / Fax: 613-544-6296
Toll-free: 1-800-267-3170
Website: www.pleasemoveme.com
Email: kingston@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, bonded warehouse; office moving, including systems-installation services; offices located in Kingston, Trenton, Deep River, Brockville & North Bay, Ontario

Warehouse: Steel frame, metal siding, 28,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound



Capital Movers & Storage

19 Frankford Cres., Unit 2
Trenton, ON K8V 6H8
Tel: 613-392-3505 / Fax: 613-392-6916
Toll-free: 1-800-465-6683

Website: www.pleasemoveme.com
Email: trenton@pleasemoveme.com
Glenn C. Warner, Vice-President
Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in Kingston, Trenton & Brockville, Ontario

Warehouse: Concrete block, 12,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading



Carlos Moving & Storage Inc.

190 Bovaird Drive West, Unit 30
Brampton, ON L7A 1A2
Tel: 905-454-5551 / Fax: 905-459-2503
Website: www.carlosmoving.ca
Email: maria@carlosmoving.ca
Maria Medeiros, Owner

Services: Local & long distance moves, residential, commercial & office moving, on-site storage, packing

Warehouse: Concrete block, fire and burglar alarms, sprinklered, heated, palletized, dock-level loading

Other Association Memberships: BBB



Cassidy's Transfer & Storage Limited

1001 Mackay Street
Pembroke, ON K8B 1A0
Tel: 613-735-6881 / Fax: 613-735-9600
Toll-free: 1-800-663-6615
Website: www.wemovetheworld.com
Email: mark@wemovetheworld.com
Mark Robinson, Director

Services: Full-service HHG moving, van, flat, reefer, intermodal, specialized

Warehouse: Various warehouses totalling 70,000 sq. ft.



Cassidy's Transfer & Storage Limited

128 Willowlea Road
Ottawa, ON K0A 1L0
Tel: 613-836-4225 / Fax: 613-836-0819
Toll-free: 1-800-337-2175
Website: www.wemovetheworld.com
Email: dale@wemovetheworld.com

Services: Full-service HHG moving, global freight, truckload, US & Canada

Warehouse: DND-certified, sprinklered & alarmed, heated, palletized, dock-level loading



Cesar Van & Storage Limited

125 Cascade Street
Hamilton, ON L8E 3B7
Tel: 905-545-2383 / Fax: 905-545-3323
Toll-free: 1-800-465-5396
Website: www.cesarvan.com
Email: kim@cesarvan.com
Kim Inglis, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 5500 sq. ft., concrete block & brick, palletized, heated



CityPlus Moving & Storage

1764 Woodward Drive
Ottawa, ON K2C 0P8
Tel: 613-723-6040 / Fax: 613-723-6027
Toll-free: 1-877-218-1162
Website: www.cityplusing.com
Email: info@cityplusing.com
George Jungmeisteris, President

Services: Local & long-distance HHG moving, storage & packing; residential & commercial relocations; workers are bonded & have security clearance

Warehouse: Cement-block construction, temperature-controlled, government-approved, mostly individual containers with locks, limited open space available; warehouse has sprinklers, alarm & 24-hour video surveillance, dock-level & ground-level loading

Other Association Memberships: CFIB, BBB, BNI



Coburn's Transportation Systems

1901 Forbes Street
Whitby, ON L1N 9A7
Tel: 905-427-2909 / Fax: 905-432-3501
Toll-free: 1-800-665-0578
Website: www.coburnstransport.com
Email: info@coburnstransport.com
Kathy Green, General Manager

Services: Local, long-distance & overseas moving & storage, high-value products & electronics storage & distribution, over-dimensional moving, office relocations

Warehouse: Block & steel deck, monitored burglar & fire alarms, DND-approved, Customs-bonded (household & commercial), climate-controlled, palletized furniture storage, office-records retention, secure outdoor storage, 50,000 sq. ft.

Other Association Memberships: BAR, IAM, OTA



Consolidated Moving & Storage

542 Mount Pleasant Road, Suite 502
Toronto, ON M4S 2M7
Tel: 416-922-9595 / Fax: 416-489-4548
Website: www.movingtoronto.com
Email: jackie@movingtoronto.com
Jacqueline Cowan, President

Services: Local & long distance moving & local storage – Household, Commercial & Institutional. Also specializing in research laboratory relocations. 30 years of expertise provide professional moving services for all types of client requirements at reasonable pricing. Packing, shipping, crating, packing materials for all applications

Warehouse: Concrete block, fire & alarm systems, electronic eye, sprinklered, heated, dock-level loading, centrally-located with good parking

Other Association Memberships: BBB (30years), CFIB (30 years)



D'Arcy Moving & Storage

2495 Lancaster Road
Ottawa, ON K1B 4L5
Tel: 613-733-0040 / Fax: 613-733-7120
Toll-free: 1-888-506-9465

Website: www.darcymoving.com
Email: bwilson@darcymoving.com
Brad Wilson, Operations Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, installation of modular furniture

Warehouse: Concrete block, steel frame, fire alarm, sprinklered, burglar alarm, DND-certified, heated, palletized, dock-level loading



Doug McCallum The Mover Limited

125 Cascade Street
Hamilton, ON L8E 3B7
Tel: 905-545-6510
Email: kim@mccallumthemover.com
Kim Inglis, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 5500 sq. ft., concrete block & brick, palletized, heated



Emerald Moving & Storage Inc.

9 O'Connor Drive
Toronto, ON M4K 2K3
Tel: 416-429-7785 / Fax: 416-429-6472
Website: www.emeraldmoving.ca
Email: w.teske@emeraldmoving.ca

David McClean, General Manager
Services: Local moving, storage, crating, residential, boxes, consultation, moving supplies

Warehouse: Concrete block & steel frame; climate-controlled; fire, burglar alarms; sprinklers; heated; non-climate-controlled; fire suppressant

Other Association Memberships: BBB



EZ Moving

55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-686-0864
Email: jessicas@campbellbros.com
Jessica Schaap

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system



Canadian Movers/Entreprises canadiennes de déménagement

Falla Cartage & Movers Ltd. ★

495 Woodward Avenue, Unit 10
Hamilton, ON L8H 6N6
Tel: 905-544-1744 / Fax: 905-547-9696
Toll-free: 1-877-544-1744
Website: www.fallamovers.ca
Email: info@fallamovers.ca
Fred A. Falla, President

Services: Local, long distance & overseas moving, Household, commercial & office moving, storage, packing, packing material & crating

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, heated, palletized, dock-level loading

Other Association Memberships: BBB

Firemen Movers Inc.

170 Brockport Drive, Suite 103
Toronto, ON M9W 5S1
Tel: 416-225-5733 / Fax: 416-225-5733
Toll-free: 1-855-225-5733
Website: www.firemenmovers.com
Email: scott.irvine@firemenmovers.com
Lorne Babiuk

Services: Local residential & commercial moves, packing materials, packing services, storage & loading help

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklers, heated, dock- & street-level loading, palletized & container storage

First Rate Movers Inc.

2264 Roger Stevens Drive
North Gower, ON K0A 2T0
Tel: 613-260-0505
Toll-free: 1-866-442-0505
Website: www.firstratemovers.com
Email: admin@firstratemovers.com
Matt Guest, General Manager

Services: Local & long distance moving & packing services; short-term storage

Other Association Memberships: CFIB, BBB

1st Ship Moving

145 Sun Pac Blvd.
Brampton, ON L6S 5Z6
Tel: 905-462-8894 / Fax: 905-454-0235
Email: jacqueline@1stship.com
Jacqueline Burns

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block & steel, 35,000 sq. ft., palletized, 3 decks

Other Association Memberships: IAM

1st Ship Moving

125 Cascade Street
Hamilton, ON L8E 3B7
Tel: 905-549-1587
Website: www.1stship.com
Email: ted@1stship.com
Ted Iwanek

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 5500 sq. ft., concrete block & brick, palletized, heated



1st Ship Moving

55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-680-7780 / Fax: 519-681-7931
Toll-free: 1-800-957-6600
Website: www.1stship.com
Email: wendy@campbellmoving.ca
Wendy Dufton, VP Quality Control

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system

1st Ship Moving

165 Iber Road
Stittsville, ON K2S 1E7
Tel: 613-831-7009 / Fax: 613-831-9501
Website: www.1stship.com
Email: fred@1stship.com
Fred Manuel

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, container

Warehouse: Steel, 21,000 sq. ft., sprinkler system, palletized, heated, government-approved

1st Ship Moving

515 Conestoga Road
Waterloo, ON N2L 4C9
Tel: 519-884-6671
Website: www.1stship.com
Email: robin@campbellbros.com
Robin Campbell, Moving Consultant

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel, 8,200 sq. ft., palletized, 3 decks, government-approved

1st Ship Moving

2657 McDougall Street
Windsor, ON N8X 3P3
Tel: 519-944-6623
Website: www.1stship.com
Email: amberp@campbellmoving.ca
Amber Peterson, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Brick, 10,000 sq. ft., palletized, government-approved

Fox Cartage (Ottawa) Ltd.

128 Willowlea Road
Ottawa, ON K0A 1L0
Tel: 613-836-9891
Email: mark@wemovetheworld.com
Mark Robinson, Director

Services: Full-service HHG moving

Fox Cartage (Pembroke) Ltd.

1001 Mackay Street
Pembroke, ON K8A 6X7
Tel: 613-735-7967 / Fax: 613-735-6170
Email: dale@wemovetheworld.com
Dale Robinson, Manager

Services: Full-service HHG moving



Fred Guy Moving & Storage Ltd.

1199 Newmarket Street
Ottawa, ON K1B 3V1
Tel: 613-744-8632 / Fax: 613-744-8988
Toll-free: 1-800-337-6228
Website: www.fredguymoving.com
Email: sales@fredguymoving.com
Wayne Lyttle, President

Services: Local & long-distance HHG moving & storage, government moving, office moving, commercial distribution & home delivery

Warehouse: Racked & palletized, bonded, rated Government A-1

Frost the Mover

143 Russell Street
Kingston, ON K7K 2G1
Tel: 613-549-9901 / Fax: 613-549-0976
Toll-free: 1-800-250-5054
Website: www.frost-mover.com
Email: rtsc2@kos.net
Liseanne MacDonald, Branch Manager

Services: Full-service HHG moving & storage for local, long-distance, overseas & cross-border relocations

Warehouse: Concrete block, fire & burglar alarmed, DND-certified, heated, palletized, ground-level & dock loading, fenced yard

Gardiner's Moving

393 Cambridge Street
Goderich, ON N7A 2Y9
Tel: 519-524-2421 / Fax: 519-524-7822
Toll-free: 1-866-265-5783
Email: gardtire@hurontel.on.ca
Maurice Gardiner, Owner

Services: Local household goods & commercial (office) moving, packing & crating; free local estimates with out-of-town approximate estimates; 17', 24' & 29' trucks & 45' tractor trailer

Glen's Moving & Storage Ltd.

4080 North Service Road East, Unit 23
Windsor, ON N8W 5X2
Tel: 519-945-3622 / Fax: 519-945-3097
Email: glenmove@jet2.net
Glen Cook, President

Services: Local, long-distance & overseas moving, pianos, safes, vault moving, packing, warehouse & distribution

Warehouse: Block, heated, alarm & fire alarm, palletized

Greg & Sons Moving and Storage

2036 Ellesmere Road
Scarborough, ON M1H 2V6
Tel: 416-289-3047 / Fax: 416-289-3051
Toll-free: 1-800-880-1514
Website: www.gregandsonsmoving.com
Email: geri@gregandsonsmoving.com
Perry Thorne, Sales Manager

Services: Local, all Ontario & North America, packing, moving & storage, crating, residential, commercial, office

Warehouse: Brick, heated, VSN security, dock-level

Other Association Memberships: BBB, CFIB



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Harris Movers

878-B Falconbridge Road
Sudbury, ON P3A 4S4
Tel: 705-560-2000 / Fax: 705-560-1673
Toll-free: 1-800-461-7146
Website: www.harrismovers.ca
Email: harrismv@ican.net
Garry Gravelle, President

Services: Local, long-distance & overseas moving, complete with packing, crating & storage capabilities, commercial & office moving

Warehouse: Two separate DND-approved warehouses (ground & dock levels), heated, palletized, complete alarm service; also 400 mini-storage units, complemented with a U-Haul truck dealership

Harvey Moving Systems Inc. ★

505 Kenora Avenue, Unit 5
Hamilton, ON L8E 3P2
Tel: 905-573-8776 / Fax: 905-573-8349
Toll-free: 1-800-363-6581
Website: www.harveymoving.com
Email: david@harveymoving.com
David Ryback, General Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving. Also servicing Grimsby (905-945-5540) & Burlington (905-631-5751)

Warehouse: 10,000 sq. ft., palletized, monitored security system, smoke- & fire-detection system

Harvey Moving Systems Inc.

Harvey's Landing, 214 Martindale Road
St. Catharines, ON L2R 6P9
Tel: 905-688-2128 / Fax: 905-688-9966
Toll-free: 1-800-363-6581
Website: www.harveymoving.com
Email: alex@harveymoving.com
Alex McVean, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving. Also servicing Niagara Falls at 905-356-1666

Warehouse: Palletized, monitored security system, smoke- & fire-detection system

Hinton the Mover Ltd.

2657 McDougall Street
Windsor, ON N8X 3P3
Tel: 519-966-1391 / Fax: 519-966-1284
Website: www.hintonthemover.com
Email: hintonthemover@hintonthemover.com
Amber Peterson, Branch Manager

Services: Local, long distance, international moving, packing, crating & office moving

Warehouse: Brick, 10,000 sq.ft., palletized, government-approved

Hudson Movers Ltd.

357 Kennedy Road
Toronto, ON M1K 2A2
Tel: 416-261-1499 / Fax: 416-261-1695
Toll-free: 1-800-971-6683
Website: www.hudsonmovers.com
Email: hudson@hudsonmovers.com
Sheila Clifford, Vice President

Services: Local, long-distance & international HHG moving & storage, packing & crating
Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading



Hummel's Moving Ltd.

7281 Highway 6, RR #1
Arthur, ON N0G 1A0
Tel: 519-848-2739 / Fax: 519-848-2271
Toll-free: 1-800-543-7915
Website: www.hummelsmoving.com/
Email: hummelsmoving@hotmail.com
Peter Hummel, President/Owner

Services: Local & long-distance HHG moving, packing & storage to Canadian destinations
Warehouse: Concrete block, palletized, burglar alarm, heated

Intercontinental Van Lines, Inc.

130 Riviera Drive, Unit 2
Markham, ON L3R 5M1
Tel: 905-946-8592 / Fax: 905-946-1798
Toll-free: 1-800-533-5247
Website: www.intercontinentalgroup.com
Email: ivl@intercontinentalgroup.com
Tim Garside, President

Services: International, cross-border, across Canada, LTL/FTL air ride truck transport (Canada, US, Mexico)

Warehouse: Concrete/cinder block, full security & fire, customs-bonded

Other Association Memberships: IAM, PAIMA, AMSA, CIFFA

James the Mover Ltd.

125 Cascade Street
Hamilton, ON L8E 3B7
Tel: 905-561-3631
Website: www.jamesthemover.com
Email: alan@jamesthemover.com
Alan Blakeley

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 5500 sq. ft., concrete block & brick, palletized, heated

Jia Jia International Moving Inc.

150 Telson Road, Unit B
Markham, ON L3R 1E5
Tel: 905-305-1688 / Fax: 905-305-1678
Website: www.JiaJiaMoving.com
Email: info@jjajiamoving.com
Karen Yu, Treasurer/Client Relations Manager

Services: Local moving, US/Canada moving, commercial moving, machinery moving, piano moving; short-term & long-term warehouse storage; packing & crating

Warehouse: Commercial goods storage; short-term residential goods storage

Other Association Memberships: BBB

John Thompson Movers

55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-681-2070 / Fax: 519-681-7931
Toll-free: 1-800-265-5733
Website: www.jtmovers.com
Email: lauriec@campbellbros.com
Laurie Cushman, VP Operations

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system

John Thompson Movers

121 Shane Street, RR #5, Springmount
Business Park
Owen Sound, ON N4K 5N7
Tel: 519-376-7613 / Fax: 519-376-1077
Toll-free: 1-800-567-5354
Website: www.jtmovers.com
Email: robf@jtmovers.com
Rob Fraser, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel, 6,000 sq.ft., palletized, 3 decks, heated, government-approved, mini-storage available

King's Transfer Van Lines

1290 Old Innes Road, Unit 710
Ottawa, ON K1B 5M6
Tel: 613-744-7443 / Fax: 613-744-0470
Toll-free: 1-888-266-6166
Email: ottawa@kingstransfer.com
Darryl Amirault, General Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Other Association Memberships: CERC, ERC

King's Transfer Van Lines Inc.

6710 Maritz Drive, Unit 3
Mississauga, ON L5W 0A1
Tel: 905-565-9950 / Fax: 905-565-9956
Toll-free: 1-877-399-8539
Website: www.kingstransfer.com
Email: toronto@kingstransfer.com
Ron Proudfoot, General Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 15,000 sq. ft., concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, Canada Customs bonded, heated, palletized, dock-level loading

Other Association Memberships: CERC, ERC

Lamb 2000 Inc.

250 Superior Boulevard
Mississauga, ON L5T 2L2
Tel: 905-565-8191 / Fax: 905-565-0293
Toll-free: 1-800-268-6842
Website: www.lamb2000.ca
Email: ian@lamb2000.ca
Ian Grant, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial moving & installations

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, ground-level loading, dock-level loading

LaPalm Moving Systems

87 Wallbridge Crescent
Belleville, ON K8P 1Z5
Tel: 613-962-9557 / Fax: 613-962-5629
Toll-free: 1-800-267-8014
Website: www.lapalm-moving.com
Email: rtsc1@kos.net
Jim Best, President

Services: Full-service HHG moving & storage for local, long-distance, overseas & cross-border relocations; public commercial warehousing & distribution services

Warehouse: Concrete block, fire & burglar alarm, DND-certified, heated, palletized, ground-level loading, fenced yard



Canadian Movers/Entreprises canadiennes de déménagement

Lindsay-Peterborough Movers & Storage Inc.

15 Pigeon Lake Road, RR 6
Lindsay, ON K9V 4R6
Tel: 705-324-5431 / Fax: 705-324-3338
Toll-free: 1-800-651-2943
Website: www.lindsaymovers.com
Email: ron@lindsaymovers.com
Ron Fanning, President

Services: HHG local & long-distance, overseas, complete packing & crating services, heated storage

Warehouse: 8,000 sq. ft., steel, palletized, heated, alarmed, Canada Customs-bonded, DND-certified. 6,500 sq. ft., block, heated

Mackie Moving Systems

933 Bloor Street West
Oshawa, ON L1J 5Y7
Tel: 905-728-2400 / Fax: 905-443-1303
Toll-free: 1-800-565-4646
Website: www.mackiegroup.com
Email: shelley.buffett@mackiegroup.com
Gil Beaulne, General Manager Household Division

Services: Household goods, high-value products, office & commercial moving, international relocations, car-hauling, general freight, specialized logistics, public scale

Warehouse: Precast concrete, palletized, sprinkler system, pest control, 24-hour security, bonded, 125,000 sq. ft. in Oshawa & 115,000 sq. ft. in Mississauga

Other Association Memberships: IAM, OTA, CERC, AMCHAM

McWilliams Moving & Storage Ltd.

712 The Kingsway
Peterborough, ON K9J 6W6
Tel: 705-743-4597 / Fax: 705-743-4226
Toll-free: 1-800-461-6464
Website: www.mcwilliamsmoving.com
Email: mms@mcwilliamsmoving.com
Dan J. McWilliams, President

Services: Local, long-distance & overseas moving & storage, office & commercial moving, file & record retention, Government-certified scale

Warehouse: Concrete block & steel, palletized, sprinkler, fire-detection system, camera surveillance, heated, DND-certified, inside & outside dock access

Other Association Memberships: AMSA

McWilliams Moving & Storage Ltd.

215 Forbisher Drive, Unit #2
Waterloo, ON N2V 2G4
Tel: 519-725-3060 / Fax: 519-725-2898
Toll-free: 1-800-461-0164
Website: www.mcwilliamsmoving.com
Email: rob@mcwilliamsmoving.com
Rob Thompson, Branch Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Warehouse: Concrete block, sprinklered, heated, palletized, dock-level loading

Mike the Mover Limited

62 Dawson Road
Guelph, ON N1H 1A8
Tel: 519-822-0298 / Fax: 519-824-4591
Website: www.mikethemover.ca
Email: info@mikethemover.ca
Monty Caradonna, Co-Owner

Services: Storage, packing, crating
Warehouse: Storage, short- or long-term

Mountain Moving & Storage Ltd.

7593 County Road 91
Stayner, ON L0M 1S0
Tel: 705-435-9706 / Fax: 705-435-0541
Toll-free: 1-800-737-9912
Website: www.mountainmoving.ca
Email: mark@mountainmoving.ca
Mark Callegari, President/Owner

Services: Local & long-distance HHG moving & storage, office & commercial moving; packing materials, packing/unpacking service, cleaning service; containerized shipping, overseas shipping, auto transportation, dock-level loading, heated units, fire alarm
Warehouse: Concrete block, 2-hour fire-rated walls, self-storage units, office on site

Mountaineer Movers Limited

487 Grays Road
Hamilton, ON L8E 2Z5
Tel: 905-561-8880 / Fax: 905-561-0606
Toll-free: 1-800-263-4561
Website: www.mountaineer.on.ca
Email: wmk@mountaineer.on.ca
Wendy C. Mans-Keddie, President

Services: Local & long-distance moving, storage & packing, moving supplies & equipment rentals, cleaning services

Warehouse: Concrete block, steel frame, burglar alarm, heated, palletized, dock-level loading

Moving Again

971 Princess Avenue
London, ON N5W 3M9
Tel: 519-439-5987
Toll-free: 1-866-358-6499
Website: www.movingagain.ca
Email: andrew@movingagain.ca
Andrew Brown, Owner
Services: Local & long distance residential & commercial moving, storage, packing & unpacking

Natural Movers

190 Bovaird Drive West, Unit 30
Brampton, ON L7A 1A2
Tel: 905-459-4061 / Fax: 905-459-2503
Toll-free: 1-800-717-4406
Website: www.naturalmovers.ca
Email: joe@naturalmovers.ca
Joe Medeiros, President

Services: Local & long distance moves, residential, commercial & office moves, storage, packing, piano moves

Warehouse: Concrete block, fire and burglar alarms, climate-controlled, sprinklered, palletized, dock-level loading

Other Association Memberships: BBB

Neeley's Van & Storage Company Limited

2333 Regent Street South, Suite 1
Sudbury, ON P3E 6K7
Tel: 705-522-3322
Toll-free: 1-800-818-5027
Email: neelysvanandstorage@on.aibn.com
Darren Bombardieri, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 10,800 sq. ft., block & steel, DND-certified, alarmed, heated, palletized, dock-level loading

Niagara Moving & Storage Inc.

7825 Dorchester Road South
Niagara Falls, ON L2G 1E9
Tel: 905-354-3183 / Fax: 905-354-6544
Toll-free: 1-866-461-0786
Website: www.niagamoving.net
Email: wayne@niagamoving.net
Robert (Bob) Stacey, President

Services: Ontario-licensed, packing, crating, transportation, storage, local & long-distance moving, commercial & office moving

Warehouse: Finished concrete block, separated storage units, temperature-controlled

Other Association Memberships: Chamber of Commerce – Niagara Falls

Office Move Pro

2495 Stanfield Road, Unit 3
Mississauga, ON L4Y 1R6
Tel: 905-696-7915 / Fax: 905-361-1684
Toll-free: 1-877-604-6776
Website: www.officemovepro.com
Email: info@officemovepro.com
Leo Thibodeau, President

Services: Office moving, storage, planning & installations. Crate rentals, material purchases & office decommissioning. Portable storage also available. Locations in Calgary & Montreal

Warehouse: 20,000 sq. ft. 28-ft. clear steel building built in 2008. Fully protected by a monitored security system & video surveillance. Dock-level & drive-in access. Heated, racked, storage

Other Association Memberships: BBB

Parkway Van Lines

1199 Newmarket Street
Ottawa, ON K1B 3V1
Tel: 613-744-4781 / Fax: 613-744-8988
Toll-free: 1-800-337-6228
Website: www.parkwayvanlines.com
Email: bshields@parkwayvanlines.com
Betty Shields, Vice President

Services: Local, long-distance & international HHG moving & storage, government moving, office moving, commercial distribution & home delivery

Warehouse: Racked & palletized, bonded, rated Government A-1

Phillips Moving & Storage

2525 Steeles Avenue West
Toronto, ON M3J 2P1
Tel: 416-661-2797 / Fax: 416-661-0013
Toll-free: 1-877-543-6683
Website: www.phillipsmovers.com
Email: donstaddon@phillipsmoving.com
Don Staddon, Principal

Services: Local, long-distance, cross-border, overseas, HHG moving & storage, packing, crating, office & commercial moving

Warehouse: Brick construction, heated, palletized, sprinklered, full security monitoring, two dock levels, one drive-in level

Other Association Memberships: BBB

Pour une liste à jour, visitez
le site : www.mover.net



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Premiere Van Lines

200 Brock Street
Barrie, ON L4N 2M4
Tel: 705-719-7856 / Fax: 705-719-7858
Toll-free: 1-877-846-6683
Website: www.premierevanlines.com
Email: barrie@premierevanlines.com
Bill Gauthier, President

Services: Local, long distance, overseas, commercial, home deliveries, HHG moving & storage, packing & crating

Warehouse: 7,711 sq. ft., heated, palletized, drive-in dock, certified gov't-approved scale on premises, DND certification, construction block, alarm protection

Other Association Memberships: BBB



Premiere Van Lines Inc.

450 A Britannia Road East
Mississauga, ON L4Z 1X9
Tel: 905-712-8960 / Fax: 905-712-8969
Toll-free: 1-866-981-6683
Website: www.premierevanlines.com
Email: molsen@premierevanlines.com
Magnus Olsen, Vice President of National Operations

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, home deliveries

Warehouse: Concrete block and/or steel frame warehouses in major Canadian centres featuring fire & burglar alarms, security cameras, sprinklers, DND certification, Canada Customs bonded, heated, palletized, warehouse racking, dock-level loading

Premiere Van Lines Ltd.

6865 Edwards Boulevard
Mississauga, ON L5T 2T9
Tel: 905-565-7222 / Fax: 905-565-5558
Toll-free: 1-866-981-MOVE (6683)
Website: www.premierevanlines.com
Email: fmartin@premierevanlines.com
Frank Martin, Executive Vice President

Services: Local moving, long distance, US cross-border, packing, storage, container service, overseas moving, special products, office moving

Warehouse: 30,000 sq. ft., concrete block, sprinkler system, security, climate-controlled, 26-foot clearance, government-bonded, government-certified, government registration #WON290, DND-certified

Other Association Memberships: IAM, OMA, CARP, CAUBO, CAA, MBOT, BBB



Ranger Moving Systems Inc.

7685 Bath Road
Mississauga, ON L4T 3T1
Tel: 905-461-1732 / Fax: 905-461-0420
Toll-free: 1-866-907-9723
Email: fsinopoli@rangermovingsystems.com
Frank Sinopoli, Vice-President

Services: Special products, blanket wrap service, worldwide corporate & COD residential moves & storage, bonded storage facilities, store fixture roll outs, bonded advance warehouse for the trade show industry, logistics, cross dock, air, ocean & multi-modal freight services, cross border consolidation & distribution programs, project cargo, EDI-enabled (on line with Canada Customs; re-manifest services; post audit)

Warehouse: Steel & concrete, sprinkler, palletized, heated, 2-rail-sliding loading docks, bonded customs sufferance warehouse, 8 dock-level doors, 1 drive-in door, scale within 5 miles, 30,000 sq. ft.

Rawlinson Moving & Storage Ltd.

1024 Westport Crescent
Mississauga, ON L5T 1G1
Tel: 905-364-1400 / Fax: 905-364-1401
Toll-free: 1-800-684-6660
Website: www.rawlinsonmoving.com
Email: jcarney@rawlinsonmoving.com
Jim Carney, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Warehouse: Concrete block (A-1 fire rating), steel frame, fire & burglar alarms, DND-certified, temperature-controlled, palletized, dock-level loading

Other Association Memberships: CAAA, AAA, BBB



Rent-a-Son

80 St. Regis Crescent N
Toronto, ON M3J 1Z3
Tel: 416-913-9021
Toll-free: 1-866-999-a-Son (2766)
Website: www.rentason.ca
Email: info@rentason.ca
Dustin Kroft, President

Services: Rent-a-Son provides a variety of moving services. We offer full & self service moving options specializing in smaller & apartment moves as well as movers for pod & truck rental loading and unloading. Our staff go through extensive hands-on & in-class training & we are fully insured & bonded. We also offer storage solutions & rent plastic moving boxes



L. Richards Moving & Cartage Ltd.

1657 Riverside Drive, PO Box 1050
Timmins, ON P4N 7H6
Tel: 705-267-7111 / Fax: 705-268-7454
Toll-free: 1-800-461-9831
Email: lloyd@richardsmoving.ca
Lloyd Richards, President

Services: Moving & storage, freight consolidation & distribution, courier service, storage trailer rentals, refrigerated service

Warehouse: Steel & concrete, federal & provincial gov't approved



Robson Cartage 2000 Inc.

580 Quebec Street
London, ON N5W 3Z2
Tel: 519-433-6683 / Fax: 519-433-8611
Website: www.londonmovingandstorage.com
Email: robsoncartage@robsoncartage.com
Tom Robson, President

Services: HHG moving & storage, packing & crating, office & commercial moving, commercial warehousing & distribution, home delivery

Warehouse: Concrete block & steel, monitored fire & burglar alarm, heated, racked & palletized, dock-level loading



Rockbrune Brothers Limited

725 Finley Avenue
Ajax, ON L1S 3T1
Tel: 905-683-4321 / Fax: 905-683-3972
Toll-free: 1-800-561-4139
Website: www.rockbrune.on.ca
Email: move@rockbrune.on.ca
William Rockbrune, President

Services: HHG moving & storage, local & long-distance, overseas, packing, crating, commercial & office moving; special commodities

Warehouse: 10,000 sq. ft. palletized, steel construction, burglar alarms, dock-level loading, heated, DND-certified & bonded mini-storage

Other Association Memberships: BBB, CFIB



Rockbrune Brothers Limited

5171 Hwy 90, PO Box 416
Barrie, ON L4M 4T5
Tel: 705-728-0814 / Fax: 705-728-5169
Toll-free: 1-800-561-4156
Website: www.rockbrune.com
Email: joe@rockbrune.com
Joe Rockbrune, Jr.

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 10,500 sq. ft. concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB, CFIB



Rose City Moving

2657 McDougall Street
Windsor, ON N8X 3P3
Tel: 519-966-8805 / Fax: 519-966-1284
Email: amberp@rosecitymovers.com
Amber Peterson, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Brick, 10,000 sq. ft., palletized, government-approved



Royal Moving & Storage Inc.

785 Taylor Creek Drive
Ottawa, ON K1C 1T1
Tel: 613-728-1500 / Fax: 613-837-4876
Toll-free: 1-800-361-1634
Website: www.royalmoving.com
Email: info@royalmoving.com
Michael Kolberg, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel & concrete, 29,000 sq. ft., fire & burglar alarms, DND-certified, heated, palletized, dock-level loading, customs-bonded

Other Association Memberships: CIFFA, AMSA, PAIMA, IAM



St. John's Transfer (1978) Ltd.

950 Boundary Road
Cornwall, ON K6H 5R5
Tel: 613-933-1492 / Fax: 613-936-6865
Website: www.stjohnstransfer.ca
Email: stjohns1@bellnet.ca
Donald Deebank, President

Services: Local & long-distance HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, burglar alarm, DND-certified, heated, palletized, dock-level loading, mini storage

Other Association Memberships: Chamber of Commerce



Scannell Moving & Storage ★

863 Main Street E
Milton, ON L9T 3Z3
Tel: 905-878-2823 / Fax: 905-878-7545
Toll-free: 1-877-251-1121
Website: www.scannellmoving.com
Email: info@scannellmoving.com
Steve Scannell, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving. Special Products Division, store fixtures & high-value products

Warehouse: DND-approved, steel, alarmed, heated, palletized, 3 dock-level & 2 drive-in loading doors, fenced & gated container yard



Canadian Movers/Entreprises canadiennes de déménagement

Soo Van Moving & Storage

165 Industrial Park Crescent
Sault Ste. Marie, ON P6B 5P3
Tel: 705-253-1158 / Fax: 705-253-8378
Toll-free: 1-800-461-2213
Website: www.sooivan-united.com
Email: gary@soovan-united.com

Gary McCardle, VP & General Manager

Services: Full-service moving; local, long distance, US, overseas; Soo Van's GOLD STANDARD 'We strive for customer delight & a perfect move every time!'

Warehouse: Bonded warehouse, transborder-shipping, container-loading, 12000 sq. ft., brick/steel, inside storage vaults, custom warehouse service with delivery service



Swan Moving & Storage Inc.

15 Petrolia Street
Guelph, ON N1H 2V7
Tel: 519-821-6683
Website: www.swanmoving.com
Email: info@swanmoving.com
Mike Swan, President

Services: Quality local moving service Ontario-wide, supplies for sale, equipment for rent, household, commercial & office moving; warehouse storage. Prompt, courteous, quality service. Please call Mike or Nicole. Alternate numbers: Guelph – 519-821-6683, K-W, Cambridge – 519-624-6683, Elmira – 519-669-2232, Milton, Georgetown – 905-693-9395, Fergus, Orangeville – 519-821-6683

Warehouse: 15,000 sq. ft., cement block & brick building, 2 loading docks, sprinklered, heated, within sight of fire hydrant, video-monitored

Other Association Memberships: BBB, Chamber of Commerce, CFIB



Taylor Moving & Storage Ltd.

1200 Plains Road East
Burlington, ON L7S 1W6
Tel: 905-632-8010 / Fax: 905-632-8130
Toll-free: 1-800-263-9143
Website: www.ataylormoving.com
Email: csrvtburl@ataylormoving.com
Rick Taylor, Vice President

Services: Local, national, international, worldwide moving, packing & storage

Warehouse: Cement block & brick, metal siding, 26-ft. clear, heated, air-conditioned, DND-approved, palletized, vault storage, bonded, sprinklered, fire & burglar alarm

Other Association Memberships: FIDI, FAIM, RIM, AMSA, IAM & IATA



Tender Touch Moving & Storage

555 Trethewey Drive, Suite 36
Toronto, ON M6M 4B8
Tel: 416-654-4994 / Fax: 416-654-4993
Toll-free: 1-877-836-3378
Website: www.tendertouchmoving.com
Email: jmorin@tendertouchmoving.com
Maria Botelho, President

Services: Local, long-distance & overseas moving, packing & crating, household & office moving

Warehouse: Block & steel, 24-hour burglar alarms, palletized, drive-in loading

Other Association Memberships: BBB, Arpin Van Lines US Alliance, AMSA, PRISM



Tippet-Richardson Limited

25 Groff Place, Unit #6
Kitchener, ON N2E 2L6
Tel: 519-748-5403 / Fax: 519-748-5611
Toll-free: 1-800-265-6401
Website: www.tippet-richardson.com
Email: trkitchener@tippet-richardson.com

Barry Yanta, Branch Manager

Services: Local, long-distance, overseas HHG moving & storage, commercial & office moving, business records

Warehouse: One building, all sprinklered, alarm security, heated, palletized, concrete block



Tippet-Richardson Limited

1050 Brydges Street
London, ON N5W 2B4
Tel: 519-455-0132 / Fax: 519-453-8160
Toll-free: 1-800-392-5385
Website: www.tippet-richardson.com
Email: trlondon@tippet-richardson.com

Dave Rowe, Branch Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security



Tippet-Richardson Limited

5499 Canotek Road
Ottawa, ON K1J 9J5
Tel: 613-741-3015 / Fax: 613-741-9720
Toll-free: 1-877-854-7245
Website: www.tippet-richardson.com
Email: gords@tippet-richardson.com

Gord Smith, General Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security



Tippet-Richardson Limited

25 Metropolitan Road
Toronto, ON M1R 2T5
Tel: 416-291-1200 / Fax: 416-291-2601
Toll-free: 1-800-268-6753
Website: www.tippet-richardson.com
Email: johnnovak@tippet-richardson.com

John Novak, President and CEO

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records; distribution services, logistics LTL & full truck load; special products & climate-controlled freight & wrap service

Warehouse: Concrete block, steel frame, climate-controlled, sprinklered, alarm security protection, government-approved; weigh scale (80 feet), palletized storage



Toronto Service Center Inc. (TSC)

28 Dohme Avenue
Toronto, ON M4B 3M4
Tel: 416-566-8515 / Fax: 416-759-7174
Toll-free: 1-866-566-8515
Website: www.moving-storage.net
Email: tsc@moving-storage.net
Manouchehr Jamali, President

Services: Packing, wrapping, moving within Ontario, storage

Warehouse: Brand-new storage, around 30,000 sq. ft., heated & climate-controlled, 24-hr. surveillance cameras, alarm-protected, insured, indoor truck-level loading area



Total Move Management ★

4048 Hwy 43, PO Box 2010
Kemptville, ON K0G 1J0
Tel: 613-258-0723 / Fax: 613-258-0645
Toll-free: 1-877-258-0723
Website: www.totalmovemanagement.ca
Email: sales@totalmovemanagement.ca

Mike McIntosh, President

Services: Local, long distance & overseas, packing, storage, office moving, systems furniture installations

Warehouse: Palletized, heated, alarmed, metal & insulated, 6,000 sq. ft.



Total Relocation Moving Systems

4090B Sladeview Crescent, Unit 2
Mississauga, ON L5L 5Y5
Tel: 905-607-7990 / Fax: 905-607-7919
Toll-free: 1-888-668-3668
Website: www.totalrelocation.ca
Email: operations@totalrelocation.ca

Richard Allen, Branch Manager

Services: Full-service household goods, local, regional & long-distance moving; in-house commercial moving division; international & overseas moving, packing & crating; high-value products & electronics storage & distribution; office relocations & business records retention; new & used packing material sold; published guaranteed inter-agency labour rates

Warehouse: 13,000 sq. ft. bonded sufferance warehouse, secure furniture vaults, fire & burglar alarmed, sprinklered, heated & air-conditioned; dock-level & ground-level doors



Traditional Moving & Storage

830 Athabasca Street
Thunder Bay, ON P7C 3E6
Tel: 807-623-3535 / Fax: 807-623-3140
Toll-free: 1-800-665-9240
Website: www.traditionalmoving.com
Email: tbaymove@tbaytel.net

Al McDougall, Branch Manager

Services: HHG moving services, including local, long-distance, international, overseas, storage, professional packing/crating; also office/company relocations, electronics/high-value products, commercial moving services, including freight throughout North America

Warehouse: 15,000 sq. ft., government-approved, sprinklered, ADT, vault, climate-controlled



Trinity Moving Inc.

12 Mill Hill Road
Nepean, ON K2H 9N4
Tel: 613-726-8749 / Fax: 613-726-2019
Toll-free: 1-877-726-9923
Website: www.trinitymoving.ca
Email: atrinitym@yahoo.ca

Chris Jelot, Office Manager

Services: Local & long-distance HHG moving & storage, packing, commercial moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, heated, palletized, ground-level loading. Warehouse at 700 Industrial Ave., Ottawa, ON K1G 0Y9

Other Association Memberships: BBB



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★ New member/Nouveau membre

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Canadian Movers/Entreprises canadiennes de déménagement

TWO MEN AND A TRUCK®

– Barrie & Central Ontario

110 Saunders Road, Unit#10
Barrie, ON L4N 9A8
Tel: 705-720-2636 / Fax: 705-720-2639
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: dan.brohm@twomen.ca
Dan Brohm, President

Services: *We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the 'Movers who care.'*

TWO MEN AND A TRUCK®

– Brampton

394 Orenda Road
Brampton, ON L6T 1G9
Tel: 905-799-2636 / Fax: 905-799-0936
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: mike.piercey@twomen.ca
Mike Piercey, Owner

Services: *Full residential & commercial moving services in Ontario, including packing, unpacking; storage*

Warehouse: *Heated, dock level, secured*

TWO MEN AND A TRUCK®

– GTA North ★

245 Yorkland Blvd., Suite 100
Toronto, ON M2J 4W9
Tel: 416-310-2MEN (2636)
Fax: 416-490-1456
Toll free: 1-86MOVING4U
Email: eva@twomen.ca
Eva Szypulska, Owner

TWO MEN AND A TRUCK®

– Halton & Mississauga

3485 Harvester Road, Unit #15
Burlington, ON L7N 3T3
Tel: 905-635-3035 & 905-681-8300
Fax: 905-681-8306
Toll-free: 1-86MOVING4U

Website: www.twomenandatruck.ca
Email: wendell.costello@twomenandatruck.ca
Wendell Costello, General Manager

Services: *We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the 'Movers who care.'*
Satellite office in Oakville (905-855-0002)

Warehouse: *Concrete block, fire alarm, burglar alarm, security cameras, heated, palletized*
Other Association Memberships: *Chamber of Commerce*

TWO MEN AND A TRUCK®

– Hamilton

50 Dundas Street East, Unit 103
Hamilton, ON L9H 7K6
Tel: 905-981-5000 / Fax: 905-690-8585
Toll-free: 1-866-584-6683
Website: www.twomen.ca
Email: larry.renaud@twomenandatruck.ca
Larry Renaud, Owner

Services: *We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the 'Movers Who Care.'*

Other Association Memberships: *Chamber of Commerce*

TWO MEN AND A TRUCK®

– Kingston & Eastern Ontario ★

7 – 1724 Bath Road
Kingston, ON K7M 4Y2
Tel: 613-766-7252 / Fax: 613-766-7500
Website: www.twomenandatruck.ca
Email: dave.noll@twomenandatruck.ca
Dave Noll, General Manager

TWO MEN AND A TRUCK®

– Mid-Town Toronto

2700 Dufferin Street, Unit 42
Toronto, ON M6B 4J3
Tel: 416-854-7116 / Fax: 416-213-8268
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: john.bailey@twomen.ca
John Bailey, General Manager

Services: *We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the 'Movers who care.'*

TWO MEN AND A TRUCK®

– Mississauga North

394 Orenda Road
Brampton, ON L6T 1G9
Tel: 905-238-9707 / Fax: 905-799-0936
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: neil.chalmers@twomen.ca
Neil Chalmers, Owner

Services: *Full residential & commercial moving services in Ontario, including packing, unpacking; storage*

Warehouse: *Heated, dock level, secured*

TWO MEN AND A TRUCK®

– Newmarket-Aurora

17665 Leslie Street, Unit 21
Newmarket, ON L3Y 3E3
Tel: 905-952-2229 / Fax: 905-952-2216
Website: www.twomenandatruck.ca
Email: stewart.smith@twomenandatruck.ca
Stewart Smith, General Manager

Services: *Local, regional moving of home & business; packing & unpacking services; packing supplies & boxes; storage; free no obligation move consultations & estimates; minor assembly & disassembly provided*

Warehouse: *Clean, temperature-controlled & fully-alarmed storage facilities*

TWO MEN AND A TRUCK® – Oshawa

330 Marwood Drive, Unit 3
Oshawa, ON L1H 8B4
Tel: 905-674-6103 / Fax: 905-725-2111
Website: www.twomen.ca
Email: steve.deboer@twomen.ca
Steve DeBoer, General Manager

Services: *Full moving services in Ontario, including packing, unpacking; box sales available; residential & commercial*

Warehouse: *2400 sq. ft. warehouse, concrete block with dock-level loading, fire & burglar alarms installed*

TWO MEN AND A TRUCK®

– Toronto East

85 Executive Court
Toronto, ON M1S 5W9
Tel: 647-260-3000 / Fax: 416-291-8889
Website: www.twomen.ca
Email: steve.deboer@twomen.ca
Steve DeBoer, General Manager

Services: *Full moving services in Ontario, including packing, unpacking; box sales available; residential & commercial*

TWO MEN AND A TRUCK® ★

– Vaughan & NW Toronto

43 Shaft Road
Etobicoke, ON M9W 4M3
Tel: 416-246-1905 / Fax: 416-246-0721
Website: www.twomen.ca
Email: josh.kane@twomen.ca
Josh Kane, Owner/President

Services: *Local moving & storage*

Warehouse: *Storage of household & office items*

Walker's Van and Storage

33305 Hwy 17
Deep River, ON K0J 1P0
Tel: 613-584-3323 / Fax: 613-584-2203
Toll-free: 1-800-267-3116
Website: www.pleasemoveme.com
Email: deepriver@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: *Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in Deep River & North Bay, Ontario*

Warehouse: *Concrete block, 10,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading*

Walker's Van and Storage

50 Venture Crescent
North Bay, ON P1B 8G4
Tel: 705-476-4223 / Fax: 705-476-0090
Toll-free: 1-800-461-1679
Website: www.pleasemoveme.com
Email: northbay@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: *Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in North Bay & Deep River, Ontario*

Warehouse: *Steel frame, metal siding, 8,000 sq. ft., burglar alarm, federal government (DND)-certified, heated, palletized, grade-level loading*

Walter Scott Moving & Storage Limited

125 Cascade Street
Hamilton, ON L8E 3B7
Toll-free: 1-800-465-5396
Email: kiminglis@campbellmoving.ca
Kim Inglis, Branch Manager

Services: *Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving*

Warehouse: *5500 sq. ft., concrete block & brick, palletized, heated*

Wayne's Moving, Storage & Delivery

375 Second Avenue West, PO Box 984
Simcoe, ON N3Y 5B3
Tel: 519-426-6000 / Fax: 519-426-4667
Website: www.waynesmoving.ca
Email: waynesmoving@bellnet.ca
Mary J. Donnell, Owner/Manager

Services: *Packing & unpacking, as well as selling of packing supplies; local & long-distance moving in Canada; R.V. vehicle compound, secured fence storage*

Warehouse: *375 Second Avenue, Simcoe: mini-storage facility for household goods; monthly rental*

Other Association Memberships: *Simcoe & District Real Estate Board, Canadian Self Storage Association*

Canadian Movers/Entreprises canadiennes de déménagement

Westmount Moving & Warehousing

335 Gage Avenue
Kitchener, ON N2M 5E1
Tel: 519-895-1100 / Fax: 519-895-1105 (admin)
Website: www.kitchenerwaterloomovers.com
Email: information@westmountmoving.com
Jim Ward, Operations Manager

Services: Local, long-distance & overseas household goods & commercial moving & storage

Warehouse: Cement block, heated, air-conditioned, sprinklered, infrared motion alarm, palletized

Other Association Memberships: BBB

Wilke Movers Ltd.

515 Conestoga Road
Waterloo, ON N2L 4C9
Tel: 519-884-1230 / Fax: 519-884-8898
Toll-free: 1-800-265-8867
Website: www.wilkemovers.com
Email: neil@wilkemovers.com
Neil Campbell, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel, 8,200 sq. ft., palletized, 3 decks, government-approved

Wills Transfer Limited

3100 Swansea Crescent
Ottawa, ON K1G 3W4
Tel: 613-744-0970 / Fax: 613-744-1855
Website: willstransfer.com
Email: info@willstransfer.com
Dan Powell, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, cross-border shipping, commercial warehouse, tailgate service, freight haulage, special commodities

Warehouse: Bonded warehouse, steel construction, palletized, alarmed, heated, DND-approved

Other Association Memberships: CGD, VIIA, IWLA

Wills Transfer Limited

146 Highway 15
Smiths Falls, ON K7A 4T2
Tel: 613-283-0225 / Fax: 613-283-9805
Toll-free: 1-800-267-7937
Website: www.willstransfer.com
Email: info@willstransfer.com

Chris Trimm, General Manager, Moving
Services: Local, long-distance & overseas moving, residential & commercial warehousing, transporting of general freight throughout Canada & the US; Canada Customs-bonded carrier; 53-ft. air-ride equipment

Warehouse: Concrete block, fire & burglar alarms, DND-approved, government-approved weigh scale on site

Other Association Memberships: VIIA, IWLA, CGD

Wilson Relocation

480 Finchdene Square
Toronto, ON M1X 1C2
Tel: 416-293-0776 / Fax: 416-292-7764
Toll-free: 1-800-565-4888
Website: www.abbeywoodmoving.com
Email: randy@abbeywoodmoving.com
Randy Wilson, President

Services: Local, long-distance & overseas relocations, packing, crating, storage, fine-art services division

Warehouse: Concrete block & brick, fully palletized, alarmed, heated

Windsor Truck & Storage

201, 211 Shepherd Street East
Windsor, ON N8X 1K6
Tel: 519-254-5111 / Fax: 519-254-8011
Toll-free: 1-800-265-4865
Website: www.tippet-richardson.com
Email: fredbaldwin@tippet-richardson.com
Fred Baldwin, General Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security

WJ Moving & Storage

418 Concession 6 Woodhouse, RR 5
Simcoe, ON N3Y 4K4
Tel: 519-426-8448 / Fax: 519-428-4231
Website: www.wjmoving.ca
Email: wayne@wjmoving.ca
Wayne S. Joseph, Owner/Manager

Services: Local & long distance HHG moving & storage, commercial moving & storage, delivery, packing & unpacking services, moving supplies available

Warehouse: Concrete & wood, alarm protection, dock-level loading

MANITOBA

BRANDON

All-Aboard Moving Services
Howard's Van & Storage Ltd.

WINNIPEG

Alero Moving & Storage – Winnipeg
Canada Moving
Globe Moving/Premiere Van Lines
Portage Cartage & Storage (2006) Ltd.
Quick Transfer Ltd.
Winnipeg Moving & Storage

Alero Moving & Storage – Winnipeg

2190 Notre Dame Avenue
Winnipeg, MB R3H 0K2
Tel: 204-779-0714 / Fax: 204-779-0716
Toll-free: 1-877-264-4626
Website: www.aleroworldwide.com
Email: larry@aleromoving.com
Larry Calen, President

Services: Local, long-distance, cross-border, overseas, HHG moving & storage, packing, crating, logistics

Warehouse: 33,000 sq. ft., alarmed, monitored, bonded, heated, dock-level loading, 7 doors, access ramp

Other Association Memberships: BBB, CERC

All-Aboard Moving Services

1440 Park Avenue
Brandon, MB R7A 1J2
Tel: 204-727-5575 / Fax: 204-726-1433
Website: www.allaboardmayflower.ca
Email: sales@allaboardmayflower.ca
Don Howard, President

Services: Local, long distance & overseas HHG moving & storage, packing, custom-crating, commercial & office relocations, electronics/high-value moving

Warehouse: Concrete block, 12,000 sq. ft., palletized, dock- & ground-level loading, overnight parking, fully fenced

Canada Moving

47 Gomez Street
Winnipeg, MB R3B 0G4
Tel: 204-632-8787 / Fax: 204-943-4721
Toll-free: 1-800-268-2881
Website: www.canadamoving.com
Email: jtokarchuk@canadamoving.com
John Tokarchuk, Director of Sales

Services: Local, long-distance & overseas HHG moving & storage, packing, custom crating, office moving, commercial cartage, wholesale distribution, electronics & high-value-products handling, 24-hour truck repairs & truck wash at 100 Higgins Avenue, Winnipeg (204-947-0889)

Warehouse: 65,000 sq. ft., concrete, palletized, temperature-controlled, security-monitored, fenced compound, sprinklered, dock-level loading, DND-certified, special equipment for handling electronics

Globe Moving/Premiere Van Lines

1373 Spruce Street
Winnipeg, MB R3E 2V8
Tel: 204-925-7799 / Fax: 204-925-7790
Toll-free: 1-888-456-2321
Website: www.globemoving.ca
Email: terryk@globemoving.ca
Terry Krulicki, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Howard's Van & Storage Ltd.

1440 Park Avenue
Brandon, MB R7A 1J2
Tel: 204-728-6019 / Fax: 204-726-1433
Toll-free: 1-866-512-3392
Website: www.howardsvan.com
Email: sales@howardsvan.com
Don Howard, President

Services: Local, long distance & overseas HHG moving & storage, packing, custom-crating, commercial & office relocations, electronics/high-value moving. Over 80 years in business with the same family ownership

Warehouse: Concrete block, 12,000 sq. ft., palletized, dock- & ground-level loading, Federal Government-approved, overnight parking, fully fenced

Portage Cartage & Storage (2006) Ltd.

1680 Sargent Avenue
Winnipeg, MB R3H 0C2
Tel: 204-633-8059 / Fax: 204-694-3261
Website: www.portagecartage.ca
Email: sales@portagecartage.ca
Ralph Mueller

Services: Local, provincial, interprovincial & international moving services, including storage, packing, crating, etc.; specializing in worldwide moving, storage, assembly & testing & servicing of electronics & high-value products; worldwide hauling of special products & non-hazardous freight commodities

Warehouse: Concrete pre-cast (959A Keewatin St. – 50,000 sq. ft.), 24 ft. clearance, racked, palletized, sprinklered, heated, 8 dock-level doors, 2 drive in doors for inside loading, fenced & alarmed surveillance, cameras, government-approved

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Quick Transfer Ltd.

1680 Sargent Avenue
Winnipeg, MB R3H 0C2
Tel: 204-786-6011 / Fax: 204-783-9882
Toll-free: 1-800-230-6701
Website: www.qtmoving.com
Email: info@qtmoving.com

Doris Kannwischer, Executive Assistant
Services: Local, long-distance, overseas, HHG moving & storage, packing, custom crating, specialized freight

Warehouse: 1. Concrete pre-cast (959A Keewatin St. – 50,000 sq. ft.), 24 ft. clearance, racked, palletized, sprinklered, heated, 8 dock-level doors, 2 drive-in doors for inside loading, fenced & alarmed surveillance, cameras, government-approved. 2. Concrete & brick, (1680 Sargent Ave. – 12,000 sq. ft.), palletized, heated, fenced & alarm-controlled; government-approved. 3. Metal Butler building – 5,000 sq. ft., custom wood packaging shop

Winnipeg Moving & Storage

400 Oak Point Highway
Winnipeg, MB R2R 1V1
Tel: 204-925-6683 / Fax: 204-694-1837
Toll-free: 1-877-974-6683

Website: www.winnipegmoving.com
Email: gmclaughlin@winnipegmoving.com
Gary McLaughlin, Corporate Sales Manager
Services: Household goods moving services, including local, long-distance, international, overseas, storage, professional packing/crating; also office/company relocations, electronics/high-value products, commercial moving services, including freight throughout North America

Warehouse: 40,000 sq. ft., precast concrete slab, bonded, government-approved, sprinklered, ADT, vault, climate-controlled

SASKATCHEWAN

BATTLEFORD

Jay's Moving & Storage Ltd.

ESTEVAN

Jay's Moving & Storage Ltd.

MOOSE JAW

Jay's Moving & Storage Ltd.

PRINCE ALBERT

Jay's Moving & Storage Ltd.

REGINA

Alero Moving & Storage – Regina
Jay's Moving & Storage Ltd.
Milne's Moving & Storage Ltd.
Ray's Moving & Storage Co. Ltd.

SASKATOON

Country Wide Moving
Geransky's Moving & Storage
Jay's Moving & Storage Ltd.
Ray's Moving & Storage Co. Ltd.

SWIFT CURRENT

Jay's Moving & Storage Ltd.

TISDALE

McKee Moving (Tisdale) Ltd.

WEYBURN

Jay's Moving & Storage Ltd.

YORKTON

Jay's Moving & Storage Ltd.

Alero Moving & Storage – Regina

11 Ross Avenue East
Regina, SK S4N 4W5
Tel: 306-757-6022 / Fax: 306-757-8322
Toll-free: 1-877-757-6022
Website: www.aleroworldwide.com
Email: chrisg@alermoving.com
Chris Gauvin, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, bonded warehouse

Warehouse: Concrete block, steel frame, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB

Country Wide Moving

419 – 48th Street East
Saskatoon, SK S7K 6M4
Tel: 306-934-3335 / Fax: 306-931-4008
Toll-free: 1-800-289-9734
Website: www.countrywidemoving.ca
Email: ccarwell@sasktel.net
Cam Carswell, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, special products, office moves, origin & destination services

Warehouse: Steel frame, government-approved, heated, palletized, dock-level loading, fork lift

Other Association Memberships: BBB

Geransky's Moving & Storage

502A 47th Street E
Saskatoon, SK S7K 4L3
Tel: 306-955-3773 / Fax: 306-955-3794
Email: john.geranskysmovstge@sasktel.net
John Shears, President

Services: Local & long distance moves; HHG & offices; professional packing & unpacking; packing supplies available; upholstered items are plastic-wrapped; furniture is blanket-wrapped

Warehouse: 2,400 sq. ft., climatized, secured, heated, pest-controlled; storage cost is based on space used

Jay's Moving & Storage Ltd.

PO Box 1049, 112 4th Avenue W
Battleford, SK S0M 0E0
Tel: 306-445-8164 / Fax: 306-445-8165
Toll-free: 1-800-318-5297
Website: www.jaysmoving.com
Email: battleford.jays@accesscomm.ca
Judi Weum, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Metal building

Jay's Moving & Storage Ltd.

PO Box 542, 88 Highway 39 East
Estevan, SK S4A 2A5
Tel: 306-634-8872 / Fax: 306-634-3435
Website: www.jaysmoving.com
Email: clafonte@jaysmoving.com
Chris LaFonte, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, wood construction, metal clad, fire & burglar alarms, heated, palletized, dock-level loading

Jay's Moving & Storage Ltd.

1109 Ominica Street East, PO Box 910
Moose Jaw, SK S6H 4P6
Tel: 306-693-7133 / Fax: 306-692-7775
Website: www.jaysmoving.com
Email: mj.jays@sasktel.net
Ron Boys, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, wood construction, metal clad

Jay's Moving & Storage Ltd.

PO Box 202, Hwy 3 S
Prince Albert, SK S6V 5R5
Tel: 306-764-1855 / Fax: 306-764-2662
Website: www.jaysmoving.com
Email: jstier@jaysmoving.com
George Shand, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Metal building, fire & burglar alarms, government-approved, heated, palletized, dock-level loading

Jay's Moving & Storage Ltd.

555 Park Street
Regina, SK S4N 5B2
Tel: 306-721-1222 / Fax: 306-721-4696
Toll-free: 1-800-667-5988
Website: www.jaysmoving.com
Email: mletkeman@jaysmoving.com
Milton Letkeman, General Manager, Moving Division

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB, Saskatchewan Trucking Association, BOMA, Chamber of Commerce

Jay's Moving & Storage Ltd.

1730 Alberta Avenue
Saskatoon, SK S7K 1R7
Tel: 306-249-3777 / Fax: 306-249-3553
Toll-free: 1-800-667-1140
Website: www.jaysmoving.com
Email: jaysmoving@sasktel.net
Kevin Kwasnicia, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, metal building

Jay's Moving & Storage Ltd.

1701 North Service Road West
Swift Current, SK S9H 3T2
Tel: 306-773-4396 / Fax: 306-773-6289
Website: www.jaysmoving.com
Email: sc.jays@sasktel.net
Terry Bonogofski, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Jay's Moving & Storage Ltd.

PO Box 206, 147 – 1st Avenue SW
Weyburn, SK S4H 2J9
Tel: 306-842-4591 / Fax: 306-842-2100
Toll-free: 1-800-209-4621

Website: www.jaysmoving.com
Email: weyburn.jays@accesscomm.ca
Aaron Scandrett, Asst Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Wood construction



Jay's Moving & Storage Ltd.

Box 505, 115 Ball Road
Yorkton, SK S3N 2W4
Tel: 306-783-7200 / Fax: 306-786-7696
Toll-free: 1-866-362-7200

Website: www.jaysmoving.com
Email: yorkjay@accesscomm.ca
Leonard Hack, Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Metal building



McKee Moving (Tisdale) Ltd.

808 95th Avenue, PO Box 805
Tisdale, SK S0E 1T0
Tel: 306-873-2357 / Fax: 306-873-4755

Website: www.mckeemoving.com
Email: mckee.moving@sasktel.net
Michael Taylor, Owner

Services: Local, long distance moving
& storage, packing supplies, packing service,
office moving

Warehouse: Metal, palletized, government-
approved



Milne's Moving & Storage Ltd.

1301 Osler Street
Regina, SK S4R 1W6
Tel: 306-525-3508 / Fax: 306-565-3299

Website: www.milnesmoving.ca
Email: milnes@milnesmoving.ca
Rob Milne, President

Services: Local, long-distance, international,
HHG & HVP moving & storage, packing
& crating, computer equipment, four hydraulic
tailgate trucks for HVP pickups & deliveries,
office moving, truck rentals, blue-bin rentals

Warehouse: Concrete-block construction,
monitored alarm system & cameras, heated
palletized & self-storage units, dock-level
& drop-frame loading, two electric forklifts



Ray's Moving & Storage Co. Ltd.

170 Hodsman Road
Regina, SK S4N 5X4
Tel: 306-721-9900
Email: dan.rays@sasktel.net
Dan Wesa



Ray's Moving & Storage Co. Ltd.

611 – 47th Street East
Saskatoon, SK S7K 5G5
Tel: 306-933-1122 / Fax: 306-933-3208
Toll-free: 1-800-667-3928

Website: www.raysmoving.ca
Email: raysinternational@sasktel.net
Brett Diehl, Contoller

Services: Local & long-distance moving, boxes
& packing supplies, packing service, crating
service, overseas HHG moving

Warehouse: Metal, palletized, heated,
government-approved, alarmed



ALBERTA

BLACKFALDS

Associated Van Lines
Tor's Transfer Ltd.

CALGARY

Alero Moving & Storage – Calgary
Highland Moving & Storage Ltd.
Jay's Moving & Storage Ltd.
King's Transfer Van Lines
MATCO Transportation Systems Ltd.
North Star Moving
Quality Move Management, Inc.
St. George Moving & Storage
TR Westcan Inc./Tippet-Richardson
Williams Moving & Storage (BC) Ltd.

COLD LAKE

Cold Lake Northeastern Moving Services Ltd.

DUNMORE

Allaround Moving
Saamis Moving & Storage

EDMONTON

Action Moving
GLC Moving and Storage
Highland Moving & Storage Ltd.
I-Care Office Solutions
Majestic Moving Services
MATCO Transportation Systems Ltd.
North Star Moving
Provincial Moving & Storage
QHP Moving & Storage
Quality Move Management, Inc.
St. George Transportation Edmonton Ltd.
Western Moving & Storage
Williams Moving & Storage (BC) Ltd.

FORT MCMURRAY

MIB Moving Inc.
Northern Plains Moving & Transport Ltd.

GRANDE PRAIRIE

Advantage Relocation Systems Ltd.

LETHBRIDGE

St. George Moving & Storage
Williams Moving & Storage Ltd.

WESTLOCK

Westlock Movers

Action Moving

12946-54 Street
Edmonton, AB T5A 5A8
Tel: 780-474-2861 / Fax: 780-473-2648

Website: www.actionmoving.ca
Email: actionmoving@telus.net
Darek Wojtalik, Owner

Services: Local, packing, storage, office moves,
long distance in Alberta only

Warehouse: Storage containers stored in locked
compound

Other Association Memberships: BBB



Advantage Relocation Systems Ltd.

RR #3, Site 1, PO Box 15
Grande Prairie, AB T8V 5N3
Tel: 780-532-2662 / Fax: 780-532-2872
Email: gpmovers@telus.net
Tim Martin

Services: The North Country's premium mover.
Offering professional, local, long distance
& international moving as well as office
moving, storage & distribution

Warehouse: Steel, 3,500 sq. ft., alarmed,
fenced compound, United Container depot,
heated, palletized



Alero Moving & Storage – Calgary

5700 – 44 St. SE
Calgary, AB T2C 5G7
Tel: 403-243-0448 / Fax: 403-259-2208
Toll-free: 1-877-422-6446

Website: www.aleroworldwide.com
Email: rick@alermoving.com
Rick Briggs, General Manager

Services: Uniformed, friendly professionally-
trained moving staff. 23-point quality move-
management program. Local, long distance
& international complete moving packages.
Packing, unpacking, 3rd party service
& crating custom packages. GPS-based
commercial delivery. Office moving solutions.
Warehouse services, full-time warehouse
manager, dock times by appointment.

Warehouse: 15,000 sq. ft., concrete & steel
construction, climate-controlled, sprinklered,
video- & alarm-secured, clean furniture vaults,
dock level & drive-in doors, government & fire
department compliant facility. Audited weekly
for quality compliance.

Other Association Memberships: BBB, AMTA

Allaround Moving

#2 – 1218-2nd Avenue
Dunmore, AB T1B 0L4
Tel: 403-526-8032
Dan Hamilton, Owner



Associated Van Lines

Hwy #2, Box 1360
Blackfalds, AB T0M 0J0
Tel: 403-346-4113
Email: avl@telusplanet.net
Karen Davis, Manager

Cold Lake Northeastern Moving Services Ltd.

5516 – 56th Street
Cold Lake, AB T9M 1R5
Tel: 780-594-7566 / Fax: 780-594-1220
Website: www.coldlakemoving.com

Email: clmoving@telusplanet.net
Paul Colicchio, Owner

Services: Local, long distance & overseas HHG
moving & storage, packing & crating

Warehouse: Steel girder, metal clad, heat
& motion detectors, DND-approved, heated
circulation fans for pallets



Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

GLC Moving and Storage

Bay 10 – 8 Riel Drive
St. Albert, AB T8N 3Z7
Tel: 780-418-2984 / Fax: 780-418-2985
Toll-free: 1-877-418-2984
Website: www.glcmoving.ca
Email: linda@glcmoving.ca
Linda Rebalkin, President

Services: Local, long distance & overseas moving, packing & crating, storage, sale of packing cartons

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, Canada Customs bonded suzerance warehouse for household & personal effects

Other Association Memberships: BBB, St. Albert Chamber of Commerce, CFIB, Canadian Taxpayers Federation



King's Transfer Van Lines

Unit G, 7803 35th Street SE
Calgary, AB T2C 1V3
Tel: 403-730-5592 / Fax: 403-266-5593
Toll-free: 1-866-730-5592
Website: www.kingstransfer.ca
Email: dennis@kingstransfer.ca
W.D. (Dennis) O'Neill, Chief Operating Officer
Services: We offer local, long distance, international & commercial moving & storage; inhouse crating facilities
Warehouse: 60,000 sq. ft. of palletized space; government-bonded, brick, heated, alarmed with a sprinkler system; 7 dock-level loading doors & 1 drive-in ramp
Other Association Memberships: BBB-accredited, CEFC, AMSA, IAM



North Star Moving

18151 – 107th Avenue
Edmonton, AB T5S 1K4
Tel: / Fax: 780-489-801
Email: linda.mckillop@matco.ca
Linda McKillop, Sales Representative



Northern Plains Moving & Transport Ltd.

140 MacKay Crescent
Fort McMurray, AB T9H 4W8
Tel: 780-790-1336 / Fax: 780-790-1211
Toll-free: 1-877-790-1336
Email: npm@altech.ab.ca
Gloria Varney, President
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial moving, one-day service within Alberta



Warehouse: Metal building, security cameras, alarm protection, DND, heated, palletized

Provincial Moving & Storage

9908 – 65 Avenue
Edmonton, AB T6E 0K9
Tel: 780-469-6233 / Fax: 780-702-1728
Toll-free: 1-800-378-6329
Website: www.provincialmoving.com
Email: gary@provincialmoving.com
Gary Saran, Owner
Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Warehouse: Concrete block & brick, steel frame, fire & burglar alarms, sprinklered, heated, inside unit storage, ground-level loading, 17,000 sq. ft.

QHP Moving & Storage

16139 – 114 Avenue
Edmonton, AB T5M 2Z3
Tel: 780-413-6446 / Fax: 780-452-2661
Website: www.qhp.ca
Email: qhp@telus.net
Robert (Bob) Smith, Co-Owner
Services: Local, long-distance & international HHG moving & storage, commercial moving, packing & crating

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading, side door & one drive-in door

Other Association Memberships: BBB

Quality Move Management, Inc.

#37 – 2355 52nd Avenue SE
Calgary, AB T2C 4X7
Tel: 403-203-5820 / Fax: 403-532-1474
Toll-free: 1-800-228-7966
Website: www.qmm.com
Email: sslater@qmm.com
Shelby Slater, Executive Assistant
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, office & industrial moving

Warehouse: Concrete block, fire & burglar alarms, sprinklered, heated, palletized, dock-level loading



Majestic Moving Services

11516 – 163 Street
Edmonton, AB T5M 3T3
Tel: 780-483-5289 / Fax: 780-487-8548
Website: www.majesticmoving.ca
Email: tedl@majesticmoving.ca
Ted LeLacheur
Services: Local/long-distance moving, short- & long-term storage, packing & crating, import/export relocations
Warehouse: 30,000 sq. ft., heated, sprinklered, federal government-approved, DND-certified, palletized, dock-level loading, concrete block, 24-hour security system



MATCO Transportation Systems Ltd.

5003 – 52nd Avenue SE
Calgary, AB T2C 4N7
Tel: 403-236-5010 / Fax: 403-236-5031
Website: www.matco.ca
Steve Gerritse, Sales Representative



MATCO Transportation Systems Ltd.

18151 – 107th Avenue
Edmonton, AB T5S 1K4
Tel: 780-484-8800 / Fax: 780-489-8017
Toll-free: 1-800-661-3618
Website: www.matco.ca
Email: leon.johnson@matco.ca
Leon Johnson, Sales Representative
Services: International, cross-border, domestic, local HHGs moving & storage. LTL freight to NWT & Yukon including all commercial, electronic (high value products)
Warehouse: Concrete block, palletized, heated, DND-certified, weigh scale on premises
Other Association Memberships: BBB, Chamber of Commerce & World Trade Centre, IAM, TIMN, Moverspoe



MIB Moving Inc. ★

228 Warren Road
Fort McMurray, AB T9H 5J9
Tel: 780-743-1100 / Fax: 780-742-2285
Toll-free: 1-888-906-6838
Website: www.mibmoving.com
Email: admin@mibmoving.com
Connie Shields, President
Services: Local, long distance & overseas HHG moving & storage, packing, crating, commercial, residential, industrial
Warehouse: Independent storage through Sentinel Self Storage & Great Canadian Van Lines



North Star Moving

5003 – 52nd Avenue SE
Calgary, AB T2C 4N7
Tel: 403-236-9717
Email: wes.robinson@matco.ca
Wes Robinson, Sales Representative



Highland Moving & Storage Ltd.

Unit 18, 7115 – 48th Street SE
Calgary, AB T2C 5A4
Tel: 403-720-3222 / Fax: 403-279-4062
Toll-free: 1-800-418-9459
Website: www.highlandmoving.com
Email: clgrecept@highlandmoving.com
Nate Edwards, Manager



Services: Local, long distance, overseas, HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 46,080 sq. ft., concrete block, sprinklered, alarmed, Canada Customs Bonded

Highland Moving & Storage Ltd.

15305 – 128th Avenue NW
Edmonton, AB T5V 1A5
Tel: 780-453-6777 / Fax: 780-454-8484
Toll-free: 1-800-267-9958
Website: www.highlandmoving.com
Email: don@highlandmoving.com
Don Kachur, President



Services: Local, long-distance, overseas, HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 51,850 sq ft, concrete block, sprinklered, alarmed

I-Care Office Solutions

#101, 17842-106A Avenue
Edmonton, AB T5S 1V3
Tel: 780-988-0116 / Fax: 780-988-0639
Website: www.icareofficesolutions.com
Email: aaron@icareofficesolutions.com
Aaron Eicher, Owner/Operator



Services: Commercial moving, commercial installation, reconfigurations, space planning, storage distribution, local & throughout Alberta moving & installation services, certified installers

Warehouse: 68 bays of racking, 3000 sq. ft. of floor space, heated, secured & video surveillance, alarmed

Jay's Moving & Storage Ltd.

3636 – 46th Avenue SE
Calgary, AB T2B 3P9
Tel: 403-276-9003 / Fax: 403-276-4191
Toll-free: 1-800-643-0999
Website: www.jaysmovingab.com
Email: gdoehl@jaysmovingab.com
Joey Desjarlais, Branch Manager



Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, bonded warehouse

Warehouse: Metal building, sprinklered

Pour une liste à jour, visitez
le site : www.mover.net

Canadian Movers/Entreprises canadiennes de déménagement

Quality Move Management, Inc.

6744 59 St NW
Edmonton, AB T6B 3N6
Tel: 877-606-0130 / Fax: 780-440-3264
Toll-free: 1-800-228-7966
Website: www.qmm.com
Email: sslater@qmm.com

Shelby Slater, Executive Assistant

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, office & industrial moving

Warehouse: Concrete block, fire & burglar alarms, sprinklered, heated, palletized, dock-level loading



Saamis Moving & Storage

#2 - 1218-2nd Avenue
Dunmore, AB T1B 0L4
Tel: 403-526-3535 / Fax: 403-528-4401
Website: saamismoving.com
Email: jody@saamismoving.com
Dan Hamilton, Owner



St. George Moving & Storage

7757 - 8th Street NE, Deerfoot Business Park
Calgary, AB T2E 8A2

Tel: 403-252-9200 / Fax: 403-252-0948

Toll-free: 1-866-252-1080

Website: www.stgeorgemoving.com

Email: mosullivan@thewmsgroup.com

Mary O'Sullivan, Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving; transportation & distribution of high-value goods

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB, CERC, IAM



St. George Moving & Storage

3510 - 5th Avenue N.

Lethbridge, AB T1H 0P5

Tel: 403-328-1381

Email: lmsmove@telusplanet.net

Chuck Leblanc



St. George Transportation Edmonton Ltd.

17810 114th Avenue

Edmonton, AB T5S 2L8

Tel: 780-488-3003 / Fax: 780-488-3040

Email: bhabkirk@stgeorgemoving.com

Boyd Habkirk, Vice-President



Tor's Transfer Ltd.

Hwy #2, Box 1360

Blackfalds, AB T0M 0J0

Tel: 403-885-5850

Email: avl@telusplanet.net

Karen Davis



TR Westcan Inc./Tippet-Richardson

2905 - 37th Avenue NE

Calgary, AB T1Y 5Z9

Tel: 403-299-9700 / Fax: 403-299-9750

Toll-free: 1-800-842-4788

Website: www.tippet-richardson.com

Email: trcalgary@tippet-richardson.com

Brenda Naylor, President

Services: Local, long-distance & overseas

HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security, bonded, 70' platform scale



Western Moving & Storage

11516 - 163 Street

Edmonton, AB T5M 3T3

Tel: 780-454-6683 / Fax: 780-487-8548

Toll-free: 1-800-468-6520

Website: www.westernmoving.com

Email: tedl@westernmoving.com

Ted LeLacheur, President and CEO

Services: Moving & storage: household goods, high-value products, commercial & offices

Warehouse: Concrete block, sprinklered, heated, 24-hour security monitored

Other Association Memberships: BBB, Edmonton Chamber of Commerce, AMSA



Westlock Movers

9735 - 99th Street

Westlock, AB T7P 1Y5

Tel: 780-349-4573

Website: www.westlockmovers.com

Email: westlockmovers@telus.net

Dion Lefebvre, President and General Manager

Services: Full packing, moving, cleaning services, local & long-distance moving in Western Canada & the Northwest Territories, storage arrangements available

Warehouse: Concrete construction, fire hydrant in front of building, highway property, well-lit

Other Association Memberships: BBB



Williams Moving & Storage (BC) Ltd.

7757 - 8th Street NE

Deerfoot Business Park

Calgary, AB T2E 8A2

Tel: 403-252-4431 / Fax: 403-663-8629

Toll-free: 1-866-WMS-MOVE (967-6683)

Website: www.williamsmoving.com

Email: sales@williamsmoving.com

Mary O'Sullivan-Andersen, Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving; transportation & distribution of high-value goods

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading



Williams Moving & Storage (BC) Ltd.

17810 - 114th Avenue

Edmonton, AB T5S 2L8

Tel: 780-489-5166 / Fax: 780-451-4898

Toll-free: 1-866-WMS-MOVE (967-6683)

Website: www.williamsmoving.com

Email: sales@williamsmoving.com

Mary O'Sullivan-Andersen, General Manager



Williams Moving & Storage Ltd.

3510 - 5th Avenue N.

Lethbridge, AB T1H 0P5

Tel: 403-327-3911 / Fax: 403-328-9625

Website: www.williamsmoving.com

Email: wmsmove@telusplanet.net

Cory Stepney, Manager



Certified Canadian Mover

★ New member/Nouveau membre

BRITISH COLUMBIA

ABBOTSFORD

Alert Moving & Storage Ltd.
Alternate Moving Systems Ltd.

CAMPBELL RIVER

Bekins Moving and Storage (Canada) Ltd.

CHILLIWACK

Alert Moving & Storage Ltd.

COMOX

Comox Moving & Storage

CRANBROOK

St. George Moving & Storage
Williams Moving & Storage (Cranbrook) Ltd.

DAWSON CREEK

Advantage Relocation Systems Ltd.
Dawson Creek Moving & Storage Ltd.

DUNCAN

Duncan Moving & Storage Ltd.
Metro Moving & Storage Ltd.

GENELLE

Trail Cartage (2005) Ltd.
Star Transfer Ltd.

GIBSONS

Len Wray's Moving & Storage

KAMLOOPS

Milton's Movers
St. George Moving & Storage
Williams Moving & Storage (BC) Ltd.

KELOWNA

AMJ Campbell Van Lines
Kelowna Movers Ltd.
St. George Moving & Storage
Williams Moving & Storage (BC) Ltd.

KITIMAT

Bandstra Transportation Systems Ltd.

NANAIMO

Metro Moving & Storage Ltd.
Nanaimo Minute Men 2006 Ltd.

NELSON

Star Transfer Ltd.

PARKSVILLE

Bekins Moving and Storage (Canada) Ltd.

PRINCE GEORGE

Bandstra Transportation Systems Ltd.
Bekins Moving and Storage (Canada) Ltd.
St. George Moving & Storage
Williams Moving & Storage (BC) Ltd.

PRINCE RUPERT

Bandstra Transportation Systems Ltd.
St. George Moving & Storage
Williams Moving & Storage (BC) Ltd.

Canadian Movers/Entreprises canadiennes de déménagement

SMITHERS

Bandstra Transportation Systems Ltd.

SURREY

Crescent Moving and Storage Ltd.

TERRACE

Bandstra Transportation Systems Ltd.
St. George Moving & Storage
Williams Moving & Storage (BC) Ltd.

VANCOUVER

AMJ Campbell Van Lines
Bandstra Moving Systems Ltd.
Bekins Moving and Storage (Canada) Ltd.
Best Choice Moving & Storage
Edgemont Moving & Storage Ltd.
Ellis Moving & Storage Ltd.
Ferguson Moving & Storage Ltd.
Highland Van & Storage Ltd.
LaPorte Moving & Storage Systems Limited
Quality Move Management, Inc.
Salmon's Transfer Ltd.
St. George Moving & Storage
TR Westcan Inc./Tippet-Richardson
Urban Rush Movers Inc.
Williams Moving & Storage (BC) Ltd.

VICTORIA

A To B Moving Ltd.
Bekins Moving and Storage (Canada) Ltd.
Dowell's Moving & Storage Limited
MacCosham Inc.
Williams Moving & Storage (BC) Ltd.

A To B Moving Ltd.

878 Viewfield Road
Victoria, BC V9A 4V1
Tel: 250-216-0276 / Fax: 250-414-0178
Website: www.atobmoving.com
Email: info@atobmoving.com
Gerry Ganczar, President

Services: Local & long-distance HHG & office moving; packing, unpacking, packing materials; auto relocation

Warehouse: Concrete/cinder block, gated, camera surveillance, monitored security system, sprinkler system

Advantage Relocation Systems Ltd.

1425 - 97 Avenue 
Dawson Creek, BC V1G 4J6
Tel: 250-782-8216 / Fax: 250-782-7455
Toll-free: 1-800-665-6115
Website: www.letusmoveyou.com
Email: don@letusmoveyou.com
Don Martin, President

Services: Full service moving, packing, storage, labour services, local moves, long distance, overseas, crating

Warehouse: 8,500 sq. ft., dock-level, ground-level, heated, Government-approved, alarmed, sprinklered, concrete block, fenced compound, security-patrolled

Alert Moving & Storage Ltd.

#101 - 31330 Wheel Avenue 
Abbotsford, BC V2T 6G9
Tel: 604-852-6059 / Fax: 604-850-1320
Toll-free: 1-866-852-6059
Website: www.alertmoving.com
Email: alertmoving@telus.net
Dan Bustin, Manager

Services: Local, long distance & overseas, commercial & office moving, packing & crating, HHG moving & storage

Warehouse: 15,000 sq. ft., concrete floor, steel & concrete, fire & burglar alarms, heated, palletized, DND-certified, fenced compound

Other Association Memberships: BBB

Alert Moving & Storage Ltd.

46111 - 5th Avenue 
Chilliwack, BC V2P 1M8
Tel: 604-795-7771
Toll-free: 1-866-852-6059
Website: www.alertmoving.com
Email: alertmoving@telus.net
CJ Neufeld

Services: Local, long distance & overseas, residential or corporate

Alternate Moving Systems Ltd.

#101 - 31330 Wheel Avenue 
Abbotsford, BC V2T 6G9
Tel: 604-870-3275 / Fax: 604-850-1320
Toll-free: 1-866-852-6059
Website: www.alternatemoving.com
Email: alternate@telus.net
Dan Bustin, Manager

Services: Local, long distance & overseas, commercial & office moving, packing & crating, HHG moving & storage

Warehouse: 15,000 sq. ft., concrete floor, steel & concrete, fire & burglar alarms, heated, palletized, DND-certified, fenced compound

Other Association Memberships: BBB

AMJ Campbell Van Lines ★

#103 - 2662 Compass Court 
Kelowna, BC V1Z 3P3
Tel: 250-769-7974 / Fax: 250-769-7932
Website: www.amjcampbell.com
Email: dfinnerty@amj-kelowna.com
Deborah Finnerty, Branch Manager

Services: Local, long distance, commercial, office & international moving; packing; storage

Warehouse: DND-certified, heated, palletized, dock-level loading, concrete block, fire & burglar alarms


AMJ Campbell Van Lines

9924 River Road 
Delta, BC V4G 1B5
Tel: 604-940-4208 / Fax: 604-940-2385
Toll-free: 1-800-383-6387
Website: www.amjcampbell.com
Email: abrown@amjcampbellvcr.com
Allan Brown, V.P. Sales & Marketing


Services: Local, long-distance & overseas, HHG & commercial, moving & storage, packing & crating, full service

Warehouse: 65,000 sq. ft., concrete block, steel frame, fire & burglar alarms, sprinklered, heated, palletized, dock- & grade-level loading, DND-certified

Bandstra Transportation Systems Ltd.

9499 Milwaukee Way 
Prince George, BC V2N 5T3
Email: kjenaway@bandstra.com
Kevin Jenawa

Bandstra Transportation Systems Ltd.

351 Kaien Road 
Prince Rupert, BC V8J 3P4
Tel: 250-624-6826
Email: cbromley@bandstra.com
Chris Bromley

Bandstra Moving Systems Ltd.


135 - 9920 River Drive 
Richmond, BC V6X 3S3
Tel: 604-273-5111 / Fax: 604-273-8534
Toll-free: 1-800-410-5111
Website: www.bandstra.com
Email: john@bandstra.com
John Bandstra, President

Services: Local, long-distance & overseas moving, packing & crating, storage

Warehouse: Concrete/steel construction, alarmed, sprinklered, dock-level loading, palletized, bonded, DND-certified

Other Association Memberships: IAM


Bandstra Transportation Systems Ltd.

272 Third Street 
Kitimat, BC V8C 2B8
Tel: 250-632-2544 / Fax: 250-632-7728
Email: edawson@bandstra.com
Earle Dawson


Bandstra Transportation Systems Ltd.

3111 Blakeburn Street 
Terrace, BC V8G 3J1
Tel: 250-635-2728 / Fax: 250-635-7197
Email: sbandstra@bandstra.com
Sid Bandstra

Bandstra Transportation Systems Ltd.

3394 Hwy 16 
Smithers, BC V0J 2N0
Tel: 250-847-2057 / Fax: 250-847-5042
Email: pbandstra@bandstra.com
Phil Bandstra


Bekins Moving and Storage (Canada) Ltd.

1600 - 14th Avenue 
Campbell River, BC V9W 5B6
Tel: 250-286-6218 / Fax: 250-286-3878
Website: www.bekins.ca
Jim Gibson, General Manager

Services: Local, domestic & international full-service moving & storage, United Van Lines container depot

Warehouse: Palletized three high, concrete building, heated, burglar alarm monitored 24 hours, government-approved, dock- & grade-level loading

Bekins Moving and Storage (Canada) Ltd.

551 - 1st Avenue 
Prince George, BC V2L 2Y2
Tel: 250-563-0371 / Fax: 250-563-6514
Website: www.bekins.ca
Email: brendab@bekins.ca
Brenda Balsom, Manager

Services: Local, domestic & international full-service moving & storage

Warehouse: Palletized, concrete building, heated, government-approved

Visit www.mover.net
for up-to-date listings.

Canadian Movers/Entreprises canadiennes de déménagement

Bekins Moving and Storage (Canada) Ltd.



14251 Burrows Road
Richmond, BC V6V 1K9
Tel: 604-270-1120 / Fax: 604-276-9819
Toll-free: 1-800-4BEKINS

Website: www.bekins.ca
Email: gerry@bekins.ca
Gerry Puckrin, Vice President/General Manager

Services: Local, domestic & international full-service moving & storage, custom-crating shop, retail delivery division, warehousing & distribution, United Van Lines container depot

Warehouse: Palletized three high, concrete building, sprinklered, heated, burglar & fire alarms monitored 24 hours, Customs-bonded, government-approved, fenced, dock- & grade-level loading

Bekins Moving and Storage (Canada) Ltd.



6598 Bryn Road
Saanichton, BC V8M 1X6
Tel: 250-544-2245 / Fax: 250-544-2037
Website: www.bekins.ca
Email: victoria@bekins.ca

Denise Sweeney, Branch Manager
Services: Local, domestic & international full-service moving & storage, custom-crating shop, retail delivery division, United Van Lines container depot

Warehouse: Palletized three high, concrete building, heated, burglar alarm monitored 24 hours, government-approved, fenced compound

Bekins Moving and Storage (Canada) Ltd.



1010 Shearman Road
Parksville, BC V0R 1M0
Tel: 250-248-8805 / Fax: 250-248-9688
Website: www.bekins.ca
Email: parksvillesales@bekins.ca

Peter Monteith, President
Services: Local, long distance and overseas moving, packing, crating, commercial & office moving, container storage, warehouse storage

Warehouse: Brand new 2010 warehouse facility, 8000 sq. ft., alarmed, fenced, very clean

Comox Moving & Storage

1724 Ryan Road East
Comox, BC V9M 4C9
Tel: 250-339-2281 / Fax: 250-339-2212
Toll-free: 1-888-949-7033

Website: www.comoxmoving.com
Email: sales@comoxmoving.com
Joe Di Castri, President

Services: Local, long distance & registered international mover, Customs-bonded HHG & sufferance, storage, packing & unpacking, crating, commercial & office moving, packing material sales & free estimates

Warehouse: Cement block, fully containerized three high, DND-certified, burglar-alarmed, dock-level loading, palletized

Other Association Memberships: BC Trucking

Crescent Moving and Storage Ltd. ★



4148 – 184th Street
Surrey, BC V3S 0L5
Tel: 604-531-7948 / Fax: 604-299-8872
Toll-free: 1-855-868-6683

Website: www.crescentmovingandstorage.com
Email: info@crescentmovingandstorage.com
Phillip Sachinidis, President

Services: Local, long distance & overseas storage, packing & crating, commercial & office moving, consulting

Warehouse: 3000 sq. ft., concrete foundation with plywood walls, palletized with dock-level & ground-level loading, full-size forklift

Other Association Memberships: BBB

Dawson Creek Moving & Storage Ltd.



921 – 99th Avenue
Dawson Creek, BC V1G 1T6
Tel: 250-782-2855 / Fax: 250-782-1433
Email: dcms@telus.net

David Nelson, President
Services: Residential, commercial & corporate moving; competitive packages; free estimates; professional packing & unpacking; on-time pick-up & delivery; storage

Dowell's Moving & Storage Limited

630 Esquimault Road
Victoria, BC V9A 3L4
Tel: 250-361-9866 / Fax: 250-361-9766
Email: dowellmoving@shaw.ca

Gary McIntosh, General Manager
Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Warehouse: US-government-bonded warehouse facility

Duncan Moving & Storage Ltd.



#2 – 2913 Allenby Road
Duncan, BC V9L 6W2
Tel: 250-746-5103
Email: rogerp@minute-men.com
Roger Parker, Manager

Edgemont Moving & Storage Ltd.



1550 Bay Street
North Vancouver, BC V7J 1A1
Tel: 604-984-9101 / Fax: 604-984-0626
Toll-free: 1-877-984-9101
Website: www.edgemontmoving.com
Email: info@edgemontmoving.com
Grant Ayers, President

Services: Moving & storage, packing, commercial & office, overseas, cross-border, across Canada, HHG local

Warehouse: Government inspected, concrete block, steel framed, fire & burglar alarmed, sprinklered, palletized, climate controlled

Ellis Moving & Storage Ltd.



1580 Columbia Street
North Vancouver, BC V7J 1A4
Tel: 604-986-9817 / Fax: 604-986-6714
Toll-free: 1-877-986-9817

Website: www.ellismoving.com
Email: info@ellismoving.com
Jamie Ellis, President

Services: Local & long-distance moving & storage of HHG, commercial moving
Warehouse: 20,000 sq. ft.; open; palletized

Ferguson Moving & Storage Ltd.



1584 Columbia Street
North Vancouver, BC V7J 1A4
Tel: 604-922-2212 / Fax: 604-987-0269
Toll-free: 1-866-488-2212

Website: www.fergusonmoving.com
Email: info@fergusonmoving.com
Lorne MacInnes, President

Services: Local movers, long-distance movers, overseas movers, self-storage, office movers portable container storage, packing & crating, commercial moving, crossdock services, warehousing & distribution, white-glove deliveries, training courses for movers, Penske truck rentals dealer, labour services, FF&E services

Warehouse: 35,000 sq ft warehouse, 30 ft ceilings, concrete block, concrete steel walls, fully alarmed, video surveillance, sprinkler system, heated, 360 portable pallets 8x8x8, warehouse racking, 3 dock-level bays, 3 grade-level bays, full-time warehouse staff

Highland Van & Storage Ltd.



8238 Swenson Way
Delta, BC V4G 1J6
Tel: 604-581-2300 / Fax: 604-581-2325
Toll-free: 1-800-491-1666

Website: www.highland-worldwide.com
Email: info@highland-worldwide.com
Alan Wiancko, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Warehouse: Cement tilt-up construction, sprinklered, DND-certified, heated, palletized

Other Association Memberships: FIDI, IAM, BAR, Worldwide Overseas Moving Service Inc.

Kelowna Movers Ltd.



395 Adams Road
Kelowna, BC V1X 7R5
Tel: 250-765-1125 / Fax: 250-765-1772
Toll-free: 1-866-765-1125

Website: www.kelownamovingandstorage.com
Email: kelownamvrs@silk.net
Ken Taylor, Secretary Treasurer/Manager

Services: Complete O/A & D/A, storage (inside heated or non-heated self-storage units), including boats, RVs & automobiles

Warehouse: Block, sprinklers, 24-hour on-site security, electronic surveillance, DND-approved

LaPorte Moving & Storage Systems Limited



14571 Burrows Road
Richmond, BC V6V 1K9
Tel: 604-276-2216 / Fax: 604-247-2133
Toll-free: 1-800-867-2088

Website: www.laportemoving.com
Email: sales@laportemoving.com
Carly LaPorte, General Manager

Services: Local, long-distance & international household goods moving & storage, packing & crating

Warehouse: 20,000 sq. ft., palletized, concrete block, fire & burglar alarms, sprinklered, heated, ground & dock-level loading

Other Association Memberships: BBB



Certified Canadian Mover

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Len Wray's Moving & Storage

1052 Gibsons Way
Gibsons, BC V0N 1V7
Tel: 604-886-2664 / Fax: 604-886-3276
Website: www.lenwrays.com
Email: info@lenwrays.com
Michael Relova, Director

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Steel frame, burglar alarm
& monitored, BC-Gov't-approved, palletized,
heated, dock-level loading



Quality Move Management, Inc.

819 Cliveden Place, #100
Delta, BC V3M 6C7
Tel: 604-523-3700 / Fax: 604-523-3701
Toll-free: 1-800-228-7966
Website: www.qmm.com
Email: sslater@qmm.com

Shelby Slater, Executive Assistant
Services: Local, long-distance & overseas HHG
moving & storage, packing & crating, office
& industrial moving; an office is also located
in Calgary

Warehouse: Concrete block, fire & burglar
alarms, sprinklered, heated, palletized, dock-
level loading



St. George Moving & Storage

#2 - 9545 Milwaukee Way
Prince George, BC V2N 2K8
Tel: 250-564-1373 / Fax: 250-960-1156
Email: terrace@williamsmoving.com
Shawn Kluss, Manager

St. George Moving & Storage

1600 Prince Rupert Blvd.
Prince Rupert, BC V8G 4C3
Tel: 250-624-6747
Toll-free: Toll-free fax: 1-800-555-5738
Email: terrace@williamsmoving.com
Shawn Kluss



St. George Moving & Storage

5130 Park Avenue
Terrace, BC V8G 5S7
Tel: 250-635-6203
Toll-free: 1-800-772-1125
Email: terrace@williamsmoving.com
Shawn Kluss, Manager



Trail Cartage (2005) Ltd.

1175 Lower China Creek Road
Genelle, BC V0G 1G0
Tel: 250-693-5424 / Fax: 250-693-5425
Email: startransfer@shaw.ca
Rick Donaldson, Owner

Services: Full service moving

Warehouse: Steel frame, heated, palletized,
dock-level loading



Star Transfer Ltd.

1175 Lower China Creek Road
Genelle, BC V0G 1G0
Tel: 250-693-2414 / Fax: 250-693-5474
Email: startransfer@shaw.ca
Sheri McInnes, Manager

Services: Full service moving

Warehouse: Steel frame, heated, palletized,
dock-level loading



Star Transfer Ltd.

Silica Street
Nelson, BC
Tel: 250-352-7313
Email: startransfer@shaw.ca
Rick Donaldson, Owner



TR Westcan Inc./Tippet-Richardson

8035 North Fraser Way
Burnaby, BC V5J 5M8
Tel: 604-324-5015 / Fax: 604-324-2047
Toll-free: 1-800-771-5015

Website: www.tippet-richardson.com
Email: brendan@tippet-richardson.com
Brenda Naylor, President

Services: Local, long-distance & overseas
HHG moving & storage, office & commercial
moving, business records

Warehouse: Bonded, sprinklered, burglar alarm,
heated, DND-certified, Government-certified
70-ft. platform scale, dock-level loading

Other Association Memberships: IAM



Urban Rush Movers Inc.

4019 Sunset Boulevard
North Vancouver, BC V7R 3Y6
Tel: 604-985-6696 / Fax: 604-985-8551
Website: www.urbanrushmovers.com
Email: sales@urbanrushmovers.com
Mike Kamal, Sales Manager

Services: Local & long distance moving
& storage; residential, commercial & office
moving; packing & crating

Other Association Memberships: BBB, North
Vancouver Chamber of Commerce



MacCosham Inc.

2205 Keating Cross Road
Victoria, BC V8M 2A5
Tel: 250-544-1925 / Fax: 250-544-1430
Toll-free: 1-866-444-2483
Website: www.maccoshamvictoria.com
Email: ibaker@maccosham.com

Ian Baker, General Manager

Services: Local, long-distance & overseas HHG
moving & storage, packing & crating, home
deliveries

Warehouse: 13,000 square feet, heated,
containerized, sprinklered, alarmed



Metro Moving & Storage Ltd.

#2 - 2913 Allenby Road
Duncan, BC V9L 6W2
Email: rogerp@minute-men.com
Roger Parker, Manager



Metro Moving & Storage Ltd.

3417 Shenton Road
Nanaimo, BC V9T 2H1
Tel: 250-758-9156 / Fax: 250-758-4022
Email: rogerp@minute-men.com
Roger Parker, Manager



Milton's Movers

661 West Athabasca Street
Kamloops, BC V2H 1C5
Tel: 250-372-2747 / Fax: 250-372-2019
Toll-free: 1-800-939-2747

Website: www.miltonsmovers.com
Email: allan@miltongroup.ca
Allan Milton, President

Services: HHG moving & storage; packing
& crating; local, long distance & overseas;
government-approved; commercial
storage & delivery; secure records storage;
automobile transport

Warehouse: 20,000 sq. ft., heated, palletized,
alarmed, steel; fenced compound

Other Association Memberships: BBB



Nanaimo Minute Men 2006 Ltd.

3417 Shenton Road
Nanaimo, BC V9T 2H1
Tel: 250-758-7385 / Fax: 250-758-4022
Website: www.minute-men.com
Email: peggyh@minute-men.com
Peggy Henwood, General Manager



Salmon's Transfer Ltd.

100 - 9500 Van Horne Way
Richmond, BC V6X 1W3
Tel: 604-273-2921 / Fax: 604-273-4963
Website: www.salmonstransfer.com
Email: salmons@salmonstransfer.com
Doug Kellough, President

Services: Local, long-distance & overseas
HHG moving & storage, packing & crating,
specialty moving services: office moves, high-
value products, electrical, medical & printing
equipment, expedited road service

Warehouse: 30,000 sq. ft., palletized, customs-
bonded, steel frame, fire & burglar alarms,
sprinklered, DND-certified, heated, dock-level
loading

Other Association Memberships: AAA+ BBB-
certified, BCTA



St. George Moving & Storage

2401 United Boulevard
Coquitlam, BC V3K 5Y3
Tel: 604-520-1900 / Fax: 604-520-7689
Toll-free: 1-877-520-1903

Website: www.stgeorgemoving.com
Email: vancouver@stgeorgemoving.com
Jim Williams, President & CEO

Services: Local, long-distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving; transportation
& distribution of high-value goods

Warehouse: Concrete block, fire & burglar
alarms, DND-certified, heated, palletized,
dock-level loading



St. George Moving & Storage

820 Kootenay Street N.
Cranbrook, BC V1C 3V3
Tel: 250-489-4163
Email: williams@shawbiz.ca
Gary Stepany



St. George Moving & Storage

2073 Falcon Road
Kamloops, BC V2C 4J2
Tel: 250-372-2762
Email: kamloops@stgeorgemoving.com
Connie Hansen, Manager



St. George Moving & Storage

1505 Hardy Street
Kelowna, BC V1Y 7W9
Tel: 250-860-2392 / Fax: 250-860-2021
Toll-free: 1-800-561-8580
Email: kelowna@stgeorgemoving.com
Scott Moore, Branch Manager

Services: Local, long-distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving; transportation
& distribution of high-value goods

Warehouse: Concrete block, fire & burglar
alarms, DND-certified, heated, palletized,
dock-level loading



Canadian Movers/Entreprises canadiennes de déménagement

Williams Moving & Storage (Cranbrook) Ltd.

820 Kootenay Street N.
Cranbrook, BC V1C 3V3
Tel: 250-426-4271 / Fax: 250-426-3461
Website: www.williamsmoving.com
Email: williamscribk@shawbiz.ca
Cory Stepney, Manager



Williams Moving & Storage (BC) Ltd.

2073 Falcon Road
Kamloops, BC V2C 4J2
Tel: 250-372-9525 / Fax: 250-372-0553
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Williams Moving & Storage (BC) Ltd.

1505 Hardy Street
Kelowna, BC V1Y 7W9
Tel: 250-763-3540 / Fax: 250-763-1584
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving; transportation & distribution of high-value goods

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading

Williams Moving & Storage (BC) Ltd.

#2 - 9545 Milwaukee Way
Prince George, BC V2N 5T3
Tel: 250-563-8814 / Fax: 250-563-6183
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Williams Moving & Storage (BC) Ltd.

1600 Prince Rupert Blvd.
Prince Rupert, BC V8G 4C3
Tel: 250-624-2085
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Williams Moving & Storage (BC) Ltd.

5130 Park Avenue
Terrace, BC V8G 5S7
Tel: 250-635-2268 / Fax: 250-635-6204
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Williams Moving & Storage (BC) Ltd.

771 Enterprise Crescent, Royal Oak Industrial Park
Victoria, BC V8Z 6P7
Tel: 250-727-3355 / Fax: 250-727-3540
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Williams Moving & Storage (BC) Ltd.

2401 United Boulevard
Coquitlam, BC V3K 5Y3
Tel: 604-941-9411 / Fax: 604-942-3508
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com
Mary O'Sullivan-Andersen, General Manager



Services: Local & long-distance moving, storage, packing & crating of household goods; transportation of high-value goods; air-ride & heated service available

Warehouse: 300,000 sq. ft. at 13 BC & Alberta locations; heated, alarmed & government-approved

NORTHWEST TERRITORIES

INUUVIK

MATCO Transportation Systems Ltd.

YELLOWKNIFE

MATCO Transportation Systems Ltd.

MATCO Transportation Systems Ltd.

PO Box 1218
Inuvik, NT X0E 0T0
Tel: 867-777-2733
Email: damen.anderson@matco.ca
Damen Anderson



MATCO Transportation Systems Ltd.

120 Enterprise Drive, PO Box 1590
Yellowknife, NT X1A 2P2
Tel: 867-873-3333 / Fax: 867-873-4998
Website: www.matco.ca
Email: leon.johnson@matco.ca
Leon Johnson, Corporate & International Sales Manager
Services: Serving Canada the World



NUNAVUT

IQALUIT

J & N Moving

J & N Moving

PO BOX 1814 - Building 1559 A
Iqaluit, NU X0A 0H0
Tel: 867-979-2460 / Fax: 867-979-7782
Email: jlweir@northwestel.net
Ed Legge

Services: Local & long distance moving

Warehouse: Steel frame, fire & burglar alarms, heated



Pour une liste à jour, visitez
le site : www.mover.net



Certified Canadian Mover

★ New member/Nouveau membre

International Movers/Entreprises internationales de déménagement

AUSTRALIA

GCM Cargo Logistics

25 Pipe Road
Laverton North, VIC 3026
Tel: 61 3 8360 7889 / Fax: 61 3 9369 3113
Website: www.gcm-cargo.com
Email: gcmadmin@gcm-cargo.com
Maria Rivas, Manager

Services: Arrange freight, packing/crating, cartage at origin; Carnets & other government paperwork as required; prepare Customs & AQIS documentation; collect cargo from port/airport within Australia; devan into our bonded warehouse; submit cargo for Customs & quarantine inspection; remove all used packing material debris same day (furniture only); quarantine cleared; delivery to your new residence

Warehouse: 79,590 sq. ft. bonded warehouse

Other Association Memberships: IAM

Hellas Europe Australia Pty Ltd

40 Arncliffe St.
Wolli Creek, NSW 2205
Tel: 612-8507-1399 / Fax: 612-9567-3600
Toll-free: 1300-361-188
Toll-free fax: 1300-366-688

Website: www.hellaseurope.com.au
Email: imports@hellaseurope.com.au
Anna Antonaros, Managing Director

Services: Arrange freight, packing/crating, cartage at origin; Carnets & other government paperwork as required; prepare Customs & AQIS documentation; collect cargo from port/airport within Australia; devan into our bonded warehouse; submit cargo for Customs & quarantine inspection; remove all used packing material debris same day (furniture only); quarantine cleared; delivery to your new residence

Warehouse: 79,590 sq. ft. bonded warehouse

Other Association Memberships: IAM

BARBADOS W.I.

Michael Greaves Associates (B'Dos) Inc.

Carmichael House, Carmichael
St. George
Tel: 246-426-2417 / Fax: 246-435-1847
Website: www.mgassociates.net
Email: mgreavesassoc@sunbeach.net
Michael Greaves, CEO

Services: International cargo consultants, freight forwarders/customs brokers, moving, packing, crating & shipping services

Other Association Memberships: IAM, BAR

Rate sheets for some international members can be seen in the members-only area of CAM's website.

Les fiches de tarifs de certains membres internationaux sont données à la section Membres sur le site de l'ACD.

★ New member/Nouveau membre

CANADA

Allports International Ontario Ltd.

2101 Cleaver Avenue
Burlington, ON L7M 3S9
Tel: 905-336-0255 / Fax: 905-336-9908
Toll-free: 1-800-433-3861
Website: www.allportsinternational.com
Email: brent@allportsinternational.com
Brent Hurtubise, President
Services: Overseas HHG forwarding to & from all points in Canada – ocean, air, land transportation; origin & destination service; insurance

Amfreight International

2476 Argentia Road, Suite 212
Mississauga, ON L5N 6M1
Tel: 905-814-7258 / Fax: 905-814-9162
Toll-free: 1-800-667-1597
Toll-free fax: 1-800-361-4758
Website: www.amfreight.ca
Email: info@amfreight.ca
Tony Cleary, Owner/President

Services: Household goods forwarding worldwide, tariff available

Other Association Memberships: IAM

Brytor International Moving

275 Export Boulevard
Mississauga, ON L5S 1Y4
Tel: 905-564-8855 / Fax: 905-564-8841
Toll-free: 1-800-447-2760 (in Canada)
Website: www.brytor.ca
Email: anthony@brytor.ca

Anthony Soward, International Moving Consultant/Storage Manager

Services: International HHG moving & storage, packing & crating

Warehouse: Brick, alarm & fire alarm, sprinklered, heated, dock-level loading, Canada Customs-bonded

Other Association Memberships:

OMNI, FIDI, FAIM, IATA, LACMA, BAR, IAM

Campbell International

145 Sun Pac Blvd.
Brampton, ON L6S 5Z6
Tel: 905-454-5400 / Fax: 905-454-3059
Email: lorrie@perfectmove.ca
Lorrie Freake

Services: Local, long distance & overseas HHG moving & storage, packing & crating

Warehouse: Concrete block & steel, 35,000 sq. ft., palletized, 3 decks

Other Association Memberships: IAM

Campbell International

55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-686-3123
Email: adamc@campbellbros.com
Adam Campbell

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system

Campbell International

165 Iber Road
Stittsville, ON K2S 1E7
Tel: 613-831-7622
Email: karen@campbellbros.com
Karen Crosby

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, container

Warehouse: Steel, 21,000 sq. ft., sprinkler system, palletized, heated, government-approved

Campbell International

515 Conestoga Road
Waterloo, ON N2L 4C9
Tel: 519-884-5585
Email: fredd@campbellbros.com
Fred Dubrick

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel, 8,200 sq. ft., palletized, 3 decks, government-approved

Campbell International

2657 McDougall Street
Windsor, ON N8X 3P3
Tel: 519-252-3333 / Fax: 519-966-1284
Email: heatherl@campbellbros.com
Heather Lasek

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Brick, 10,000 sq. ft., palletized, government-approved

Coburn's Worldwide Moving Systems Inc. ★

1901 Forbes Street
Whitby, ON L1N 9A7
Tel: 905-432-3509 / Fax: 905-432-3501
Toll-free: 1-800-665-0578
Website: www.coburnstransport.com
Email: worldwide@coburnstransport.com
Tessa Watson, Manager

Services: EXPORT – Pre-planning, professional packing/wrapping, crating, full/part load ocean freight, air freight, documentation, transit insurance, worldwide moving network, automobile blocking & bracing. IMPORT – Qualified personnel to assist with customs clearance, full service delivery, unpacking, set-up & re-assembly of furniture, uncrating, same day removal of packing debris & car delivery.

Warehouse: Block & steel deck, monitored burglar & fire alarms, DND-approved, Customs-bonded (household & commercial), climate-controlled, palletized furniture storage, office-records retention, secure outdoor storage, 50,000 sq. ft.

Other Association Memberships: BAR, IAM, OTA

International Movers/Entreprises internationales de déménagement

Crown Relocations

1375 Artisans Court
Burlington, ON L7L 5Y2
Tel: 905-332-4332 / Fax: 905-827-7846
Toll-free: 1-800-663-4960
Website: www.crownrelo.com
Email: toronto@crowrelo.com
Dean Hefford, General Manager

Services: *International, long-distance & local moving; specialized crating for fragile items; short- & long-term storage; in-transit & in-store protection; full range of relocation services*

Warehouse: *Brick-block construction, security patrolled & alarm monitored; Canada-Customs bonded; ISO9001:2000*

Farrex Freight Systems Ltd.

#135 & 140, 14480 Knox Way
Richmond, BC V6V 2Z5
Tel: 604-273-4911 / Fax: 604-273-1449
Toll-free: 1-800-932-7739
Website: www.farrex.com
Email: randy@farrex.com
Randy Kulasekare, Vice President

Services: *International freight forwarding (inbound & outbound), Canadian customs brokerage services, ocean & air freight consolidation, container de-stuffing, goods inspection, product palletizing, warehousing & distribution, warehouse storage (short & long term storage), pick & pack services, containerized automobile shipping – international, & overseas packing, crating & moving of personal, household goods*

Other Association Memberships: *International Freight & Logistics Network, IATA, CASS, Canadian International Freight Forwarders Association, Freight Carriers Association of Canada, BBB*

Guardian Overseas Shipping Ltd.

2222 Gladwin Crescent
Ottawa, ON K1B 4S6
Tel: 613-523-5855 / Fax: 613-523-3177
Toll-free: 1-800-561-9555
Website: www.guardianoverseas.com
Email: info@guardianoverseas.com
Tamara Reid, Traffic Manager

Services: *Local, long-distance & overseas HHG & commercial moving, packing & storage; specialized crating: electronics, residential & commercial; office systems & furniture installation, repair & service*

Warehouse: *Concrete block, sprinklered, alarm security, heated, pallet & racking storage, loading docks, Customs-bonded*

Other Association Memberships: *IAM*

Hodori Express Canada Inc.

160 Toryork Drive
Toronto, ON M9L 1X6
Tel: 416-244-2424 / Fax: 416-782-6863
Website: www.hodoriexpress.ca
Email: info@hodoriexpress.ca
James Lee, Manager

Services: *Local, long distance, overseas, storage, bonded storage, bonded carrier, packing, crating, container haulage, customs brokerage, freight forwarding, etc.*

Warehouse: *SH class sufferance warehouse; 1.4 acre container yard plus 5000 sq. ft. warehouse; gated facility with alarm & canine-patrolled 24/7*

Other Association Memberships: *Pending: AMSA, IAM (HHGFAA)*

Hoyt's International

210 Joseph Zatzman Drive
Halifax, NS B3B 1P4
Tel: 902-468-5855 / Fax: 902-468-9701
Toll-free: 1-800-565-4698
Website: www.hoytsinternational.com
Email: sales@hoytsinternational.com
Leonard Hoyt

Services: *International packing & household removals company providing packing, shipping, clearing, forwarding, warehousing & insurance services*

Warehouse: *Sprinklered, heated, palletized, Canada Customs Bonded. (also, bonded warehouses in Halifax, NS, Moncton & Fredericton, NB. Bonded warehouse agreements in St. John's, Gander & Cornerbrook, NL, & Charlottetown, PE)*

Other Association Memberships: *IAM*

Monarch Moving Systems

4090B Sladeview Crescent, Unit 2
Mississauga, ON L5L 5Y5
Tel: 905-820-6800 / Fax: 905-820-6805
Website: www.monarchmoving.com
Email: info@monarchmoving.com
Ramiro Quiros, General Manager

Services: *Full-service, local, long-distance & international household goods moving, packing & crating*

Warehouse: *23,000 sq. ft. bonded sufferance warehouse, secure furniture vaults, DND-certified; fire & burglar alarmed, sprinklered, heated & air-conditioned; dock-level & ground-level doors*

Movetrans International

396 Andrew Street
Newmarket, ON L3Y 1H4
Tel: 416-238-2615 / Fax: 416-352-0159
Toll-free: 1-888-668-3488
Website: www.movetrans.com
Email: info@movetrans.com
Bart Ollen, Director of Operations

Services: *Overseas HHG moving & storage, packing, crating, forwarding (overseas)*

Warehouse: *Fully bonded, temperature-controlled, burglar alarm, dock-level loading, sprinklered, steel frame, palletized*

NEOSTAR International Moving Inc.

6379 Main Street, PO Box 274
Stouffville, ON L4A 7Z5
Tel: 905-640-6425 / Fax: 905-640-7949
Website: www.neostarinternationalmoving.com
Email: kathy@neostarinternationalmoving.com
Kathy Fullerton, President

Services: *Pre-move surveys, free estimates, international, cross-border, cross-country & overseas moving & relocation. Services include packing & wrapping of your goods, crating, storage, insurance, shipping of containers door to door, door to port & port to port. We also provide information about customs formalities, rules, customs clearance, brokerage & customs regulations*

Other Association Memberships: *IAM, TIMN*

Orbit International Moving Logistics Ltd. ★

390 Steeles Avenue West, Unit 11
Thornhill, ON L4J 6X2
Tel: 905-763-1936 / Fax: 905-881-2951
Website: www.orbitmoving.com
Email: info@orbitmoving.com
Adi Shaked, Sales Manager

Services: *Local, long distance & international moving, corporate relocation, storage*
Other Association Memberships: *IAM, TIMN*

Parry International Relocations Ltd. (PIR)

117 Ringwood Drive, Suite 17
Stouffville, ON L4A 8C1
Tel: 905-640-7716 / Fax: 905-640-7692
Toll-free: 1-866-977-0779
Website: www.parryintrelo.com
Email: admin@parryintrelo.com
Vincent Parry, President

Services: *Move management, overseas moving, trans-border moving, intra-Canada moving, transit insurance, HHG forwarding, freight forwarding & exhibit moving*
Other Association Memberships: *IAM, BAR*

Starline Overseas Moving

7115 48th Street SE, Suite 18
Calgary, AB T2C 5A4
Tel: 403-720-3244 / Fax: 403-279-4062
Toll-free: 1-800-418-9459
Website: www.starlineoverseas.com
Email: sales@starlineoverseas.com
Nate Edwards, Manager

Services: *Local, long distance, overseas HHG moving, storage, packing & crating, commercial & office moving*

Warehouse: *46,080 sq. ft., concrete block, alarmed, sprinklered, DND-certified, heated, palletized, dock- & ground-level loading, Canada-Customs-bonded*

Other Association Memberships: *IAM, FIDI, AMSA*

Taylor International

1200 Plains Road East
Burlington, ON L7S 1W6
Tel: 905-632-8010 x 248 / Fax: 905-632-5083
Toll-free: 1-800-263-9143
Website: www.taylorinternational.ca
Email: arthur@ataylormoving.com
Arthur Drewry, International Relocations Manager

Services: *Worldwide moving, packing & storage specialists*

Warehouse: *Cement block & brick, metal siding, 26-ft. clear, heated, air-conditioned, DND-approved, palletized, vault storage, bonded, sprinklered, fire & burglar alarm*

Other Association Memberships: *FIDI, FAIM, RIM, AMSA, IAM & IATA*

Tippet Richardson Overseas Moving

106 Ridgeway Road
Toronto, ON M1P 2J9
Tel: 416-292-4555 / Fax: 416-292-4593
Toll-free: 1-800-718-7664
Email: pnaylor@tippetrichardson.com
Peter Naylor, President

Services: *International moving, overseas HHG moving & storage, packing & crating, special art*

Warehouse: *Concrete block, steel frame, 35,000 sq. ft., bonded, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading*

Other Association Memberships: *FIDI/FAIM, OMNI, IAM, BAR, LACMA, COMA*

International Movers/Entreprises internationales de déménagement

FRANCE

Alba International Déménagements

30 rue du Bois Moussey
Stains, 93240

Tel: 33 1 48.11.68.68 / Fax: 33 1 48.11.24.68

Website: www.albamoving.com

Email: william@albamoving.com

William Benloulou, Président

Services: Domestic & Enterprises, storage

Warehouse: Stockage dans des conteneurs bois de 8 m3 numérotés et plombés (ces conteneurs nous sont fournis par la Chambre Syndicale du Déménagement) ou dans des emplacements individuels. Surveillance 24h/24 et 7j/7 des locaux par une équipe de gardiennage. Lieux sains et secs, à l'abri des intempéries et de l'humidité. Fourniture, si besoin, des produits d'emballage et de protection pour une meilleure conservation de vos biens (couvertures, cartons, bull-pack etc.). Garantie : vos meubles sont couverts en cas de sinistre par notre assureur MARSH FRANCE.

Other Association Memberships: Chambre Syndicale Du Deménagement, IAM

NEER Service France

17 Avenue des Morillons
Garges les Gonesse, 95140

Tel: 33-1-34-45-5000 / Fax: 33-1-34-45-5200

Toll-free: 33-0800-00-NEER (in France only)

Website: www.neerservice.fr

Email: cedricz@neerservice.fr

Paulin Zibi, General Manager

Services: All services related to the international & national moving & storage industry

Warehouse: Concrete block, fire & burglar alarm, security cameras

Other Association Memberships: IAM, LACMA, BAR, AMSA, PAIMA, CPPC, ERC, FIDI

GHANA

Doxa Van Lines Ltd.

2 Botwe Street, Dimples, Dzorwulu, PO Box 376
Kaneshie, Accra

Tel: 233-21-771-920 / Fax: 233-21-771-920

Email: doxavl@yahoo.com

Andrew Quainoo, Managing Director

Services: International packing, removal, shipping, forwarding, clearing, door-to-door services, consolidation, warehousing, transport & export of cash crops

Warehouse: 1,000 sq. ft.

Other Association Memberships: IAM

INDIA

Clintus Network Limited

Khasra No.332, Chattarpur
New Delhi, 110074

Tel: 0091-11-26803874 or 26803876
or 26803879

Fax: 0091-11-26802616 or 26802631
or 26185268

Website: www.clintusindia.com

Email: arvind@clintus.com

Arvind Joshi, Chairman and CEO

Services: Local, long-distance (domestic) & overseas (international) moves (specializing in household goods), complete packing, crating, liftvan containerization, storage & logistics

Warehouse: Brick & mortar, air conditioning & description generator, 24-hour security, fire-fighting equipment (heating is not required), palletization, different loading levels

Other Association Memberships: FIDI/FAIM-ISO, PAIMA, BAR, IAM, AMSA, LACMA, ERC, ISO 9001:2008, ISO 14001:2004, ISO 27001:2005

Prakash Relocations Worldwide

#16, 3rd Main, 8th Cross, 1st Stage, Indiranagar
Bangalore, Karnataka 560 038

Tel: 91-80-3240-2449/2528 5020/5199

Fax: 91-80-2529-5444

Website: www.prakashrelocations.com

Email: pkshrelocations@vsnl.net

M.D. Prakash, Managing Director

Services: Offering relocation services (homes, offices, residential, corporate), HHG-shifting, unpacking, loading & unloading

Warehouse: Alarm protection, heated, palletized

IRAN

Simorgh Pack Transportation Co., Ltd.

International Packers & Movers

54 Mousavi Street, Ferdowsi Square

PO Box 15815-1186

Tehran, Tehran 1581643631

Tel: 0098-21-88 30 41 45

Fax: 0098-21- 88 84 88 44

Website: www.simorghpack.com

Email: Info@simorghpack.com

Rouben Gharakhani, Chairman

Services: Complete origin & destination service, packing & crating, international insurance & freight forwarding, local & long-distance HHG moving, commercial & office moving, long- & short-term storage

Warehouse: Air conditioning, alarm protection, dock-level loading

Other Association Memberships: IAM, AMSA

MALAYSIA

Ambassador Worldwide Malaysia

Lot 17, Lorong Enggang 31 Off Jalan Enggang,
Taman Keramat AU

Kuala Lumpur, 54200

Tel: 603-4253-2000 / Fax: 603-4252-1000

Website: www.ambassador.com.my

Email: movers@streamyx.com

Jimi N. Dhillon, Managing Director

Services: International full moving services

Warehouse: Internationally approved detached warehouse; currently approved mover for Canadian High Commission & agencies

Other Association Memberships: IAM

PAKISTAN

Homepack Freight International

Suite # 1104, 11th Floor, Al-Rahim Tower, I.I.
Chundrigar Road

(opp: National Bank of Pakistan)

Karachi, 74000

Tel: 92-21-32411807-8 / Fax: 92-21-32412069

Website: www.homepack.pk

Email: hmpk@cyber.net.pk

A. Hashim, President & CEO

Services: International freight forwarder, customs clearance, packing services, break-bulk agent, door-to-door deliveries, packing & project-handling specialists for Pakistan & Afghanistan Cargoes

Other Association Memberships: FAIM – FIDI, BAR, IAM, PIFFA, ISO 9001:2000

TURKEY

SOYER International Moving Company

Cemil Topuzlu Caddesi, No: 62 Arzum Apt.

Kat: 1 / 8

Göztepe-ISTANBUL, 34728

Tel: 90 216 411 27 20 / Fax: 90 216 368 96 19

Website: www.soyer.com.tr

Email: soyer@soyer.com.tr

Ozcan Soyer, Vice President

Services: Full international HHG origin & destination moving services including storage & customs clearance

Warehouse: 2500 sq. m. warehouse in ISTANBUL, 3000 sq. m. customs-bonded warehouse in ADANA & 1800 sq. m. warehouse in IZMIR with different type trucks, vans, forklifts & equipment

Other Association Memberships: IAM, AMSA, FIATA, EUROMOVERS

International Movers/Entreprises internationales de déménagement

UNITED ARAB EMIRATES

Pack N Move (LLC) ★

Ras Al Khor, Industrial Area 2, Warehouse No. 7
PO Box 62097

Dubai

Tel: 9714-3331860 / Fax: 9714-3331864

Toll-free: 1-800-766

Website: www.packnmovedubai.com

Email: info@packnmovedubai.com

Nadeem Rehmani, Manager – International
Removals

Services: *Worldwide removals, warehouse services, local moves, freight forwarding, e-clearance, export packing, shipping & cargo*

Warehouse: *Controlled by Dubai Police, Civil Defense Authority alarm system & security camera, air conditioning available*

Other Association Memberships: *IAM, FIATA, NAFAL*

Relogulf LLC ★

Warehouse 10, Dubai Investment Park

Dubai

Tel: 9714-886-8148 / Fax: 971-4-886-8149

Toll-free: Toll-free fax:

Website: www.relogulf.com

Email: phil.davis@relogulf.com

Phil Davis, Managing Director

Services: *HHG moving & storage: international, local, packing, crating, handyman services, professional relocation services within the UAE, inbounds, complete door-to-door service*

Warehouse: *Climate-controlled, 24-hour on-site security*

Other Association Memberships: *IAM*

★ *New member/Nouveau membre*

UNITED KINGDOM

Burke Bros. Moving Group

Burke Bros Trading Estate, Fox's Lane
Wolverhampton, West Midlands WV1 1PA
Tel: 44 1902 714555 / Fax: 44 1902 427837

Website: www.burkebros.co.uk

Email: imports@burkebros.co.uk

Gary Burke, Managing Director

Services: *Home & office moving; overseas international exports & imports*

Warehouse: *3-acre freehold; 50,000 sq. ft.; containerised; Customs-bonded; alarmed & on-site security; 3,000 sq. ft. 2-floor offices*

Other Association Memberships: *FIDI, BAR, IAM, PAIMA*

Devereux Developments Ltd.

Daimler Drive, Cowpen Lane Industrial Estates
Billingham, Cleveland TS23 4JD

Tel: 44-1642-565182 / Fax: 44-1642-566664

Website: www.kwdevereux.co.uk

Mike Devereux, Director

Services: *International moving & storage services*

Warehouse: *20,000-sq.-ft. storage in fire-safe steel 250-cubic-ft. storage containers*

Other Association Memberships: *BAR, PMA, AMSA*

ReloUK ★

4 Hawthorn Road

Eastbourne, East Sussex BN23 6QA

Tel: 0044 843 2894350

Website: www.relo.uk

Email: paul.hunter@relo.uk

Paul Hunter, Managing Director

Services: *HHG moving & storage: international, local, packing, crating, handyman services, professional relocation services within the UK, inbounds, complete door-to-door service*

Other Association Memberships: *IAM*

UK and Continental Move Group Ltd.

Unit 6, Valley Farm Business Pk, Reeds Lane

Sayers Common, West Sussex BN6 9JQ

Tel: 0044 845 257 0946

Fax: 0044 0845 257 0824

Website: www.continentalmovegroup.com

Email: info@continentalmovegroup.com

Nick Rose, Director

Services: *The company offers local & long-distance moving services; excess baggage; shipping; air freight. We have an extensive range of removal vehicles capable of coping with any size shipments*

Warehouse: *Fully alarmed, heated, containerised storage; 15,000 sq. ft. of secure storage facilities*

Other Association Memberships: *AMSA*

USA

Arpin Van Lines, Inc.

5308 SW 24th Place

Cape Coral, FL 33914

Tel: 800-561-3320 / Fax: 239-549-8797

Toll-free: 1-800-561-3320

Website: www.arpin.com

Email: tstephens@arpin.com

Tom Stephens, Vice President

Services: *Cross-border moves (to/from US & Canada), long-distance moves (within Canada & US), overseas, logistics, brokerage & third-party services. Office in Whitby, ON (1-866-481-0664 or 905-428-7080)*

Warehouse: *Steel & concrete, palletized, sprinklered, burglar alarm, heated, dock-level & drive-in loading*

Gateways International, Inc.

2030 First Avenue, Suite 200

Seattle, WA 98121

Tel: 206-728-5990 / Fax: 206-728-7579

Toll-free: 1-800-257-5256 x 2900

Website: www.gatewaysinternational.com

Email: rickc@the-movers.com

Richard Curry, President

Services: *International & domestic forwarding of household goods*

Other Association Memberships: *NCMA*

Suppliers/Fournisseurs

AllCargo Express Inc.

200 – 2251 No.5 Road
Richmond, BC V6X 2S8
Tel: 604-606-0633 / Fax: 604-232-4544
Website: www.allcargoeexpress.com
Email: alberto@allcargoeexpress.com
Alberto J. Ferreira, International Relocation Consultant

Services: Freight forwarding & International relocation, packing & crating

Areas Served: Canada

Alliance Relocation Services, Inc.

110 Limestone Plaza
Fayetteville, NY 13066
Tel: 315-663-0067 / Fax: 1-877-242-0456
Toll-free: 1-877-242-0455 x 222
Toll-free fax: 1-877-242-0456
Website: www.alliancerelocation.com
Email: jim.walsh@alliancerelocation.com
Jim Walsh, CEO

Services: Alliance provides nationwide, on-site crating & third-party services, including the disassembly/packing & unpacking/setup of appliances, billiard tables, clocks, furniture, fitness equipment, electronics & playground equipment, & a maid service

Areas Served: North America

Blue Bins Unlimited

6665 Tomken Road, Unit 9-10
Mississauga, ON L5T 2C4
Tel: 905-507-8557 / Fax: 905-670-7808
Toll-free: 1-888-502-BINS(2467)
Website: www.bluebins.com
Email: maria@bluebins.com
Joe Lopes, President

Services: Specializes in the rental of reusable plastic containers, ideal for all types of moves – residential, industrial or commercial; moving equipment & the new plastic dollie

The Box Spot

542 Mount Pleasant Road
Toronto, ON M4S 2M7
Tel: 416-922-9595 / Fax: 416-489-4548
Website: www.boxspot.com
Email: orders@boxspot.com
Jacqueline Cowan, President

Services: Providing quality packing materials, boxes & moving supplies at discounted pricing. Two accessible locations:
Central: 542 Mt. Pleasant Road (North of Davisville)

West: 2877 Bloor Street West (At Prince Edward, just east of Royal York)

Both locations with free parking & free delivery; also offering full/partial packing services, bin & dollie rentals, as well as professional moving services; fully licensed & insured. 30 years of expertise provide professional products & services at reasonable pricing

Areas Served: Toronto Central, East & West, Etobicoke, all GTA

Other Association Memberships: BBB (30years), CFIB (30 years)

The CG&B Group Inc.

120 South Town Centre Blvd.
Markham, ON L6G 1C3
Tel: 905-948-2667 / Fax: 905-948-2718
Toll-free: 1-800-267-6670
Website: www.cgbgroup.com
Email: don.fish@cgbgroup.com
Donald E. Fish, Vice President

Services: The CG&B Group Inc. is a full service Insurance Brokerage offering all lines of property and casualty insurance, as well as life insurance, group insurance, health insurance & accident & sickness insurance, with offices located in Markham & Mississauga, Ontario

Areas Served: Greater Toronto Area (GTA), Ontario, Canada

Other Association Memberships: OTA

Chris Steer Insurance Brokers Ltd.

8 King Street East, Suite 202
Toronto, ON M5C 1B5
Tel: 416-366-1141 / Fax: 416-366-4656
Toll-free: 1-866-278-7535
Website: www.chrissteer.com
Email: susan@chrissteer.com
Chris Steer, President

Services: Insurance brokers & consultants

Areas Served: All of Canada

Dale & Morrow Insurance Limited

6 George Street South
Brampton, ON L6Y 1P3
Tel: 905-451-1933 / Fax: 905-451-4411
Toll-free: 1-877-229-7272
Website: www.daleandmorrow.com
Email: insurance@daleandmorrow.com
Glenn Meyer, VP Business Development

Services: One-stop choice for all insurance needs; specializes in providing movers & related industries with their commercial insurance, employee health & dental plans & individual disability, critical illness & life insurance for owners & employees

Areas Served: Ontario

Dollies & Boxes Unlimited

40 Continental Place
Scarborough, ON M1R 2T4
Tel: 416-293-6293 / Fax: 416-293-7545
Toll-free: 1-888-398-9888
Website: www.dollies-boxes.com
Email: louise@dollies-boxes.com
Louise Cameron, Managing Director

Services: Sales of moving equipment (dollies, computer carts, utility boxes, panel carts, walkboards, plastic boxes, & many more items), sale of cardboard boxes & moving supplies (bubble, paper, packaged mattress bags, stretch wrap & accessory items)

Areas Served: Canada & US

Furniture Medic

5462 Timberlea Boulevard
Mississauga, ON L4W 2T7
Tel: 905-670-0000 x 450 / Fax: 905-624-6378
Toll-free: 1-800-263-5928 x 450
Toll-free fax: 905-624-6378
Website: www.furnituremedic.com
Email: smcgowen@smclean.com
Susan McGowen, Business Leader
Services: Furniture Medic repairs and restores all furniture: furniture repair; inspection reports; mattress cleaning

G M Packaging Ltd. ★

5450 Maingate Drive
Mississauga, ON L4W 1R8
Tel: 905-206-0550 x 26 / Fax: 905-206-9917
Toll free: 1-800-388-0834
Toll free fax: 1-866-206-9917
Website: www.gmpackaging.com
Email: sales@gmpackaging.com
Glen McBurnie, President

Services: Packaging, self-storage & moving supplies. "OPEN 7 days a week." Boxes, newsprint, dollies, mattress bags, stretch wrap, tape, bubble wrap, moving blankets, labels & more

Areas Served: Ontario to Newfoundland

Great Little Box Company

11300 Twigg Place, Mitchell Island
Richmond, BC V6V 3C1
Tel: 604-301-3700 / Fax: 604-301-3745
Toll-free: 1-800-661-3377
Website: www.greatlittlebox.com
Email: info@greatlittlebox.com
Vince Pearce, Moving Industry Consultant

Services: Everything you need to pack & ship! Complete line of moving boxes, equipment & supplies including stretch wrap, newsprint, bubble packs, tape & tape dispensers, labels, mattress bags, furniture covers, blankets, locks, ladders, dollies, carts, hand trucks, pallet jacks, cargo straps, ramps, dock boards, mini storage packs & more! Accounts & Cash & Carry Available!

Areas Served: British Columbia & Washington State

HKMB HUB International

595 Bay Street, Suite 900
Toronto, ON M5G 2E3
Tel: 416-597-0008 / Fax: 416-597-2432
Website: www.hkmb.com

Email: michael.gilles@hubinternational.com
Michael Gilles, Senior Vice President & Partner
Services: As Canada's largest insurance broker, HUB International can provide service across the country with comprehensive tailored coverage designed specifically for the moving industry. Our in-house claims team have the expertise to manage & resolve claims to the satisfaction of both you & your customer

Areas Served: Offices across Canada

Suppliers/Fournisseurs

K.I.D. Trailer & Equipment

1090 South Service Road East, Unit A
Oakville, ON L6J 2X8
Tel: 905-842-2942 / Fax: 905-338-5600
Toll-free: 1-800-265-6291
Website: www.kidtrailer.ca
Email: info@kidtrailer.ca

Mike Dwhytye, General Manager

Services: Trailer sales, featuring Kentucky custom-built moving vans, Fontaine platforms & dry vans; FUSO medium-duty truck sales; heavy-duty parts & service for all trailers & trucks

Areas Served: Ontario & all of Canada

Other Association Memberships: OTA

Kentucky Trailer

7201 Logistics Drive
Louisville, KY 40258
Tel: 502-322-1304 / Fax: 502-635-1314
Toll-free: 1-888-598-7245 x 670
Website: www.kytrailer.com

Email: JLambroza@kytrailer.com

Jake Lambroza, Vice President – Moving & Storage

Services: The name Kentucky Trailer is synonymous with customization. With over 70 years in the industry, we have manufactured the finest quality moving vans, each one built to meet your unique business needs. Kentucky has now expanded our quality line & has introduced a Truck Body-new for 2009. See us for: moving vans, Mover Plus vans, city vans, truck bodies & special built custom vans to your specifications. Kentucky Trailers – custom trailers, custom truck bodies & customer driven

Areas Served: US – Louisville, KY; Walled Lake, MI (KY Trailer Technologies); Painesville, OH (KY High Tech Performance Trailers)

Other Association Memberships: AMSA – CMSA

Kerr Global Communications

61 Raddall Avenue, Unit J-K
Dartmouth, NS B3B 1T4
Tel: 902-446-3930 / Fax: 902-446-3934

Website: www.kerrglobal.com
Email: smckenna@kerrglobal.com

Mike Herenberg, General Manager

Services: Fleet tracking solutions & consulting through a dedicated team of hardware & software technicians as well as a technical support department

L. Hansen's Forwarding

30 Dynamic Drive
Scarborough, ON M1V 2W2
Tel: 416-293-9135 / Fax: 416-293-1604
Toll-free: 1-888-420-8888

Website: www.lhf.com

Email: mgallagher@lhf.com

Mark Gallagher, National Sales Manager

Services: Vehicle-relocation specialist, utilizing CP Rail & its trucking fleet for local, provincial, cross-Canada & cross-border assistance; up-to-date tracking, door-to-door service, full line of communication; long- & short-term indoor vehicle storage

Areas Served: Canada, the US

Livingston Freight – Searail – Vehicle Transportation Division

420 E. Audley Blvd.
Delta, BC V3M 5S4
Tel: 604-521-1016 / Fax: 604-522-1504

Toll-free: 1-800-361-3097

Website: www.searail.ca

Email: dsantini@livingstonintl.com

Domenic Santini, President

Services: Rail & truck transportation in Canada, the US & Europe; uses CNR railcars that are totally enclosed; door-to-door service in most locations

Areas Served: Canada, the US & Europe

Branch:

551 Creditstone Road
PO Box 79002
Concord, ON L4K 1Y7
Tel: 905-660-0412
Fax: 905-660-6651

The Mover's Choice

6182 Kestral Road
Mississauga, ON L5T 1Z2
Tel: 905-670-2778

Website: www.themoverschoice.com

Email: orderdesk@themoverschoice.com

Tim Rowley, President

Services: Largest selection of moving equipment & plastic bin rentals in Canada. Guaranteed lowest prices. Bins, dollies, term/file carts, open bins, ramps, lifts, blankets, appliance trucks, safe movers, stair climbers

Areas Served: Calgary, Mississauga, Toronto, Scarborough & all of Southern Ontario

Branches:

4500 Sheppard Avenue E.
Unit 28, Toronto, ON M1S 3R6
Tel: 905 670 2778

4911 – 77th Avenue SE
Calgary, AB T2C 2X4
Tel: 403 532 9112

Mover's Equipment & Supplies Ltd.

6176 Atlantic Drive
Mississauga, ON L5T 1W2
Tel: 905-670-4488 / Fax: 905-670-2748
Toll-free: 1-800-668-3773

Toll-free fax: 1-866-670-2748

Website: www.movers3.com

Email: john@movers3.com

John Ward, President

Services: Movers' equipment: boxes, pads, straps, ramps, handtrucks, tape, stretch film, dollies, screen carts, decking beams, complete van & warehouse equipment, all packaging supplies

Areas Served: All of North America

Other Association Memberships: AMSA, IAM, GSA approved

Ogilvy & Ogilvy Insurance Brokers

55 York Street, Suite 200

Toronto, ON M5J 1R7

Tel: 416-777-2722 / Fax: 416-777-2716

Toll-free: 1-877-364-4589

Website: www.ogilvy.ca

Email: dogilvy@ogilvy.ca

David Ogilvy, Vice President

Services: Insurance brokers specializing in the moving industry for over 20 years; licensed in all provinces; bilingual service available

Areas Served: Nationwide

PODS Canada

317 Rutherford Road South, Unit A

Brampton, ON L6W 3R5

Tel: 905-760-7652 / Fax: 905-760-0938

Toll-free: 1-800-776-7637

Website: www.pods.com

Email: brooke.marvin@gmail.com

Brooke Marvin, Managing Partner

Services: Local & long-distance portable moving & storage across North America, commercial & residential storage. Franchises available throughout Canada

Areas Served: Greater Toronto Area (GTA),

Ottawa, Cambridge/Kitchener/Waterloo,

Winnipeg, Calgary, Edmonton, Vancouver

Other Association Memberships: AMSA, CSSA (Canadian Self Storage Association)

R.M. Moving Supplies Plus Ltd.

5239 – 86 Street NW

Edmonton, AB T6E 6T1

Tel: 780-469-9198 / Fax: 780-469-9173

Toll-free: 1-866-469-9198

Website: www.rmmoving.ca

Email: rmmoving@telus.net

Randy St. Laurent, Co-owner

Services: Suppliers to the moving industry with a complete line of moving & shipping items in stock, all in one location: corrugated boxes, tape, poly products, cargo control, bulk packaging equipment, furniture pads, newsprint, dollies, ramps, piano skids

★ New member/Nouveau membre

Suppliers/Fournisseurs

Snowbirds Auto Connection Ltd.

185A Oakdale Road
Toronto (North York), ON M3N 1W4
Tel: 416-638-0001 / Fax: 416-638-9986
Toll-free: 1-888-236-7686
Website: www.snowbirdsautoconnection.com
Email: jkelly@snowbirdsautoconnection.com
John Kelly, Operations/Business Development
Services: Snowbird specialists; year round service from Toronto, ON to South Florida; vehicle import/export; open & enclosed car carriers; oversize vehicles; motorcycle transport; container/flatbed; rail; ocean RO/RO; storage; terminal; local auto delivery
Areas Served: Toronto, ON to South Florida; coast-to-coast in Canada; 48 continental US states; international

Branches:

Florida Office: 1-888-236-7686

Southern Auto Transport Services, Inc.

411 43rd Street East
Palmetto, FL 34221
Tel: 941-722-3326 x 104 / Fax: 941-729-5087
Website: www.southernautotransport.com
Email: allenm@southernautotransport.com
Allen J. Morrell, Vice President
Services: Auto transportation to & from Canada & the US, door-to-door service
Areas Served: Canada & the US
Branch:
36 Norbett
Aurora, ON
Tel: 905-953-0399
Fax: 905-853-3108

TWO MEN AND A TRUCK® Canada

245 Yorkland Blvd., Suite 100
Toronto, ON M2J 4W9
Tel: 416-204-0070 / Fax: 416-490-1456
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: john.prittie@twomenandatruck.ca
John Prittie, President
Services: TWO MEN AND A TRUCK Canada, Master Franchisee for TWO MEN AND A TRUCK International, Inc.; the world's largest local moving franchise specializing in both home & business moving; franchisees offer a full range of moving- & packing-related services, including the sale of boxes & packing supplies; franchises are available in all metropolitan markets across Canada

Areas Served: Canada

Other Association Memberships: Canadian Franchise Association

UNIRISC

9040 Leslie Street, Suite 215
Richmond Hill, ON L4B 3M4
Tel: 905-764-7272 / Fax: 905-764-7273
Toll-free: 1-800-461-5048
Website: www.unirisc.ca
Email: gcarlson@unirisc.com
Gil Carlson, President
Services: Transit insurance & claims management, home warranty, vacant property insurance, healthcare coverage for 'inpatients'
Areas Served: Worldwide

Vibac Canada Inc.

12250, Boul. Industriel
Montreal, QC H1B 5M5
Tel: 514-640-0250 / Fax: 514-640-6702
Toll-free: 1-800-557-0192
Website: www.vibacgroup.com
Email: sales@vibac.com
Rino Petrella, Executive VP
Services: Tape manufacturer, Sealast™ brand, Vibac® brand, high adhesion tapes, security printed tapes, & VBC® tape, an ecological, silent unwinding, tear-by-hand upgrade for conventional PVC

Areas Served: Canada, US, Mexico, Central and South America

Other Association Memberships: AMSA

Victory Packaging

6176 Atlantic Drive
Mississauga, ON L5T 1W2
Tel: 416-989-9073 / Fax: 905-670-9519
Toll-free: 1-800-422-1214
Website: www.victorypackaging.com
Email: sstockill@victorypackaging.com
Steve Stockill, Sales
Services: All types of packaging material & van equipment for the moving & storage industry: boxes, tape, newsprint, bubblewrap, paper pads, stretch film, van pads, cargo straps, dollies, ramps
Areas Served: Eastern Ontario, Quebec & Maritimes

Branches:

6176 Atlantic Drive
Mississauga, ON
Tel: 905-670-9520
Fax: 905-670-9519

#105, 6303 – 30th Street S.E.
Calgary, AB
Tel: 403-279-6296
Fax: 403-279-8547

73 Paquin Road
Winnipeg, MB
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Email: john.rausch@alliedcanada.com
John Rausch, Vice President Canada

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Robert J. Clark, President & Chief Operating Officer

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Toll-free: 1-800-665-0055
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Email: ldarr@moving.org
Linda Bauer Darr, President and CEO

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Email: commercial@bar.co.uk
Stephen Vickers, Director General

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Email: sweitekamp@thecmsa.org
Steve Weitekamp, President

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