

Fall/Automne 2012

THE CANADIAN MOVER

The Bi-Annual Magazine and Directory of the Canadian Association of Movers/
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The CAM website, www.mover.net,
has the latest Association information,
up-to-date listings of movers, suppliers,
international movers and van lines,
as well as articles from past issues
of *The Canadian Mover*.

Le site de l'ACD, www.mover.net
fournit les dernières nouvelles de
l'Association et une liste à jour des
déménageurs, fournisseurs, déménageurs
internationaux et entreprises de transport
par fourgon automobile. On y trouve aussi
des articles des numéros précédents de
la revue *Le déménageur canadien*.

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THE CANADIAN MOVER LE DÉMÉNAGEUR CANADIEN

The Bi-Annual Magazine and Directory of the Canadian Association of Movers/
Revue semestrielle et annuaire de l'Association canadienne des déménageurs

Fall 2012 / Automne 2012

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Chairman's Message/Message du président du conseil

WHEN I assumed the position of chairman for CAM last November, I set certain objectives for myself and the association during my two-year appointment. I will be half way through my assignment when we meet at our annual conference in November, and I cannot help but remark how rewarding the experience has been so far.

I've had the pleasure of working with so many moving professionals on CAM's board and working committees who have demonstrated insight and a true determination to improve the image of our industry and the calibre of the movers in it.

CAM has dedicated most of this year to getting its message into the marketplace. We've built linkages with Canadian realtor associations, improved the functionality of our website, issued media releases on moving and revamped our consumer flyer – all in order to promote consumer awareness of how to use CAM as a resource to avoid the pitfalls of hiring the rogue doing business as a moving company.

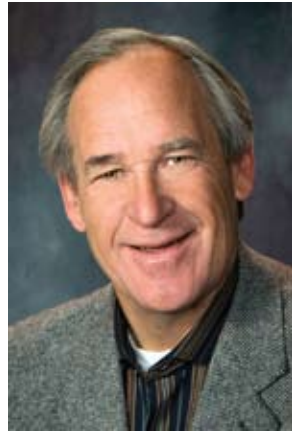
CAM's national and international profile is also being enhanced. We're taking on challenges that we've not attempted before. Our representation to Canadian government agencies and our outreach to other moving associations around the world are putting CAM squarely on the stage as the face of Canada's moving industry.

On the home front, we've been busy with several important housekeeping initiatives that focus on improving the benefit of CAM membership. We've been revamping the association's bylaws to ensure we are compliant with new regulations for not-for-profit organizations. These, of course, will have to be approved by the membership. We're also embracing a few programs offered by other associations to their members that have relevance to us – like the Canadian Federation of Independent Business *Privilege Program* and *Move for Hunger*. You'll be hearing more about these.

Among the association's goals, you'll find that CAM seeks to promote professionalism and competency in our industry. One of the ways we do this is to provide opportunities for movers to learn new techniques, develop their operations and share ideas through conferences.

CAM's biggest event – our annual conference – is scheduled for November 4 to 6, 2012 in Toronto. The theme this year – *Networking – If You're Not Networking... You're Not Working* – is in keeping with our objectives for 2012 of communicating with consumers and our industry partners. This is a unique opportunity for mov-

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LORSQUE j'ai accepté le poste de président du conseil en novembre dernier, j'ai établi certains objectifs pour moi et pour l'association au cours de mon mandat de deux ans. Je serai déjà à mi-chemin de mon mandat lorsque nous nous rencontrerons à notre conférence annuelle en novembre, et je ne peux m'empêcher de souligner que cette expérience a été fort gratifiante jusqu'ici.

J'ai eu le plaisir de travailler avec beaucoup de professionnels du déménagement sur le conseil d'administration de l'ACD et sur les comités de travail qui ont tous

démontré une vision et une réelle détermination pour améliorer l'image de notre industrie et le calibre de ses déménageurs.

L'ACD a dédié une grande part de l'année à la communication commerciale de son message. Nous avons établi des liens avec des associations canadiennes de courtiers immobiliers, amélioré le fonctionnement de notre site Web, distribué aux médias des communiqués de presse sur le déménagement et remodelé notre brochure pour les consommateurs – tout ça afin de sensibiliser et d'inciter le consommateur à utiliser l'ACD comme ressource dans le but d'éviter les pièges face à l'embauche d'escrocs faisant affaires comme compagnie de déménagement.

Le profil national et international de l'ACD a aussi été amélioré. Nous relevons des défis que nous n'avons jamais affrontés. Notre représentation auprès des agences gouvernementales canadiennes et notre liaison avec les autres associations de déménagement dans le monde contribuent à mettre l'ACD à l'avant-scène, à titre d'interlocuteur de l'industrie du déménagement au Canada.

Au Canada même, nous avons été monopolisés par plusieurs importantes initiatives de bonnes pratiques qui permettent d'améliorer les bénéfices des membres de l'ACD. Nous avons amélioré les règlements de l'association afin de s'assurer de la conformité avec les nouvelles réglementations pour les organismes à but non lucratif. Ceux-ci, bien sûr, devront être approuvés par les membres. Nous considérons également quelques programmes offerts par d'autres associations à leurs membres qui nous semblent pertinents – comme le *Programme Privilège* de la Fédération canadienne de l'entreprise indépendante et « *Move for Hunger* ». Vous en entendrez parler sous peu.

Dans le cadre des objectifs de l'association, vous noterez que l'ACD cherche à promouvoir le professionnalisme et la compétence de notre industrie. Une des approches utilisées est de fournir aux déménageurs des

suite à la page 21

President's Message/Message du président

THROUGH the past year, most of CAM's activities have been related to market communications and the development of a business conference for members.

The message that CAM has been conveying to consumers is that it's important to find a reputable mover, and the consequences of not doing so can be very expensive. This message continues to be communicated in our press releases and flyers, and on our website.

CAM's message about communicating with your marketplace is integrated into the program of CAM's 2012 Annual Conference. Our conference is titled: *Networking – If You're Not Networking, You're Not Working!* This issue of *The Canadian Mover* introduces you to our keynote speaker who will be presenting at the conference. Read his article and you'll want to hear more of what he has to say at the conference!

The conference's content is directed at the managers and owners of moving companies. It's all about surviving and thriving in today's economic environment. It talks about sales techniques, marketing communications, the economy, diversification and the challenges that small businesses face.

The conference will feature several of CAM's supplier members and association partners in its tradeshow. This is your opportunity to establish new business relationships with your suppliers and strengthen old ones.

Your feedback on the 2011 conference was invaluable, so you'll see some of the changes this year. In keeping with the conference theme, we have allowed more time for networking. We are offering an opportunity to register early and save on the already-reduced registration fee. Register by September 17 and save 10 percent on your cost!

While delivering a conference at which our members can share ideas and enjoy a positive learning experience is an annual activity for CAM, the ongoing challenge for us is to build our membership. All of our working committees, each in its own way, have been working on recruiting new members for CAM. You know the companies that provide moving services in your area – the ones that deliver professional services and ones that are con artists with criminal business practices. You can help to build your association by letting us know who you think would be a good fit for CAM. We'll do the rest.

The stronger CAM becomes as an association, the more it can do to provide members with value and utility.

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CETTE ANNÉE, la majorité des activités de l'ACD furent liées aux communications commerciales et au développement d'une conférence et de rencontres d'affaires à l'intention de ses membres.

Le message véhiculé par l'ACD auprès des consommateurs insiste sur l'importance de trouver un déménageur de bonne réputation et sur les conséquences pouvant s'avérer très coûteuses lorsqu'on ne le fait pas. Ce message est toujours véhiculé dans nos communiqués de presse ainsi que dans nos brochures et sur notre site Web.

Le message de l'ACD dans ses communications commerciales est intégré dans le programme de la Conférence annuelle 2012 de l'ACD. Le thème de notre conférence est: *Le réseautage – Pas de réseautage... pas de travail!* Cette édition du *Déménageur Canadien* vous présente notre conférencier qui participera à la conférence. Lisez son article et vous voudrez en savoir plus relativement à ce qu'il aura à dire lors de la conférence!

Le contenu de la conférence s'adresse aux directeurs et aux propriétaires des compagnies de déménagement. Il y est question des façons de survivre et de prospérer dans l'environnement économique d'aujourd'hui. On y parlera de techniques de vente, de communications marketing, d'économie, de diversification et des défis auxquels fait face la petite et moyenne entreprise.

La conférence réunira plusieurs membres fournisseurs et associations partenaires de l'ACD dans le cadre de sa foire commerciale. C'est une opportunité pour vous d'établir de nouvelles relations d'affaires avec vos fournisseurs et de solidifier celles existantes.

Vos commentaires sur la conférence 2011 nous ont été fort précieux et vous constaterez donc des changements apportés dès cette année. En référence avec le thème de la conférence, nous avons octroyé plus de temps pour favoriser le réseautage. Nous offrons la possibilité de vous inscrire plus tôt et d'épargner sur les frais d'inscription déjà réduits. Inscrivez-vous avant le 17 septembre et épargnez 10 % sur votre coût!

Bien que la présentation d'une conférence au cours de laquelle nos membres pourront partager des idées et bénéficier d'une expérience d'apprentissage positive soit une activité annuelle pour l'ACD, le défi constant pour nous est de recruter de nouveaux membres. Tous nos comités de travail, chacun à sa façon, ont travaillé au recrutement de nouveaux membres pour l'ACD. Vous connaissez les compagnies qui fournissent des services de déménagement dans votre région – celles qui offrent des services professionnels et celles qui sont des escrocs

suite à la page 11

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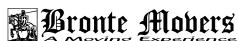
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OVERSEAS

Premiere Van Lines: Art of Moving Revealed by Going “Undercover”

By Kim Biggar

Flynn is hopeful that people who watch the Premiere episode of UCB will grasp the importance of working with reputable movers over the fly-by-night companies that operate without bricks-and-mortar facilities or insurance.

BY NOW, the staff at Premiere Van Lines knows that the company will be featured on *Undercover Boss Canada*, the TV show that puts executives from Canadian companies to work, in disguise, with their employees. Between April and mid-August, though, Kirsten Flynn, Premiere’s Vice President – the “boss” – and just a handful of others were in on the secret.

One of those in the know was John Levi, president of the Canadian Association of Movers (CAM). After Premiere had been approached by *Undercover Boss Canada* (UCB) to participate in the show, Flynn needed to figure out a cover story to explain her presence, with a camera crew, in the company’s branch offices. Flynn, a member of CAM’s board of directors – and enthusiastic supporter of CAM’s work – came up with a plan that pulled CAM into the story: Premiere would be the subject of a CAM-orchestrated Canadians at Work Productions documentary that would, as Premiere’s letter to branch owners described, contrast “professional, established moving companies [with] Internet-based, fly-by-night movers.” The result would, Flynn hoped, not only raise the national profile of Premiere; it would also demonstrate the value of CAM’s efforts and the risks for consumers in hiring movers based just on low price estimates.



Kirsten Flynn in her normal attire.



Kirsten in disguise on Undercover Boss Canada.

Flynn's undercover role was as a housewife re-entering the labour force, hired by the documentary makers to learn about the moving and storage industry. As such, she was in an ideal position to ask questions about operations at the locations she visited, and to try her hand at various tasks. To both look the part and disguise her, Flynn underwent a transformation: Her blonde hair was cut and dyed black, her face was covered in heavy makeup, and she was given what she calls a "wardrobe from the '80s," to reflect her character's recent past as a stay-at-home mother without business attire.

Although, Flynn says, she looked nothing like her normal self, she worried that anyone who knew her and heard her voice would see through the disguise. For that reason, she stayed away from the office staff and dealt only with members of branch moving crews, people who would be unlikely to recognize her.

For the 43-minute episode, the production crew shot about 300 hours of footage, following Flynn as she talked and worked with movers and packers. Although she's not new to the hands-on work of moving, she is out of practice, and found it tough going in the heat, particularly on the trucks, where, she guesses, the temperature at the top of a ladder reached about 52°C on one day of filming. (If UCB is successful in portraying the hard work done by the Premiere movers and packers in such heat, the show should give viewers a better appreciation of the value of their work.)

■ What the Company Gained from Participating in UCB

Flynn learned a few new tricks of the trade during the filming. For example, working with one driver, she listened as he told her how he affixes felt pads to the feet of furniture where he sees that they are needed. The pads, purchased at a dollar store, would help the company avoid scratching floors during the move, and are an inexpensive investment. Back at head office after the filming, Flynn ensured that such pads were added to all drivers' basic tool kits. Listening to the concerns and ideas of other employees, Flynn gained insight into other areas where improvements might be made.

As the UCB Canada website notes, one of the frequent outcomes of the show is recognition by the "boss" of the company's "unsung heroes." At the end of the UCB episode, several employees with whom Flynn worked while undercover will receive extra-special rewards from the company that address their personal circumstances. While Premiere has an existing awards program, through which employees are recognized for good moves on a quarterly basis, it is now considering other ways to reward workers in the future.

Training is another area in which Premiere plans to increase investment following the experience with UCB. To do so, it will both make use of CAM's education resources and develop others that will be available to employees through the company website.

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■ Messages for UCB Viewers

Flynn is hopeful that people who watch the Premiere episode of UCB will grasp the importance of working with reputable movers over the fly-by-night companies that operate without bricks-and-mortar facilities or insurance. Such companies provide estimates without ever visiting consumers' homes. Their estimates are unreasonably low, and don't include add-ons for which costs are presented post-move. Because they operate as they do, they are not accountable after moves are completed. It is companies like these that frequently put the moving industry on Better Business Bureau lists of top industries for complaints. And yet, people continue to engage these movers.

Flynn compares choosing a mover based just on price to buying a \$200 car off someone's lawn. It's a great price, she says, but what are you going to get for it? Anyone selecting a moving company without appreciating the value – and cost – of insurance and other overheads and of professional service could have an unpleasant and expensive move to contend with.

■ The Art of Moving™

Premiere Van Lines was incorporated in 2005. It is an agent for Atlas Van Lines Canada with 19 branches from coast to coast across the country. The company provides services in household and commercial moving, international moving, warehousing and storage, file retention,

office installations, and home deliveries of furniture and appliances. In May this year, it established a partnership with Welcome Wagon, through which it connects people moving to a new community with Welcome Wagon and, through it, to information on public and community services, hospitals, local merchants and so on.

Addressing what Flynn cites as the biggest challenge for reputable movers – i.e., rogue movers – the company bolsters its own image as a professional, reliable service provider through its promotion of the five-step Art of Moving system, designed to help customers experience “a masterpiece move.” The five steps, related to planning, packing, moving, moving in and moving antiques, spell out the company's best practices. These standards are part of the reason that Premiere was chosen by UCB to represent the good guys in the Canadian moving industry.

Flynn says she wouldn't want to be anywhere else. “There's huge heart in this company,” she remarks. We'll all get a chance to see that when the show airs later this year. Here's hoping that it sparks interest, and gets people talking about the good – and bad – players in this industry.

More information about Premiere Van Lines can be found at www.premierevanlines.com. Watch for news from CAM about the Undercover Boss Canada episode focused on Premiere, expected to air during the fall.



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PRESIDENT from page 7

So let's get together in Toronto in November. Bring your ideas, your questions and your friends, and you'll leave with valuable takeaways that you can apply to your business when you get home.

John Levi, President

Premiere Van Lines: L'art du déménagement révélé grâce à « l'infiltration »

Par Kim Biggar

Mme Flynn souhaite que les personnes qui visionneront l'épisode d'UCB saisissent l'importance de travailler avec des déménageurs reconnus comparativement à des compagnies irresponsables opérant sans installations formelles ou sans assurance.

MAINTENANT, le personnel de Premiere Van Lines sait que la compagnie sera en vedette à l'émission de télévision « Undercover Boss Canada » qui demande à des cadres de compagnies canadiennes de travailler, sous l'anonymat, avec leurs employés. D'avril au milieu du mois d'août, seuls Kirsten Flynn, vice-présidente de Premiere – « la patronne » – et quelques autres personnes étaient dans le secret.

Une de ces personnes était John Levi, président de l'Association Canadienne des Déménageurs (ACD). Après que la compagnie Premiere eut été approchée par « Undercover Boss Canada » (UCB) pour participer à l'émission, Mme Flynn devait élaborer un scénario afin d'expliquer sa présence, avec une équipe de tournage, dans les succursales de la compagnie. Mme Flynn, membre du conseil d'administration de l'ACD – et partisane enthousiaste du travail de l'ACD – a mis en place un plan incorporant l'ACD: « Premiere » ferait l'objet d'un documentaire de « Canadians at Work Productions » orchestré par l'ACD qui, selon la lettre de Premiere destinée aux propriétaires de succursales visés, démontrerait le contraste « entre des compagnies de déménagement établies et des déménageurs irresponsables opérant sur l'Internet ». Mme Flynn espérait que le résultat permettrait, non seulement de rehausser l'image



Kirsten Flynn en tenue normale.



Kirsten déguisée pour Undercover Boss Canada.

nationale de la compagnie Premiere, mais également de démontrer la valeur des efforts de l'ACD ainsi que les risques pour les consommateurs d'embaucher des déménageurs en se basant seulement sur les soumissions à bas prix.

Le rôle d'infiltration de Mme Flynn était celui d'une femme au foyer réintégrant le marché du travail et embauchée par les concepteurs du documentaire dans le but d'en apprendre davantage sur l'industrie du déménagement et de l'entreposage. À ce titre, elle était dans une position idéale pour poser des questions relatives aux opérations dans les endroits qu'elle visitait et de participer à diverses tâches. Afin de bien jouer son rôle et se déguiser, Mme Flynn s'est transformée: ses cheveux blonds ont été coupés et teints en noir, son visage était couvert de maquillage et, elle avait ce qu'elle appelait « une garde-robe des années 80 » afin de bien refléter le passé récent de son personnage qui était celui d'une mère au foyer sans costumes d'affaires.

En dépit du fait, selon Mme Flynn, qu'elle ne se ressemblait pas du tout, elle s'inquiétait que des personnes la connaissant bien et qui entendraient sa voix puissent la reconnaître. Pour cette raison, elle s'est tenue à distance du personnel de bureau et n'interagissait strictement qu'avec les membres des équipes de déménagement des succursales, des personnes ne risquant pas de la reconnaître.

Pour cet épisode de 43 minutes, l'équipe de production a tourné environ 300 heures de séquences, en

suivant Mme Flynn alors qu'elle parlait et travaillait avec des démenageurs et des emballeurs. Bien qu'elle fût familière avec les activités manuelles reliées au déménagement, elle manquait de pratique et elle a trouvé très difficile de travailler sous la chaleur, particulièrement dans les camions où elle estimait que la température a atteint tout près de 52 °C lors d'une journée de tournage. (Si UCB réussit à bien décrire le dur labeur effectué par les déménageurs et les emballeurs de Premiere sous une telle chaleur, l'émission devrait offrir aux téléspectateurs une meilleure appréciation de la valeur de leur travail.)

■ Ce qu'a gagné la compagnie par sa participation à l'émission UCB

Mme Flynn a acquis de nouvelles opportunités durant le tournage. Par exemple, en travaillant avec un chauffeur, elle a appris de quelle façon il pose les feutres protecteurs sur les pieds d'un meuble lorsqu'il juge qu'ils sont requis. Les feutres, achetés dans un magasin à un dollar, permettraient ainsi à la compagnie d'éviter d'abîmer les planchers lors du déménagement et représentent une dépense infime.

De retour au bureau-chef après le tournage, Mme Flynn s'est assurée que ces feutres seraient dorénavant inclus dans les trousseaux d'outils de base de tous les chauffeurs. Tout en écoutant attentivement les préoccupations et les idées d'autres employés, Mme Flynn a acquis des

connaissances dans d'autres secteurs où des améliorations pourraient être apportées.

Comme le mentionne le site Web d'UCB, un des résultats fréquents de l'émission est l'appréciation qu'acquiert le « patron » envers les « héros méconnus » de la compagnie. À la fin de l'épisode d'UCB, plusieurs employés avec lesquels Mme Flynn a travaillé incognito recevront des récompenses spéciales de la part de la compagnie et ce, en regard de leurs situations personnelles. Bien que Premiere ait actuellement un programme de récompenses par lequel des employés sont reconnus pour l'excellence de leurs déménagements dans un trimestre, la compagnie examine maintenant d'autres façons de récompenser ses travailleurs dans le futur.

La formation est un autre secteur dans lequel Premiere prévoit investir davantage suite à l'expérience vécue avec UCB. Pour ce faire, on favorisera à la fois l'utilisation des ressources éducatives de l'ACD et le développement d'autres ressources qui seront offertes aux employés via le site Web de la compagnie.

■ Messages à l'intention des téléspectateurs d'UCB

Mme Flynn souhaite que les personnes qui visionneront l'épisode d'UCB saisissent l'importance de travailler avec des déménageurs reconnus comparativement à des compagnies irresponsables opérant sans installations formelles ou sans assu-

suite à la page 21



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The Myth of the Self-Initiated Motivated Salesperson

By Richard Farrell



A good sales plan is enforceable and holds salespeople accountable.

MOST small-to-midsize companies I work with don't have a sales plan. Most mistakenly believe that salespeople are internally motivated and directed, making sales plans unnecessary or overkill. When a sales organization has 100-percent-commission salespeople, it fails to put together a sales plan because it doesn't believe it can control or influence an independent sales force.

The biggest reason sales organizations don't take the time or make the effort to do a sales plan is because it is time-consuming, on both the front and back ends. It takes real commitment and a disciplined approach to put together an effective plan.

Because of the personal nature of a sales plan, with considerations such as aspirations, income targets and lifestyle goals, most managers are not accustomed to or comfortable digging deep into the heads of their salespeople. They don't realize that emotions are some of the key drivers of salespeople.

Most companies have a loosely knit sales figure to aim for, but generally they don't go beyond that. A good sales plan is enforceable and holds salespeople accountable. Too many companies fear a defined sales plan because it may cause them to have to face the stark reality that they have some non-performing salespeople who are costing them money, and they are not willing to act on that.

If they did act on it, they would have to play the enforcer role, and they would rather spend extra money (income, benefits) to let it slide and hope that the salesperson will leave on their own or they will naturally correct themselves through their own devices.

Managing salespeople can be a thankless job. That is why there are few talented sales managers. Companies too often mistakenly take their best salesperson out of the field and make them sales managers. This often works poorly, because of the lack of management experience of the sales manager.

Another major reason that sales plans are not instituted or properly executed is because, once you see the writing on the wall for certain underperforming salespeople, you need to start recruiting and hiring again. For many companies, the devil you know is better than the devil you don't know.

Now that you know some of the real reasons companies don't use sales plans, let's look at the internal dynamics of what makes up a sales plan.

The three major parts are:

1. Personal goal-setting
2. Formalized sales plan
3. Monthly reinforcement and accountability

Accurate forecasting, coupled with a well-thought-out and detailed sales plan, can help companies avoid problems, anticipate problems, plan for growth, identify new markets, and provide direction for its salespeople. It also can help manage staff, production and cash-flow needs more effectively. Although it requires an upfront investment of time and effort, it ultimately

will help companies spend more time creating their business, rather than reacting and constantly putting out fires.

A good sales plan helps staff to improve on shortcomings evident in the past and capitalize on growth opportunities for the future. It gets your salespeople to focus their attention on growing their major accounts and developing new accounts, and spend less time on non-productive activity. Once accomplished, it is easier for management to lead, manage, track and make tough decisions on better data.

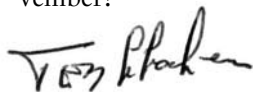
■ Step 1: Personal Goal-Setting of Salespeople

One key characteristic of high-performing salespeople is that they have written goals with a goal date, and those are monitored and changed annually. Because salespeople come to work each day for their own reasons and not for management's reasons, personal goal-setting is the hallmark of a successful sales plan. Salespeople are competitive by nature, and having them focus on their personal goals and using their career to help them achieve these goals can only help them to be more focused and motivated. Once they home in on all income goals and materialistic goals, they can use this as their own personal benchmark for their professional revenue goals and activity goals.

CHAIRMAN from page 6

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Richard Farrell is the keynote speaker on November 5 at CAM's annual conference.

The following are some of the more obvious areas that should be considered for a complete goal package:

1. Materialistic goals: What new possessions do you want?
2. Vacation goals: What destinations?
3. Retirement goals: When, where and how much?
4. Professional goals: What can you do to enhance your profession?
5. Career goals: How far, how high and with whom?
6. Hobby goals: If you had the time and money, what would you like to do?
7. Personal goals: What is important to you to do with your life, spirituality and with your family?
8. Knowledge goals: Professionally and personally
9. Money goals: How much? What are your 5-, 10-, 15- and 20-year plans?
10. Health and Beauty goals: How do you plan to stay healthy?

To make things easy, each goal has a stated mission, a due date and a specific plan. Some goals will have a few objectives and others will have many.

■ Step 2: Formalized Sales Plan

Depending on your benchmarks, a sales plan should have an overview for each salesperson and their territory or account base, followed by a specific account analysis.

The overview should include threats, opportunities, present situation, competitive analysis and trends.

The account analysis should include two major categories: existing accounts and new business. Within each category, there should be a breakdown of A/B/C accounts. In-

formation should be exact and to the point. "Less is more" is a good standard.

The following are suggestions for the account analysis:

1. Last year's volume
2. Market share or total opportunity
3. Sales projection
4. Key contacts
5. Number of sales calls made last year to that account
6. Number of sales calls projected for this year to that account
7. Type of account (A/B/C)
8. Goals, strategies and plans for this account

The key for management is to locate where salespeople are wasting their time, spending too much time or too little time, calling too high or too low, existing business/new business ratios, and validity of overall sales strategy.

■ Step 3: Monthly Reinforcement and Accountability

It is recommended that you review bi-annually and annually your sales plan with your salespeople. Review the key benchmarks as to where they are, year to date, and what revisions and changes they have to make to be on target with their goals. This should be done on a one-on-one basis.

Most sales organizations, when they have sales meetings, will run them anytime from weekly, monthly or quarterly. Unfortunately, the meetings are bull sessions, product updates or just internal reporting. There is not enough time spent on accountability and helping the salespeople manage their activity, accounts and goals.

The most important exercise a manager can do with their group is monthly pipeline reviews. This status report has each salesperson detailing the immediate and long-term deals that make up their active pipeline of deals. Effective managers have a defined systematic process to use that is not arbitrary and does not just ask, "Where are you with your goals this month?"

The key elements cover the main revenue benchmarks that the salesperson has committed to. Typically they are monthly or weekly activity (dials, people reached, appointments, quotes, referrals and sales) and an outlined progress report for all the deals they are forecasting in their pipeline.

The progress report or forecast will differ for every company, because everyone has different benchmarks or priorities to measure. The following is a description of some of the key elements to track in the sales process:

1. Motive for change: What are the customer's problems, what are the costs and what is the tolerance for change?
2. Investment: Is the customer willing to invest time, resources and money to address their problem? What is the timing for change?
3. Decision process: The who, what, where, when, why and how. What are the steps for change and timetable for each step?
4. Solution: When and what will be the solution?
5. Closure: What is the timing for a decision?

Some companies might have more steps. The point is to include at least the preceding, which will be universal for just about all sales situations. As you take your salespeople through each of these steps, you no longer have to rely on forecasting information like, "They really like me, and I'm their guy. I know they have the money and I'm confident we have this one." It is not a bad idea to

assign a percentage for each step or define the key benchmarks in the sales process.

Management can now be very clear for each account the salesperson is forecasting, as to where they are, what they have done right, what they have done improperly, what they need to do next, what is the percentage of closure and what can the salesperson do to repeat or prevent what they have done so far for the future.

Richard Farrell is President of Tangent Knowledge Systems, a national sales-development and training firm based in Chicago. He will be speaking at CAM's 2012 annual conference on November 5, 2012. Richard can be reached at rfarrell@tangentknowledge.com or 773-404-7915.

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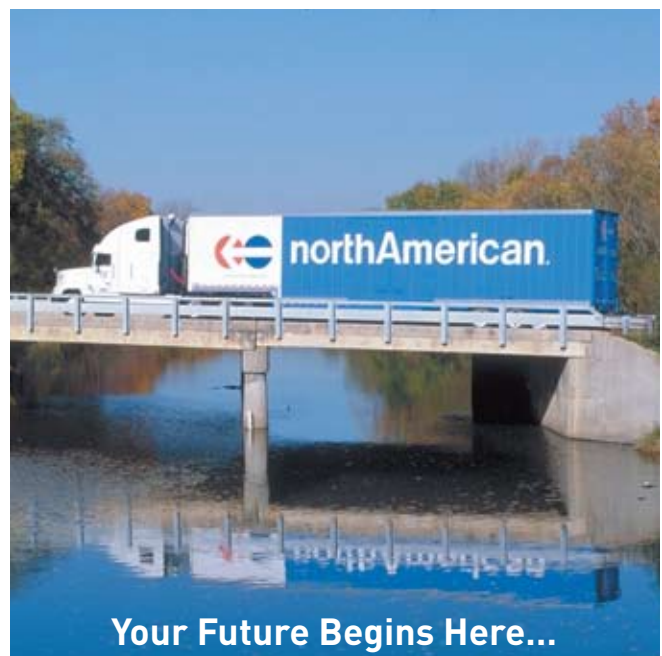


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Le mythe de l'automotivation du représentant de ventes autonome

Par Richard Farrell



Un bon plan commercial doit pouvoir être exécutoire et permettre de responsabiliser les gens.

LA PLUPART des petites et moyennes entreprises avec qui je travaille n'ont pas de plan commercial. La majorité d'entre elles croit à tort que les gens de vente se motivent et se gèrent seuls et qu'un tel plan est inutile ou exagéré. Lorsqu'une organisation de vente a des représentants rémunérés à 100% en commissions, elle néglige de développer un plan commercial parce qu'elle ne croit pas qu'il peut permettre de contrôler ou d'influencer une force de vente autonome.

La raison principale pour laquelle les organisations de vente ne mettent ni temps ni effort pour développer un plan commercial est qu'un tel plan requiert beaucoup de temps au début et est très accaparant à gérer. Un engagement réel et une approche disciplinée sont requis pour mettre en place un plan efficace.

En raison de la nature personnelle d'un plan commercial tels les aspirations, les cibles de revenu et les objectifs de vie personnelle, la plupart des directeurs ne sont pas habitués ou sont inconfortables à s'immiscer dans la tête de leurs représentants. Ils ne réalisent pas que les émotions représentent un des facteurs clés propres aux représentants.

La plupart des compagnies ont des objectifs de chiffres de vente relativement peu précis, mais ne vont généralement pas au-delà de ces objectifs. Un bon plan commercial doit pouvoir être exécutoire et permettre de responsabiliser les gens. Trop de compagnies craignent qu'un plan commercial trop détaillé les oblige à affronter la dure réalité de constater que des représentants de vente sont non performants et coûteux et elles ne sont pas vraiment prêtes à agir en ce sens.

Si elles agissaient ainsi, elles devraient jouer un rôle de gestionnaire et elles devraient plutôt dépenser des fonds additionnels (revenus, bénéfices) pour laisser dégénérer la situation et souhaiter que le vendeur quitte ou s'ajuste de lui-même à l'aide de ses propres ressources.

Diriger des représentants peut être un travail ingrat. C'est pourquoi il y a si peu de directeurs de ventes talentueux. Les compagnies font trop souvent l'erreur de promouvoir leurs meilleurs représentants au poste de directeur des ventes. Souvent, les résultats ne sont pas là en raison du manque d'expérience du directeur.

Une autre raison importante pour laquelle les plans commerciaux ne sont pas mis en place ou exécutés correctement est que, dès que certains représentants sont peu performants, vous devez recommencer le processus de recrutement et d'embauche. Les compagnies ont une attitude prônant le proverbe qui dit: « Mieux vaut un mal connu qu'un bien qui reste à connaître »

Maintenant que vous connaissez certaines des raisons pour lesquelles les compagnies n'utilisent pas de plan commercial, examinons les dynamiques internes permettant de développer un plan commercial.

Les trois éléments principaux sont:

1. Établissement d'un objectif personnel
2. Plan commercial détaillé
3. Renforcement et responsabilisation mensuels

Des prévisions de ventes précises associées à un plan commercial réfléchi et détaillé peuvent aider les compagnies à éviter des problèmes, anticiper des problèmes, planifier la croissance, identifier de nouveaux marchés et à bien diriger leurs représentants. Il peut aussi aider à gérer le personnel, la production et les besoins de trésorerie. Bien qu'il requiert un investissement de temps et d'efforts au départ, il aidera ultimement les compagnies à passer plus de temps à développer leurs affaires plutôt qu'à réagir et à constamment éteindre des feux.

Un bon plan commercial permet d'améliorer les points faibles du passé et de capitaliser sur les opportunités de croissance dans le futur. Il force vos représentants à porter leur attention sur le développement de leurs comptes majeurs, à passer moins de temps sur une activité moins productive et à prioriser le développement de nouveaux comptes. Une fois accompli, il est plus facile pour la direction de diriger, gérer, faire le suivi approprié et prendre de difficiles décisions en se basant sur de meilleures données.

■ ÉTAPE 1 : Établissement de l'objectif personnel du représentant

Une caractéristique clé des représentants performants est qu'ils ont des objectifs écrits ayant une date de réalisation et qui sont révisés et changés annuellement. Parce que les représentants viennent au travail chaque jour pour des raisons personnelles et non pas pour des raisons propres à la direction, l'établissement d'un objectif personnel est le trait caractéristique d'un plan commercial réussi. Les représentants sont de nature compétitive et le fait qu'ils se concentrent sur leurs objectifs personnels et qu'ils se servent de leur carrière pour les aider à atteindre ces buts ne peut que contribuer

Richard Farrelle sera le conférencier principal au congrès annuel de l'ACD, le 5 novembre.

à les rendre encore plus focalisés et motivés. Une fois concentrés sur tous les objectifs de revenu et les objectifs matériels, ils peuvent utiliser ceux-ci comme repère personnel pour leurs propres objectifs personnels de revenu et d'activités.

Voici quelques-uns des secteurs les plus importants devant être considérés dans une série complète d'objectifs:

1. Objectifs matériels: Quels nouveaux avoirs désirez-vous?
2. Objectifs de vacances: Quelles destinations?
3. Objectifs de retraite: Quand, où et combien?
4. Objectifs professionnels: Que pouvez-vous faire pour rehausser votre profession?
5. Objectifs de carrière: Quelle durée, à quel niveau et avec qui?
6. Objectifs de loisirs: Si vous aviez le temps et l'argent, qu'aimeriez-vous faire?
7. Objectifs personnels: Qu'est-il important de faire de votre vie, spirituellement et avec votre famille?
8. Objectifs d'acquisition de connaissances: Professionnels et personnels
9. Objectifs monétaires: Combien? Quels sont vos plans sur 5, 10, 15 et 20 ans?
10. Objectifs de santé et de beauté: Comment planifiez-vous de rester en santé?

Pour faciliter les choses, chaque objectif a un énoncé de mission, une date butoir et un plan spécifique. Certains objectifs comporteront quelques stratégies et d'autres en auront beaucoup.

■ ÉTAPE 2 : Plan commercial détaillé

Selon vos repères, un plan commercial devrait comporter un exposé général sur chaque représentant ain-

si que sur son territoire ou sa base de clients, suivi d'une analyse de compte spécifique.

L'exposé devrait incorporer les menaces, les opportunités, un état de la situation présente, une analyse de la compétition et des tendances.

L'analyse de compte devrait inclure deux catégories principales: les comptes actuels et les nouveaux comptes. Dans chaque catégorie, il devrait y avoir une ventilation des comptes A/B/C. L'information devrait être exacte et pertinente. « Faire beaucoup avec moins » est une bonne norme à observer.

Voici quelques suggestions pour l'analyse de compte:

1. Volume de l'année dernière
2. Part de marché ou les parts d'opportunités globales
3. Prévision de ventes
4. Contacts clés
5. Nombre de visites effectuées l'année dernière à ce compte
6. Nombre de visites projetées cette année pour ce compte
7. Type de compte (A/B/C)
8. Objectifs, stratégies et plans pour ce compte

La clé pour la direction est de découvrir où les représentants perdent leur temps, passent trop ou pas assez de temps, soumissionnent trop haut ou trop bas et quels sont les ratios comptes actuels/nouveaux comptes ainsi que la validité de la stratégie globale de ventes.

■ ÉTAPE 3 : Renforcement et responsabilisation sur une base mensuelle

Vous devriez réviser votre plan commercial avec vos représentants, semestriellement et annuellement. Revoyez les critères d'évaluation des résultats pour déterminer où ils se situent à ce jour et quels sont les révisions et les changements devant être effectués pour qu'ils atteignent leurs objectifs. Cette revue doit être faite sur une base individuelle.

La plupart des organisations de vente ont des réunions de vente hebdomadaires, mensuelles ou trimestrielles. Malheureusement, ces réunions sont des séances intensives,

des mises à jour de produits ou simplement des présentations internes. Il n'y a pas assez de temps dédié à la responsabilisation et à aider les représentants à gérer leurs activités, leurs comptes et leurs objectifs.

L'exercice le plus important que puisse faire un directeur avec son groupe est une revue de réseau détaillée mensuelle. Ce rapport d'activité permet à chaque représentant de détailler ses ententes à court et à long-terme. Les directeurs de vente efficaces utilisent un processus sys-

tématique bien défini qui n'est pas arbitraire et ils ne demandent pas seulement: «Où en êtes-vous avec l'atteinte de vos objectifs pour le présent mois?»

Les éléments clés couvrent les principales cibles de revenus préalablement acceptées par le représentant. Typiquement, ce sont des activités mensuelles ou hebdomadaires (appels téléphoniques, personnes contactées, rendez-vous, soumissions, références et ventes) ainsi qu'un rapport de progression

détaillé sur les ententes à intervenir dans son réseau de ventes.

Le rapport de progression ou les prévisions de ventes seront différents pour chaque entreprise parce que tout le monde a des priorités ou des repères différents à mesurer. Voici quelques-uns des éléments clés d'un processus de ventes:

1. Motifs pour un changement: Quels sont les problèmes du client, quels sont les coûts et quelle est la tolérance face au changement?
2. Investissement: Le client est-il d'accord pour investir du temps, des ressources et de l'argent pour solutionner son problème? Quel est l'échéancier pour ce changement?
3. Processus de décision: Les qui, quoi, où, quand, pourquoi et comment. Quelles sont les étapes relatives à ce changement et quel est l'échéancier de chaque étape?
4. Solution: Quand et en quoi consistera la solution?
5. Conclusion de la vente: Quel est l'échéancier en vue d'une décision?

Certaines compagnies peuvent avoir plus d'étapes. Il faut au moins inclure les étapes précédentes qui conviendront à pratiquement toutes les situations de vente. En vous assurant de réviser chacune de ces étapes avec vos représentants, vous n'aurez plus à vous fier à des informations approximatives telles que: « Ils m'aiment vraiment beaucoup et je suis leur homme. Je sais qu'ils ont de l'argent et je suis confiant que nous obtiendrons cette entente. » Ce n'est pas une mauvaise idée d'assigner un pourcentage à chaque étape ou de bien définir les repères clés du processus de vente.

Pour chacune des prévisions de comptes faites par le représentant, la direction peut maintenant savoir précisément où ceux-ci se situent, ce qu'ils ont fait correctement, ce qu'ils n'ont pas fait correctement, ce qu'ils doivent faire par la suite, quel est le pourcentage de conclusion des ententes et ce que devra faire le représentant afin de répéter ou



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de prévenir ce qui a été fait jusqu'à maintenant dans le futur.

Richard Farrell est président de Tangent Knowledge Systems, une

firme nationale spécialisée dans le développement des ventes et la formation, établie à Chicago. Il sera l'un des conférenciers à la Conférence an-

nuelle 2012 de l'ACD le 5 novembre prochain. Vous pouvez contacter Richard à rfarrell@tangentknowledge.com ou au 773-404-7915.

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rance. De telles compagnies fournissent des devis sans même visiter le domicile des consommateurs. Leurs devis sont déraisonnablement bas et n'incluent pas les extras pour lesquels des coûts sont ajoutés après le déménagement. Parce qu'elles opèrent de cette façon, elles ne peuvent rendre de comptes après que le déménagement soit complété. Ce sont ces compagnies qui, fréquemment, contribuent à ce que l'industrie du déménagement se retrouve au haut des listes de plaintes des Bureaux d'Éthique Commerciale. Et malgré tout, les gens continuent d'embaucher ces déménageurs.

Mme Flynn compare le fait de choisir un déménageur uniquement sur la base du prix au geste d'acheter une auto à 200\$ en montre sur un terrain privé. C'est un excellent prix, dit-elle, mais qu'en obtiendrez-vous vraiment? Quiconque choisissant une compagnie de déménagement sans se préoccuper de la valeur – et du coût – de l'assurance et des autres coûts indirects ainsi que du service professionnel pourraient se retrouver avec un déménagement dispendieux et désagréable.

■ **L'Art du Déménagement^{MC}**

Premiere Van Lines a été incorporée en 2005. Elle est un agent d'Atlas Van Lines Canada avec 19 filiales au pays, d'un océan à l'autre. La compagnie offre des services de déménagements domestiques et commerciaux, de déménagements internationaux, d'entreposage, de conservation de dossiers, d'installation de bureaux et de livraison à domicile de meubles et d'appareils ménagers. Cette année, en mai, elle a conclu un partenariat avec Welcome Wagon par lequel les personnes déménageant dans une nouvelle communauté sont mises en contact avec Welcome Wagon par l'intermédiaire de qui elles ac-

quièrent de l'information sur les services publics et communautaires, les hôpitaux, les marchands locaux et autres.

S'attaquant à ce que Mme Flynn considère être le plus grand défi des déménageurs reconnus, c.-à-d. les déménageurs malhonnêtes, la compagnie renforce son image de fournisseur de service fiable grâce à la promotion du système de l'Art du déménagement en 5 étapes, conçu pour aider les clients à bénéficier d'une expérience de déménagement « dans les règles de l'art ». Les cinq étapes, reliées à la planification, à l'emballage, au déménagement, à l'emménagement et au déménagement d'antiquités, définissent les meilleures pratiques de la compagnie. Ces normes sont l'une des raisons pour lesquelles Premiere a été

PRESIDENT DU CONSEIL de la page 6

opportunités d'apprendre de nouvelles techniques, de développer leurs opérations et de partager des idées dans le cadre de conférences.

L'activité la plus importante de l'ACD – notre conférence annuelle – se déroulera du 4 au 6 novembre 2012 à Toronto. Le thème de cette année – *Le réseautage – Pas de réseautage... pas de travail* – est en ligne avec nos objectifs de 2012 de communiquer avec les consommateurs et nos partenaires de l'industrie. C'est une opportunité unique pour les déménageurs de tout le pays, de rencontrer des collègues, des four-

PRESIDENT de la page 7

ayant des pratiques commerciales criminelles. Vous pouvez aider votre association à se développer en nous communiquant les noms des compagnies qui constitueraient une acquisition de choix pour l'ACD. Nous ferons le reste.

Plus forte sera l'ACD comme association, plus elle aura de valeur et d'utilité pour ses membres.

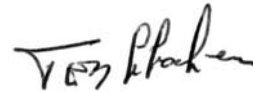
choisie par UCB pour représenter les « bons gars » de l'industrie canadienne du déménagement.

Mme Flynn mentionne qu'elle ne voudrait se retrouver nulle part ailleurs. « Il y a beaucoup de cœur dans cette compagnie, » note-t-elle. Nous aurons tous la chance de le constater lorsque l'émission sera en ondes plus tard cette année. Souhaitons qu'elle suscitera beaucoup d'intérêt et qu'elle contribuera à ce que les gens parlent des bons – et des mauvais – joueurs de cette industrie.

Vous pouvez trouver plus d'information sur Premiere Van Lines à www.premierevanlines.com. Surveillez les nouvelles de l'ACD sur l'épisode d'Undercover Boss Canada au sujet de Premiere, prévu pour être en ondes cet automne.

nisseurs ainsi que des conférenciers principaux et invités qui sont des experts dans leurs domaines respectifs et qui discuteront des défis auxquels fait face l'industrie du déménagement au Canada. C'est aussi votre opportunité d'influer sur l'orientation de votre association en 2013.

Au plaisir de vous voir à la conférence en novembre!



*Ted LeLacheur
Président du conseil de l'Association canadienne des déménageurs*

Alors, rassemblons-nous à Toronto en novembre. Amenez-y vos idées, vos questions et vos amis, et vous en repartirez avec de précieuses informations que vous pourrez appliquer dans votre entreprise une fois de retour.



John Levi, Président

Steamed About High Credit Card Fees? CFIB is Taking Action

By Dan Kelly



We believe giving merchants the power to surcharge would even the playing field between small firms and the card companies.

THERE'S LITTLE DOUBT among my friends and colleagues at the Canadian Federation of Independent Business (CFIB) that moving companies play an extremely important, yet often unacknowledged, role in our economy. If Canada is ever going to get serious about dealing with the shortages of skilled labour that plague many parts of our country, Canadians must be able to move their families and possessions quickly and easily. Thankfully, Canadians-on-the-move are able to choose among a variety of professional and efficient moving companies, and they do a great job.

I know this from experience, because my work at CFIB has required me to move three times in 18 years. In fact, I sometimes feel I work at a CFB (Canadian Forces Base), rather than CFIB, given how frequently I move. In August, I moved for what I hope is the last time, as I became CFIB President, requiring relocation from Ottawa to Toronto.

As President, one of my most important jobs is to meet with hard-working small-business owners all across Canada, and listen. If you want to know what's bugging the average small-business owner, ask for his or her opinion about credit-card processing fees.

Every time you buy something with a credit card, it costs the merchant. Regular credit cards may impose fees of just under 2 percent, while some "premium" cards, like Visa Infinite or MasterCard World Elite, have fees that are even higher.

In case you're curious, there are hundreds of MasterCard and Visa cards out there, premium and regular. American Express doesn't have the confusing web of differing rates like Visa and MasterCard, but all of its cards impose very high costs on small merchants. Of the major banks, Bank of Montreal and CIBC are the main issuers of premium cards, while TD Canada Trust and Scotiabank offer the fewest. None of Canada's credit unions, or the major financial institutions – Desjardins, MBNA and Laurentian – offer premium cards. To learn whether your card costs merchants extra, visit www.cfib-fcei.ca/cfib-documents/5513.pdf.

Refusing credit cards isn't a realistic option for small firms in this economy, and here's the rub: Visa and MasterCard rules say that merchants must accept all the cards within their brand (even the high-priced premium ones), and they aren't allowed to impose even a small surcharge on premium cards.

That isn't fair, and consumers are paying the price for those premium cards. Instead of charging the cardholders a bit more, merchants are forced to raise their prices on everyone to make up the difference.

As the voice of small business in Canada, CFIB believes merchants should be free to charge a bit more for certain cards, and to opt out of the honour-all-cards requirement. Even if merchants had the power to do so, it's doubtful that very many of them would actually impose a surcharge on purchases involving premium credit cards. Businesses would be afraid of losing a customer to the firm down the street that doesn't add a surcharge. Instead, we believe

giving merchants the power to surcharge would even the playing field between small firms and the card companies, and lead to lower fees in the long run. In other words, our objective is to change the behaviour of the card companies, not punish consumers.

The right to surcharge and refuse cards is supported by Canada's Competition Bureau. They've taken Visa and MasterCard to the Competition Tribunal to pursue these options for small merchants. A ruling is expected later this year.

Canadian entrepreneurs aren't the only folks who are getting fed up with these fees. South of the border, as a result of a class action lawsuit, Visa, MasterCard and the banks that issue their cards have agreed to pay a whopping \$7.25 billion in cash and temporarily reduced "swipe fees" to stores all over America. Stores are also now allowed to charge consumers a bit extra for using certain cards.

Earlier this summer, I wrote a letter to the Canadian presidents of Visa and MasterCard to ask if they will voluntarily follow the precedent set in the American settlement and allow Canadian merchants to impose a surcharge on those pricy premium cards. I'm hopeful they will ultimately do the right thing for small-business owners.

The CFIB has long acted as a

watchdog over the payments industry, and we have had some success in keeping that industry fair, transparent and competitive. A few years ago, CFIB proposed, and the government implemented, the landmark Code of Conduct for the Credit and Debit Card Industry in Canada.

The Code played a big role in saving low-cost debit in Canada, and it gave merchants some degree of power in dealing with the industry.

In spite of this success, the Code needs updating in order to keep up with the rapid pace of technological change. Mobile payments (i.e., paying for items with your smartphone) will be the next big growth phase in the payments industry, and there are currently few (if any!) rules or guidelines respecting this form of transaction.

The good news is that the payments industry has shown signs of listening – on this issue, at least. While there was absolutely no consultation with small business on the launch of premium credit cards, the industry has reached out to CFIB on ways to structure the emerging system. While we are pleased to have been consulted, we have a number of reservations on how this system will be implemented, especially regarding extra costs that could be imposed on merchants.

Small-business owners stand to gain a great deal from mobile pay-

ment technology – but only if it's done the right way. In order for mobile payments to be a viable option for merchants, they must be accessible and reliable, and provide merchants with good value for their money.

More specifically, it needs to be clear to both merchants and consumers which form of payment is used, and merchants must be able to choose which forms of payment they will accept. The Code of Conduct also needs to apply to payments-industry players that are neither banks nor credit-card companies, such as Google, Apple, PayPal and Facebook. And an ongoing committee ought to be established to stay current with industry developments.

Small-business owners are excited about these new payment methods, and they want to work with the payments industry to ensure the system is good for merchants and consumers. If the emerging system is accessible and reliable and provides value for money, and if the card industry reduces the fees they charge for premium credit cards, all businesses – including moving companies – will benefit. CFIB will continue to fight for movers and other hard-working entrepreneurs, and I think we can win this one.

Dan Kelly is the new President and CEO of the Canadian Federation of Independent Business.

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Énervé par les frais élevés de carte de crédit? La FCEI s'implique

Par Dan Kelly



Nous croyons plutôt que de donner aux commerçants la possibilité d'imposer un supplément contribuerait à mettre en place des règles équitables.

IL NE FAIT AUCUN DOUTE pour mes amis et mes collègues de la Fédération canadienne de l'entreprise indépendante (FCEI) que les compagnies de déménagement jouent un rôle extrêmement important, bien que souvent méconnu, dans notre économie. Si le Canada est vraiment sérieux afin de régler la problématique du manque de main-d'œuvre spécialisée qui afflige plusieurs régions de notre pays, les Canadiens doivent pouvoir procéder au déménagement de leurs familles et de leurs biens de façon rapide et aisée. Heureusement, les Canadiens qui déménagent peuvent choisir parmi une variété de compagnies de déménagement professionnelles et efficaces, et elles sont très bonnes.

Je le sais par expérience parce que mon travail à la FCEI («CFBI») m'a forcé à déménager à trois occasions en 18 ans. En fait, j'ai souvent pensé que je travaillais dans une base des Forces Armées Canadiennes («CFB») plutôt qu'à la FCEI, compte-tenu de mes multiples déménagements. Au mois d'août, je déménageais pour une dernière fois, je l'espère, après être devenu président de la FCEI, ce qui exigeait une relocalisation d'Ottawa à Toronto.

À titre de président, une de mes plus importantes tâches est de rencontrer des propriétaires de petites entreprises travaillant d'arrache-pied, partout au Canada, et de les écouter. Si vous voulez savoir ce qui agace le propriétaire moyen d'une petite entreprise, demandez-lui son opinion au sujet des frais de gestion de carte de crédit.

Chaque fois que vous achetez quelque chose avec une carte de crédit, le commerçant doit défrayer un coût. Les cartes de crédit régulières imposent des frais légèrement au-dessous de 2 % alors que certaines cartes avec programme de récompenses, telles Visa Infinite ou MasterCard World Elite, ont des frais encore plus élevés.

Pour les curieux, il existe des centaines de cartes MasterCard et Visa, avec programme de récompenses et régulières. American Express n'offre pas l'enchevêtrement confus des différents taux que proposent Visa et MasterCard, mais toutes ses cartes imposent aux petits commerçants des coûts très élevés. Parmi les banques principales, la Banque de Montréal et la CIBC sont les principaux émetteurs de cartes avec programme de récompenses tandis que TD Canada Trust et la Banque Scotia sont celles en offrant le moins. Aucune des caisses d'économies du Canada, ni les institutions financières principales – Desjardins, MBNA et la Banque Laurentienne –, n'offrent de cartes à prime. Pour découvrir si votre carte coûte un léger extra aux commerçants, visitez le www.cfib-fcei.ca/cfib-documents/5513.pdf.

Dans notre économie, refuser les cartes de crédit n'est pas une option réaliste pour les petites compagnies et en voici le hic: les règles de Visa et MasterCard font mention de l'obligation pour les commerçants d'accepter toutes les cartes qu'elles offrent (même les cartes avec programme de récompenses à coût élevé), et il ne leur est même pas permis d'imposer un léger supplément pour les cartes avec programme de récompenses.

Ce n'est pas équitable et les consommateurs paient le prix pour ces cartes avec programme de récompenses. Plutôt que d'appliquer un léger supplément aux détenteurs de carte, les commerçants sont obligés d'augmenter leurs prix pour tout le monde afin de compenser pour cette différence de coût.

Comme porte-parole des petites et moyennes entreprises au Canada, la FCEI croit que les commerçants devraient être libres de demander un léger supplément pour certaines cartes et de pouvoir se désengager de cette obligation d'honorer toutes les cartes. Même si les commerçants avaient un tel pouvoir, il est peu probable que plusieurs parmi eux imposeraient un supplément sur des achats effectués au moyen d'une carte avec programme de récompenses. Ces entreprises craindraient de perdre un client au détriment d'un compétiteur local qui n'imposerait pas un tel supplément. Nous croyons plutôt que de donner aux commerçants la possibilité d'imposer un supplément contribuerait à mettre en place des règles équitables, à la fois pour les petites et moyennes entreprises et pour les compagnies de carte de crédit, ainsi qu'à une diminution des frais imposés à long terme. En d'autres mots, notre objectif est de changer le comportement des compagnies de carte et non de punir les consommateurs.

Le droit d'imposer un supplément et de refuser des cartes est endossé par le Bureau de la concurrence du Canada. Ils ont amené Visa et MasterCard au Tribunal de la concurrence afin de donner suite à ces options au nom des petits commerçants. Une décision est attendue dans l'année en cours.

Les entrepreneurs canadiens ne sont pas les seuls à se plaindre de ces frais. Au sud de la frontière, suite à un recours collectif, Visa, MasterCard et les banques émettrices de cartes ont accepté de payer un montant mirobolant de 7,25 G\$ et de réduire temporairement les « frais d'utilisation » imposés aux magasins partout en Amérique. De plus, les magasins ont maintenant le droit d'imposer un léger supplément aux consommateurs utilisant certaines cartes.

Plus tôt cet été, j'ai écrit une lettre aux présidents canadiens de Visa et MasterCard pour leur demander s'ils accepteraient de se conformer volontairement au précédent créé par le recours américain et d'ainsi permettre aux commerçants canadiens d'imposer un supplément à ces coûteuses cartes avec programme de récompenses. J'ai bon espoir qu'ils feront ultimement le bon choix pour les propriétaires de petites et moyennes entreprises.

La FCEI a longtemps agi comme organisme de contrôle à l'égard de l'industrie des paiements et nous avons obtenu un certain succès en maintenant un climat d'honnêteté, de transparence et de compétitivité dans cette industrie. Il y a quelques années, la FCEI a proposé le Code de conduite destiné à l'industrie canadienne des cartes de crédit et de débit qui a fait époque et que le gouvernement a par la suite implémenté.

Le Code a joué un rôle majeur dans la protection du

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système de traitement à frais fixes des transactions de débit au Canada et il a octroyé un certain niveau de pouvoir aux commerçants ayant à transiger avec l'industrie.

Malgré ce succès, le Code doit faire l'objet d'une mise à jour afin de faire face à la rapidité des changements technologiques. Les paiements mobiles (c.-à-d. le fait de payer des items avec votre téléphone intelligent) seront la prochaine étape majeure dans l'industrie des paiements et il n'existe présentement que peu (s'il y en a!) de règles ou de directives au sujet de cette forme de transaction.

La bonne nouvelle est que l'industrie des paiements a démontré des signes d'écoute – face à ce problème, au moins. Alors qu'il n'y a eu absolument aucune consultation faite auprès des petites et moyennes entreprises lors de l'introduction des cartes de crédit avec programme de récompenses, l'industrie a approché la FCEI quant aux façons de structurer ce système en émergence.

Bien que nous apprécions avoir été consultés, nous avons certaines réserves sur la manière dont ce système sera implémenté, spécialement en ce qui concerne les suppléments pouvant être imposés aux commerçants.

Les propriétaires de petite et moyenne entreprise espèrent retirer beaucoup de la technologie de paiement mobile – mais seulement si elle est implantée de la bonne façon. Afin que les paiements mobiles puissent être une option viable pour les commerçants, ils doivent être accessibles et fiables tout en étant profitables pour les commerçants.

Plus spécifiquement, les commerçants et les consommateurs doivent savoir avec certitude quelle forme de paiement sera utilisée, et les commerçants doivent pouvoir choisir quelles formes de paiement ils accepteront. Le Code de conduite doit également s'appliquer aux intervenants de l'industrie des paiements qui ne sont ni les banques ni les compagnies de carte de crédit, tels que Google, Ap-

ple, PayPal et Facebook. De plus, un comité permanent doit être créé afin de demeurer à jour avec les développements de l'industrie.

Les propriétaires de petite et moyenne entreprise sont emballés par ces nouvelles méthodes de paiement et ils veulent travailler avec l'industrie des paiements afin de s'assurer que le système soit bon pour les commerçants et les consommateurs. Si le système en émergence est accessible et fiable tout en étant profitable, et si l'industrie des cartes de crédit réduit les frais applicables aux cartes de crédit avec programme de récompenses, toutes les entreprises – incluant les compagnies de déménagement – en bénéficieront. La FCEI continuera de défendre les déménageurs et les autres entrepreneurs acharnés, et je crois que nous pouvons gagner ce combat.

Dan Kelly est le nouveau président et chef de la direction de la Fédération canadienne de l'entreprise indépendante.

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General Warehouse Storage — A Fire Code Primer

By Mark Harrop



Warehouse operators in provinces that directly enforce National Fire Code requirements need to be aware that the indoor general storage of commodities requires that a fire safety plan be prepared.

IT IS EXTREMELY IMPORTANT that warehouse operators be aware of the fire-safety requirements that apply to warehousing operations. A number of fire-prevention and -protection requirements are legislated in provincial fire codes.



The 2010 National Fire Code of Canada (NFC) is the current national model fire code; it is used as the basis upon which provincial codes are developed, often with amendments. This article looks at the NFC, in order to keep the discussion general in nature. To determine the specific requirements for a particular scenario, you should always consult the provincial legislation applicable to your location.

■ Applicability

The most important thing to note about the NFC is that it places the burden of compliance squarely on the shoulders of the owner of a facility. Division C, Sentence 2.2.1.1.(1) of the NFC indicates that the owner or owner's authorized agent is responsible for carrying out the provisions of the Code. Certain provincial fire codes (such as Alberta's and Ontario's) further define the role of "owner," making it clear that the responsibility for fire prevention and protection is borne by those persons or companies *occupying* the building, not only by those that have financial control of the property. This expanded definition clarifies that occupants of leased premises are responsible for compliance with those items that fall within their control. A number of the NFC-regulated warehouse-storage requirements, such as aisle location and storage clearances, are clearly under the control of the occupant.

The storage requirements of the NFC apply to all types of commodity storage, with very few exceptions. The NFC provides requirements for the storage of Class I-through-IV commodities and Group A, B and C plastics. These are types of commodities within the classification system defined in NFPA 13, "Standard for the Installation of Sprinkler Systems." NFPA 13 is the industry-recognized standard for automatic-sprinkler-system design and installation.

The NFC adopts the NFPA 13 commodity-classification scheme for all storage, whether it is located in a building equipped with automatic-sprinkler protection or not. Based on the typical types of storage in the moving industry, including the use of wooden crates for bulk storage and the blanket-wrapping and shrink-wrapping of large items, these requirements will apply to all areas used for storage.

The storage requirements of the NFC apply to all storage scenarios, even those wherein the storage is short term. There is no exception in the NFC that addresses the duration of storage operations.

■ Clearances

Storage areas containing commodities that may swell or expand with the absorption of water must maintain a wall clearance of not less than 600 mm

between these commodities and walls. This requirement is intended to prevent storage from toppling due to swelling and expansion during firefighting operations. It is intended to protect emergency responders.

Where a storage building is not provided with automatic-sprinkler protection, the clearance between the top of any storage and the floor or roof deck above is required to be not less than 1 m, to permit hose streams to be directed onto the commodities in the event of fire. In a sprinklered building, the clearance between the top of storage and the ceiling sprinkler deflectors is required to conform to the standard used to design the sprinkler system (which is typically NFPA 13).

If material in a building is stored to a height greater than the lowest structural members supporting the roof or floor above, the storage is required to be located at least 300 mm from the adjacent members, to reduce the likelihood that storage involved in a fire will impact the structure, resulting in a premature collapse.

■ Aisles

The NFC prescribes specific requirements for providing aisles in all storage areas. Minimum requirements include that aisles must provide adequate access for firefighting, including that aisles not less than 1.0 m wide be provided to any fire-department-access panel or fire-protection equipment. Fire-protection equipment includes fire-hose racks or cabinets, sprinkler-control valves, portable extinguishers and fire-alarm-system manual-pull stations. These aisles are required to be kept clear of obstructions at all times.

As storage areas increase in size, additional aisle requirements apply. Storage rooms or areas that are greater than 100 m² are required to be provided with a “main” access aisle.

A main access aisle is required to be:

- 2.4 m wide, where storage heights are not more than 6 m, and
- 3.6 m wide, where storage heights are greater than 6 m.

In a sprinklered building, where the products are stored on racks, a main access aisle need not exceed 2.4 m in width.

A main access aisle is required to extend for the entire length of the storage area where only one main aisle is provided. If more than one aisle is provided, the aisles are re-

quired to extend either the length or the width of the storage area. Each main access aisle is required to be accessible from at least two fire-department-access points, located such that if one access point becomes unusable due to fire, the other will still allow emergency responders to enter the building.

■ Individual Storage Areas

Individual storage areas are an important concept relating to the fire protection of storage occupancies. An individual storage area is defined as “the area occupied by piles, bin boxes, racks or shelves, including subsidiary aisles providing access to the stored products, and separated from adjacent storage by aisles not less than 2.4 m in width.”

The NFC regulates the maximum permitted area of an individual storage area. The maximum for a given scenario is based on the type of commodity stored, whether the building is sprinklered or unsprinklered, and whether the storage is in racks. From a functional perspective, restricting individual storage areas to a maximum size reduces the amount of fuel that could potentially be involved in a fire, as the aisles between storage areas reduce the likelihood that fire will spread by radiation to adjacent storage areas, and the aisles provide

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clear access for emergency responders.

The permitted maximum sizes of individual storage areas vary widely depending on the factors listed previously. Commodities are classified based on the commodity-classification system used by NFPA 13, from the lowest-hazard level of Class I commodities (e.g., non-combustible products with combustible storage aids) up to the highest-hazard level of Group A plastics (e.g., ABS, polyethylene, polystyrene), with a number of degrees of commodity hazard in between these designations.

By way of example, a Class I commodity is permitted maximum 500 m² individual storage areas with a maximum storage height of 6.5 m in an *unsprinklered* building; the same commodity in a *sprinklered* building is permitted maximum 1,500 m² individual storage areas with a maximum storage height of 9.0 m.

At the other end of the hazard spectrum, Group A plastic commodities are permitted 250 m² individual storage areas with a 1.5 m storage height if the building is unsprinklered and 500 m² individual storage areas and a 6.1 m storage height if the building is sprinklered.

Note that the storage height limits in both the Class I commodity and Group A plastics examples can be waived in a building sprinklered in conformance with the requirements of the NFPA 13 Standard, provided that the storage is in racks. Also, it should be noted that, in a sprinklered building, storage in excess of 12 ft in height could require the installation of small hose connections in the storage area, subject to the discretion of the local fire authority.

In order to determine the specific storage restrictions that are applicable to a given product, Code users can refer to Table 3.2.3.2 of the 2010 edition of the NFC and the classification system employed by NFPA 13.

■ Fire Safety Plan

Warehouse operators in provinces that directly enforce the National Fire Code requirements within their provincial fire codes need to be aware that the indoor general storage of commodities requires that a fire safety plan be prepared for the building, and submitted to the local authorities (typically the municipal fire department) for review and approval. A fire safety plan is a specifically

structured document that lays out the fire-emergency procedures in a facility, and assigns responsibilities to certain staff members in the event of fire. A fire safety plan is required to conform to Section 2.8 of the NFC.

■ Summary

The requirements described in this article are those that apply to general indoor storage in buildings only. The storage of materials of greater hazard than standard commodities – including, but not limited to, indoor tire storage, idle pallets, aerosol products, combustible fibres, and flammable and combustible liquids – will trigger additional, more-restrictive provisions for warehouse areas in which these types of products are stored. These types of materials must be controlled, and prevented from being stored in facilities that have not been designed to accommodate them, by way of contractual agreement and strict incoming material control.

Warehouse operators need to be aware of the applicability of the general requirements of the fire code relevant to their area, and ensure that each of those items under their control, including storage height, aisle width and location, and individual-storage-area size, are regulated to ensure compliance on a continuing basis.

Mark Harrop, P.Eng., BDS, CFPS is a Project Engineer at Randal Brown & Associates Engineering Ltd., a fire-protection and life-safety engineering firm located in Toronto, Ontario.

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Entreprises d'entreposage général – manuel sur le code de prévention des incendies

Par Mark Harrop



Les exploitants d'entrepôt dans les provinces qui appliquent les exigences du Code national de prévention des incendies doivent savoir que l'entreposage général de marchandises à l'intérieur exige qu'un plan de sécurité-incendie soit préparé pour le bâtiment.

IL EST EXTRÊMEMENT IMPORTANT que les exploitants d'entrepôt soient informés sur les exigences en matière de prévention des incendies s'appliquant aux activités d'entreposage. De nombreuses exigences sur la prévention et la protection en matière d'incendies font l'objet d'une réglementation dans les différents codes provinciaux de prévention des incendies.



Le Code national de prévention des incendies du Canada (CNPI), édition 2010, est le code de prévention actuel servant de modèle au niveau national; il sert de base au développement des codes provinciaux, souvent avec des amendements qui lui sont apportés. Cet article porte une attention au CNPI de façon générale. Afin de déterminer les exigences spécifiques en fonction d'un scénario particulier, vous devriez toujours consulter la réglementation provinciale en vigueur dans votre région.

■ Applicabilité

Le plus important à noter au sujet du CNPI est qu'il met le fardeau de se conformer entièrement sur les épaules du propriétaire d'une installation. La phrase 2.2.1.1.(1) de la Division C du CNPI indique que le propriétaire ou le représentant autorisé du propriétaire est responsable de mettre à exécution les dispositions du Code. Certains codes provinciaux de prévention des incendies (tels l'Alberta et l'Ontario) définissent plus en détail le rôle du « propriétaire », établissant clairement que la responsabilité de la prévention et de la protection en matière d'incendie est assumée par les personnes ou les compagnies *occupant* le bâtiment, et non seulement par celles ayant le contrôle financier de la propriété. Cette définition élargie contribue à clarifier que les occupants de locaux loués sont responsables de se conformer aux éléments se trouvant sous leur contrôle. De nombreuses exigences du CNPI relatives aux entreprises d'entreposage général, telles l'emplacement des allées et le dégagement requis pour l'entreposage, sont clairement sous le contrôle de l'occupant.

Les prescriptions d'entreposage du CNPI s'appliquent à tous les types d'entreposage de matières premières, sauf quelques exceptions. Le CNPI fournit les prescriptions pour l'entreposage des marchandises de Classe I à IV ainsi que des matières plastiques des Groupes A, B et C. Ce sont des types de marchandises définis dans le système de classification de la NFPA 13, « Norme pour l'installation de systèmes gicleurs ». La NFPA 13 est la norme reconnue par l'industrie pour la conception et l'installation de systèmes d'extinction automatique de type gicleur.

Le CNPI adopte le schéma de classification des matières premières de la NFPA 13 pour tout entreposage, qu'il soit situé dans un bâtiment équipé d'un

système de protection automatique de type gicleur ou non. Basées sur les types habituels d'entreposage dans l'industrie du déménagement, incluant l'utilisation de cadres de déménagement en bois pour l'entreposage en vrac et l'emballage sous couverture ainsi que l'emballage sous pellicule rétractable des grands objets, ces exigences s'appliqueront dans tous les domaines liés à l'entreposage.

Les prescriptions du CNPI, liées à l'entreposage, s'appliquent à tous les scénarios d'entreposage, même ceux dont l'entreposage est à court terme. Il n'y a aucune exception dans le CNPI en ce qui concerne la durée des opérations d'entreposage.

■ Dégagements

Les installations d'entreposage qui contiennent des matières premières pouvant se gonfler ou se dilater par l'absorption d'eau doivent maintenir un dégagement latéral d'au moins 600 mm entre ces matières premières et les murs. Cette exigence est requise afin de prévenir le renversement des matières entreposées en raison d'un gonflement ou d'une dilatation survenant lors d'opérations de lutte contre l'incendie. Ceci est fait dans le but de protéger les intervenants en cas d'urgence.

Dans les cas où un bâtiment d'entreposage n'est pas équipé d'un système de protection automatique de type gicleur, le dégagement entre le dessus de toute matière entreposée et le plancher ou le plafond supérieur ne doit pas être de moins de 1 m afin de permettre aux jets d'eau d'être dirigés sur les matières premières en cas d'incendie. Dans un bâtiment doté d'un réseau d'extincteurs automatiques, le dégagement entre le dessus des matières premières et les déflecteurs d'extincteurs de plafond doit être conforme à la norme utilisée dans la conception du système d'extincteurs automatiques (qui est habituellement la NFPA 13)

Si le matériel se trouvant dans un bâtiment est entreposé à une hauteur plus élevée que les éléments de structure les plus bas qui suppor-

tent le plafond ou le plancher supérieur, l'entreposage doit être situé à au moins 300 mm des éléments de structure adjacents afin de diminuer les risques que l'entreposage impliqué dans un incendie pourrait affecter la structure, créant ainsi un effondrement prématuré.

■ Allées

Le CNPI prescrit des exigences spécifiques relativement aux allées disponibles dans toutes les aires d'entreposage. Les exigences minimales requièrent que les allées puissent assurer un accès adéquat aux opérations de lutte contre l'incendie, incluant que des allées d'une largeur



minimale de 1,0 m soient disponibles pour toute équipe d'intervention ou pour tout équipement de protection contre l'incendie. Les équipements de protection contre l'incendie incluent des dévidoirs de tuyaux d'incendie ou des armoires, des valves de contrôle pour les extincteurs automatiques, des extincteurs portatifs et des emplacements dotés d'avertisseurs d'incendie manuels. Ces allées doivent être libres de tout obstacle en tout temps.

Lorsque les espaces d'entreposage augmentent, des exigences relatives à des allées additionnelles s'appliquent. Les chambres d'entreposage ou les espaces plus grands que 100 m² doivent disposer d'une allée d'accès principal.

Une allée d'accès principale doit avoir:

- 2,4 m de large, où les hauteurs

d'entreposage ne sont pas de plus de 6 m, et

- 3,6 m de large, où les hauteurs d'entreposage sont de plus de 6 m.

Dans un bâtiment doté d'un réseau d'extincteurs automatiques où les produits sont entreposés sur des rayonnages d'entreposage, une allée d'accès principale ne doit pas excéder 2,4 m de largeur.

Une allée d'accès principale est requise sur toute la longueur de l'aire d'entreposage lorsqu'une seule allée principale est disponible. S'il y a plus d'une allée de disponible, les allées doivent s'étendre sur la longueur ou sur la largeur de l'aire d'entreposage. Chaque allée d'accès principale doit

être accessible à partir d'au moins deux points d'accès pour les services d'incendie et située de telle façon à ce que si un point d'accès devient inutilisable en raison d'un incendie, l'autre point permettra toujours aux équipes d'intervention d'entrer dans le bâtiment.

■ Îlots de stockage

Les îlots de stockage sont un concept important lié à la protection contre l'incendie des emplacements d'entreposage. Un îlot de stockage est défini comme « l'espace occupé par des piles, des compartiments, des rayonnages ou des étagères, incluant les allées secondaires procurant l'accès aux produits entreposés, et séparé de l'entreposage adjacent par des allées d'au moins 2,4 m de largeur. »

Le CNPI réglemente l'espace max-
suite à la page 34

Member News

■ TWO MEN AND A TRUCK CANADA® Receives Canadian Franchise Association's 2012 Corporate Citizenship Award

The 2012 recipient of the CFA Corporate Citizenship Award is TWO MEN AND A TRUCK CANADA.

Every 12 minutes, someone in Canada experiences sudden cardiac arrest. The Mikey Network charity was established in memory of Mike Salem to help people suffering sudden cardiac arrest get a second chance at life by making public access defibrillators, known as MIKEYs, more widely available.

TWO MEN AND A TRUCK CANADA is a committed partner and supporter of the Mikey Network, helping it to place MIKEYs in as many locations as possible. The company has also equipped all of its



(l to r): Lorraine McLachlan, CFA President & CEO; Dan Hopkins, Chief Operating Officer, TWO MEN AND A TRUCK; John Prittie, President & CEO, TWO MEN AND A TRUCK; Steve Kahansky, Deputy General Counsel, Chief Risk Officer, TDL Group (Tim Hortons)

moving trucks across Canada with MIKEYs, and trained its franchisees and employees in emergency first aid and CPR. With TWO MEN AND A TRUCK's assistance, the Mikey Network helps ensure that the beat goes on.

The Canadian Franchise Association (CFA) is a not-for-profit national trade association that represents almost 500 franchise systems and the professionals who support the industry. The CFA Corporate Citizenship Award is given to a franchise system that has demonstrated genuine and ongoing concern and support for a community or social service group(s).

Award recipients are selected based on their philanthropic innovation, support and impact to the community whether on a local, regional, national or global scale. Elements taken into consideration include involvement throughout the franchise system and integration into the corporate culture, profile given to the support recipient organization(s), sustainability, innovation in how funds are raised, demonstrated benefit to the community, and amount of funds raised.

The FranchiseVoice, CFA's official quarterly member newsletter (Spring 2012).

■ Highland Moving & Storage Ltd. Awarded 2011 Government of Alberta Consumer Champion Award

Highland Moving & Storage Ltd. was recognized by the Government of Alberta as a 2011 "Consumer Champion" for the development of CLICKandMOVE.com, a consumer-oriented web ap-

plication that customers can use to solicit comparable moving quotes. The CLICKandMOVE website allows relocating customers to take a virtual, room-by-room tour of their home and simply click on icons of furniture that need to be moved. This inventory is then submitted online to multiple moving companies to get accurate and comparable moving quotes.

Until now, the consumer could either get estimates on the phone, which are notoriously inaccurate, or face the inconvenience of meeting with multiple salespeople to survey the contents of their home. Not only is CLICKandMOVE a significant time saver in the busy days before a move, but it also ensures that all movers are bidding on the same household inventory, eliminating the prime source of "bait and switch" moving scams.

Highland Moving & Storage Ltd and Starline Overseas Moving have provided moving service to the citizens of Alberta for over 70 years.



Manmeet Bhullar, Minister of Service Alberta, presents the 2011 Consumer Champion Award to Don Kachur, President of Highland Moving & Storage Ltd.

Nouvelles des membres

■ TWO MEN AND A TRUCK CANADA® reçoit le prix de l'entreprise socialement responsable 2012 de l'Association Canadienne de la Franchise

Le récipiendaire du prix de l'entreprise socialement responsable 2012 de l'ACF est TWO MEN AND A TRUCK CANADA.

Toutes les 12 minutes, quelqu'un au Canada subit un arrêt cardiaque. L'œuvre de bienfaisance Mikey Network a été créée en mémoire de Mike Salem afin d'aider les personnes souffrant d'un arrêt cardiaque à bénéficier d'une seconde chance dans la vie en rendant publique la disponibilité de défibrillateurs connus sous le nom de MIKEYs.

TWO MEN AND A TRUCK CANADA est un partenaire et



(de g. à dr.): Lorraine McLachlan, Présidente & Chef de la direction, CFA; Dan Hopkins, Chef de l'exploitation, TWO MEN AND A TRUCK; John Prittie, Président & Chef de la direction, TWO MEN AND A TRUCK; Steve Kahansky, Conseiller général associé, Directeur de la gestion des risques, TDL Group (Tim Hortons).

un supporteur engagé du Mikey Network, en l'assistant à placer les « MIKEYs » dans le plus d'endroits possible.

La compagnie a également équipé de « MIKEYs » tous ses camions de déménagement au Canada et entraîné ses franchisés ainsi que ses employés aux techniques de premiers soins et de CPR. Avec l'assistance de TWO MEN AND A TRUCK, le « Mikey Network » fait tout pour s'assurer que le concept se développe encore plus.

L'Association Canadienne de la Franchise (ACF) est une association professionnelle canadienne sans but lucratif représentant environ 500 réseaux de franchises et les professionnels qui supportent l'industrie. Le prix de l'entreprise socialement responsable de l'ACF est octroyé au réseau de franchises qui a su démontrer une attention et un support sincères et continus envers une communauté ou un groupe d'aide sociale.

Les récipiendaires du prix sont sélectionnés sur la base de l'innovation, du support ainsi que de l'impact philanthropique envers la communauté, que ce soit à l'échelle locale, régionale, nationale ou mondiale. Les éléments pris en considération incluent l'implication à l'intérieur du réseau de franchises et l'intégration dans la culture corporative, le profil donné au support des organisations, la continuité, l'innovation relativement à la façon dont les fonds sont recueillis, le bénéfice réel pour la communauté et le montant des fonds recueillis.

The Franchise Voice, l'infolettre trimestrielle officielle de l'ACF destinée à ses membres (Printemps 2012).

■ Highland Moving & Storage Ltd. a reçu le « Consumer Champion Award » 2011 du gouvernement de l'Alberta

Le gouvernement de l'Alberta a reconnu Highland Moving & Storage Ltd. à titre de « Consumer Champion » 2011 pour le développement de CLICKandMOVE.com, une application Web destinée aux consommateurs que ceux-ci peuvent utiliser afin de solliciter des soumissions de déménagement similaires. Le site Web CLICKandMOVE permet aux clients qui déménagent d'effectuer une visite virtuelle de leur maison, pièce par pièce, et de simplement cliquer sur les icônes des meubles devant être déménagés. Cet inventaire est ensuite soumis en ligne à de multiples compagnies de déménagement afin d'obtenir des soumissions de déménagement similaires et précises. Jusqu'à maintenant, le consommateur pouvait recevoir des devis par

suite à la page 34



Manmeet Bhullar, Ministre de Service Alberta, présente le « Consumer Champion Award » 2011 à Don Kachur, Président de Highland Moving & Storage Ltd.

imal permis d'un îlot de stockage. Le maximum pour un scénario donné est basé sur le genre de matières premières entreposées, si le bâtiment est muni d'extincteurs automatiques ou non, et si l'entreposage est effectué dans des rayonnages d'entreposage. D'un point de vue fonctionnel, la restriction des îlots de stockage à une surface maximale diminue la quantité de combustible qui pourrait potentiellement être affectée par un incendie, puisque les allées entre les espaces d'entreposage contribuent à diminuer le risque qu'un incendie puisse s'étendre par rayonnement à des espaces d'entreposage adjacents et que les allées procurent un accès aisé aux équipes d'intervention.

Les surfaces maximales allouées des îlots de stockage varient grandement selon les facteurs précédemment mentionnés. Les marchandises sont classifiées selon le système de classification des marchandises qui est utilisé par la NFPA 13, à partir du niveau présentant le risque le plus faible pour les marchandises de la Classe I jusqu'au niveau présentant le risque le plus élevé pour les marchandises du Groupe A (c.-à-d. (ABS, polyéthylène, polystyrène), avec de nombreux niveaux de risques pour les marchandises se situant entre ces désignations.

À titre d'exemple, on alloue à une marchandise de Classe I des îlots de stockage d'une surface maximale de 500 m² avec une hauteur maximale d'entreposage de 6,5 m dans un bâtiment *sans extincteurs automatiques*; la même marchandise dans un bâtiment *avec extincteurs automatiques* se verrait allouer des îlots de stockage d'une surface maximale de 1 500 m² avec une hauteur d'entreposage maximale de 9,0 m.

À l'autre extrémité de l'éventail des risques, les marchandises de matière plastique du Groupe A se voient allouer des îlots de stockage d'une surface de 250 m² avec une hauteur d'entreposage de 1,5 m si le bâtiment est sans extincteurs automatiques et des îlots de stockage d'une surface de 500 m² ainsi

qu'une hauteur d'entreposage de 6,1 m dans un bâtiment avec extincteurs automatiques.

Notez que les limites de hauteur d'entreposage dans les deux exemples de marchandises de Classe I et de matières plastiques du Groupe A peuvent être levées dans un bâtiment avec extincteurs automatiques, en conformité avec les exigences de la norme NFPA 13, si l'entreposage est dans des rayonnages. Il faut également noter que, dans un bâtiment avec extincteurs automatiques, l'entreposage au-delà de 12 pieds en hauteur pourrait exiger l'installation de raccords de petits boyaux dans l'espace d'entreposage, à la discrétion des autorités de votre service d'incendie locale.

Afin de déterminer les restrictions d'entreposage spécifiques applicables à un produit donné, les utilisateurs du Code peuvent référer au tableau 3.2.3.2 de l'édition 2010 du CNPI et au système de classification employé par la NFPA 13.

■ Plan de sécurité-incendie

Les exploitants d'entrepôt dans les provinces qui appliquent les exigences du Code national de prévention des incendies dans le cadre de leurs codes locaux de prévention des incendies doivent savoir que l'entreposage général de marchandises à l'intérieur exige qu'un plan de sécurité-incendie soit préparé pour le bâtiment et soit soumis aux autorités locales (habituellement le service d'incendie local) afin d'être analysé et approuvé. Un plan de sécurité-incendie est un document élaboré spécifiquement pour détailler les mesures d'urgence en cas d'incendie dans un bâtiment, et assigne des responsabilités à certains membres du personnel dans l'éventualité d'un incendie. Un plan de sécurité-incendie est requis afin de se conformer à la section 2.8 du CNPI.

■ Sommaire

Les exigences décrites dans cet article sont celles qui s'appliquent à l'entreposage général à l'intérieur des bâtiments seulement. L'entreposage

des matériaux comportant un risque plus élevé que les marchandises normales – incluant, sans s'y limiter, l'entreposage de pneus à l'intérieur, les palettes non utilisées, les produits aérosols, les fibres combustibles et les liquides inflammables et combustibles – amènera des dispositions additionnelles et plus restrictives pour les espaces d'entreposage dans lesquels ces types de produits sont entreposés. Ces types de matériaux doivent être contrôlés, ainsi qu'interdits dans des installations n'ayant pas été conçues pour les recevoir, sous la forme d'une entente contractuelle et d'un strict contrôle des matériaux reçus.

Les exploitants d'entrepôt doivent être informés de la mise en application des exigences générales du code de prévention des incendies en vigueur dans leur région et s'assurer que tous les éléments sous leur contrôle, incluant la hauteur d'entreposage, la largeur et l'emplacement des allées ainsi que les surfaces des îlots de stockage, soient règlementés afin d'assurer leur conformité sur une base continue.

Mark Harrop, P.Eng., BDS, CFPS est un ingénieur de projets chez Randal Brown & Associates Engineering Ltd., une firme d'ingénierie en prévention d'incendie et en sécurité des personnes située à Toronto, ON.

MEMBRES de la page 33

téléphone, qui sont reconnus pour être inexacts, ou devoir rencontrer de multiples représentants afin de visiter leur maison. Non seulement CLICKandMOVE permet-il d'épargner beaucoup de temps au cours des journées chargées précédant le déménagement, mais il permet aussi de s'assurer que tous les déménageurs soumissionnent sur le même inventaire de biens mobiliers, éliminant ainsi la principale astuce utilisée par les escrocs en déménagement qui leurrent la clientèle.

Highland Moving & Storage Ltd et Starline Overseas Moving procurent des services de déménagement aux citoyens de l'Alberta depuis plus de 70 ans.

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Hoyt's Moving & Storage Ltd.

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Website: www.hoytsunited.com
Email: sales@hoytsunited.com
Mary Chaffey, Manager
Services: Local, long-distance & overseas
HHG moving & storage
Warehouse: Metal, palletized

Hoyt's Moving & Storage Ltd.

PO Box 8204, 127 Clyde Avenue
St. John's, NL A1B 3N4
Tel: 709-747-4291 / Fax: 709-747-2687
Toll-free: 1-800-563-2233
Website: www.hoytsunited.com
Email: sales@hoytsunited.com
Anita O'Donnell, Manager
Services: Local, long-distance & overseas
HHG moving & storage
Warehouse: Fully palletized, heated

LeDrew's Express Limited

PO Box 8204, 127 Clyde Avenue
St. John's, NL A1B 3N4
Tel: 709-368-2145 / Fax: 709-747-2687
Email: pharris@hoytsgroup.com
Paul Harris, Transportation Specialist
Services: Local, long distance & overseas HHG
moving & storage; packing & crating service;
commercial & office moving; specialist with
electronic & medical equipment delivery,
setup & installation
Warehouse: Concrete block, fire- & burglar-
alarmed, security-patrolled, heated,
sprinklered, Fire Marshall- & Federal
Government-certified, fully palletized & dock-
level loading

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

NOVA SCOTIA

HALIFAX-DARTMOUTH

Burgess Transfer & Storage Limited
Guardian Transfer & Storage
Maritime Moving and Storage
Munden's Moving Ltd.
Premiere Van Lines – Halifax
Thompson's Moving Group Limited

MIDDLETON

Thompson's Moving & Storage

TRURO

Wallace L. Stewart Moving & Storage Co. Ltd.

Burgess Transfer & Storage Limited

20 Oland Court, Burnside Industrial Park
Dartmouth, NS B3B 1V2
Tel: 902-468-2929 / Fax: 902-468-1779
Toll-free: 1-800-565-2929
Website: www.burgesstransfer.com
Email: moving@burgesstransfer.com
Larry Burgess, President
Services: Local, long distance, overseas,
HHG moving & storage, packing & crating,
commercial & office moving
Warehouse: Tilt up cement construction, fire
& burglar alarms, sprinklered, DND-certified,
heated, palletized, dock- & ground-level
loading
Other Association Memberships: BBB of
Maritimes, Halifax Chamber of Commerce

Guardian Transfer & Storage

208 Joseph Zatzman Drive
Dartmouth, NS B3B 1P4
Tel: 902-468-8264 / Fax: 902-435-2704
Toll-free: 1-800-668-1353
Website: www.guardiantransfer.com
Email: dtaylor@guardiantransfer.com
David Taylor, President
Services: Local, long-distance & overseas
HHG moving & storage
Warehouse: Sprinklered, heated, palletized

Maritime Moving and Storage

51 Thornhill Drive
Dartmouth, NS B3B 1R9
Tel: 902-468-6868 / Fax: 902-468-6869
Toll-free: 1-877-406-6868
Website: www.maritimemoving.com
Email: amy@maritimemoving.com
Amy Grady, Relocation Consultant
Services: Local, long-distance & overseas
HHG moving & storage, office & commercial
moving, special products
Warehouse: One building, all sprinklered,
alarm security

Munden's Moving Ltd.

45 Lovett Lake Court
Halifax, NS B3S 1B8
Tel: 902-450-1323 / Fax: 902-450-1335
Toll-free: 1-877-289-9120
Website: www.mundensmoving.com
Email: mundens@mundensmoving.com
Rob Munden, President
Services: Local, long-distance & overseas HHG
moving & storage, packing & crating, office
moving, sale of packing material
Warehouse: Steel, fire & burglar alarms,
sprinklered, heated & air-conditioned,
palletized, dock-level loading, drive-in bay,
tilt-up concrete walls, 28-ft. ceilings
Other Association Memberships: CFIB,
NS Trucking Association

Canadian Movers/Entreprises canadiennes de déménagement

Premiere Van Lines – Halifax

31 John Savage Avenue
Burnside Industrial Park
Dartmouth, NS B3B 2C9
Tel: 902-468-4313 / Fax: 902-468-2954
Toll-free: 1-800-465-0000

Website: www.premierevanlines.com
Email: jbuchanan@premierevanlines.com
Jason Buchanan, President

Services: Local & long-distance household goods relocation, packing & crating originating within a 150-mile radius of Halifax, able to service all of Canada & US, also has separate international & commercial divisions, new & used packing material sold. Premiere Self Storage is available in Dartmouth

Warehouse: 20,000 sq. ft. of heated space, military-approved & bonded, security cameras & alarmed, able to stack three high, steel & aluminum construction, palletized & racking storage, dock-level loading

Other Association Memberships: BBB, CARP, CAUBO, CASPR, Aeroplan



Thompson's Moving Group Limited

51 Thornhill Drive
Dartmouth, NS B3B 1R9
Tel: 902-469-5100 / Fax: 902-469-5711
Toll-free: 1-800-334-2208

Website: www.thompsonsmoving.ca
Email: blair@thompsonsmoving.ca
Blair Landry, General Manager

Services: Full-service household goods, local, regional & long-distance moving; in-house commercial moving division; international & overseas packing, crating & moving; new & used packing material sold; overnight parking available; annually published guaranteed inter-agency labour rates

Warehouse: 25,000 sq. ft., palletized, heated, sprinklered, DND-certified, security, surveillance; dock-level & ground-level doors; open Mon. to Fri., 8 am to 5 pm & Sat., 8 am to noon or by appointment; 90-ft. platform scale within 2 blocks

Other Association Memberships: IAM



Thompson's Moving & Storage

3 Freeman Street, PO Box 639
Middleton, NS B0S 1P0
Tel: 902-825-3929 / Fax: 902-825-6261
Toll-free: 1-800-773-0020

Website: www.thompsonsmoving.ca
Email: blair@thompsonsmoving.ca
Blair Landry, General Manager

Services: Local, long distance & international HHG moving; short-term & long-term storage; HHG packing & unpacking; crating services for international & overseas moving

Warehouse: Steel-frame construction, heated, DND-certified, goods stored in storage vaults



Wallace L. Stewart Moving & Storage Co. Ltd.

173 Truro Heights Road
Truro, NS B6L 1X2
Tel: 902-897-7433 / Fax: 902-897-0623
Toll-free: 1-888-464-MOVE (6683)

Website: www.wlstewartmoving.ca
Email: wlstewart1@eastlink.ca

Wallace Stewart, Owner/Manager
Services: Local & long-distance moving, HHG & vehicles, packing, crating, storage, public warehousing, record/file storage, cross dock

Warehouse: Steel-framed, climate-controlled, dock-level loading

Other Association Memberships: BBB, Truro & District Chamber of Commerce, NS Truckers Association



PRINCE EDWARD ISLAND

CHARLOTTETOWN

Foley's Transfer Inc.

Foley's Transfer Inc.

9 Walker Drive
Charlottetown, PE C1A 8S5
Tel: 902-894-9914/902-894-3416 / Fax: 902-566-4851
Toll-free: 1-877-854-7398

Email: foleys@pei.aibn.com
Brian Foley, Owner/Manager

Services: Local & long-distance HHG moving & storage, packing & crating

Warehouse: Wooden structure, metal siding, government-inspected, heated, fire-inspected, 24-hour security



NEW BRUNSWICK

DIEPPE

Premiere Van Lines – Dieppe

FREDERICTON

All World Moving & Storage
East Coast Moving & Warehousing
Premiere Van Lines

MONCTON

All World Moving & Storage
East Coast Moving & Warehousing
Geldart's Warehouse & Cartage Ltd.

OROMOCTO

McMinniman's Transfer Limited

SAINT JOHN

All World Moving & Storage
East Coast Moving & Warehousing

All World Moving & Storage

77 Pepin Road
Fredericton, NB E3B 8J9
Tel: 506-457-6020 / Fax: 506-458-1153
Website: www.allworldmoving.com
Email: fredericton@allworldmoving.com

Jeff Melanson, Manager

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Steel frame with siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB



All World Moving & Storage

234 Halifax Street
Moncton, NB E1C 9R7
Tel: 506-387-7730 / Fax: 506-387-8521
Website: www.allworldmoving.com
Email: allworld@nb.aibn.com
Bob Gould, Vice President

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Vinyl siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB



All World Moving & Storage

20 Industrial Drive, PO Box 2356
Saint John, NB E2L 3V6
Tel: 506-635-1105

Website: www.allworldmoving.com
Bob Gould, Vice President

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Steel frame with siding, alarm protection, sprinklered, DND certification, heated, palletized, dock-level loading

Other Association Memberships: BBB



East Coast Moving & Warehousing

77 Pepin Road
Fredericton, NB E3B 8J9
Tel: 506-459-8277 / Fax: 506-458-1153
Website: www.eastcoastmoving.com

Email: eastcoastmoving@nb.aibn.com
Bonnie Grice, Sales Consultant

Services: Local, long-distance & overseas moving, packing, crating, storage, public warehousing, record storage

Warehouse: Steel frame with siding, heated, sprinklered, alarmed



East Coast Moving & Warehousing

245 Beaverbrook Street
Moncton, NB E1C 9S5
Tel: 506-858-1000 / Fax: 506-858-5628
Toll-free: 1-888-525-7070

Website: www.eastcoastmoving.com
Email: moncton@eastcoastmoving.com
Wayne Marshall, President

Services: Local, long-distance & overseas relocation specialist; business-records storage; office & commercial storage & relocations; containerized storage; bilingual service: English & French

Warehouse: Vinyl siding, fire & burglar alarm, video surveillance, sprinklered, DND-certified, propane-heated, containerized storage, dock-level & grade-level, loading door, racking storage, fenced compound; less than five minutes from TCH & hotels



East Coast Moving & Warehousing

406 Grandview Avenue, PO Box 2234
Saint John, NB E2L 3V1
Tel: 506-633-9180 / Fax: 506-633-1883
Toll-free: 1-888-350-8888

Website: www.eastcoastmoving.com
Email: wmarshall@eastcoastmoving.com
Wayne Marshall, President

Services: Local, long-distance & overseas moving, packing, crating, storage, public warehousing, record storage

Warehouse: Steel framed with siding, heated, palletized or rack storage, fire alarm with sprinklers, security alarm



Geldart's Warehouse & Cartage Ltd.

145 Edinburgh Drive
Moncton Industrial Park
Moncton, NB E1E 2K9
Tel: 506-857-3114 / Fax: 506-857-3087
Toll-free: 1-800-267-0464

Website: www.geldartsmoving.com
Email: geldarts@nb.aibn.com

Marty Wry, Sales & Marketing Manager

Services: Local, long-distance, US & overseas HHG & commercial moving & storage, packing & crating; UVL container depot & service

Warehouse: Modern steel building, DND-approved, palletized, sprinkler, heated, fire & burglar alarms



Canadian Movers/Entreprises canadiennes de déménagement

McMinniman's Transfer Limited

297 Restigouche Road
Oromocto, NB E2V 2H2
Tel: 506-446-6822 / Fax: 506-446-4999
Toll-free: 1-888-852-6683
Website: www.moveme.ca
Email: info@moveme.ca

Tim Henry, General Manager

Services: Local & long distance moving, packing, storage, crating; office moving; trade show service Canada & US; tailgate delivery; crossdock service; commercial warehousing; self-storage

Warehouse: Warehouse #1 at 297 Restigouche Rd – steel frame & siding, fire- & burglar-alarmed, sprinklered, heated, palletized, dock- & ground-level loading, Canada Customs-bonded. Warehouse #2 at 275 Restigouche Rd – government-approved, steel frame & siding



Premiere Van Lines

273 Restigouche Road
Oromocto, NB E2V 2H1
Tel: 506-357-5562 / Fax: 506-357-6641

Website: www.premierevanlines.com
Email: fredericton@premierevanlines.com
Gregg Doucette, President & Managing Partner

Services: Local & long distance relocations, overseas moving, commercial & office moving, installations, home deliveries, record file management

Warehouse: Steel span, 16,000 sq. ft., fully-palletized, climate-controlled, government-approved, alarmed, dock- & ground-level loading



Premiere Van Lines – Dieppe ★

663 Malenfant Blvd.
Dieppe, NB E1A 5T8
Tel: 506-857-0050 / Fax: 506-853-5106
Toll free: 1-800-565-5516

Website: www.premierevanlines.com
Email: cbembridge@premierevanlines.com
Cory Bembridge, Operations Commercial Account Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, special products transportation, trade show coordination, office moving & storage, tailgate delivery, records management, bilingual services: English & French, OA-DA services

Warehouse: Steel frame & siding, video surveillance, alarmed, DND- & CRS-certified, climate-controlled, fenced compound, C-TPAT-certified, Partners-in-Protection-certified, 3 dock-level doors, 2 ground-level doors, palletized & racking, Canada Customs-bonded, 28 ft. ceilings, 14,000 sq. ft.

Other Association Memberships: CFIB, BBB



QUEBEC

DORVAL

Premiere Van Lines Montreal Inc.

DRUMMONDVILLE

Déménagement Drummond Inc.

EAST FARNHAM

All Matt Moving & Storage Inc.

FERMONT

Alliance Moving Inc.
Premiere Van Lines

GATINEAU

Déménagement Outaouais Moving Inc.

KUUJUAQ

Location et Transport Tivi Inc.

MONTREAL

C.A. Déménagement Inc.
Le Clan Panneton (1993) Inc.
Déménagement Brisson Inc.
Kenwood Moving & Storage Inc.
King's Transfer Van Lines Inc.
Martel Express (Montreal) Inc.
Meldrum the Mover Inc.
Midas Transport
Superior Moving And Storage
Tippet-Richardson Limited
Les Transports Constantineau
Les Transports Lacombe inc
Westmount Moving & Warehousing

PORT CARTIER

Déménagement de la Côte Nord Ltée

QUÉBEC-STE-FOY

Déménagement Monette Express
Les Déménagements Rapide Inc.
Premiere Van Lines

SHERBROOKE

Déménagement Roy et Martineau

SOREL-TRACEY

Premiere Van Lines

TROIS-RIVIÈRES

Martel Express (Trois-Rivières) Ltée

All Matt Moving & Storage Inc.

100, rue Léon-Paul
East Farnham, QC J2K 4E7
Tel: 450-266-6002 / Fax: 450-266-0354
Toll-free: Toll-free fax: 1-800-254-4473
Website: www.all-matt.com
Email: info@allmatt.ca

Céline Matton, President & Owner

Services: Local, long distance & international HHG moving, crating, packing, storage, office moves, custom-bonded

Warehouse: Steel frame, metal siding, fire & burglar alarms, Federal Government (DND)-certified, heated, dock- & ground-level loading



Alliance Moving Inc.

Place Daviault, Local #112
Fermont, QC G0G 1J0
Tel: 709-282-2022 / Fax: 819-478-5537
Toll-free: 1-800-667-4153

Website: www.alliancemoving.com
Email: info@demenagementdrummond.com
Franco Collard, President and CEO

Services: Local, long distance & overseas HHG moving, packing & crating, commercial & office moving

Warehouse: 1000 sq. ft., heated, steel frame, sprinklered



C.A. Déménagement Inc.

1200, de Royan
Laval des Rapides, QC H7N 6E7
Tel: 450-668-5203 / Fax: 450-667-9914
Toll-free: 1-800-668-5203

Website: www.cademénagement.com
Email: info@CADemenagement.com
Alain Couture, Président

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving including high value transportation / Déménagement Montréal et Laval; déménagement local, longue distance et outre-mer; emballage et déballage professionnel; vente de matériel d'emballage; vente de boîtes

Warehouse: Sprinklered, alarm-protected, heated & palletized, DND-certified, dock-level loading / entreposage Laval et entreposage Montréal; entrepôt Montréal et entrepôt Laval. Notre entrepôt est approuvé par le département de la Défense Nationale (force armée canadienne)

Other Association Memberships: Déménageur recommandé CAA habitation, Membre de l'Association du Camionnage du Québec, L'Office de Certification Commerciale du Québec, Permis de la Commission des Transport du Québec, BBB of Québec, Air Miles



Le Clan Panneton (1993) Inc.

2660, rue Mullins
Montréal, QC H3K 1P4
Tel: 514-937-0707 / Fax: 514-937-1473
Toll-free: 1-800-361-8739

Website: www.leclanpanneton.ca
Email: info@leclanpanneton.ca
Pierre J. Cyr, Président

Services: Local, longue distance et outre-mer déménagement et entreposage, emballage et déballage

Warehouse: Brique, système d'alarme, gicleur, camera circuit fermé, gardien de nuit, chauffé, quai chargement, cautionne douanes Canada



Déménagement Brisson Inc.

1980, rue Monterey
Laval, QC H7L 3S3
Tel: 450-681-5115 / Fax: 450-681-2911
Toll-free: 1-800-681-5115

Website: www.brissonmoving.com
Email: stephan@brissonmoving.com
Stéphan Khushf, Président

Services: Local, long-distance & overseas HHG moving & storage, packing & crating; commercial & office moving; fine art division

Warehouse: Government-approved, Customs-bonded, fully palletized, alarmed, heated

Other Association Memberships: BBB



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le site : www.mover.net



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Déménageur canadien certifié

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Déménagement de la Côte Nord Ltée



180 Portage des Mousses, C.P. 114
Port Cartier, QC G5B 2G7

Tel: 418-766-4200 / Fax: 418-766-6261

Toll-free: 1-800-667-4153

Website: www.demenagementcotenord.com

Email: franco@demenagement-drummond.ca

Franco Collard, Président

Services: Local & long-distance moving, storage, packing & crating, office moving

Warehouse: 2500 sq. ft., DND-certified, heated, palletized, steel frame, alarm

Déménagement Drummond Inc.



1120, rue Bergeron
Drummondville, QC J2C 0C9

Tel: 819-478-0323 / Fax: 819-478-5537

Toll-free: 1-800-667-4153

Website: www.demenagementdrummond.com

Email: franco@demenagement-drummond.ca

Franco Collard, Président and CEO

Services: Déménagement local, longue distance, résidentiel et commercial, emballage et crating pour déménagement outre-mer, spécialisé pour Labrador et la région nord-est du Québec, entreposage et déballage

Warehouse: Blocs de ciment, structure d'acier, protection contre le feu, air climatisé, chauffé, approuvé par le gouvernement, système d'alarme

Déménagement Monette Express



4050, rue Jean Marchand, Unit 110
Québec, QC G2C 1Y6

Tel: 418-840-1234 / Fax: 418-840-1730

Toll-free: 1-888-840-8814

Website: www.monetteexpress.com

Email: info@monetteexpress.com

Pierre Dignard, Président

Services: Local, long-distance & overseas HHG moving & storage; packing & crating; commercial move; HVP delivery

Warehouse: 2405 Decelles, Quebec City, QC; Federal Government-approved facility; 10,000 sq. ft.; palletized; cement block & steel construction; temperature-controlled; alarm protection (protectron)

Other Association Memberships: Québec City Chamber of Commerce; CFIB

Déménagement Outaouais Moving Inc.



150 Jean Proulx
Gatineau, QC J8Z 1V3

Tel: 819-771-1634 / Fax: 819-771-6629

Toll-free: 1-800-361-1634

Website: www.outaouaismoving.com

Email: manager@outaouaismoving.com

Michael Kolberg, Président

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, weigh scale on site

Warehouse: Steel & block, 55,000 sq. ft., fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading inside, customs-bonded

Other Association Memberships: RIM, FIATA, CIIFA, IAM, PAIMA

Déménagement Roy et Martineau



316, 12ième Avenue Sud
Sherbrooke, QC J1G 2V6

Tel: 819-563-4322 / Fax: 819-569-7352

Toll-free: 1-800-567-3585

Website: www.roymartineau.com

Email: robin.collard@roymartineau.com

Robin Collard, Président

Services: Local, long-distance & overseas moving, packing & crating

Warehouse: 22,000 sq. ft., steel frame, steel wall, insulated, heated & palletized, alarm & camera protection, dock-level loading, DND certification

Other Association Memberships: CAA Habitation Quebec, Fédération de l'âge d'or du Québec (FADOQ)

Les Déménagements Rapide Inc.



1630, boulevard Talbot

Québec, QC G2N 0C5

Tel: 418-529-5708 / Fax: 418-849-6473

Toll-free: 1-800-463-5796

Website: www.demenagement.qc.ca

Email: rapideqc@globetrotter.net

Jérémy Turcotte, VP, Administration

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating

Warehouse: Air-conditioned, alarm-protected, DND-certified, heated, palletized, dock-level loading

Kenwood Moving & Storage Inc.



6645 Sherbrooke Street West
Montreal, QC H4B 1N4

Tel: 514-907-7788 / Fax: 514-907-7557

Toll-free: 1-888-738-9110

Website: www.kenwoodmoving.com

Email: john@kenwoodmoving.com

John Delanty, Président

Services: Local, long-distance & overseas HHG moving & storage

Warehouse: ADT fire & burglar alarms, sprinklered, Canada Customs-bonded

Other Association Memberships: IAM

King's Transfer Van Lines Inc.



287 Eleanor Road

Montreal, QC H3C 2C1

Tel: 514-932-2957 / Fax: 514-939-1645

Toll-free: 1-800-267-2957

Website: www.kingstransfer.com

Email: info@kingstransfer.com

Bill O'Donnell, Président

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 43,000 sq. ft.

Other Association Memberships: CERC, ERC

Location et Transport Tivi Inc.



844 Airport Road, PO Box 175
Kuujuaq, QC J0M 1C0

Tel: 819-964-2465 / Fax: 819-964-2831

Toll-free: 1-800-964-2465

Website: www.tivinunavik.com

Email: tiviforrest@mac.com

Dave Forrest, Président

Warehouse: Steel

Martel Express (Montreal) Inc.



10105 Henri-Bourassa Boulevard West
St-Laurent, QC H4S 1A1

Tel: 514-331-3311 / Fax: 514-331-0303

Toll-free: 1-800-642-2862

Website: www.martelexpressmontreal.com

Email: info@martelexpressmontreal.com

Ronald Valade, Président

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Government-approved, bonded, fireproof concrete, sprinklered, palletized three decks, heated, alarm, electronic tailgate service, auto loading & unloading

Other Association Memberships: IAM

Martel Express (Trois-Rivières) Ltée



1000, rue Père-Daniel, PO Box 728
Trois-Rivières, QC G9A 5J3

Tel: 819-378-2747 / Fax: 819-378-0527

Toll-free: 1-800-567-7852

Website: www.demenagementmartel.com

Email: info@martelexpressstr.com

Geneviève Parr, Directrice

Services: Déménagement local, longue distance et outre-mer; transport général; entreposage. Tous nos services sont offerts autant au niveau résidentiel que commercial

Warehouse: Béton et acier, système d'alarme relié à une centrale, chauffé, quai de chargement, terrain clôturé et barré, enregistrement par des caméras

Meldrum The Mover Inc.



6645 Sherbrooke Street West
Montreal, QC H4B 1N4

Tel: 514-481-1122 / Fax: 514-488-5305

Toll-free: 1-800-561-1123

Website: www.meldrumthemover.com

Email: tom@meldrumthemover.com

Tom Filigiano, Président

Services: Local, long-distance (Canada & US) & overseas HHG moving; export packing/crating; import/export international forwarding to all points; commercial moving, office systems & furniture installation, repair & service; Montreal container depot for United Van Lines

Warehouse: Inner city facilities: five-storey brick & concrete with high-security vaults & 450 steel, fireproof storage rooms; 48,000 sq. ft., fireproof, heated, sprinklered; electronic burglar system, plus nightwatchman; DND-approved, Canadian bonded warehouse, West Island suburban facilities: 20,000 sq. ft., palletized, three high; fireproof, heated, sprinklered, dock-level loading

Midas Transport



6170 Route Transcanadienne
St-Laurent, QC H4T 1X9

Tel: 514-344-4440 / Fax: 514-344-3748

Website: www.midastransport.com

Email: info@midastransport.com

Tom Dubeau, Président

Services: Local & medium distance HHG moves
Warehouse: Cinder block, heated, sprinkler system, 11,500 sq. ft., 2 dock-level doors, 1 ramp door

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover



Déménageur canadien certifié

* New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Premiere Van Lines

100-A, rue du Parc
Fermont, QC G0G 1J0
Tel: 418-688-4879 / Fax: 418-527-3230
Toll-free: 1-800-450-0208
Website: www.premierevanlines.com
Email: sauclair@premierevanlines.com
Sebastien Auclair, President

Services: Local & long distance anywhere within Canada, Canada-US, international relocations, short & long term storage, packing & crating, auto/motor vehicle relocations, office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized



Premiere Van Lines

1670, rue Semples #189
Québec, QC G1N 4B8
Tel: 418-688-4879 / Fax: 418-527-3230
Toll-free: 1-800-450-0208
Website: www.premierevanlines.com
Email: sauclair@premierevanlines.com
Sebastien Auclair, President

Services: Local & long distance anywhere within Canada, Canada-US, international relocations, office moving, short & long term storage, packing & crating, auto/motor vehicle relocations

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized



Premiere Van Lines

4235, Marie-Victorin
Sorel-Tracey, QC J3R 1P8
Tel: 418-688-4879 / Fax: 418-527-3230
Toll-free: 1-800-450-0208
Website: www.premierevanlines.com
Email: sauclair@premierevanlines.com
Sebastien Auclair, President

Services: Local & long distance anywhere within Canada, Canada-US, international relocations, short & long term storage, packing & crating, auto/motor vehicle relocations, office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized



Premiere Van Lines Montreal Inc. ★

542 Meloche
Dorval, QC H9P 2T2
Tel: 514-631-1112 / Fax: 514-631-1177
Email: cloblo@premierevanlines.com
Cassius Lobo, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, heated, fire & security alarm, dock-level loading, sprinklered, racking



Superior Moving And Storage

3049A Deacon Street
St-Laurent, QC H9B 2M5
Tel: 866-281-2020
Email: ron@martellexpressmontreal.com
Ronald Valade

Tippet-Richardson Limited

26-K Hymus Blvd.
Pointe-Claire, QC H9R 1C9
Tel: 514-459-0102 / Fax: 514-459-0105
Toll-free: 1-888-710-4133
Website: www.tippet-richardson.com
Email: gords@tippet-richardson.com
Gord Smith, General Manager

Services: Long-distance & overseas HHG moving & storage; local moving & storage; packing & crating; commercial

Warehouse: One building, sprinklered, alarm security, bonded warehouse, heated, palletized, DND-certified



Les Transports Constantineau

297 Benjamin-Hudon
Montréal, QC H4N 1J1
Tel: 514-678-1426 / Fax: 514-678-0581
Toll-free: 1-888-678-1426
Website: www.constantineau.ca
Email: info@constantineau.ca
François Constantineau, Président

Services: Déménagement local, longue distance, outre-mer, emballage, déballage, entreposage

Warehouse: Béton, chauffé, système d'alarme, gicleurs, quai de chargement

Other Association Memberships: BBB



Les Transports Lacombe inc ★

5644, rue Hochelaga
Montréal, QC H1N 3L7
Tel: 514-256-0050 / Fax: 514-256-1650
Toll-free: 1-800-268-0050
Website: www.transportslacombe.com
Email: luc.lafontaine@transportslacombe.com
Luc Lafontaine, Président

Services: Local, longue distance, emballage et déballage, déménagement commercial et résidentiel, entreposage, musées & oeuvres d'art, électronique, laboratoires, machinerie et transport à température contrôlée. Local, long distance, packing & crating, commercial & office moving, residential, warehousing, museums & fine arts, electronics, laboratoires, machinery & temperature-controlled trucks

Warehouse: 35000 pi.ca., béton & acier, 3 quais & une rampe avec porte de 14 pi., chauffé, alarme reliée à une centrale, gicleurs, caméra, étagères 3-4 palettes. 35000 sq.ft., concrete & steel, 3 dock-level loading & ramp, heated, alarm, sprinklered, camera, palletized 3-4 high



Westmount Moving & Warehousing

592, rue Hull
Montreal, QC H8R 1V9
Tel: 514-366-6683 / Fax: 514-366-6685
Toll-free: 1-800-465-6588
Website: www.westmountmoving.com
Email: info@westmountmoving.com
Joseph Gagnon, President

Services: Local, long-distance & overseas HHG moving & storage, packing, crating, commercial & office moving

Warehouse: 32,000 sq. ft., sprinklered, alarm-protected, government-approved, palletized

Other Association Memberships: BBB



ONTARIO

AJAX, OSHAWA, PICKERING, WHITBY

Coburn's Transportation Systems
Mackie Moving Systems
Rockbrune Brothers Limited
TWO MEN AND A TRUCK® – Oshawa

ARTHUR

Hummel's Moving Ltd.

BARRIE

Premiere Van Lines
TWO MEN AND A TRUCK® – Barrie & Central Ontario

BELLEVILLE

LaPalm Moving Systems

BRAMPTON

Alero Moving & Storage – Toronto
Carlos Moving & Storage Inc.
Natural Movers
TWO MEN AND A TRUCK® – Brampton

BURLINGTON

Taylor Moving & Storage Ltd.
TWO MEN AND A TRUCK® – Halton & Mississauga

CORNWALL

St. John's Transfer (1978) Ltd.

DEEP RIVER

Walker's Van and Storage

GODERICH

Gardiner's Moving

GUELPH

Mike the Mover Limited
Swan Moving & Storage Inc.

HAMILTON

Falla Cartage & Movers Ltd.
Harvey Moving Systems Inc.
Mountaineer Movers Limited
TWO MEN AND A TRUCK® – Hamilton

HOLLAND LANDING

Bradford Moving & Storage

KEMPTVILLE

Total Move Management

KINGSTON

AMJ Campbell Van Lines
Any Size Moving
Capital Movers & Storage
Frost the Mover
TWO MEN AND A TRUCK® – Kingston & Eastern Ontario

KITCHENER-WATERLOO

AMJ Campbell Van Lines
Baird Moving Inc.
McWilliams Moving & Storage Ltd.
Tippet-Richardson Limited
Westmount Moving & Warehousing

Canadian Movers/Entreprises canadiennes de déménagement



LONDON

AMJ Campbell Van Lines
Campbell Bros. Movers Ltd.
Moving Again
Robson Cartage 2000 Inc.
Tippet-Richardson Limited

MILTON

Scannell Moving & Storage

MISSISSAUGA

AMJ Campbell Corporate
AMJ Campbell Van Lines
Armstrong Moving & Storage Ltd.
Avenue Moving & Storage
By Design Commercial Moving Solutions Inc.
King's Transfer Van Lines Inc.
Office Move Pro
Premiere Van Lines Inc.
Premiere Van Lines Ltd.
Ranger Moving Systems Inc.
Rawlinson Moving & Storage Ltd.
Total Relocation Moving Systems
TWO MEN AND A TRUCK® – Mississauga North

NEPEAN

Trinity Moving Inc.

NEWMARKET

TWO MEN AND A TRUCK® – Newmarket-Aurora

NIAGARA FALLS

Niagara Moving & Storage Inc.

NORTH BAY

Walker's Van and Storage

NORTH GOWER

First Rate Movers Inc.

OAKVILLE

Bronte Movers and Cartage Ltd.

OTTAWA

Abbotsford Moving & Storage Ltd.
AMJ Campbell Van Lines
Boyd Moving & Storage Ltd.
Cassidy's Transfer & Storage Limited
D'Arcy Moving & Storage
Fred Guy Moving & Storage Ltd.
King's Transfer Van Lines
Parkway Van Lines
Royal Moving & Storage Inc.
Tippet-Richardson Limited
Westmount Moving & Warehousing

PEMBROKE

Cassidy's Transfer & Storage Limited

PETERBOROUGH

McWilliams Moving & Storage Ltd.

SAULT STE. MARIE

Soo Van Moving & Storage

SIMCOE

Wayne's Moving, Storage & Delivery
WJ Moving & Storage

SMITHS FALLS

Wills Transfer Limited

ST. CATHARINES

Bird's Transfer Limited/Bird's Moving & Storage
Harvey Moving Systems Inc.

STAYNER

Mountain Moving & Storage Ltd.

SUDBURY

Harris Movers
Neeley's Van & Storage Company Limited

THUNDER BAY

Traditional Moving & Storage

TORONTO

Abbeywood Moving & Storage Inc.
AMJ Campbell Van Lines
Blue Line Moving and Storage (Ont) Inc.
Consolidated Moving & Storage
Emerald Moving & Storage Inc.
Firemen Movers Inc.
Greg & Sons Moving and Storage
Hudson Movers Ltd.
Jia Jia International Moving Inc.
Phillips Moving & Storage
Rent-a-Son
Tender Touch Moving & Storage
Tippet-Richardson Limited
Toronto Service Center Inc. (TSC)
TWO MEN AND A TRUCK® – GTA North
TWO MEN AND A TRUCK® – Mid-Town Toronto
TWO MEN AND A TRUCK® – Toronto East
TWO MEN AND A TRUCK® – Vaughan & NW Toronto
Wilson Relocation

TRENTON

Any Size Moving
Capital Movers & Storage

WINDSOR

Windsor Truck & Storage

WOODSTOCK

Bigham the Mover Limited

Abbeywood Moving & Storage Inc.

480 Finchdene Square
Toronto, ON M1X 1C2
Tel: 416-292-1107 / Fax: 416-292-7764
Toll-free: 1-800-565-4888
Website: www.abbeywoodmoving.com
Email: randy@abbeywoodmoving.com
Randy Wilson, President

Services: Local, long-distance & overseas relocations, packing, crating, storage, fine-art services division

Warehouse: Concrete block & brick, fully palletized, alarmed, heated



Abbotsford Moving & Storage Ltd.

2768 Sheffield Road, Unit A
Ottawa, ON K1B 3V9
Tel: 613-836-3493 / Fax: 613-749-6202
Toll-free: 1-800-325-4757

Website: www.abbotsfordmoving.com
Email: rob@abbotsfordmoving.com
Joseph Gagnon, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, general freight & contracts; store & move containers
Warehouse: Steel, palletized, heated, sprinklered, bonded, class A government rating

Alero Moving & Storage – Toronto

5 Intermodal Drive, Unit #3
Brampton, ON L6T 5V9
Tel: 905-564-3600 / Fax: 905-564-3677
Toll-free: 1-877-564-3602

Website: www.aleroworldwide.com

Email: peter@aleromoving.com

Peter McCullough, General Manager

Services: Local, long-distance, cross-border & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: 35,000 sq. ft., concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB, CERC

AMJ Campbell Corporate

100 Milverton Drive, Suite 830
Mississauga, ON L5R 4H1
Tel: 905-284-0216 / Fax: 905-284-0216
Website: www.amjcampbell.com

Email: dfrappier@amjcampbell.com

Denis M. Frappier, Executive Vice-President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, Customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse

AMJ Campbell Van Lines

1030 Fountain Street North
Cambridge, ON N3H 4R7
Tel: 519-896-3366 / Fax: 519-896-6116
Toll-free: 1-888-265-6683

Website: www.amjcampbell.com

Email: lmalley@amjkw.com

Lenny Malley, President

Services: Long-distance & local moving, storage, packing & crating, overseas; Guelph line: 519-833-1200

AMJ Campbell Van Lines

1234 Gardiners Road
Kingston, ON K7P 2T5
Tel: 613-634-1040 / Fax: 613-634-2374
Toll-free: 1-888-265-6683 (1-888-amj-move)

Website: www.amjcampbell.com

Email: amj@kingston.net

Michel Frappier, General Manager

Services: Long-distance & local moving, storage, packing & crating, overseas

Warehouse: Government-approved, DND-certified, Customs-bonded, fully palletized, alarm protection, climate-controlled, dock-level loading



Canadian Movers/Entreprises canadiennes de déménagement

AMJ Campbell Van Lines

330 Sovereign Road
London, ON N6M 1A8
Tel: 519-951-9000 / Fax: 519-951-9933
Toll-free: 1-888-265-6683
Website: www.amjcampbell.com
Email: rcook@amjondon.com
Len Malley, President

Services: Local, long-distance & overseas; packing, unpacking & crating; commercial & office moving

Warehouse: New 15,000 sq. ft., concrete block, steel frame, fire & burglar alarms, video surveillance, Customs-bonded, Government-approved, palletized, ground- & dock-level loading, climatized

Other Association Memberships: Chamber of Commerce, BBB



AMJ Campbell Van Lines

176 Hillmount Road
Markham, ON L6C 1Z9
Tel: 905-887-5557 / Fax: 905-887-3235
Toll-free: 1-800-267-7222
Website: www.amjcampbell.com
Email: jyaeck@amjcampbell.com
James Yaeck, Senior Vice President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse



AMJ Campbell Van Lines

6140 Vipond Drive
Mississauga, ON L5T 2B2
Tel: 905-795-3613 / Fax: 905-795-3630
Toll-free: 1-800-668-5364
Website: www.amjcampbell.com
Email: cscheel@amjcampbell.com
Cameron Scheel, Household Manager

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, Customs-bonded, state-of-the-art triple-stacked furniture-vault warehouse, alarm-protected



AMJ Campbell Van Lines

2710 Stevenage Drive
Ottawa, ON K1G 5N2
Tel: 613-737-0000 / Fax: 613-737-7270
Toll-free: 1-888-766-0000
Website: www.amjcampbell.com
Email: mfrappier@amjcampbell.com
Marc Frappier, Vice President

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & custom crating "QSI"

Warehouse: Government-approved, customs-bonded, temperature-controlled, state-of-the-art triple-stacked furniture-vault warehouse



Any Size Moving

56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-544-1897 / Fax: 613-544-6296
Toll-free: 1-866-236-8125
Website: www.anysizemoving.com
Email: gcwarner@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, customs-bonded warehouse; office moving, including systems-installation services; offices in Kingston & Trenton, Ontario

Warehouse: Steel frame, metal siding, 28,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound



Any Size Moving

19 Frankford Cres., Unit 2
Trenton, ON K8V 6H8
Tel: 613-392-4159 / Fax: 613-392-6916
Toll-free: 1-866-236-8068
Website: www.anysizemoving.com
Email: gcwarner@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in Kingston & Trenton, Ontario

Warehouse: Concrete block, 12,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading



Armstrong Moving & Storage Ltd.

630 Secretariat Court
Mississauga, ON L5S 2A5
Tel: 905-670-4400 / Fax: 905-670-0764
Website: www.armmove.com
Email: rod@armmove.com
Rod Speers, President

Services: Local, long distance, Canada & US, international household goods moving, storage, packing, crating, commercial & office moving, OA/DA services

Warehouse: Architectural pre-cast, steel frame, burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading, covered outside loading/unloading platform, 180,000 lb. scale

Other Association Memberships: FIDI, OMNI, LACMA, IAM



Avenue Moving & Storage

992 Rangeview Road
Mississauga, ON L5E 1H3
Tel: 905-891-2041 / Fax: 905-891-2044
Website: www.avenuemoving.com
Email: info@avenuemoving.com
Jeff Stone, VP and General Manager

Services: Local, long-distance & overseas HHG & commercial moving & storage, packing & crating

Warehouse: Block, sprinklered, burglar alarm, heated, dock-level loading, palletized

Other Association Memberships: BBB



Baird Moving Inc.

550 Trillium Drive #5
Kitchener, ON N2R 1K3
Tel: 519-895-1900 / Fax: 519-748-0649
Email: sean@baird-inc.com
Sean Fitzgerald, President

Services: Local, long distance & international moving & storage, packing, crating, commercial & office moving

Warehouse: 7,500 sq. ft., concrete block, burglar alarms, sprinklered, heated, palletized, dock-level loading

Other Association Memberships: BBB, CERC



Bigham the Mover Limited

400 Springbank Avenue South
Woodstock, ON N4S 7W3
Tel: 519-537-5568 / Fax: 519-537-2798
Toll-free: 1-800-265-4048
Website: www.bigham.ca
Email: admin@bigham.ca
David Johnson, General Manager

Services: Local & long-distance HHG moving & storage, packing & crating, originating-agent & destination-agent services, cross-border, special products

Warehouse: Steel, heated, palletized, direct fire alarm



Bird's Transfer Limited/Bird's Moving & Storage

10 Seapark Drive
St. Catharines, ON L2M 6S6
Tel: 905-682-2646 / Fax: 905-688-9764
Toll-free: 1-800-263-2479
Website: www.birdsmoving.com
Email: birds@birdsmoving.com
Ian MacPhail, President

Services: Local, long distance, overseas & office moves, storage, packing & crating

Warehouse: Block, alarm system, palletized, DND-approved, heated

Other Association Memberships: BBB



Blue Line Moving and Storage (Ont) Inc.

706 - 1776 O'Connor Drive
Toronto, ON M4A 1W8
Tel: 416-293-3244 / Fax: 416-293-4379
Toll-free: 1-866-281-9536
Website: www.bluelinemovingandstorage.com
Email: blueline@bellnet.ca

R. J. (Robert) Sterritt, President & CEO
Services: Local, regional & long distance HHG moving & storage, packing, residential & commercial moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, climate-controlled



Boyd Moving & Storage Ltd.

767 Belfast Road
Ottawa, ON K1G 0Z4
Tel: 613-244-4444 / Fax: 613-244-6774
Toll-free: 1-800-268-1469
Website: www.boyd.ca
Email: sales@boyd.ca
Don McCormick, Vice President

Services: Full-service local, long-distance & international relocations, storage, commercial moving, installation of modular furniture

Warehouse: Concrete block & steel, sprinklered, alarmed, heated, Customs-bonded, government-approved, dock-level loading, pallets, racking & car ramp



Pour une liste à jour, visitez
le site : www.mover.net



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Canadian Movers/Entreprises canadiennes de déménagement

Bradford Moving & Storage



98 Sluse Road
Holland Landing, ON L9N 1G8
Tel: 905-853-9898 / Fax: 905-853-9946
Toll-free: 1-800-263-3281
Website: www.bradfordmoving.com
Email: info@bradfordmoving.com
Domenic Crupi

Services: Quality services since 1980; local & long-distance; residential, commercial, industrial packing, moving & storage services; all sizes of trucks plus packing material. We offer do-it-yourself containers delivered on site for moving & storage with PackEdge Portable Storage – visit www.packedge.ca. New for this year we are offering plastic moving box rentals – visit www.turtlebins.com

Warehouse: 37,000 sq.ft., heated, brand new state-of-the-art facility; personal vault self-storage, each unit with sprinklers, fire & burglar alarms; loading & unloading at ground-level. Visit www.vaultselfstorage.com

Bronte Movers and Cartage Ltd.

1360 Speers Road, Unit A
Oakville, ON L6L 5V3
Tel: 905-847-9638 / Fax: 905-847-5965
Toll-free: 1-888-947-9638
Website: www.brontemovers.ca
Email: info@brontemovers.ca
Veronica Harris

Services: Long distance, overseas, local & commercial moving services; piano specialist (dismantling & reassembly if required); hot tub specialist (contract with Pioneer Family Pools); full packing & crating services; sales &/or rentals for moving supplies

Warehouse: Block construction, climate-controlled, sprinkler system, video surveillance

By Design Commercial Moving Solutions Inc.



6770 Davand Drive, Unit #36
Mississauga, ON L5T 2G3
Tel: 905-822-1100 / Fax: 905-822-0100
Website: www.bydesignsolutions.ca
Email: moving@bydesignsolutions.ca
Ed Whittaker, Owner

Services: Commercial moving, furniture installation, moving-boxes rental, office movers

Warehouse: Brick exterior, 2-level metal racking, 20,000 sq. ft on site, heated, air-conditioned, alarm protection, dock-level loading, inventory recorded with digital photos

Campbell Bros. Movers Ltd.



55 Midpark Crescent
London, ON N6N 1A9
Tel: 519-681-5710 / Fax: 519-681-4034
Toll-free: 1-800-265-6015
Website: www.campbellbros.com
Email: doncampbell@campbellbros.com
Don Campbell, President

Services: Local, long distance & overseas moving; packing & crating; storage; domestic U Can Store & Move containers; warehousing specialists

Warehouse: 20,500 sq. ft., steel, block & brick, palletized, heated, sprinkler system

Capital Movers & Storage



56 Railway Street
Kingston, ON K7K 2L8
Tel: 613-544-9574 / Fax: 613-544-6296
Toll-free: 1-800-267-3170
Website: www.pleasemoveme.com
Email: kingston@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution, bonded warehouse; office moving, including systems-installation services; offices located in Kingston & Trenton, Ontario

Warehouse: Steel frame, metal siding, 28,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading, fenced compound

Capital Movers & Storage



19 Frankford Cres., Unit 2
Trenton, ON K8V 6H8
Tel: 613-392-3505 / Fax: 613-392-6916
Toll-free: 1-800-465-6683
Website: www.pleasemoveme.com
Email: trenton@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in Kingston & Trenton, Ontario

Warehouse: Concrete block, 12,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading

Carlos Moving & Storage Inc.



190 Bovard Drive West, Unit 33
Brampton, ON L7A 1A2
Tel: 905-454-5551 / Fax: 905-459-2503
Website: www.carlosmoving.ca
Email: maria@carlosmoving.ca
Maria Medeiros, Owner

Services: Local & long distance moves, residential, commercial & office moving, on-site storage, packing

Warehouse: Concrete block, fire and burglar alarms, sprinklered, heated, palletized, dock-level loading

Other Association Memberships: BBB

Cassidy's Transfer & Storage Limited



128 Willowlea Road
Ottawa, ON K0A 1L0
Tel: 613-836-4225 / Fax: 613-836-0819
Toll-free: 1-800-337-2175
Website: www.wemovetheworld.com
Email: dale@wemovetheworld.com
Dale Robinson, General Manager

Services: Full-service HHG moving, global freight, truckload, US & Canada

Warehouse: DND-certified, sprinklered & alarmed, heated, palletized, dock-level loading

Cassidy's Transfer & Storage Limited



1001 Mackay Street
Pembroke, ON K8B 1A0
Tel: 613-735-6881 / Fax: 613-735-9600
Toll-free: 1-800-663-6615
Website: www.wemovetheworld.com
Email: mark@wemovetheworld.com
Mark Robinson, Director

Services: Full-service HHG moving, van, flat, reefer, intermodal, specialized

Warehouse: Various warehouses totalling 70,000 sq. ft.

Coburn's Transportation Systems



1901 Forbes Street
Whitby, ON L1N 9A7
Tel: 905-427-2909 / Fax: 905-432-3501
Toll-free: 1-800-665-0578
Website: www.coburnstransport.com
Email: info@coburnstransport.com
Kathy Green, General Manager

Services: Local, long-distance & overseas moving & storage, high-value products & electronics storage & distribution, over-dimensional moving, office relocations

Warehouse: Block & steel deck, monitored burglar & fire alarms, DND-approved, Customs-bonded (household & commercial), climate-controlled, palletized furniture storage, office-records retention, secure outdoor storage, 50,000 sq. ft.

Other Association Memberships: BAR, IAM, OTA

Consolidated Moving & Storage



542 Mount Pleasant Road, Suite 502
Toronto, ON M4S 2M7
Tel: 416-922-9595 / Fax: 416-489-4548
Website: www.movingtoronto.com
Email: jackie@movingtoronto.com
Jacqueline Cowan, President

Services: Local & long distance moving & local storage – Household, Commercial & Institutional. Also specializing in research laboratory relocations. 30 years of expertise provide professional moving services for all types of client requirements at reasonable pricing. Packing, shipping, crating, packing materials for all applications

Warehouse: Concrete block, fire & alarm systems, electronic eye, sprinklered, heated, dock-level loading, centrally-located with good parking

Other Association Memberships: BBB (31 years), CFIB (31 years)

D'Arcy Moving & Storage



1270 Leeds Avenue
Ottawa, ON K1B 3W3
Tel: 613-733-0040 / Fax: 613-733-7120
Toll-free: 1-888-246-1641
Toll-free fax: 1-866-300-9818
Website: www.darcymoving.com
Email: bwilson@darcymoving.com

Brad Wilson, Operations Manager

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, installation of modular furniture

Warehouse: Concrete block, steel frame, fire alarm, sprinklered, burglar alarm, DND-certified, heated, palletized, dock-level loading

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Emerald Moving & Storage Inc.

9 O'Connor Drive
Toronto, ON M4K 2K3
Tel: 416-429-7785 / Fax: 416-429-6472
Website: www.emeraldmoving.ca
Email: w.teske@emeraldmoving.ca
David McClean, General Manager

Services: Local moving, storage, crating, residential, boxes, consultation, moving supplies

Warehouse: Concrete block & steel frame; climate-controlled; fire, burglar alarms; sprinklers; heated; non-climate-controlled; fire suppressant

Other Association Memberships: BBB



Frost the Mover

143 Russell Street
Kingston, ON K7K 2G1
Tel: 613-549-9901 / Fax: 613-549-0976
Toll-free: 1-800-250-5054
Website: www.frost-mover.com
Email: rtsc2@kos.net
Liseanne MacDonald, Branch Manager

Services: Full-service HHG moving & storage for local, long-distance, overseas & cross-border relocations

Warehouse: Concrete block, fire & burglar alarmed, DND-certified, heated, palletized, ground-level & dock loading, fenced yard



Gardiner's Moving

393 Cambridge Street
Goderich, ON N7A 2Y9
Tel: 519-524-2421 / Fax: 519-524-7822
Toll-free: 1-866-265-5783
Email: gardtire@hurontel.on.ca
Maurice Gardiner, Owner

Services: Local household goods & commercial (office) moving, packing & crating; free local estimates with out-of-town approximate estimates; 17', 24' & 29' trucks & 45' tractor trailer



Greg & Sons Moving and Storage

2036 Ellesmere Road
Scarborough, ON M1H 2V6
Tel: 416-289-3047 / Fax: 416-289-3051
Toll-free: 1-800-880-1514
Website: www.gregandsonsmoving.com
Email: geri@gregandsonsmoving.com
Perry Thorne, Sales Manager

Services: Local, all Ontario & North America, packing, moving & storage, crating, residential, commercial, office

Warehouse: Brick, heated, VSN security, dock-level

Other Association Memberships: BBB, CFIB



Harris Movers

878-B Falconbridge Road
Sudbury, ON P3A 4S4
Tel: 705-560-2000 / Fax: 705-560-1673
Toll-free: 1-800-461-7146
Website: www.harrismovers.ca
Email: harrismv@ican.net
Garry Gravelle, President

Services: Local, long-distance & overseas moving, complete with packing, crating & storage capabilities, commercial & office moving

Warehouse: Two separate DND-approved warehouses (ground & dock levels), heated, palletized, complete alarm service; also 400 mini-storage units, complemented with a U-Haul truck dealership



Harvey Moving Systems Inc.

505 Kenora Avenue, Unit 5
Hamilton, ON L8E 3P2
Tel: 905-573-8776 / Fax: 905-573-8349
Toll-free: 1-800-363-6581
Website: www.harveymoving.com
Email: david@harveymoving.com
David Ryback, General Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving. Also servicing Grimsby (905-945-5540) & Burlington (905-631-5751)

Warehouse: 10,000 sq. ft., palletized, monitored security system, smoke- & fire-detection system



Harvey Moving Systems Inc.

Harvey's Landing
214 Martindale Road
St. Catharines, ON L2R 6P9
Tel: 905-688-2128 / Fax: 905-688-9966
Toll-free: 1-800-363-6581
Website: www.harveymoving.com
Email: alex@harveymoving.com
Alex McVean, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving. Also servicing Niagara Falls at 905-356-1666

Warehouse: Palletized, monitored security system, smoke- & fire-detection system



Hudson Movers Ltd.

357 Kennedy Road
Toronto, ON M1K 2A2
Tel: 416-261-1499 / Fax: 416-261-1695
Toll-free: 1-800-971-6683
Website: www.hudsonmovers.com
Email: hudson@hudsonmovers.com
Sheila Clifford, Vice President

Services: Local, long-distance & international HHG moving & storage, packing & crating

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading



Hummel's Moving Ltd.

7281 Highway 6, RR #1
Arthur, ON N0G 1A0
Tel: 519-848-2739 / Fax: 519-848-2271
Toll-free: 1-800-543-7915
Website: www.hummelsmoving.com/
Email: hummelsmoving@hotmail.com
Peter Hummel, President/Owner

Services: Local & long-distance HHG moving, packing & storage to Canadian destinations

Warehouse: Concrete block, palletized, burglar alarm, heated



Jia Jia International Moving Inc.

150 Telson Road, Unit B
Markham, ON L3R 1E5
Tel: 905-305-1688 / Fax: 905-305-1678
Website: www.JiaJiaMoving.com
Email: info@jijiamoving.com
Karen Yu, Treasurer/Client Relations Manager

Services: Local moving, US/Canada moving, commercial moving, machinery moving, piano moving; short-term & long-term warehouse storage; packing & crating

Warehouse: Commercial goods storage; short-term residential goods storage

Other Association Memberships: BBB



King's Transfer Van Lines

1290 Old Innes Road, Unit 710
Ottawa, ON K1B 5M6
Tel: 613-744-7443 / Fax: 613-744-0470
Toll-free: 1-888-266-6166
Email: ottawa@kingstransfer.com
Darryl Amirault, General Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Other Association Memberships: CERC, ERC



First Rate Movers Inc.

2264 Roger Stevens Drive
North Gower, ON K0A 2T0
Tel: 613-260-0505
Toll-free: 1-866-442-0505
Website: www.firstratemovers.com
Email: admin@firstratemovers.com
Matt Guest, General Manager

Services: Local & long distance moving & packing services; short-term storage

Other Association Memberships: CFIB, BBB, The Guardian Assn



Fred Guy Moving & Storage Ltd.

1199 Newmarket Street
Ottawa, ON K1B 3V1
Tel: 613-744-8632 / Fax: 613-744-8988
Toll-free: 1-800-337-6228
Website: www.fredguymoving.com
Email: sales@fredguymoving.com
Wayne Lyttle, President

Services: Local & long-distance HHG moving & storage, government moving, office moving, commercial distribution & home delivery

Warehouse: Racked & palletized, bonded, rated Government A-1



Canadian Movers/Entreprises canadiennes de déménagement

King's Transfer Van Lines Inc.

281 Traders Blvd E
Mississauga, ON L4Z 2E5
Tel: 905-565-9950 / Fax: 905-565-9956
Toll-free: 1-877-399-8539

Website: www.kingstransfer.com
Email: toronto@kingstransfer.com
Ron Proudfoot, General Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: 15,000 sq. ft., concrete block, steel
frame, fire & burglar alarms, sprinklered,
DND-certified, Canada Customs bonded,
heated, palletized, dock-level loading

Other Association Memberships: CERC, ERC

LaPalm Moving Systems

87 Wallbridge Crescent
Belleville, ON K8P 1Z5
Tel: 613-962-9557 / Fax: 613-962-5629
Toll-free: 1-800-267-8014

Website: www.lapalm-moving.com
Email: rtsc1@kos.net
Jim Best, President

Services: Full-service HHG moving & storage
for local, long-distance, overseas & cross-
border relocations; public commercial
warehousing & distribution services

Warehouse: Concrete block, fire & burglar
alarm, DND-certified, heated, palletized,
ground-level loading, fenced yard

Mackie Moving Systems

933 Bloor Street West
Oshawa, ON L1J 5Y7
Tel: 905-728-2400 / Fax: 905-443-1303
Toll-free: 1-800-565-4646

Website: www.mackiegroup.com
Email: shelley.buffett@mackiegroup.com
Gil Beaulne, General Manager Household
Division

Services: Household goods, high-value
products, office & commercial moving,
international relocations, car-hauling, general
freight, specialized logistics, public scale

Warehouse: Precast concrete, palletized,
sprinkler system, pest control, 24-hour
security, bonded, 125,000 sq. ft. in Oshawa
& 115,000 sq. ft. in Mississauga

Other Association Memberships: IAM, OTA,
CERC, AMCHAM

McWilliams Moving & Storage Ltd.

712 The Kingsway
Peterborough, ON K9J 6W6
Tel: 705-743-4597 / Fax: 705-743-4226
Toll-free: 1-800-461-6464

Website: www.mcwilliamsmoving.com
Email: mms@mcwilliamsmoving.com
Dan J. McWilliams, President

Services: Local, long-distance & overseas
moving & storage, office & commercial
moving, file & record retention, Government-
certified scale

Warehouse: Concrete block & steel, palletized,
sprinkler, fire-detection system, camera
surveillance, heated, DND-certified, inside
& outside dock access

Other Association Memberships: AMSA

McWilliams Moving & Storage Ltd.

215 Forbisher Drive, Unit #2
Waterloo, ON N2V 2G4
Tel: 519-725-3060 / Fax: 519-725-2898
Toll-free: 1-800-461-0164

Website: www.mcwilliamsmoving.com
Email: rob@mcwilliamsmoving.com
Rob Thompson, Branch Manager

Services: Local, long-distance & overseas HHG
moving & storage, packing & crating

Warehouse: Concrete block, sprinklered,
heated, palletized, dock-level loading

Mike the Mover Limited

62 Dawson Road
Guelph, ON N1H 1A8
Tel: 519-822-0298 / Fax: 519-824-4591
Website: www.mikethemover.ca

Email: info@mikethemover.ca
Monty Caradonna, Co-Owner
Services: Local, long distance, residential,
commercial & institutional; storage, packing,
crating

Warehouse: Storage, short- or long-term; fire
& burglar alarms, heated, palletized, dock-
level loading

Mountain Moving & Storage Ltd.

7593 County Road 91
Stayner, ON L0M 1S0
Tel: 705-435-9706 / Fax: 705-435-0541
Toll-free: 1-800-737-9912

Website: www.mountainmoving.ca
Email: mark@mountainmoving.ca
Mark Callegari, President/Owner

Services: Local & long-distance HHG moving
& storage, office & commercial moving;
packing materials, packing/unpacking service,
cleaning service; containerized shipping,
overseas shipping, auto transportation, dock-
level loading, heated units, fire alarm

Warehouse: Concrete block, 2-hour fire-rated
walls, self-storage units, office on site

Mountaineer Movers Limited

487 Grays Road
Hamilton, ON L8E 2Z5
Tel: 905-561-8880 / Fax: 905-561-0606
Toll-free: 1-800-263-4561

Website: www.mountaineer.on.ca
Email: wmk@mountaineer.on.ca
Wendy C. Mans-Keddie, President

Services: Local & long-distance moving, storage
& packing, moving supplies & equipment
rentals, cleaning services

Warehouse: Concrete block, steel frame,
burglar alarm, heated, palletized, dock-level
loading

Moving Again

971 Princess Avenue
London, ON N5W 3M9
Tel: 519-439-5987
Toll-free: 1-866-358-6499

Website: www.movingagain.ca
Email: andrew@movingagain.ca
Andrew Brown, Owner

Services: Local & long distance residential
& commercial moving, storage, packing
& unpacking

Natural Movers

190 Bovaird Drive West, Unit 33
Brampton, ON L7A 1A2
Tel: 905-459-4061 / Fax: 905-459-2503
Toll-free: 1-800-717-4406

Website: www.naturalmovers.ca
Email: joe@naturalmovers.ca
Joe Medeiros, President

Services: Local & long distance moves,
residential, commercial & office moves,
storage, packing, piano moves

Warehouse: Concrete block, fire and burglar
alarms, climate-controlled, sprinklered,
palletized, dock-level loading

Other Association Memberships: BBB

Neeley's Van & Storage Company Limited

2333 Regent Street South, Suite 1
Sudbury, ON P3E 6K7
Tel: 705-522-3322
Toll-free: 1-800-818-5027

Email: neelysvanandstorage@on.aibn.com
Darren Bombardieri, President
Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: 10,800 sq. ft., block & steel, DND-
certified, alarmed, heated, palletized, dock-
level loading

Niagara Moving & Storage Inc.

7825 Dorchester Road South
Niagara Falls, ON L2G 1E9
Tel: 905-354-3183 / Fax: 905-354-6544
Toll-free: 1-866-461-0786

Website: www.niagaramoving.net
Email: wayne@niagaramoving.net
Robert (Bob) Stacey, President

Services: Ontario-licensed, packing, crating,
transportation, storage, local & long-distance
moving, commercial & office moving

Warehouse: Finished concrete block, separated
storage units, temperature-controlled

Other Association Memberships: Chamber
of Commerce – Niagara Falls

Office Move Pro

2495 Stanfield Road, Unit 3
Mississauga, ON L4Y 1R6
Tel: 905-696-7915 / Fax: 905-361-1684
Toll-free: 1-877-604-6776

Website: www.officemovepro.com
Email: info@officemovepro.com
Leo Thibodeau, President

Services: Office moving, storage, planning
& installations. Crate rentals, material
purchases & office decommissioning.

Portable storage also available. Locations
in Calgary, Montreal & Vancouver
Warehouse: 20,000 sq. ft. 28-ft. clear steel
building built in 2008. Fully protected
by a monitored security system & video
surveillance. Dock-level & drive-in access.
Heated, racked, storage

Other Association Memberships: BBB

Canadian Movers/Entreprises canadiennes de déménagement

Parkway Van Lines

1199 Newmarket Street
Ottawa, ON K1B 3V1
Tel: 613-744-4781 / Fax: 613-744-8988
Toll-free: 1-800-337-6228
Website: www.parkwayvanlines.com
Email: bshields@parkwayvanlines.com
Betty Shields, Vice President

Services: Local, long-distance & international
HHG moving & storage, government moving,
office moving, commercial distribution
& home delivery

Warehouse: Racked & palletized, bonded,
rated Government A-1

Phillips Moving & Storage

2525 Steeles Avenue West
Toronto, ON M3J 2P1
Tel: 416-661-2797 / Fax: 416-661-0013
Toll-free: 1-877-543-6683
Website: www.phillipsmovers.com
Email: sales@phillipsmoving.com
Don Staddon, Principal

Services: Local, long-distance, cross-border,
overseas, HHG moving & storage, packing,
crating, office & commercial moving

Warehouse: Brick construction, heated,
palletized, sprinklered, full security monitoring,
two dock levels, one drive-in level

Other Association Memberships: BBB

Premiere Van Lines

200 Brock Street
Barrie, ON L4N 2M4
Tel: 705-719-7856 / Fax: 705-719-7858
Toll-free: 1-877-846-6683
Website: www.premierevanlines.com
Email: barrie@premierevanlines.com
Bill Gauthier, President

Services: Local, long distance, overseas,
commercial, home deliveries, HHG moving
& storage, packing & crating

Warehouse: 7,711 sq. ft., heated, palletized,
drive-in dock, certified gov't-approved scale
on premises, DND certification, construction
block, alarm protection

Other Association Memberships: BBB

Premiere Van Lines Inc.

450A Britannia Road East
Mississauga, ON L4Z 1X9
Tel: 905-712-8960 / Fax: 905-712-8969
Toll-free: 1-866-981-6683
Website: www.premierevanlines.com
Email: Kflynn@premierevanlines.com
S. Kirsten Flynn

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving, home deliveries

Warehouse: Concrete block and/or steel frame
warehouses in major Canadian centres
featuring fire & burglar alarms, security
cameras, sprinklers, DND certification,
Canada Customs bonded, heated, palletized,
warehouse racking, dock-level loading



Premiere Van Lines Ltd.

5655 Kennedy Road, Unit 3
Mississauga, ON L4Z 3E1 Canada
Tel: 905-502-6683 / Fax: 905-502-7850
Toll free: 1-866-981-MOVE (6683)
Website: www.premierevanlines.com
Email: fmartin@premierevanlines.com
Frank Martin, Executive Vice President

Services: Local moving, long distance, US
cross-border, packing, storage, container
service, overseas moving, special products,
office moving

Warehouse: 30,000 sq. ft., concrete block,
sprinkler system, security, climate-controlled,
26-foot clearance, government-bonded,
government-certified, government registration
#WON290, DND-certified

Other Association Memberships: IAM, OMA,
CARP, CAUBO, CAA, MBOT, BBB

Ranger Moving Systems Inc.

7685 Bath Rd., Mississauga, ON L4T 3T1
Tel: 905-461-1732 / Fax: 905-461-0420
Toll-free: 1-866-907-9723
Website: www.rangermovingsystems.com
Email: info@rangermovingsystems.com
Marc Ratcliffe, Principal

Services: Special products, blanket wrap
service, worldwide corporate & COD
residential moves & storage, bonded storage
facilities, store fixture roll outs, bonded
advance warehouse for the trade show
industry, logistics, cross dock, air, ocean
& multi-modal freight services, cross border
consolidation & distribution programs, project
cargo, EDI-enabled (on line with Canada
Customs; re-manifest services; post audit)

Warehouse: Steel & concrete, sprinkler,
palletized, heated, 2-rail-siding loading docks,
bonded customs suzerance warehouse,
8 dock-level doors, 1 drive-in door, scale
within 5 miles, 30,000 sq. ft.

Rawlinson Moving & Storage Ltd.

1024 Westport Crescent
Mississauga, ON L5T 1G1
Tel: 905-364-1400 / Fax: 905-364-1401
Toll-free: 1-800-684-6660
Website: www.rawlinsonmoving.com
Email: jcarney@rawlinsonmoving.com
Jim Carney, President & CEO

Services: Local, long-distance & overseas HHG
moving, short- & long-term storage (including
bonded storage), packing & crating

Warehouse: Concrete block (A-1 fire rating),
30,000 sq. ft., steel frame, fire & burglar
alarms, DND-certified, temperature-controlled,
palletized, dock-level loading, Canada
Customs-bonded

Other Association Memberships: CAAA, AAA,
BBB, PSA, Hamilton Chamber of Commerce

Rent-a-Son

80 St. Regis Crescent N
Toronto, ON M3J 1Z3
Tel: 416-913-9021
Toll-free: 1-866-999-a-Son (2766)
Website: www.rentason.ca
Email: info@rentason.ca
Dustin Kroft, President

Services: Rent-a-Son provides a variety of
moving services. We offer full & self service
moving options specializing in smaller
& apartment moves as well as movers for pod
& truck rental loading and unloading. Our staff
go through extensive hands-on & in-class
training & we are fully insured & bonded.
We also offer storage solutions & rent plastic
moving boxes



Robson Cartage 2000 Inc.

580 Quebec Street
London, ON N5W 3Z2
Tel: 519-433-6683 / Fax: 519-433-8611
Website: www.londonmovingandstorage.com
Email: robsoncartage@robsoncartage.com
Tom Robson, President

Services: HHG moving & storage, packing
& crating, office & commercial moving,
commercial warehousing & distribution,
home delivery

Warehouse: Concrete block & steel, monitored
fire & burglar alarm, heated, racked
& palletized, dock-level loading

Rockbrune Brothers Limited

725 Finley Avenue
Ajax, ON L1S 3T1
Tel: 905-683-4321 / Fax: 905-683-3972
Toll-free: 1-800-561-4139
Website: www.rockbrune.on.ca
Email: move@rockbrune.on.ca
William Rockbrune, President

Services: HHG moving & storage, local
& long-distance, overseas, packing, crating,
commercial & office moving; special
commodities

Warehouse: 10,000 sq. ft. palletized, steel
construction, burglar alarms, dock-level
loading, heated, DND-certified & bonded
mini-storage

Other Association Memberships: BBB, CFIB

Royal Moving & Storage Inc.

785 Taylor Creek Drive
Ottawa, ON K1C 1T1
Tel: 613-728-1500 / Fax: 613-837-4876
Toll-free: 1-800-361-1634
Website: www.royalmoving.com
Email: info@royalmoving.com
Michael Kolberg, President

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Steel & concrete, 29,000 sq. ft.,
fire & burglar alarms, DND-certified, heated,
palletized, dock-level loading, customs-
bonded

Other Association Memberships: CIFFA,
AMSA, PAIMA, IAM

Scannell Moving & Storage

863 Main Street E
Milton, ON L9T 3Z3
Tel: 905-878-2823 / Fax: 905-878-7545
Toll-free: 1-877-251-1121
Website: www.scannellmoving.com
Email: info@scannellmoving.com
Steve Scannell, President

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving. Special Products
Division, store fixtures & high-value products

Warehouse: DND-approved, steel, alarmed,
heated, palletized, 3 dock-level & 2 drive-in
loading doors, fenced & gated container yard



Certified Canadian Mover

Pour une liste à jour, visitez
le site : www.mover.net

Canadian Movers/Entreprises canadiennes de déménagement

Soo Van Moving & Storage

165 Industrial Park Crescent
Sault Ste. Marie, ON P6B 5P3
Tel: 705-253-1158 / Fax: 705-253-8378
Toll-free: 1-800-461-2213
Website: www.sooivan-united.com
Email: gary@sooivan-united.com

Gary McCardle, VP & General Manager
Services: Full-service moving; local, long distance, US, overseas; Soo Van's GOLD STANDARD "We strive for customer delight & a perfect move every time!"

Warehouse: Bonded warehouse, transborder-shipping, container-loading, 12,000 sq. ft., brick/steel, inside storage vaults, custom warehouse service with delivery service



St. John's Transfer (1978) Ltd.

950 Boundary Road
Cornwall, ON K6H 5R5
Tel: 613-933-1492 / Fax: 613-936-6865
Website: www.stjohnstransfer.ca
Email: stjohns1@bellnet.ca
Donald Deebank, President

Services: Local & long-distance HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, burglar alarm, DND-certified, heated, palletized, dock-level loading, mini storage

Other Association Memberships: Chamber of Commerce



Swan Moving & Storage Inc.

15 Petrolia Street
Guelph, ON N1H 2V7
Tel: 519-821-6683
Website: www.swanmoving.com
Email: info@swanmoving.com
Mike Swan, President

Services: Quality local moving service Ontario-wide, supplies for sale, equipment for rent, household, commercial & office moving; warehouse storage. Prompt, courteous, quality service. Please call Mike or Nicole.

Alternate numbers: Guelph – 519-821-6683, K-W, Cambridge – 519-624-6683, Elmira – 519-669-2232, Milton, Georgetown – 905-693-9395, Fergus, Orangeville – 519-821-6683

Warehouse: 15,000 sq. ft., cement block & brick building, 2 loading docks, sprinklered, heated, within sight of fire hydrant, video-monitored

Other Association Memberships: BBB, Chamber of Commerce, CFIB



Taylor Moving & Storage Ltd.

1200 Plains Road East
Burlington, ON L7S 1W6
Tel: 905-632-8010 / Fax: 905-632-8130
Toll-free: 1-800-263-9143
Website: www.ataylormoving.com
Email: csrvturl@ataylormoving.com
Rick Taylor, Vice President

Services: Local, national, international, worldwide moving, packing & storage

Warehouse: Cement block & brick, metal siding, 26-ft. clear, heated, air-conditioned, DND-approved, palletized, vault storage, bonded, sprinklered, fire & burglar alarm

Other Association Memberships: FIDI, FAIM, RIM, AMSA, IAM & IATA



Tender Touch Moving & Storage

555 Trethewey Drive, Suite 36
Toronto, ON M6M 4B8
Tel: 416-654-4994 / Fax: 416-654-4993
Toll-free: 1-877-836-3378
Toll-free fax: 1-877-836-0676
Website: www.tendertouchmoving.com
Email: tender@tendertouchmoving.com
Maria Botelho, President

Services: Local, long-distance & overseas moving, packing & crating, household & office moving

Warehouse: Block & steel, 24-hour burglar alarms, palletized, drive-in loading

Other Association Memberships: BBB, Arpin Van Lines US Alliance, AMSA, PRISM



Tippet-Richardson Limited

25 Groff Place, Unit #6
Kitchener, ON N2E 2L6
Tel: 519-748-5403 / Fax: 519-748-5611
Toll-free: 1-800-265-6401
Website: www.tippet-richardson.com
Email: trkitchener@tippet-richardson.com
Barry Yanta, Branch Manager

Services: Local, long-distance, overseas HHG moving & storage, commercial & office moving, business records

Warehouse: One building, all sprinklered, alarm security, heated, palletized, concrete block



Tippet-Richardson Limited

1050 Brydges Street
London, ON N5W 2B4
Tel: 519-455-0132 / Fax: 519-453-8160
Toll-free: 1-800-392-5385
Website: www.tippet-richardson.com
Email: trlondon@tippet-richardson.com
Dave Rowe, Branch Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security



Tippet-Richardson Limited

5499 Canotek Road
Ottawa, ON K1J 9J5
Tel: 613-741-3015 / Fax: 613-741-9720
Toll-free: 1-877-854-7245
Website: www.tippet-richardson.com
Email: gords@tippet-richardson.com
Gord Smith, General Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security



Tippet-Richardson Limited

25 Metropolitan Road
Toronto, ON M1R 2T5
Tel: 416-291-1200 / Fax: 416-291-2601
Toll-free: 1-800-268-6753
Website: www.tippet-richardson.com
Email: johnnovak@tippet-richardson.com
John Novak, President and CEO

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records; distribution services, logistics LTL & full truck load; special products & climate-controlled freight & wrap service

Warehouse: Concrete block, steel frame, climate-controlled, sprinklered, alarm security protection, government-approved; weigh scale (80 feet), palletized storage



Toronto Service Center Inc. (TSC)

29 Faulkland Road
Toronto, ON M1L 3S4
Tel: 416-566-8515 / Fax: 416-759-7174
Toll-free: 1-866-566-8515
Website: www.moving-storage.net
Email: tsc@moving-storage.net
Manouchehr Jamali, President

Services: Packing, wrapping, moving within Ontario, storage
Warehouse: Brand-new storage, around 30,000 sq. ft., heated & climate-controlled, 24-hr. surveillance cameras, alarm-protected, insured, indoor truck-level loading area



Total Move Management

4048 Hwy 43, PO Box 2010
Kemptville, ON K0G 1J0
Tel: 613-258-0723 / Fax: 613-258-0645
Toll-free: 1-877-258-0723
Website: www.totalmovemanagement.ca
Email: mike@totalmovemanagement.ca
Mike McIntosh, President

Services: Local, long distance & overseas, packing, storage, office moving, systems furniture installations

Warehouse: Palletized, heated, alarmed, metal & insulated, 6,000 sq. ft.



Total Relocation Moving Systems

4090B Sladerview Crescent, Unit 2
Mississauga, ON L5L 5Y5
Tel: 905-607-7990 / Fax: 905-607-7919
Toll-free: 1-888-668-3668
Website: www.totalrelocation.ca
Email: operations@totalrelocation.ca
Richard Allen, Branch Manager

Services: Full-service household goods, local, regional & long-distance moving; in-house commercial moving division; international & overseas moving, packing & crating; high-value products & electronics storage & distribution; office relocations & business records retention; new & used packing material sold; published guaranteed inter-agency labour rates

Warehouse: 13,000 sq. ft. bonded sufferance warehouse, secure furniture vaults, fire & burglar alarmed, sprinklered, heated & air-conditioned; dock-level & ground-level doors



Traditional Moving & Storage

830 Athabasca Street
Thunder Bay, ON P7C 3E6
Tel: 807-623-3535 / Fax: 807-623-3140
Toll-free: 1-800-665-9240
Website: www.traditionalmoving.com
Email: tbaymove@tbaytel.net
Al McDougall, Branch Manager

Services: HHG moving services, including local, long-distance, international, overseas, storage, professional packing/crating; also office/company relocations, electronics/high-value products, commercial moving services, including freight throughout North America

Warehouse: 15,000 sq. ft., government-approved, sprinklered, ADT, vault, climate-controlled



Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Trinity Moving Inc.

12 Mill Hill Road
Nepean, ON K2H 9N4
Tel: 613-726-8749 / Fax: 613-726-2019
Toll-free: 1-877-726-9923
Website: www.trinitymoving.ca
Email: atrinitym@yahoo.ca
Chris Jelot, Office Manager

Services: Local & long-distance HHG moving & storage, packing, commercial moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, heated, palletized, ground-level loading. Warehouse at 700 Industrial Ave., Ottawa, ON K1G 0Y9

Other Association Memberships: BBB



TWO MEN AND A TRUCK® –

Barrie & Central Ontario
110 Saunders Road, Unit#10
Barrie, ON L4N 9A8

Tel: 705-720-2636 / Fax: 705-720-2639
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: dan.brohm@twomen.ca
Dan Brohm, President

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers who care."



TWO MEN AND A TRUCK® –

Brampton

394 Orenda Road
Brampton, ON L6T 1G9
Tel: 905-799-2636 / Fax: 905-799-0936
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: mike.piercey@twomen.ca
Mike Piercey, Owner

Services: Full residential & commercial moving services in Ontario, including packing, unpacking; storage

Warehouse: Heated, dock level, secured



TWO MEN AND A TRUCK® –

GTA North

245 Yorkland Blvd., Suite 100
Toronto, ON M2J 4W9
Tel: 416-310-2MEN (2636) / Fax: 416-490-1401
Toll-free: 1-86MOVING4U
Website: www.twomen.ca
Email: eva@twomen.ca
Eva Szypulska, President

Services: Home & business moving services



TWO MEN AND A TRUCK® –

Halton & Mississauga

3485 Harvester Road, Unit #15
Burlington, ON L7N 3T3
Tel: 905-635-3035 & 905-681-8300
Fax: 905-681-8306
Toll-free: 1-86MOVING4U

Website: www.twomenandatruck.ca
Email: wendell.costello@twomenandatruck.ca
Wendell Costello, General Manager

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers who care."
Satellite office in Oakville (905-855-0002)

Warehouse: Concrete block, fire alarm, burglar alarm, security cameras, heated, palletized

Other Association Memberships: Chamber of Commerce



TWO MEN AND A TRUCK® – Hamilton

50 Dundas Street East, Unit 103
Hamilton, ON L9H 7K6
Tel: 905-981-5000 / Fax: 905-690-8585
Toll-free: 1-866-584-6683
Website: www.twomen.ca
Email: wendy.snook@twomen.ca
Larry Renaud, Owner

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers Who Care."

Other Association Memberships:

Flamborough Chamber of Commerce



TWO MEN AND A TRUCK® –

Kingston & Eastern Ontario

7 – 1724 Bath Road
Kingston, ON K7M 4Y2
Tel: 613-766-7252 / Fax: 613-766-7500
Website: www.twomen.ca
Email: info3013@twomen.ca
Dave Noll, General Manager

Services: Local moving; professional packing & crating; short-term storage; boxes & packing supplies

Warehouse: Short-term storage; fire & burglar alarms



TWO MEN AND A TRUCK® –

Mid-Town Toronto

2700 Dufferin Street, Unit 42
Toronto, ON M6B 4J3
Tel: 416-854-7116 / Fax: 416-213-8268
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: john.bailey@twomen.ca
John Bailey, General Manager

Services: We are the world's largest local & regional moving franchise specializing in both home & business moving. We offer a full range of moving & packing related services including the sale of boxes & packing supplies. We are the "Movers who care."



TWO MEN AND A TRUCK® –

Mississauga North

394 Orenda Road
Brampton, ON L6T 1G9
Tel: 905-238-9707 / Fax: 905-799-0936
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: neil.chalmers@twomen.ca
Neil Chalmers, Owner

Services: Full residential & commercial moving services in Ontario, including packing, unpacking; storage

Warehouse: Heated, dock level, secured



TWO MEN AND A TRUCK® –

Newmarket-Aurora

17665 Leslie Street, Unit 21
Newmarket, ON L3Y 3E3
Tel: 905-952-2229 / Fax: 905-952-2216
Website: www.twomenandatruck.ca
Email: stewart.smith@ofdservices.com
Stewart Smith, General Manager

Services: Local, regional moving of home & business; packing & unpacking services; packing supplies & boxes; storage; free no obligation move consultations & estimates; minor assembly & disassembly provided

Warehouse: Clean, temperature-controlled & fully-alarmed storage facilities



TWO MEN AND A TRUCK® – Oshawa

330 Marwood Drive, Unit 3
Oshawa, ON L1H 8B4
Tel: 905-674-6103 / Fax: 905-725-2111
Website: www.twomen.ca
Email: steve.deboer@twomen.ca
Steve DeBoer, General Manager

Services: Full moving services in Ontario, including packing, unpacking; box sales available; residential & commercial

Warehouse: 2400 sq. ft. warehouse, concrete block with dock-level loading, fire & burglar alarms installed

TWO MEN AND A TRUCK® – Toronto East

85 Executive Court
Toronto, ON M1S 5W9
Tel: 647-260-3000 / Fax: 416-291-8889
Website: www.twomen.ca
Email: steve.deboer@twomen.ca
Steve DeBoer, General Manager

Services: Full moving services in Ontario, including packing, unpacking; box sales available; residential & commercial

TWO MEN AND A TRUCK® –

Vaughan & NW Toronto

43 Shaft Road
Etobicoke, ON M9W 4M3
Tel: 416-246-1905 / Fax: 416-246-0721
Website: www.twomen.ca
Email: josh.kane@twomen.ca
Josh Kane, Owner/President

Services: Local moving & storage

Warehouse: Storage of household & office items



Walker's Van and Storage

33305 Hwy 17
Deep River, ON K0J 1P0
Tel: 613-584-3323 / Fax: 613-584-2203
Toll-free: 1-800-267-3116
Website: www.pleasemoveme.com
Email: deepriver@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in Deep River & North Bay, Ontario

Warehouse: Concrete block, 10,000 sq. ft., fire alarm, sprinklered, burglar alarm, federal government (DND)-certified, heated, palletized, dock- & grade-level loading



Walker's Van and Storage

50 Venture Crescent
North Bay, ON P1B 8G4
Tel: 705-476-4223 / Fax: 705-476-0090
Toll-free: 1-800-461-1679
Website: www.pleasemoveme.com
Email: northbay@pleasemoveme.com
Glenn C. Warner, Vice-President

Services: Local, long-distance & international HHG moving & storage, cartage, packing & crating, records storage, commercial warehousing & distribution; office moving, including systems-installation services; offices in North Bay & Deep River, Ontario

Warehouse: Steel frame, metal siding, 8,000 sq. ft., burglar alarm, federal government (DND)-certified, heated, palletized, grade-level loading



Canadian Movers/Entreprises canadiennes de déménagement

Wayne's Moving, Storage & Delivery

375 Second Avenue West, PO Box 984
Simcoe, ON N3Y 5B3

Tel: 519-426-6000 / Fax: 519-426-4667

Website: www.waynesmoving.ca

Email: waynesmoving@bellnet.ca

Mary J. Donnell, Owner/Manager

Services: Local & long-distance moving within Ontario & Quebec; mini-storage facility for household goods; disinfected monthly; monthly rental. Secured outside storage with gravel surface maintained year-round for RVs, vehicles, boats, etc. 24-hr access. Full line of moving & packing supplies. Equipment rental: dollies, carts, blankets & plastic moving cartons. Professional packing services available. Free, no-obligation move consultations & estimates; minor assembly & disassembly provided. Fully insured. All staff covered by Workplace Safety & Insurance Board

Warehouse: Clean, dry, secure mini-storage; ground-level loading

Other Association Memberships: Simcoe & District Real Estate Board, Canadian Self Storage Association

Westmount Moving & Warehousing

335 Gage Avenue
Kitchener, ON N2M 5E1

Tel: 519-895-1100 / Fax: 519-895-1105 (admin)

Website: www.kitchenerwaterloomovers.com

Email: information@westmountmoving.com

Jim Ward, Operations Manager

Services: Local, long-distance & overseas household goods & commercial moving & storage

Warehouse: Cement block, heated, air-conditioned, sprinklered, infrared motion alarm, palletized

Other Association Memberships: BBB

Westmount Moving & Warehousing ★

2768A Sheffield Rd.

Ottawa, ON K1B 3V9

Tel: 613-742-7555 / Fax: 613-749-6202

Website: www.ottawa-gatineau-movers.com

Email: info@ottawa-gatineau-movers.com

Ken Roberts, VP Operations

Services: Local, long-distance & overseas household goods & commercial moving & storage

Wills Transfer Limited

146 Highway 15

Smiths Falls, ON K7A 4T2

Tel: 613-283-0225 / Fax: 613-283-9805

Toll-free: 1-800-267-7937

Website: www.willstransfer.com

Email: info@willstransfer.com

Chris Trimm, General Manager, Moving

Services: Local, long-distance & overseas moving, residential & commercial warehousing, transporting of general freight throughout Canada & the US; Canada Customs-bonded carrier; 53-ft. air-ride equipment

Warehouse: Concrete block, fire & burglar alarms, DND-approved, government-approved weigh scale on site

Other Association Memberships: UIIA, IWLA, CGD



Wilson Relocation

480 Finchdene Square
Toronto, ON M1X 1C2

Tel: 416-293-0776 / Fax: 416-292-7764

Toll-free: 1-800-565-4888

Website: www.abbeywoodmoving.com

Email: randy@abbeywoodmoving.com

Randy Wilson, President

Services: Local, long-distance & overseas relocations, packing, crating, storage, fine-art services division

Warehouse: Concrete block & brick, fully palletized, alarmed, heated

Windsor Truck & Storage

201, 211 Shepherd Street East
Windsor, ON N8X 1K6

Tel: 519-254-5111 / Fax: 519-254-8011

Toll-free: 1-800-265-4865

Website: www.tippet-richardson.com

Email: fredbaldwin@tippet-richardson.com

Fred Baldwin, General Manager

Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: One building, all sprinklered, alarm security

WJ Moving & Storage

418 Concession 6 Woodhouse, RR 5

Simcoe, ON N3Y 4K4

Tel: 519-426-8448 / Fax: 519-428-4231

Website: www.wjmoving.ca

Email: wayne@wjmoving.ca

Wayne S. Joseph, Owner/Manager

Services: Local & long distance HHG moving & storage, commercial moving & storage, delivery, packing & unpacking services, moving supplies available

Warehouse: Concrete & wood, alarm protection, dock-level loading



MANITOBA

THOMPSON

Miller the Mover Ltd.

WINNIPEG

Alero Moving & Storage – Winnipeg
Canada Moving
Globe Moving/Premiere Van Lines
King's Transfer Van Lines
Portage Cartage & Storage (2006) Ltd.
Quick Transfer Ltd.
Winnipeg Moving & Storage

Alero Moving & Storage – Winnipeg

2190 Notre Dame Avenue

Winnipeg, MB R3H 0K2

Tel: 204-779-0714 / Fax: 204-779-0716

Toll-free: 1-877-264-4626

Website: www.aleroworldwide.com

Email: larry@aleromoving.com

Larry Calen, President

Services: Local, long-distance, cross-border, overseas, HHG moving & storage, packing, crating, logistics

Warehouse: 33,000 sq. ft., alarmed, monitored, bonded, heated, dock-level loading, 7 doors, access ramp

Other Association Memberships: BBB, CERC



Canada Moving

47 Gomez Street
Winnipeg, MB R3B 0G4

Tel: 204-632-8787 / Fax: 204-943-4721

Toll-free: 1-800-268-2881

Website: www.canadamoving.com

Email: parmstrong@canadamoving.com

Peter Armstrong, General Manager

Services: Local, long-distance & overseas HHG moving & storage, packing, custom crating, office moving, commercial cartage, wholesale distribution, electronics & high-value-products handling, 24-hour truck repairs & truck wash at 100 Higgins Avenue, Winnipeg (204-947-0889)

Warehouse: 65,000 sq. ft., concrete, palletized, temperature-controlled, security-monitored, fenced compound, sprinklered, dock-level loading, DND-certified, special equipment for handling electronics

Globe Moving/Premiere Van Lines

1373 Spruce Street

Winnipeg, MB R3E 2V8

Tel: 204-925-7799 / Fax: 204-925-7790

Toll-free: 1-888-456-2321

Website: www.globemoving.ca

Email: terryk@globemoving.ca

Terry Krulicki, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

King's Transfer Van Lines

974 Powell Avenue

Winnipeg, MB R3H 0H6

Tel: 204-949-0733 / Fax: 204-334-2337

Toll-free: 1-888-949-0733

Website: www.kingofthemovers.com

Email: winnipeg@kingstransfer.com

John Mellof, President

Services: Local, long distance & overseas moving, HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, burglar alarms, Government & Canada Customs-approved, heated, dock-level loading, palletized, 22,000 sq. ft.

Miller the Mover Ltd.

84 Berens Road

Thompson, MB R8N 1X2

Tel: 204-778-6988 / Fax: 204-778-8075

Email: info@millerthemover.ca

Lyle Miller, Branch Manager

Services: Local & long-distance moving, HHG storage, record storage, truck rentals

Warehouse: Metal clad, steel structure



Pour une liste à jour, visitez
le site : www.mover.net



Certified Canadian Mover

★ New member/Nouveau membre

Canadian Movers/Entreprises canadiennes de déménagement

Portage Cartage & Storage (2006) Ltd. 
 1680 Sargent Avenue
 Winnipeg, MB R3H 0C2
 Tel: 204-633-8059 / Fax: 204-694-3261
 Website: www.portagecartage.ca
 Email: sales@portagecartage.ca
 Ralph Mueller

Services: Local, provincial, interprovincial & international moving services, including storage, packing, crating, etc.; specializing in worldwide moving, storage, assembly & testing & servicing of electronics & high-value products; worldwide hauling of special products & non-hazardous freight commodities

Warehouse: Concrete pre-cast (959A Keewatin St. – 50,000 sq. ft.), 24 ft. clearance, racked, palletized, sprinklered, heated, 8 dock-level doors, 2 drive in doors for inside loading, fenced & alarmed surveillance, cameras, government-approved

Quick Transfer Ltd. 
 1680 Sargent Avenue
 Winnipeg, MB R3H 0C2
 Tel: 204-786-6011 / Fax: 204-783-9882
 Toll-free: 1-800-230-6701
 Website: www.qtmoving.com
 Email: info@qtmoving.com

Doris Kannwischer, Executive Assistant
Services: Local, long-distance, overseas, HHG moving & storage, packing, custom crating, specialized freight

Warehouse: 1. Concrete pre-cast (959A Keewatin St. – 50,000 sq. ft.), 24 ft. clearance, racked, palletized, sprinklered, heated, 8 dock-level doors, 2 drive-in doors for inside loading, fenced & alarmed surveillance, cameras, government-approved.
 2. Concrete & brick, (1680 Sargent Ave. – 12,000 sq. ft.), palletized, heated, fenced & alarm-controlled; government-approved.
 3. Metal Butler building – 5,000 sq. ft., custom wood packaging shop

Winnipeg Moving & Storage 
 400 Oak Point Highway
 Winnipeg, MB R2R 1V1
 Tel: 204-925-6683 / Fax: 204-694-1837
 Toll-free: 1-877-974-6683
 Website: www.winnipegmoving.com
 Email: gmclaughlin@winnipegmoving.com
 Garry McLaughlin, Corporate Sales Manager

Services: Household goods moving services, including local, long-distance, international, overseas, storage, professional packing/crating; also office/company relocations, electronics/high-value products, commercial moving services, including freight throughout North America

Warehouse: 40,000 sq. ft., precast concrete slab, bonded, government-approved, sprinklered, ADT, vault, climate-controlled

SASKATCHEWAN

BATTLEFORD

Jay's Moving & Storage Ltd.

ESTEVA

Jay's Moving & Storage Ltd.

MOOSE JAW

Jay's Moving & Storage Ltd.

PRINCE ALBERT

Jay's Moving & Storage Ltd.

REGINA

Alero Moving & Storage – Regina

Jay's Moving & Storage Ltd.

Milne's Moving & Storage Ltd.

SASKATOON

Country Wide Moving
 Geransky's Moving & Storage
 Jay's Moving & Storage Ltd.
 Ray's Moving & Storage Co. Ltd.

SWIFT CURRENT

Jay's Moving & Storage Ltd.

WEYBURN

Jay's Moving & Storage Ltd.

YORKTON

Jay's Moving & Storage Ltd.

Alero Moving & Storage – Regina 
 11 Ross Avenue East
 Regina, SK S4N 4W5
 Tel: 306-757-6022 / Fax: 306-757-8322
 Toll-free: 1-877-757-6022
 Website: www.aleroworldwide.com
 Email: chrisg@alermoving.com
 Chris Gauvin, President

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, bonded warehouse

Warehouse: Concrete block, steel frame, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: BBB

Country Wide Moving 
 419 – 48th Street East
 Saskatoon, SK S7K 6M4
 Tel: 306-934-3335 / Fax: 306-931-4008
 Toll-free: 1-800-289-9734
 Website: www.countrywidemoving.ca
 Email: ccarwell@sasktel.net
 Cam Carswell, President

Services: Local, long-distance & overseas HHG moving & storage, packing & crating, special products, office moves, origin & destination services

Warehouse: Steel frame, government-approved, heated, palletized, dock-level loading, fork lift

Other Association Memberships: BBB

Geransky's Moving & Storage 
 502A 47th Street E
 Saskatoon, SK S7K 4L3
 Tel: 306-955-3773 / Fax: 306-955-3794
 Email: john.geranskysmovstge@sasktel.net
 John Shears, President

Services: Local & long distance moves; HHG & offices; professional packing & unpacking; packing supplies available; upholstered items are plastic-wrapped; furniture is blanket-wrapped

Warehouse: 2,400 sq. ft., climatized, secured, heated, pest-controlled; storage cost is based on space used

Jay's Moving & Storage Ltd. 
 PO Box 1049, 112 4th Avenue W
 Battleford, SK S0M 0E0
 Tel: 306-445-8164 / Fax: 306-445-8165
 Toll-free: 1-800-318-5297
 Website: www.jaysmoving.com
 Email: battleford.jays@accesscomm.ca
 Judi Weum, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Metal building

Jay's Moving & Storage Ltd. 
 PO Box 542, 88 Highway 39 East
 Estevan, SK S4A 2A5
 Tel: 306-634-8872 / Fax: 306-634-3435
 Website: www.jaysmoving.com
 Email: clafonte@jaysmoving.com
 Chris LaFonte, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, wood construction, metal clad, fire & burglar alarms, heated, palletized, dock-level loading

Jay's Moving & Storage Ltd. 
 1109 Ominica Street East, PO Box 910
 Moose Jaw, SK S6H 4P6
 Tel: 306-693-7133 / Fax: 306-692-7775
 Website: www.jaysmoving.com
 Email: mj.jays@sasktel.net
 Ron Boys, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Concrete block, wood construction, metal clad

Jay's Moving & Storage Ltd. 
 4700 6th Ave. E
 Prince Albert, SK S6V 5R5
 Tel: 306-764-1855 / Fax: 306-764-2662
 Website: www.jaysmoving.com
 Email: gshand@jaysmoving.com
 George Shand, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Metal building, fire & burglar alarms, government-approved, heated, palletized, dock-level loading

Canadian Movers/Entreprises canadiennes de déménagement

Jay's Moving & Storage Ltd.

555 Park Street
Regina, SK S4N 5B2
Tel: 306-721-1222 / Fax: 306-721-4696
Toll-free: 1-800-667-5988
Website: www.jaysmoving.com
Email: mletkeman@jaysmoving.com
Milton Letkeman, General Manager, Moving Division

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Concrete block, steel frame, fire
& burglar alarms, sprinklered, DND-certified,
heated, palletized, dock-level loading

Other Association Memberships: BBB,
Saskatchewan Trucking Association, BOMA,
Chamber of Commerce



Jay's Moving & Storage Ltd.

1730 Alberta Avenue
Saskatoon, SK S7K 1R7
Tel: 306-249-3777 / Fax: 306-249-3553
Toll-free: 1-800-667-1140
Website: www.jaysmoving.com
Email: jaysmoving@sasktel.net
Mark Walter, Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Concrete block, metal building



Jay's Moving & Storage Ltd.

1701 North Service Road West
Swift Current, SK S9H 3T2
Tel: 306-773-4396 / Fax: 306-773-6289
Website: www.jaysmoving.com
Email: sc.jays@sasktel.net
Terry Bonogofski, Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Concrete block



Jay's Moving & Storage Ltd.

PO Box 206, 147 – 1st Avenue SW
Weyburn, SK S4H 2J9
Tel: 306-842-4591 / Fax: 306-842-2100
Toll-free: 1-800-209-4621
Website: www.jaysmoving.com
Email: weyburn.jays@accesscomm.ca
Aaron Scandrett, Asst Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Wood construction



Jay's Moving & Storage Ltd.

Box 505, 115 Ball Road
Yorkton, SK S3N 2W4
Tel: 306-783-7200 / Fax: 306-786-7696
Toll-free: 1-866-362-7200
Website: www.jaysmoving.com
Email: yorkjay@accesscomm.ca
Leonard Hack, Branch Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Metal building



Milne's Moving & Storage Ltd.

1301 Osler Street
Regina, SK S4R 1W6
Tel: 306-525-3508 / Fax: 306-565-3299
Website: www.milnesmoving.ca
Email: milnes@milnesmoving.ca
Rob Milne, President

Services: Local, long-distance, international,
HHG & HVP moving & storage, packing
& crating, computer equipment, four hydraulic
tailgate trucks for HVP pickups & deliveries,
office moving, truck rentals, blue-bin rentals

Warehouse: Concrete-block construction,
monitored alarm system & cameras, heated
palletized & self-storage units, dock-level
& drop-frame loading, two electric forklifts



Ray's Moving & Storage Co. Ltd.

611 – 47th Street East
Saskatoon, SK S7K 5G5
Tel: 306-933-1122 / Fax: 306-933-3208
Toll-free: 1-800-667-3928
Website: www.raysmoving.ca
Email: raysinternational@sasktel.net
Brett Diehl, Controller

Services: Local & long-distance moving, boxes
& packing supplies, packing service, crating
service, overseas HHG moving

Warehouse: Metal, palletized, heated,
government-approved, alarmed



ALBERTA

CALGARY

Alero Moving & Storage – Calgary
AMJ Campbell Van Lines
Highland Moving & Storage Ltd.
Jay's Moving & Storage Ltd.
King's Transfer Van Lines
MATCO Transportation Systems Ltd.
North Star Moving
Quality Move Management, Inc.
Riteway Moving & Services Ltd.
TR Westcan Inc./Tippet-Richardson

COLD LAKE

Cold Lake Northeastern Moving Services Ltd.

DUNMORE

Saamis Moving & Storage

EDMONTON

Action Moving
GLC Moving and Storage
Highland Moving & Storage Ltd.
I-Care Office Solutions
MATCO Transportation Systems Ltd.
North Star Moving
Provincial Moving & Storage
QHP Moving & Storage
Quality Move Management, Inc.
Western Moving & Storage

FORT MCMURRAY

MIB Moving Inc.
Northern Plains Moving & Transport Ltd.

Action Moving

12946-54 St., Edmonton, AB T5A 5A8
Tel: 780-474-2861 / Fax: 780-473-2648
Website: www.actionmoving.ca
Email: actionmoving@telus.net
Darek Wojtalik, Owner

Services: Local, packing, storage, office moves,
long distance in Alberta only

Warehouse: Storage containers stored in locked
compound

Other Association Memberships: BBB



Alero Moving & Storage – Calgary

5700 – 44 St. SE, Calgary, AB T2C 5G7
Tel: 403-243-0448 / Fax: 403-243-0002
Toll-free: 1-877-422-6446
Website: www.aleroworldwide.com
Email: rick@alermoving.com
Rick Briggs, General Manager

Services: Uniformed, friendly professionally-
trained moving staff. 23-point quality move-
management program. Local, long distance
& international complete moving packages.
Packing, unpacking, 3rd party service
& crating custom packages. GPS-based
commercial delivery. Office moving solutions.
Warehouse services, full-time warehouse
manager, dock times by appointment.

Warehouse: 22,000 sq. ft., concrete & steel
construction, climate-controlled, sprinklered,
video- & alarm-secured, clean furniture vaults,
gated fence-secure yard, dock level & drive-in
doors, government & fire department compliant
facility. Audited weekly for quality compliance

Other Association Memberships: BBB, AMTA



AMJ Campbell Van Lines

1881 – 120 Avenue NE, Calgary, AB T3K 0S5
Tel: 403-273-1220 / Fax: 403-248-7479
Toll free: 1-800-661-3993
Website: www.amjcampbell.com
Email: djasper@amjcampbell.com
Doug Jasper, General Manager/Partner

Services: Corporate, gov't & private relocations
in Canada, US & overseas: local, long-
distance & overseas HHG moving & storage,
commercial moving & storage; special
products, packing & crating

Warehouse: Concrete block, steel frame, alarm
protection, sprinklered, DND certification,
heated, palletized, dock-level loading

Other Association Memberships: FIDI/FAIM,
OMNI, BBB, CAA



Cold Lake Northeastern Moving Services Ltd.

5516 – 56th St., Cold Lake, AB T9M 1R5
Tel: 780-594-7566 / Fax: 780-594-1220
Website: www.coldlakemoving.com
Email: clmoving@telusplanet.net
Paul Colicchio, Owner

Services: Local, long distance & overseas
HHG moving & storage, packing & crating

Warehouse: Steel girder, metal clad, heat
& motion detectors, DND-approved, heated
circulation fans for pallets



GLC Moving and Storage

Bay 10 – 8 Riel Dr., St. Albert, AB T8N 3Z7
Tel: 780-418-2984 / Fax: 780-418-2985
Toll-free: 1-877-418-2984
Website: www.glcmoving.ca
Email: linda@glcmoving.ca
Linda Rebalkin, President

Services: Local, long distance & overseas
moving, packing & crating, storage, sale
of packing cartons

Warehouse: Concrete block, fire & burglar
alarms, DND-certified, heated, palletized,
Canada Customs bonded sufferance
warehouse for household & personal effects

Other Association Memberships: BBB,
St. Albert Chamber of Commerce, CFIB,
Canadian Taxpayers Federation

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Highland Moving & Storage Ltd.

Unit 18, 7115 – 48th Street SE
Calgary, AB T2C 5A4
Tel: 403-720-3222 / Fax: 403-279-4062
Toll-free: 1-800-418-9459
Website: www.highlandmoving.com
Email: clgrecept@highlandmoving.com
Nate Edwards, Manager

Services: Local, long distance, overseas, HHG moving & storage, packing & crating, commercial & office moving
Warehouse: 46,080 sq. ft., concrete block, sprinklered, alarmed, Canada Customs Bonded



Highland Moving & Storage Ltd.

15305 – 128th Avenue NW
Edmonton, AB T5V 1A5
Tel: 780-453-6777 / Fax: 780-454-8484
Toll-free: 1-800-267-9958
Website: www.highlandmoving.com
Email: don@highlandmoving.com
Don Kachur, President

Services: Local, long-distance, overseas, HHG moving & storage, packing & crating, commercial & office moving
Warehouse: 51,850 sq ft, concrete block, sprinklered, alarmed



I-Care Office Solutions

17940-106A Avenue
Edmonton, AB T6M 0G4
Tel: 780-988-0116 / Fax: 780-988-0639
Website: www.icareofficesolutions.com
Email: aaron@icareofficesolutions.com
Aaron Eicher, Owner/Operator

Services: Commercial moving, commercial furniture installation, reconfigurations, space planning, storage distribution, local & throughout Alberta moving & installation services, certified installers, packing supplies & equipment
Warehouse: 200+ bays of racking, 17,000 sq. ft. of floor space, heated, secured & video surveillance, alarmed, dock- & grade-level loading

Other Association Memberships: Edmonton Chamber of Commerce, BBB of Alberta



Jay's Moving & Storage Ltd.

3636 – 46th Avenue SE
Calgary, AB T2B 3P9
Tel: 403-276-9003 / Fax: 403-276-4191
Toll-free: 1-800-643-0999
Website: www.jaysmovingab.com
Email: gdoehl@jaysmovingab.com
Joey Desjarlais, Branch Manager

Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving, bonded warehouse
Warehouse: Metal building, sprinklered



King's Transfer Van Lines

Unit G, 7803 35th Street SE
Calgary, AB T2C 1V3
Tel: 403-730-5592 / Fax: 403-266-5593
Toll-free: 1-866-730-5592
Website: www.kingstransfer.ca
Email: dennis@kingstransfer.ca
W.D. (Dennis) O'Neill, Chief Operating Officer
Services: We offer local, long distance, international & commercial moving & storage; inhouse crating facilities
Warehouse: 60,000 sq. ft. of palletized space; government-bonded, brick, heated, alarmed with a sprinkler system; 7 dock-level loading doors & 1 drive-in ramp
Other Association Memberships: BBB-accredited, CERC, AMSA, IAM



MATCO Transportation Systems Ltd.

5003 – 52nd Avenue SE
Calgary, AB T2C 4N7
Tel: 403-236-5010 / Fax: 403-236-5031
Website: www.matco.ca
Steve Gerritse, Sales Representative

MATCO Transportation Systems Ltd.

18151 – 107th Avenue
Edmonton, AB T5S 1K4
Tel: 780-484-8800 / Fax: 780-489-8017
Toll-free: 1-800-661-3618
Website: www.matco.ca
Email: leon.johnson@matco.ca
Leon Johnson, Sales Representative

Services: International, cross-border, domestic, local HHGs moving & storage. LTL freight to NWT & Yukon including all commercial, electronic (high value products)
Warehouse: Concrete block, palletized, heated, DND-certified, weigh scale on premises
Other Association Memberships: BBB, Chamber of Commerce & World Trade Centre, IAM, TIMN, Moverspoe



MIB Moving Inc.

Bay 5 – 210 MacAlpine Crescent
Fort McMurray, AB T9H 4A6
Tel: 780-743-1100 / Fax: 780-742-2285
Toll-free: 1-888-906-6838
Website: www.mibmoving.com
Email: admin@mibmoving.com
Connie Shields, President

Services: Local, long distance & overseas HHG moving & storage, packing, crating, commercial, residential, industrial
Warehouse: Cement block, fire & security alarms, cameras, sprinklers, heated storage



North Star Moving

5003 – 52nd Avenue SE
Calgary, AB T2C 4N7
Tel: 403-236-9717
Email: wes.robinson@matco.ca
Wes Robinson, Sales Representative



North Star Moving

18151 – 107th Avenue
Edmonton, AB T5S 1K4
Tel: / Fax: 780-489-801
Email: linda.mckillop@matco.ca
Linda McKillop, Sales Representative



Northern Plains Moving & Transport Ltd.

140 MacKay Crescent
Fort McMurray, AB T9H 4W8
Tel: 780-790-1336 / Fax: 780-790-1211
Toll-free: 1-877-790-1336
Email: npm@altech.ab.ca
Gloria Varney, President



Services: Local, long-distance & overseas HHG moving & storage, packing & crating, commercial moving, one-day service within Alberta

Warehouse: Metal building, security cameras, alarm protection, DND, heated, palletized

★ New member/Nouveau membre

Provincial Moving & Storage

9908 – 65 Avenue
Edmonton, AB T6E 0K9
Tel: 780-469-6233 / Fax: 780-702-1728
Toll-free: 1-800-378-6329
Website: www.provincialmoving.com
Email: gary@provincialmoving.com
Gary Saran, Owner

Services: Local, long-distance & overseas HHG moving & storage, packing & crating
Warehouse: Concrete block & brick, steel frame, fire & burglar alarms, sprinklered, heated, inside unit storage, ground-level loading, 17,000 sq. ft.

QHP Moving & Storage

16139 – 114 Avenue
Edmonton, AB T5M 2Z3
Tel: 780-413-6446 / Fax: 780-452-2661
Website: www.qhp.ca
Email: qhp@telus.net

Robert (Bob) Smith, Co-Owner
Services: Local, long-distance & international HHG moving & storage, commercial moving, packing & crating

Warehouse: Concrete block, fire & burglar alarms, DND-certified, heated, palletized, dock-level loading, side door & one drive-in door

Other Association Memberships: BBB

Quality Move Management, Inc.

#37 – 2355 52nd Avenue SE
Calgary, AB T2C 4X7
Tel: 403-203-5820 / Fax: 403-532-1474
Toll-free: 1-800-228-7966
Website: www.qmm.com
Email: sslater@qmm.com

Shelby Slater, Executive Assistant
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, office & industrial moving

Warehouse: Concrete block, fire & burglar alarms, sprinklered, heated, palletized, dock-level loading



Quality Move Management, Inc.

6744 59 St NW
Edmonton, AB T6B 3N6
Tel: 877-606-0130 / Fax: 780-440-3264
Toll-free: 1-800-228-7966
Website: www.qmm.com
Email: sslater@qmm.com

Shelby Slater, Executive Assistant
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, office & industrial moving

Warehouse: Concrete block, fire & burglar alarms, sprinklered, heated, palletized, dock-level loading



Riteway Moving & Services Ltd. ★

Bay 12, 2221 – 41 Avenue NE
Calgary, AB T2E 6P2
Tel: 403-714-7483 / Fax: 403-250-8374
Toll-free: 1-855-496-6683
Website: www.ritewaymoving.com
Email: info@ritewaymoving.com

Sam Singh, Director
Services: Local & long distance, full packing service, packing material retail, storage

Warehouse: 4,400 sq. ft., concrete building, heated warehouse, dock-level loading, alarm protection, climate-controlled, palletized

Other Association Memberships: BBB, CFIB



Canadian Movers/Entreprises canadiennes de déménagement

Saamis Moving & Storage

#2 – 1218-2nd Avenue
Dunmore, AB T1B 0L4
Tel: 403-526-3535 / Fax: 403-528-4401
Website: saamismoving.com
Email: jody@saamismoving.com
Dan Hamilton, Owner



TR Westcan Inc./Tippet-Richardson

2905 – 37th Avenue NE
Calgary, AB T1Y 5Z9
Tel: 403-299-9700 / Fax: 403-299-9750
Toll-free: 1-800-842-4788
Website: www.trwestcan.com
Email: trcalgary@tippetrichardson.com
Brenda Naylor, President



Services: Local, long-distance & overseas
HHG moving & storage, office & commercial
moving, business records

Warehouse: One building, all sprinklered,
alarm security, bonded, 70' platform scale

Western Moving & Storage

11516 – 163 Street
Edmonton, AB T5M 3T3
Tel: 780-454-6683 / Fax: 780-487-8548
Toll-free: 1-800-468-6520
Website: www.westernmoving.com
Email: tedl@westernmoving.com
Ted LeLacheur, President and CEO



Services: Moving & storage: household goods,
high-value products, commercial & offices

Warehouse: Concrete block, sprinklered,
heated, 24-hour security monitored

Other Association Memberships: BBB,
Edmonton Chamber of Commerce, AMSA

BRITISH COLUMBIA

ABBOTSFORD

Alert Moving & Storage Ltd.
Alternate Moving Systems Ltd.

CHILLIWACK

Alert Moving & Storage Ltd.

COMOX

Comox Moving & Storage

DAWSON CREEK

Dawson Creek Moving & Storage Ltd.

GIBSONS

Len Wray's Moving & Storage

KAMLOOPS

Milton's Movers

KELOWNA

AMJ Campbell Van Lines
Kelowna Movers Ltd.

KITIMAT

Bandstra Transportation Systems Ltd.

LANGLEY

Premiere Van Lines – Vancouver

PARKSVILLE

Bekins Moving and Storage (Canada) Ltd.

PRINCE GEORGE

Bandstra Transportation Systems Ltd.

PRINCE RUPERT

Bandstra Transportation Systems Ltd.

QUESNEL

Fowler Moving

SMITHERS

Bandstra Transportation Systems Ltd.

SURREY

Crescent Moving and Storage Ltd.

TERRACE

Bandstra Transportation Systems Ltd.

VANCOUVER

AMJ Campbell Van Lines
Bandstra Moving Systems Ltd.
Bekins Moving and Storage (Canada) Ltd.
Edgemont Moving & Storage Ltd.
Ellis Moving & Storage Ltd.
Ferguson Moving & Storage Ltd.
Highland Van & Storage Ltd.
LaPorte Moving & Storage Systems Limited
Quality Move Management, Inc.
Salmon's Transfer Ltd.
TR Westcan Inc./Tippet-Richardson
Williams Moving & Storage (BC) Ltd.

VICTORIA

A To B Moving Ltd.
Dowell's Moving & Storage Limited
MacCosham Inc.
Premiere Van Lines – Victoria

A To B Moving Ltd.

878 Viewfield Road
Victoria, BC V9A 4V1
Tel: 250-216-0276 / Fax: 250-414-0178
Website: www.atobmoving.com
Email: info@atobmoving.com
Gerry Ganczar, President

Services: Local & long-distance HHG & office
moving; packing, unpacking, packing
materials; auto relocation

Warehouse: Concrete/cinder block, gated,
camera surveillance, monitored security
system, sprinkler system

Alert Moving & Storage Ltd.

#101 – 31330 Wheel Avenue
Abbotsford, BC V2T 6G9
Tel: 604-852-6059 / Fax: 604-850-1320
Toll-free: 1-866-852-6059
Website: www.alertmoving.com
Email: alertmoving@telus.net
Dan Bustin, President



Services: Local, long distance & overseas,
commercial & office moving, packing
& crating, HHG moving & storage

Warehouse: 15,000 sq. ft., concrete floor, steel
& concrete, fire & burglar alarms, heated,
palletized, DND-certified, fenced compound

Other Association Memberships: BBB

Alert Moving & Storage Ltd.

46111 – 5th Avenue
Chilliwack, BC V2P 1M8
Tel: 604-795-7771
Toll-free: 1-866-852-6059
Website: www.alertmoving.com
Email: alertmoving@telus.net
CJ Neufeld



Services: Local, long distance & overseas,
residential or corporate

Alternate Moving Systems Ltd.

#101 – 31330 Wheel Avenue
Abbotsford, BC V2T 6G9
Tel: 604-870-3275 / Fax: 604-850-1320
Toll-free: 1-866-852-6059
Website: www.alternatemoving.com
Email: alternate@telus.net
Dan Bustin, President



Services: Local, long distance & overseas,
commercial & office moving, packing
& crating, HHG moving & storage

Warehouse: 15,000 sq. ft., concrete floor, steel
& concrete, fire & burglar alarms, heated,
palletized, DND-certified, fenced compound

Other Association Memberships: BBB

AMJ Campbell Van Lines

9924 River Road
Delta, BC V4G 1B5
Tel: 604-940-4208 / Fax: 604-940-2385
Toll-free: 1-800-383-6387
Website: www.amjcampbell.com



Email: abrown@amjcampbellvcr.com
Allan Brown, V.P. Sales & Marketing
Services: Local, long-distance & overseas, HHG
& commercial, moving & storage, packing
& crating, full service

Warehouse: 65,000 sq. ft., concrete block, steel
frame, fire & burglar alarms, sprinklered,
heated, palletized, dock- & grade-level
loading, DND-certified

AMJ Campbell Van Lines

#103 – 2662 Compass Court
Kelowna, BC V1Z 3P3
Tel: 250-769-7974 / Fax: 250-769-7932
Website: www.amjcampbell.com
Email: dfinnerty@amj-kelowna.com
Deborah Finnerty, Branch Manager

Services: Local, long distance, commercial,
office & international moving; packing; storage

Warehouse: DND-certified, heated, palletized,
dock-level loading, concrete block, fire
& burglar alarms

Bandstra Moving Systems Ltd.

135 – 9920 River Drive
Richmond, BC V6X 3S3
Tel: 604-273-5111 / Fax: 604-273-8534
Toll-free: 1-800-410-5111
Website: www.bandstra.com
Email: john@bandstra.com



John Bandstra, President
Services: Local, long-distance & overseas
moving, packing & crating, storage

Warehouse: Concrete/steel construction,
alarmed, sprinklered, dock-level loading,
palletized, bonded, DND-certified

Other Association Memberships: IAM, BBB

Bandstra Transportation Systems Ltd.

272 Third Street
Kitimat, BC V8C 2B8
Tel: 250-632-2544 / Fax: 250-632-7728
Toll-free: 1-866-211-1800
Website: www.bandstra.com
Email: edawson@bandstra.com



Earle Dawson, Manager
Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Steel frame, sprinklered, DND-
certified, palletized, dock-level loading,
fire & burglar alarms, heated

Other Association Memberships: BBB

Canadian Movers/Entreprises canadiennes de déménagement

Bandstra Transportation Systems Ltd.



9499 Milwaukee Way
Prince George, BC V2N 5T3
Tel: 250-563-1574, Toll-free: 1-800-233-1204
Website: www.bandstra.com
Email: kjenaway@bandstra.com
Kevin Jenawa, Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Concrete block, steel frame, fire
& burglar alarms, sprinklered, DND certified,
heated, palletized

Other Association Memberships: BBB

Bandstra Transportation Systems Ltd.



115 Metlakatla Rd.
Prince Rupert, BC V8J 3Y1
Tel: 250-624-6826 / Fax: 250-624-6806
Toll-free: 1-866-651-6826
Website: www.bandstra.com
Email: cbromley@bandstra.com
Chris Bromley, Terminal Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Steel frame, fire & burglar alarms,
sprinklered, DND certified, heated, palletized,
dock-level loading

Other Association Memberships: BBB

Bandstra Transportation Systems Ltd.



3394 Hwy 16, Smithers, BC V0J 2N0
Tel: 250-847-2057 / Fax: 250-847-5042
Toll-free: 1-800-571-2057
Website: www.bandstra.com
Email: pbandstra@bandstra.com
Phil Bandstra, Manager

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Concrete block, fire & burglar
alarms, DND-certified, heated, palletized,
dock-level loading

Other Association Memberships: BBB

Bandstra Transportation Systems Ltd.



3111 Blakeburn Street, Terrace, BC V8G 3J1
Tel: 250-635-2728 / Fax: 250-635-7197
Toll-free: 1-800-635-2728
Website: www.bandstra.com
Email: sbandstra@bandstra.com
Sid Bandstra

Services: Local, long distance & overseas
HHG moving & storage, packing & crating,
commercial & office moving

Warehouse: Concrete block, fire & burglar
alarms, sprinklered, DND certified, heated,
palletized, dock-level loading

Other Association Memberships: BBB

Bekins Moving and Storage (Canada) Ltd.



1010 Shearme Road
Parksville, BC V0R 1M0
Tel: 250-248-8805 / Fax: 250-248-9688
Website: www.bekins.ca
Email: parksvillesales@bekins.ca
Peter Monteith, President

Services: Local, long distance and overseas
moving, packing, crating, commercial & office
moving, container storage, warehouse
storage

Warehouse: Brand new 2010 warehouse facility,
8000 sq. ft., alarmed, fenced, very clean,
24-hr video surveillance

Bekins Moving and Storage (Canada) Ltd.



14251 Burrows Road
Richmond, BC V6V 1K9
Tel: 604-270-1120 / Fax: 604-276-9819
Toll-free: 1-800-4BEKINS
Website: www.bekins.ca

Email: gerryyp@bekins.ca
Gerry Puckrin, Vice President/General Manager

Services: Local, domestic & international full-
service moving & storage, custom-crating
shop, retail delivery division, warehousing
& distribution, United Van Lines container
depot

Warehouse: Palletized three high, concrete
building, sprinklered, heated, burglar & fire
alarms monitored 24 hours, Customs-bonded,
government-approved, fenced, dock-
& grade-level loading

Comox Moving & Storage

1724 Ryan Road East
Comox, BC V9M 4C9
Tel: 250-339-2281 / Fax: 250-339-2212
Toll-free: 1-888-949-7033

Website: www.comoxmoving.com
Email: sales@comoxmoving.com
Joe Di Castri, President

Services: Local, long distance & registered
international mover, Customs-bonded HHG
& sufferance, storage, packing & unpacking,
crating, commercial & office moving, packing
material sales & free estimates

Warehouse: Cement block, fully containerized
three high, DND-certified, burglar-alarmed,
dock-level loading, palletized

Other Association Memberships: BC Trucking

Crescent Moving and Storage Ltd.



4148 - 184th Street
Surrey, BC V3S 0L5
Tel: 604-531-7948 / Fax: 604-299-8872
Toll-free: 1-855-868-6683

Website: www.crescentmovingandstorage.com
Email: info@crescentmovingandstorage.com
Phillip Sachinidis, President

Services: Local, long distance & overseas
storage, packing & crating, commercial
& office moving, consulting

Warehouse: 3500 sq. ft., concrete foundation
with plywood walls, palletized with dock-level
& ground-level loading, full-size forklift

Other Association Memberships: BBB

Dawson Creek Moving & Storage Ltd.



921 - 99th Avenue
Dawson Creek, BC V1G 1T6
Tel: 250-782-2855 / Fax: 250-782-1433
Toll-free: 1-800-663-3570

Website: www.dawsoncreekmoving.ca
Email: dcms@telus.net
David Nelson, President

Services: Residential, commercial & corporate
moving; competitive packages; free
estimates; professional packing & unpacking;
on-time pick-up & delivery; storage

Warehouse: 6,500 sq. ft., wood frame, heated,
palletized

Dowell's Moving & Storage Limited



630 Esquimalt Road
Victoria, BC V9A 3L4
Tel: 250-361-9866 / Fax: 250-361-9766
Email: dowellmoving@shaw.ca

Gary McIntosh, General Manager
Services: Local, long-distance & overseas HHG
moving & storage, packing & crating

Warehouse: US-government-bonded
warehouse facility

Edgemont Moving & Storage Ltd.



1550 Bay Street
North Vancouver, BC V7J 1A1
Tel: 604-984-9101 / Fax: 604-984-0626
Toll-free: 1-877-984-9101

Website: www.edgemontmoving.com
Email: info@edgemontmoving.com
Grant Ayers, President

Services: Moving & storage, packing,
commercial & office, overseas, cross-border,
across Canada, HHG local

Warehouse: Government inspected, concrete
block, steel framed, fire & burglar alarmed,
sprinklered, palletized, climate controlled

Other Association Memberships: BBB since
1973

Ellis Moving & Storage Ltd.



1580 Columbia Street
North Vancouver, BC V7J 1A4
Tel: 604-986-9817 / Fax: 604-986-6714
Toll-free: 1-877-986-9817

Website: www.ellismoving.com
Email: info@ellismoving.com
Jamie Ellis, President

Services: Local & long-distance moving
& storage of HHG, commercial moving

Warehouse: 20,000 sq. ft.; open; palletized

Ferguson Moving & Storage Ltd.



1584 Columbia Street
North Vancouver, BC V7J 1A4
Tel: 604-922-2212 / Fax: 604-987-0269
Toll-free: 1-866-488-2212

Website: www.fergusonmoving.com
Email: info@fergusonmoving.com
Lorne MacInnes, President

Services: Local movers, long-distance movers,
overseas movers, self-storage, office movers
portable container storage, packing & crating,
commercial moving, crossdock services,
warehousing & distribution, white-glove
deliveries, training courses for movers,
Penske truck rentals dealer, labour services,
FF&E services

Warehouse: 35,000 sq ft warehouse, 30 ft
ceilings, concrete block, concrete steel walls,
fully alarmed, video surveillance, sprinkler
system, heated, 360 portable pallets 8x8x8,
warehouse racking, 3 dock-level bays, 3
grade-level bays, full-time warehouse staff

Fowler Moving



982 Carson Pit Road
Quesnel, BC V2J 7H2
Tel: 250-991-0252 / Fax: 250-991-0255
Toll-free: 1-888-747-0232

Website: www.fowlermoving.com
Email: fowlermoving@telus.net
Bill Fowler, Manager

Services: Local, long-distance & overseas
HHG moving & storage, packing, crating,
unpacking, moving of vehicles, commercial
& office moving

Warehouse: Wood building, alarm protection,
heated, palletized storage

Pour une liste à jour, visitez
le site : www.mover.net



Certified Canadian Mover

Canadian Movers/Entreprises canadiennes de déménagement

Highland Van & Storage Ltd.

8238 Swenson Way
Delta, BC V4G 1J6
Tel: 604-581-2300 / Fax: 604-581-2325
Toll-free: 1-800-491-1666
Website: www.highland-worldwide.com
Email: info@highland-worldwide.com

Alan Wiancko, President
Services: Local, long-distance & overseas HHG moving & storage, packing & crating

Warehouse: Cement tilt-up construction, sprinklered, DND-certified, heated, palletized

Other Association Memberships: FIDI, IAM, BAR, Worldwide Overseas Moving Service Inc.



Kelowna Movers Ltd.

395 Adams Road
Kelowna, BC V1X 7R5
Tel: 250-765-1125 / Fax: 250-765-1772
Toll-free: 1-866-765-1125
Website: www.kelownamovingandstorage.com
Email: kelownamvrs@silkenet

Ken Taylor, Secretary Treasurer/Manager
Services: Complete O/A & D/A, storage (inside heated or non-heated self-storage units), including boats, RVs & automobiles

Warehouse: Block, sprinklers, 24-hour on-site security, electronic surveillance, DND-approved



LaPorte Moving & Storage Systems Limited

14571 Burrows Road
Richmond, BC V6V 1K9
Tel: 604-276-2216 / Fax: 604-247-2133
Toll-free: 1-800-867-2088
Website: www.laportemoving.com
Email: sales@laportemoving.com

Carly LaPorte, General Manager
Services: Local, long-distance & international household goods moving & storage, packing & crating

Warehouse: 20,000 sq. ft., palletized, concrete block, fire & burglar alarms, sprinklered, heated, ground & dock-level loading

Other Association Memberships: BBB



Len Wray's Moving & Storage

1052 Gibsons Way
Gibsons, BC V0N 1V7
Tel: 604-886-2664 / Fax: 604-886-3276
Website: www.lenwrays.com
Email: info@lenwrays.com

Romeo Lizée, Director
Services: Local, long distance & overseas HHG moving & storage, packing & crating, commercial & office moving

Warehouse: Steel frame, burglar alarm & monitored, BC-Gov't-approved, palletized, heated, dock-level loading



MacCosham Inc.

2205 Keating Cross Road
Victoria, BC V8M 2A5
Tel: 250-544-1925 / Fax: 250-544-1430
Toll-free: 1-866-444-2483
Website: www.maccoshamvictoria.com
Email: ibaker@maccosham.com

Ian Baker, President
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, home deliveries

Warehouse: 13,000 square feet, heated, containerized, sprinklered, alarmed



Milton's Movers

661 West Athabasca Street
Kamloops, BC V2H 1C5
Tel: 250-372-2747 / Fax: 250-372-2019
Toll-free: 1-800-939-2747
Website: www.miltonsmovers.com
Email: allan@miltongroup.ca

Allan Milton, President
Services: HHG moving & storage; packing & crating; local, long distance & overseas; government-approved; commercial storage & delivery; secure records storage; automobile transport

Warehouse: 20,000 sq. ft., heated, palletized, alarmed, steel; fenced compound

Other Association Memberships: BBB



Premiere Van Lines – Vancouver ★

#5, 6350 204th Street
Langley, BC V2Y 2V1
Tel: 604-530-2221 / Fax: 604-530-2241
Toll-free: 1-877-671-6683

Website: www.premierevanlines.com
Email: molsen@premierevanlines.com
Magnus Olsen, General Manager / Partner
Services: Local, long distance & international moving; storage; packing & crating; office & commercial moving; home delivery

Warehouse: Palletized; alarm protection; brick construction; heated; dock- & ground-level docks; government-approved; locked, fenced compound



Premiere Van Lines – Victoria ★

2205 Keating Cross Road
Victoria, BC V8M 2A5
Tel: 250-544-1420 / Fax: 250-544-1430
Email: ibaker@premierevanlines.com

Ian Baker, General Manager
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, home deliveries

Warehouse: 13,000 square feet, heated, containerized, sprinklered, alarmed



Quality Move Management, Inc.

819 Cliveden Place, #100
Delta, BC V3M 6C7
Tel: 604-523-3700 / Fax: 604-523-3701
Toll-free: 1-800-228-7966
Website: www.qmm.com
Email: sslater@qmm.com

Shelby Slater, Executive Assistant
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, office & industrial moving; an office is also located in Calgary

Warehouse: Concrete block, fire & burglar alarms, sprinklered, heated, palletized, dock-level loading



Salmon's Transfer Ltd.

100 – 9500 Van Horne Way
Richmond, BC V6X 1W3
Tel: 604-273-2921 / Fax: 604-273-4963
Website: www.salmonstransfer.com
Email: salmons@salmonstransfer.com

Doug Kellough, President
Services: Local, long-distance & overseas HHG moving & storage, packing & crating, specialty moving services: office moves, high-value products, electrical, medical & printing equipment, expedited road service

Warehouse: 30,000 sq. ft., palletized, customs-bonded, steel frame, fire & burglar alarms, sprinklered, DND-certified, heated, dock-level loading

Other Association Memberships: AAA+ BBB-certified, BCTA



TR Westcan Inc./Tippet-Richardson

8035 North Fraser Way
Burnaby, BC V5J 5M8
Tel: 604-324-5015 / Fax: 604-324-2047
Toll-free: 1-800-771-5015
Website: www.trwestcan.com

Brenda Naylor, President
Services: Local, long-distance & overseas HHG moving & storage, office & commercial moving, business records

Warehouse: Bonded, sprinklered, burglar alarm, heated, DND-certified, Government-certified 70-ft. platform scale, dock-level loading

Other Association Memberships: IAM



Williams Moving & Storage (BC) Ltd.

2401 United Boulevard
Coquitlam, BC V3K 5Y3
Tel: 604-941-9411 / Fax: 604-942-3508
Toll-free: 1-866-WMS-MOVE (967-6683)
Website: www.williamsmoving.com
Email: sales@williamsmoving.com

Mary O'Sullivan-Andersen, COO
Services: Local & long-distance moving, storage, packing & crating of household goods; transportation of high-value goods; air-ride & heated service available

Warehouse: 300,000 sq. ft. at 13 BC & Alberta locations; heated, alarmed & government-approved



NORTHWEST TERRITORIES

INUVIK

MATCO Transportation Systems Ltd.

YELLOWKNIFE

MATCO Transportation Systems Ltd.

MATCO Transportation Systems Ltd.

PO Box 1218
Inuvik, NT X0E 0T0
Tel: 867-777-2733
Email: damen.anderson@matco.ca
Damen Anderson



MATCO Transportation Systems Ltd.

120 Enterprise Drive, PO Box 1590
Yellowknife, NT X1A 2P2
Tel: 867-873-3333 / Fax: 867-873-4998
Website: www.matco.ca
Email: leon.johnson@matco.ca
Leon Johnson, Corporate & International Sales Manager



Services: Serving Canada and the World

Visit www.mover.net
for up-to-date listings.



Certified Canadian Mover

★ New member/Nouveau membre

International Movers/Entreprises internationales de déménagement

AUSTRALIA

Hellas Europe Australia Pty Ltd

40 Arncliffe St.
Wolli Creek, NSW 2205
Tel: 612-8507-1399 / Fax: 612-9567-3600
Toll-free: 1300-361-188
Toll-free fax: 1300-366-688

Website: www.hellaseurope.com.au
Email: imports@hellaseurope.com.au
Anna Antonaros, Managing Director

Services: Arrange freight, packing/crating, cartage at origin; Carnets & other government paperwork as required; prepare Customs & AQIS documentation; collect cargo from port/airport within Australia; devan into our bonded warehouse; submit cargo for Customs & quarantine inspection; remove all used packing material debris same day (furniture only); quarantine cleared; delivery to your new residence

Warehouse: 79,590 sq. ft. bonded warehouse
Other Association Memberships: IAM

BARBADOS W.I.

Michael Greaves Associates (B'Dos) Inc.

Carmichael House, Carmichael
St. George
Tel: 246-426-2417 / Fax: 246-435-1847
Website: www.mgassociates.net
Email: dgreaves@mgassociates.net
Michael Greaves, CEO

Services: International cargo consultants, freight forwarders/customs brokers, moving, packing, crating & shipping services

Other Association Memberships: IAM, BAR

CANADA

Allports International Ontario Ltd.

2101 Cleaver Avenue
Burlington, ON L7M 3S9
Tel: 905-336-0255 / Fax: 905-336-9908
Toll-free: 1-800-433-3861
Website: www.allportsinternational.com
Email: brent@allportsinternational.com
Brent Hurtubise, President

Services: Overseas HHG forwarding to & from all points in Canada – ocean, air, land transportation; origin & destination service; insurance

Rate sheets for some international members can be seen in the members-only area of CAM's website.

Les fiches de tarifs de certains membres internationaux sont données à la section Membres sur le site de l'ACD.

Amfreight International

7229 Pacific Circle
Mississauga, ON L5T 1S9
Tel: 905-814-7258 / Fax: 905-814-9162
Toll-free: 1-800-667-1597
Toll-free fax: 1-800-361-4758
Website: www.amfreight.ca
Email: steve@amfreight.ca
Steve Clarke, Manager

Services: Household goods forwarding worldwide, tariff available

Other Association Memberships: IAM

Brytor International Moving

275 Export Boulevard
Mississauga, ON L5S 1Y4
Tel: 905-564-8855 / Fax: 905-564-8841
Toll-free: 1-800-447-2760 (in Canada)
Website: www.brytor.ca
Email: anthony@brytor.ca
Anthony Soward, Business Development & Storage Manager

Services: International HHG moving & storage, packing & crating

Warehouse: Brick, alarm & fire alarm, sprinklered, heated, dock-level loading, Canada Customs-bonded

Other Association Memberships: OMNI, FIDI, FAIM, IATA, LACMA, BAR, IAM

Campbell International

145 Sun Pac Blvd.
Brampton, ON L6S 5Z6
Tel: 905-454-5400 / Fax: 905-454-3059
Email: lorrie@perfectmove.ca
Lorrie Freake

Services: Local, long distance & overseas HHG moving & storage, packing & crating

Warehouse: Concrete block & steel, 35,000 sq. ft., palletized, 3 decks

Other Association Memberships: IAM

Coburn's Worldwide Moving Systems Inc.

1901 Forbes Street
Whitby, ON L1N 9A7
Tel: 905-432-3509 / Fax: 905-432-3501
Toll-free: 1-800-665-0578
Website: www.coburnstransport.com
Email: worldwide@coburnstransport.com
Tessa Watson, Manager

Services: EXPORT – Pre-planning, professional packing/wrapping, crating, full/part load ocean freight, air freight, documentation, transit insurance, worldwide moving network, automobile blocking & bracing.

IMPORT – Qualified personnel to assist with customs clearance, full service delivery, unpacking, set-up & re-assembly of furniture, uncrating, same day removal of packing debris & car delivery.

Warehouse: Block & steel deck, monitored burglar & fire alarms, DND-approved, Customs-bonded (household & commercial), climate-controlled, palletized furniture storage, office-records retention, secure outdoor storage, 50,000 sq. ft.

Other Association Memberships: BAR, IAM, OTA

Crown Relocations

1375 Artisans Court
Burlington, ON L7L 5Y2
Tel: 905-332-4332 / Fax: 905-827-7846
Toll-free: 1-800-663-4960
Website: www.crownrelo.com

Email: toronto@crownrelo.com
Dean Hefford, General Manager

Services: International, long-distance & local moving; specialized crating for fragile items; short- & long-term storage; in-transit & in-store protection; full range of relocation services

Warehouse: Brick-block construction, security patrolled & alarm monitored; Canada-Customs bonded; ISO9001:2000

Déménagement Westmount Moving International

592, rue Hull
Montreal (Lasalle), QC H8R 1V9
Tel: 514-788-1888 / Fax: 514-800-1865
Toll-free: 1-888-413-1888

Website: www.overseas-international-moving.com
Email: info@overseas-international-moving.com
Jerome Lacerte, Gérant/Manager div. International

Services: Local, long-distance & overseas HHG moving & storage, packing, crating, commercial & office moving

Warehouse: 32,000 sq. ft., sprinklered, alarm-protected, government-approved, palletized

Farrex Freight Systems Ltd.

#135 & 140, 14480 Knox Way
Richmond, BC V6V 2Z5
Tel: 604-273-4911 / Fax: 604-273-1449
Toll-free: 1-800-932-7739

Website: www.farrex.com
Email: randy@farrex.com
Randy Kulasekare, Vice President

Services: International freight forwarding (inbound & outbound), Canadian customs brokerage services, ocean & air freight consolidation, container de-stuffing, goods inspection, product palletizing, warehousing & distribution, warehouse storage (short & long term storage), pick & pack services, containerized automobile shipping – international, & overseas packing, crating & moving of personal, household goods

Other Association Memberships: International Freight & Logistics Network, IATA, CASS, Canadian International Freight Forwarders Association, Freight Carriers Association of Canada, BBB

Focus Moving Services Inc.

25 Sheppard Ave. W, Suite 300
Toronto, ON M2N 6S6
Tel: 647-350-4103 / Fax: 647-350-4100
Website: www.focusmoving.com
Email: info@focusmoving.com
Kevin Nippak, VP & General Manager

Services: International moving services; full service door to door

Other Association Memberships: IAM

International Movers/Entreprises internationales de déménagement

Guardian Overseas Shipping Ltd.

2222 Gladwin Crescent
Ottawa, ON K1B 4S6
Tel: 613-523-5855 / Fax: 613-523-3177
Toll-free: 1-800-561-9555
Website: www.guardianoverseas.com
Email: info@guardianoverseas.com

Tamara Reid, Traffic Manager

Services: Local, long-distance & overseas HHG & commercial moving, packing & storage; specialized crating: electronics, residential & commercial; office systems & furniture installation, repair & service

Warehouse: Concrete block, sprinklered, alarm security, heated, pallet & racking storage, loading docks, Customs-bonded

Other Association Memberships: IAM

Hodori Express Canada Inc.

160 Toryork Drive
Toronto, ON M9L 1X6
Tel: 416-244-2424 / Fax: 416-782-6863
Website: www.hodoriexpress.ca
Email: info@hodoriexpress.ca

James Lee, Manager

Services: Local, long distance, overseas, storage, bonded storage, bonded carrier, packing, crating, container haulage, customs brokerage, freight forwarding, etc.

Warehouse: SH class sufferance warehouse; 1.4 acre container yard plus 5000 sq. ft. warehouse; gated facility with alarm & canine-patrolled 24/7

Other Association Memberships: Pending: AMSA, IAM (HHGFAA)

Hoyt's International

210 Joseph Zatzman Drive
Halifax, NS B3B 1P4
Tel: 902-468-5855 / Fax: 902-468-9701
Toll-free: 1-800-565-4698
Website: www.hoytsinternational.com
Email: sales@hoytsinternational.com
Leonard Hoyt

Services: International packing & household removals company providing packing, shipping, clearing, forwarding, warehousing & insurance services

Warehouse: Sprinklered, heated, palletized, Canada Customs Bonded. (also, bonded warehouses in Halifax, NS, Moncton & Fredericton, NB. Bonded warehouse agreements in St. John's, Gander & Cornerbrook, NL, & Charlottetown, PE)

Other Association Memberships: IAM

Intercontinental Van Lines, Inc.

26 Riviera Drive, Unit 1
Markham, ON L3R 5M1
Tel: 905-946-8592 / Fax: 905-946-1798
Toll-free: 1-800-533-5247
Website: www.intercontinentalgroup.com
Email: ivl@intercontinentalgroup.com
Tim Garside, President

Services: International, cross-border, across Canada, LTL/FTL air ride truck transport (Canada, US, Mexico)

Warehouse: Concrete/cinder block, full security & fire, customs-bonded

Other Association Memberships: IAM, PAIMA, AMSA, CIFFA

Monarch Moving Systems

4090B Sladeview Crescent, Unit 2
Mississauga, ON L5L 5Y5
Tel: 905-820-6800 / Fax: 905-820-6805
Website: www.monarchmoving.com
Email: info@monarchmoving.com
Ramiro Quiros, General Manager

Services: Full-service, local, long-distance & international household goods moving, packing & crating

Warehouse: 23,000 sq. ft. bonded sufferance warehouse, secure furniture vaults, DND-certified, fire & burglar alarmed, sprinklered, heated & air-conditioned; dock-level & ground-level doors

Movetrans International

396 Andrew Street, Newmarket, ON L3Y 1H4
Tel: 416-238-2615 / Fax: 416-352-0159
Toll-free: 1-888-668-3488
Website: www.movetrans.com
Email: info@movetrans.com
Bart Ollen, Director of Operations

Services: Overseas HHG moving & storage, packing, crating, forwarding (overseas)

Warehouse: Fully bonded, temperature-controlled, burglar alarm, dock-level loading, sprinklered, steel frame, palletized

Orbit International Moving Logistics Ltd.

212 Dolomite Drive, Toronto, ON M3J 2N2
Tel: 416-628-4228 / Fax: 416-661-8228
Website: www.orbitmoving.com
Email: info@orbitmoving.com
Adi Shaked, Sales Manager

Services: Local, long distance & international moving, corporate relocation, storage

Other Association Memberships: IAM, TIMN

Parry International Relocations Ltd. (PIR)

117 Ringwood Drive, Suite 17
Stouffville, ON L4A 8C1
Tel: 905-640-7716 / Fax: 905-640-7692
Toll-free: 1-866-977-0779
Website: www.parryintlrelo.com
Email: admin@parryintlrelo.com
Vincent Parry, President

Services: Move management, overseas moving, trans-border moving, intra-Canada moving, transit insurance, HHG forwarding, freight forwarding & exhibit moving

Other Association Memberships: IAM, BAR

Premiere International

450A Britannia Rd. E., Mississauga, ON L4Z 1X9
Tel: 905-795-0343 / Fax: 905-712-8969
Toll-free: 1-877-322-2192
Website: www.premierevanlines.com
Email: Kflynn@premierevanlines.com
S. Kirsten Flynn, President

Services: International HHG relocations

Other Association Memberships: CERC, BAR, IAM

Starline Overseas Moving

7115 48th Street SE, Suite 18
Calgary, AB T2C 5A4
Tel: 403-720-3244 / Fax: 403-279-4062
Toll-free: 1-800-418-9459
Website: www.starlineoverseas.com
Email: sales@starlineoverseas.com
Nate Edwards, Manager

Services: Local, long distance, overseas HHG moving, storage, packing & crating, commercial & office moving

Warehouse: 46,080 sq. ft., concrete block, alarmed, sprinklered, DND-certified, heated, palletized, dock- & ground-level loading, Canada-Customs-bonded

Other Association Memberships: IAM, FIDI, AMSA

Taylor International

1200 Plains Road East
Burlington, ON L7S 1W6
Tel: 905-632-8010 x 248 / Fax: 905-632-5083
Toll-free: 1-800-263-9143
Website: www.taylorinternational.ca
Email: arthur@ataylormoving.com
Arthur Drewry, International Relocations Manager

Services: Worldwide moving, packing & storage specialists

Warehouse: Cement block & brick, metal siding, 26-ft. clear, heated, air-conditioned, DND-approved, palletized, vault storage, bonded, sprinklered, fire & burglar alarm

Other Association Memberships: FIDI, FAIM, RIM, AMSA, IAM & IATA

Tippet Richardson Overseas Moving

106 Ridgetop Road
Toronto, ON M1P 2J9
Tel: 416-292-4555 / Fax: 416-292-4593
Toll-free: 1-800-718-7664
Website: www.tippetworld.com
Email: pnaylor@tippetrichardson.com
Peter Naylor, President

Services: International moving, overseas HHG moving & storage, packing & crating, special art

Warehouse: Concrete block, steel frame, 35,000 sq. ft., bonded, fire & burglar alarms, sprinklered, DND-certified, heated, palletized, dock-level loading

Other Association Memberships: FIDI/FAIM, OMNI, IAM, BAR, LACMA, COMA

UniGroup Worldwide UTS Canada

7229 Pacific Circle
Mississauga, ON L5T 1S9
Tel: 905-565-7804 / Fax: 905-564-0237
Toll-free: 1-855-UTS-MOVE / 1-855-887-6683
Website: www.utsCanada.ca
Email: hjones@utsCanada.ca
Huw Jones, General Manager

Services: All services including international moving, storage, move management, forwarding

Warehouse: Bonded warehouses across Canada

Other Association Memberships: UTS International, AMSA, IAM

Westmount International Moving

335 Gage Avenue
Kitchener, ON N2M 5E1
Tel: 519-895-1100 / Fax: 519-895-1105
Toll-free: 1-877-895-1190
Website: www.kitchenerwaterloomovers.com
Email: info@overseas-international-moving.com
Jerome Lacerte, Gérant/Manager div. International

Westmount International Moving

2768 A Sheffield Rd.
Ottawa, ON K1B 3V9
Tel: 613-742-7555 / Fax: 613-749-6202
Website: www.ottawa-gatineau-movers.com
Email: info@overseas-international-moving.com
Jerome Lacerte, Gérant/Manager div. International

International Movers/Entreprises internationales de déménagement

FRANCE

NEER Service France

17 Avenue des Morillons
Garges les Gonesse, 95140
Tel: 33-1-34-45-5000 / Fax: 33-1-34-45-5200
Toll-free: 33-0800-00-NEER (in France only)
Website: www.neerservice.fr
Email: cedricz@neerservice.fr
Paulin Zibi, General Manager

Services: All services related to the international & national moving & storage industry

Warehouse: Concrete block, fire & burglar alarm, security cameras

Other Association Memberships: IAM, LACMA, BAR, AMSA, PAIMA, CPPC, ERC, FIDI

GHANA

Doxa Van Lines Ltd.

2 Botwe Street, Dimples, Dzorwulu
PO Box 376
Kaneshie, Accra
Tel: 233-21-771-920 / Fax: 233-21-771-920
Email: doxavi@yahoo.com
Andrew Quainoo, Managing Director

Services: International packing, removal, shipping, forwarding, clearing, door-to-door services, consolidation, warehousing, transport & export of cash crops

Warehouse: 1,000 sq. ft.

Other Association Memberships: IAM

Worldwide Logistics Movers

PO Box SR 222 Spintex Road, Plot #15,
Community 17, Lashibi, Cima House
Accra, Spintex
Tel: 233 21 934916 / Fax: 233 22 402737
Website: www.worldwidelogisticsgh.com
Email: info@worldwidelogisticsgh.com
George Dzisah, CEO

Services: Local, long distance & overseas moving & storage, packing & crating

Warehouse: Cement block, aluminum roofing, air conditioning, fire extinguisher, security guard at night

Other Association Memberships: AMSA

★ New member/Nouveau membre

INDIA

Clintus Network Limited

Khasra No.332, Chattarpur
New Delhi, 110074
Tel: 0091-11-26803874 or 26803876
or 26803879
Fax: 0091-11-26802616 or 26802631
or 26185268

Website: www.clintusindia.com
Email: arvind@clintus.com

Arvind Joshi, Chairman and CEO

Services: Local, long-distance (domestic) & overseas (international) moves (specializing in household goods), complete packing, crating, liftvan containerization, storage & logistics

Warehouse: Brick & mortar, air conditioning & description generator, 24-hour security, fire-fighting equipment (heating is not required), palletization, different loading levels

Other Association Memberships: FIDI/FAIM-ISO, PAIMA, BAR, IAM, AMSA, LACMA, ERC, ISO 9001:2008, ISO 14001:2004, ISO 27001:2005

IRAN

Simorgh Pack Transportation Co., Ltd. International Packers & Movers

54 Mousavi Street, Ferdowsi Square
PO Box 15815-1186
Tehran, Tehran 1581643631
Tel: 0098-21-88 30 41 45
Fax: 0098-21- 88 84 88 44

Website: www.simorghpack.com
Email: info@simorghpack.com
Rouben Gharakhani, Chairman

Services: Complete origin & destination service, packing & crating, international insurance & freight forwarding, local & long-distance HHG moving, commercial & office moving, long- & short-term storage

Warehouse: Air conditioning, alarm protection, dock-level loading

Other Association Memberships: IAM, AMSA

MALAYSIA

Ambassador Worldwide Malaysia

1. Lot 1641, Jalan 1, Taman Jasa Utama
Off Jalan Sungai Tua, Batu Caves
Selangor, 68100
Tel: 603-6187-2233 / Fax: 603-6186-8566
Website: www.ambassador.com.my
Email: movers@streamyx.com
Jimi N. Dhillon, Managing Director

Services: International full moving services

Warehouse: Internationally approved detached warehouse; currently approved mover for Canadian High Commission & agencies

Other Association Memberships: IAM

MYANMAR

Dawood World Wide Moving Services Co., Ltd ★

No. 29/31, 54th Street, Pazundaung Tsp
Yangon, 11171
Tel: 951-203329, 397818, 9010055, 9010155
Fax: 951-293045

Website: www.DawoodMovers.com
Email: DawoodMovers@gmail.com

Haji Mohamed Yaseen, Managing Director

Services: Domestic & international delivery, moving, cargo handling, warehousing & other related services

Warehouse: Concrete block

Other Association Memberships: IAM, MIFFA (Associate Member of Myanmar International Freight Forwarding Association)

PAKISTAN

Homepack Freight International

Suite # 1104, 11th Floor, Al-Rahim Tower,
I.I. Chundrigar Road (opp: National Bank
of Pakistan)
Karachi, 74000
Tel: 92-21-32411807-8 / Fax: 92-21-32412069

Website: www.homepack.pk
Email: hmpk@cyber.net.pk

A. Hashim, President & CEO

Services: International freight forwarder, customs clearance, packing services, break-bulk agent, door-to-door deliveries, packing & project-handling specialists for Pakistan & Afghanistan Cargoes

Other Association Memberships: FAIM – FIDI, BAR, IAM, PIFFA, ISO 9001:2000

SPAIN

De Marti Mudanzas

C/ de la Ciència, 12, Viladecans
Barcelona, 08840
Tel: 34 93 443 04 84 / 443 09 94
Fax: 34 93 441 45 47

Website: www.demartimudanzas.com
Email: daniel@demartimudanzas.com
Daniel Cortés, International Manager

Services: Local, European, overseas HHG moving & storage, packing & crating, office moving, fine arts

Warehouse: Same building as offices, steel frame, fire & burglar alrms, sprinklered, palletizing services, storage in liftvans, close connection with airport & port

Other Association Memberships: FEDEMAC, LACMA, PAIMA, IAM

International Movers/Entreprises internationales de déménagement

UNITED ARAB EMIRATES

CSS Homeward Bound

Jebal Ali, PO Box 27802

Dubai

Tel: 97148872333 x 150 / Fax: 97148872335

Website: www.cssgroupsite.com

Email: mspina@cssdubai.com

Massimiliano Spina, VP Freight Forwarding UAE

Services: *Personal-effects management – local & international packing & removals; ocean freight management – NVOCC operations; airfreight management; land transport management – local & international; project management; supply chain management – warehousing, logistics & distribution*

Warehouse: *Total area of 200,000 sq. ft.; 80,000 sq. ft. covered with racking to store up to 7,000-CBM cargo; 12 dock-level loading areas with state-of-the-art sprinkler system & alarm to protect from fire*

Other Association Memberships: IAM

Pack N Move (LLC)

Ras Al Khor, Industrial Area 2, Warehouse No. 7, PO Box 62097

Dubai

Tel: 9714-3331860 / Fax: 9714-3331864

Toll-free: 800-766

Website: www.packnmovedubai.com

Email: info@packnmovedubai.com

Nadeem Rehmani, Manager – International Removals

Services: *Worldwide removals, warehouse services, local moves, freight forwarding, e-clearance, export packing, shipping & cargo*

Warehouse: *Controlled by Dubai Police, Civil Defense Authority alarm system & security camera, air conditioning available*

Other Association Memberships: IAM, FIATA, NAFAL

Relogulf LLC

Warehouse 10, Dubai Investment Park
Dubai

Tel: 9714-886-8148 / Fax: 971-4-886-8149

Website: www.relogulf.com

Email: phil.davis@relogulf.com

Phil Davis, Managing Director

Services: *HHG moving & storage: international, local, packing, crating, handyman services, professional relocation services within the UAE, inbounds, complete door-to-door service*

Warehouse: *Climate-controlled, 24-hour on-site security*

Other Association Memberships: IAM

UNITED KINGDOM

Central Moves Ltd.

Unit 5, Skill Centre, Twickenham Trading Estate

Twickenham, Middlesex TW1 1DU

Tel: 0044 208 892 8931

Website: www.centralmoves.co.uk

Email: scott@centralmoves.co.uk

Scott Rust, Director / Owner

Services: *National & international household goods removals, packing & unpacking, handy-man service, office removals, storage services, air freight/road & sea forwarding, crating service, customs-clearance, weekly service to Athens, Thessaloniki & the Greek Islands, full origin & destination services*

Warehouse: *Alarm protection by police & fire, CCTV inside & out, 3 loading doors, brick & concrete with steel frame*

Other Association Memberships: BAR, FEDEMAC, BS EN 12522, Eurovan

ReloUK

4 Hawthorn Road

Eastbourne, East Sussex BN23 6QA

Tel: 0044 843 2894350

Website: www.relo.uk

Email: paul.hunter@relo.uk

Paul Hunter, Managing Director

Services: *HHG moving & storage: international, local, packing, crating, handyman services, professional relocation services within the UK, inbounds, complete door-to-door service*

Other Association Memberships: IAM

USA

Arpin Van Lines, Inc.

5308 SW 24th Place

Cape Coral, FL 33914

Tel: 800-561-3320 / Fax: 239-549-8797

Toll-free: 1-800-561-3320

Website: www.arpin.com

Email: tstephens@arpin.com

Tom Stephens, Vice President

Services: *Cross-border moves (to/from US & Canada), long-distance moves (within Canada & US), overseas, logistics, brokerage & third-party services. Office in Whitby, ON (1-866-481-0664 or 905-428-7080)*

Warehouse: *Steel & concrete, palletized, sprinklered, burglar alarm, heated, dock-level & drive-in loading*

Gateways International, Inc.

2030 First Avenue, Suite 200

Seattle, WA 98121

Tel: 206-728-5990 / Fax: 206-728-7579

Toll-free: 1-800-257-5256 x 2900

Website: www.gatewaysinternational.com

Email: rickc@the-movers.com

Richard Curry, President

Services: *International & domestic forwarding of household goods*

Other Association Memberships: NCMA

Suppliers/Fournisseurs

AllCargo Express Inc.

200 – 2251 No.5 Road
Richmond, BC V6X 2S8
Tel: 604-606-0633 / Fax: 604-232-4544
Website: www.allcargoeexpress.com
Email: alberto@allcargoeexpress.com
Alberto J. Ferreira, International Relocation
Consultant

Services: Freight forwarding & International
relocation, packing & crating

Areas Served: Canada

Alliance Relocation Services, Inc.

110 Limestone Plaza
Fayetteville, NY 13066
Tel: 315-663-0067 / Fax: 1-877-242-0456
Toll-free: 1-877-242-0455 x 222
Toll-free fax: 1-877-242-0456
Website: www.alliancerelocation.com
Email: jim.walsh@alliancerelocation.com
Jim Walsh, CEO

Services: Alliance provides nationwide, on-site
crating & third-party services, including the
disassembly/packing & unpacking/setup of
appliances, billiard tables, clocks, furniture,
fitness equipment, electronics & playground
equipment, & a maid service

Areas Served: North America

Bac Bleu Illimitée Ltée

6150 Cypihot
St-Laurent, QC H4S 1Y5
Tel: 514-975-8557 / Fax: 905-670-7808
Toll-free: 1-888-502-BINS (2467)
Website: www.bluebins.com
Email: julius@bluebins.com
Julius Janits, Directeur Général

Services: Specializes in the rental of reusable
plastic containers, ideal for all types of moves
– residential, industrial or commercial; moving
equipment & the new plastic dolly

Areas Served: Quebec

Blue Bins Unlimited Corp

6665 Tomken Road, Unit 9-10
Mississauga, ON L5T 2C4
Tel: 905-507-8557 / Fax: 905-670-7808
Toll-free: 1-888-502-BINS(2467)
Website: www.bluebins.com
Email: maria@bluebins.com
Joe Lopes, President

Services: Specializes in the rental of reusable
plastic containers, ideal for all types of moves
– residential, industrial or commercial; moving
equipment & the new plastic dolly

The Box Spot

542 Mount Pleasant Road
Toronto, ON M4S 2M7
Tel: 416-922-9595 / Fax: 416-489-4548
Website: www.boxspot.com
Email: orders@boxspot.com
Jacqueline Cowan, President

Services: Providing quality packing materials,
boxes & moving supplies at discounted
pricing. Two accessible locations:
Central: 542 Mt. Pleasant Road (North
of Davisville)

West: 2877 Bloor Street West (At Prince
Edward, just east of Royal York). Both
locations with free parking & free delivery

Areas Served: Toronto Central, East & West,
Etobicoke, all GTA

Other Association Memberships: BBB
(31 years), CFIB (31 years)

The CG&B Group Inc.

120 South Town Centre Blvd.
Markham, ON L6G 1C3
Tel: 905-948-2667 / Fax: 905-948-2718
Toll-free: 1-800-267-6670
Website: www.cgbgroup.com
Email: don.fish@cgbgroup.com
Donald E. Fish, Vice President

Services: The CG&B Group Inc. is a full
service Insurance Brokerage offering all
lines of property and casualty insurance,
as well as life insurance, group insurance,
health insurance & accident & sickness
insurance, with offices located in Markham
& Mississauga, Ontario

Areas Served: Greater Toronto Area (GTA),
Ontario, Canada

Other Association Memberships: OTA

Dollies & Boxes Unlimited

40 Continental Place
Scarborough, ON M1R 2T4
Tel: 416-293-6293 / Fax: 416-293-7545
Toll-free: 1-888-398-9888
Website: www.dollies-boxes.com
Email: louise@dollies-boxes.com
Louise Cameron, Managing Director

Services: Sales of moving equipment (dollies,
computer carts, utility boxes, panel carts,
walkboards, plastic boxes, & many more
items), sale of cardboard boxes & moving
supplies (bubble, paper, packaged mattress
bags, stretch wrap & accessory items)

Areas Served: Canada & US

Force Trucks & Parts ★

871 Equestrian Court, Unit 8
Oakville, ON L6L 6L7
Tel: 905-469-8785 / Fax: 905-469-8703
Toll-free: 1-877-599-8785
Website: www.forcetrucksales.com
Email: james@forcetrucksales.com
James Rodgers, President

Services: We are a used truck dealer that
specializes in selling medium duty straight
trucks & sells to many movers in the southern
Ontario area. We offer clean used van trucks
& we sell at competitive pricing

Areas Served: North America

FROGBOX

1631 Powell St.
Vancouver, BC V5L 1H5
Tel: 604-609-6436 / Fax:
Toll-free: 1-877-FROGBOX (376-4269)
Website: www.frogbox.com
Email: doug@frogbox.com
Doug Burgoyne, President

Services: FROGBOX rents moving
boxes & moving supplies for residential
& commercial moves. We refer a lot of
business to movers & are always looking for
reputable moving companies to send our
customers to. By partnering with FROGBOX
you demonstrate your commitment to
lowering the environmental impact of moving.
Your customers will also love the service.
We can bill your customer direct or bill you

Areas Served: Victoria, Vancouver, Fraser
Valley, Okanagan Valley, Edmonton, Calgary,
Lethbridge, Saskatoon, Regina, Winnipeg,
Ottawa, Durham, GTA, KW, Hamilton,
Burlington, London, Halifax, Seattle, Boise,
Minneapolis, Madison

★ New member/Nouveau membre

Furniture Medic

5462 Timberlea Boulevard
Mississauga, ON L4W 2T7
Tel: 905-670-0000 x 450 / Fax: 905-624-6378
Toll-free: 1-800-263-5928 x 450
Toll-free fax: 905-624-6378
Website: www.furnituremedic.com
Email: smcgowen@smclean.com
Susan McGowen, Business Leader
Services: Furniture Medic repairs and restores
all furniture: furniture repair; inspection
reports; mattress cleaning

G M Packaging Ltd.

5450 Maingate Drive
Mississauga, ON L4W 1R8
Tel: 905-206-0550 x 26 / Fax: 905-206-9917
Toll-free: 1-800-388-0834
Toll-free fax: 1-866-206-9917
Website: www.gmpackaging.com
Email: sales@gmpackaging.com
Glen McBurnie, President

Services: Packaging, self-storage & moving
supplies. OPEN 7 days a week. Boxes,
newsprint, dollies, mattress bags, stretch
wrap, tape, bubble wrap, moving blankets,
labels and more

Areas Served: Ontario to Newfoundland

Great Little Box Company

11300 Twigg Place, Mitchell Island
Richmond, BC V6V 3C1
Tel: 604-301-3700 / Fax: 604-301-3745
Toll-free: 1-800-661-3377
Website: www.greatlittlebox.com
Email: info@greatlittlebox.com
James Palmer, VP, Sales & Marketing

Services: Everything you need to pack & ship!
Complete line of moving boxes, equipment
& supplies including stretch wrap, newsprint,
bubble packs, tape & tape dispensers, labels,
mattress bags, furniture covers, blankets,
locks, ladders, dollies, carts, hand trucks,
pallet jacks, cargo straps, ramps, dock
boards, mini storage packs & more! Accounts
& Cash & Carry Available!

Areas Served: British Columbia & Washington
State

HKMB HUB International

595 Bay Street, Suite 900
Toronto, ON M5G 2E3
Tel: 416-597-0008 / Fax: 416-597-2432
Website: www.hkmb.com
Email: michael.gilles@hubinternational.com
Michael Gilles, Senior Vice President & Partner

Services: As Canada's largest insurance broker,
HUB International can provide service across
the country with comprehensive tailored
coverage designed specifically for the moving
industry. Our in-house claims team have the
expertise to manage & resolve claims to the
satisfaction of both you & your customer

Areas Served: Offices across Canada

K.I.D. Trailer & Equipment

1090 South Service Road East, Unit A
Oakville, ON L6J 2X8
Tel: 905-842-2942 / Fax: 905-338-5600
Toll-free: 1-800-265-6291
Website: www.kidtrailer.ca
Email: info@kidtrailer.ca
Mike Dwhyte, General Manager

Services: Trailer sales, featuring Kentucky
custom-built moving vans, Fontaine platforms
& dry vans; heavy-duty parts & service for
all trailers & trucks; custom-built Kentucky
movers van bodies & used truck sales

Areas Served: Ontario & all of Canada
Other Association Memberships: OTA

Suppliers/Fournisseurs

Kentucky Trailer

7201 Logistics Drive
Louisville, KY 40258

Tel: 502-322-1304 / Fax: 502-635-1314

Toll-free: 1-888-598-7245 x 670

Website: www.kytrailer.com

Email: JLambroza@kytrailer.com

Jake Lambroza, Vice President – Moving & Storage

Services: *The name Kentucky Trailer is synonymous with customization. With over 70 years in the industry, we have manufactured the finest quality moving vans, each one built to meet your unique business needs. Kentucky has now expanded our quality line & has introduced a Truck Body-new for 2009. See us for: moving vans, Mover Plus vans, city vans, truck bodies & special built custom vans to your specifications. Kentucky Trailers – custom trailers, custom truck bodies & customer driven*

Areas Served: US – Louisville, KY; Walled Lake, MI (KY Trailer Technologies); Painesville, OH (KY High Tech Performance Trailers)

Other Association Memberships: AMSA – CMSA

L. Hansen's Forwarding

30 Dynamic Drive

Scarborough, ON M1V 2W2

Tel: 416-293-9135 / Fax: 416-293-1604

Toll-free: 1-888-420-8888

Website: www.lhf.com

Email: mgallagher@lhf.com

Mark Gallagher, National Sales Manager

Services: *Vehicle-relocation specialist, utilizing CP Rail & its trucking fleet for local, provincial, cross-Canada & cross-border assistance; up-to-date tracking, door-to-door service, full line of communication; long- & short-term indoor vehicle storage*

Areas Served: Canada, the US

Livingston Freight – Searail – Vehicle

Transportation Division

420 E. Audley Blvd.

Delta, BC V3M 5S4

Tel: 604-521-1016 / Fax: 604-522-1504

Toll-free: 1-800-361-3097

Website: www.searail.ca

Email: dsantini@livingstonintl.com

Domenic Santini, President

Services: *Rail & truck transportation in Canada, the US & Europe; uses CNR railcars that are totally enclosed; door-to-door service in most locations*

Areas Served: Canada, the US & Europe

Branch:

551 Creditstone Road

PO Box 79002

Concord, ON L4K 1Y7

Tel: 905-660-0412

Fax: 905-660-6651

Moore-McLean Insurance Group Ltd.

6 George Street South

Brampton, ON L6Y 1P3

Tel: 905-451-1933 x 122 / Fax: 905-451-4411

Toll-free: 1-877-229-7272

Website: www.mooremclean.com

Email: insurance@daleandmorrow.com

Glenn Meyer, VP Business Development

Services: *One-stop choice for all insurance needs.; specializes in providing movers & related industries with their commercial insurance, employee health & dental plans & individual disability, critical illness & life insurance for owners & employees*

Areas Served: Ontario

The Mover's Choice

6182 Kestral Road

Mississauga, ON L5T 1Z2

Tel: 905-670-2778 / Fax:

Website: www.themoverschoice.com

Email: orderdesk@themoverschoice.com

Tim Rowley, President

Services: *Largest selection of moving equipment & plastic bin rentals in Canada. Guaranteed lowest prices. Bins, dollies, term/ file carts, open bins, ramps, lifts, blankets, appliance trucks, safe movers, stair climbers*

Areas Served: Mississauga, Toronto, Scarborough & all of Southern Ontario

Branch:

4500 Sheppard Ave. E., Unit 28

Toronto, ON M1S 3R6

Tel: 905-670-2778

Mover's Equipment & Supplies Ltd.

6176 Atlantic Drive

Mississauga, ON L5T 1W2

Tel: 905-670-4488 / Fax: 905-670-2748

Toll-free: 1-800-668-3773

Toll-free fax: 1-866-670-2748

Website: www.movers3.com

Email: john@movers3.com

John Ward, President

Services: *Movers' equipment: boxes, pads, straps, ramps, handtrucks, tape, stretch film, dollies, screen carts, decking beams, complete van & warehouse equipment, all packaging supplies*

Areas Served: All of North America

Other Association Memberships: AMSA, IAM, GSA approved

Ogilvy & Ogilvy Insurance Brokers

55 York Street, Suite 200

Toronto, ON M5J 1R7

Tel: 416-777-2722 / Fax: 416-777-2716

Toll-free: 1-877-364-4589

Website: www.ogilvy.ca

Email: dogilvy@ogilvy.ca

David Ogilvy, Vice President

Services: *Insurance brokers specializing in the moving industry for over 20 years; licensed in all provinces; bilingual service available*

Areas Served: Nationwide

R.M. Moving Supplies Plus Ltd.

5239 – 86 Street NW, Edmonton, AB T6E 6T1

Tel: 780-469-9198 / Fax: 780-469-9173

Toll-free: 1-866-469-9198

Website: www.rmmoving.ca

Email: rmmoving@telus.net

Randy St. Laurent, Co-owner

Services: *Suppliers to the moving industry with a complete line of moving & shipping items in stock, all in one location: corrugated boxes, tape, poly products, cargo control, bulk packaging equipment, furniture pads, newsprint, dollies, ramps, piano skids*

Snowbirds Auto Connection Ltd.

185A Oakdale Road

Toronto (North York), ON M3N 1W4

Tel: 416-638-0001 / Fax: 416-638-9986

Toll-free: 1-888-236-7686

Website: www.snowbirdsautoconnection.com

Email: jkelly@snowbirdsautoconnection.com

John Kelly, Operations/Business Development

Services: *Snowbird specialists; year round service from Toronto, ON to South Florida; vehicle import/export; open & enclosed car carriers; oversize vehicles; motorcycle transport; container/flatbed; rail; ocean RO/RO; storage; terminal; local auto delivery*

Areas Served: Toronto, ON to South Florida; coast-to-coast in Canada; 48 continental US states; international

Branch:

Florida office: 1-888-236-7686

Southern Auto Transport Services, Inc.

411 43rd Street East, Palmetto, FL 34221

Tel: 941-722-3326 x 104 / Fax: 941-729-5087

Website: www.southernautotransport.com

Email: allenm@southernautotransport.com

Allen J. Morrell, Vice President

Services: *Auto transportation to & from Canada & the US, door-to-door service*

Areas Served: Canada & the US

Branch:

36 Norbett

Aurora, ON

Tel: 905-953-0399

Fax: 905-853-3108

Spicers Canada Ltd. ★

200 Galcat, Vaughan, ON L4L 0B9

Tel: 905-265-6000 / Fax: 905-265-2356

Toll free: 1-800-268-3510

Website: www.spicers.ca

Email: scott.roulston@spicers.ca

Scott Roulston

Services: *Spicers Canada offers a comprehensive lineup of products & equipment to meet your packaging needs - from cartons & tape to protective packaging & shipping supplies. 15 distribution centers strategically located across Canada, market & distribute fine paper, graphic arts supplies, sign & display media & industrial packaging equipment & consumables. Many locations offer Cash & Carry Centers for your convenience*

Steer Insurance Brokers & Consultants

8 King Street East, Suite 202

Toronto, ON M5C 1B5

Tel: 416-366-1141 / Fax: 416-366-4656

Toll-free: 1-866-278-7535

Website: www.steerinsurance.com

Email: mpuddy@steerinsurance.com

Marc Puddy, President

Services: *Insurance brokers & consultants*

Areas Served: All of Canada

★ *New member/Nouveau membre*

Suppliers/Fournisseurs

TWO MEN AND A TRUCK® Canada

245 Yorkland Blvd., Suite 100
Toronto, ON M2J 4W9
Tel: 416-204-0070 / Fax: 416-490-1456
Toll-free: 1-86MOVING4U
Website: www.twomenandatruck.ca
Email: john.prittie@twomenandatruck.ca
John Prittie, President

Services: TWO MEN AND A TRUCK Canada, Master Franchisee for TWO MEN AND A TRUCK International, Inc.; the world's largest local moving franchise specializing in both home & business moving; franchisees offer a full range of moving- & packing-related services, including the sale of boxes & packing supplies; franchises are available in all metropolitan markets across Canada

Areas Served: Canada

Other Association Memberships: Canadian Franchise Association

UNIRISC

9040 Leslie Street, Suite 215
Richmond Hill, ON L4B 3M4
Tel: 905-764-7272 / Fax: 905-764-7273
Toll-free: 1-800-461-5048
Website: www.unirisc.ca
Email: gcarlson@unirisc.com
Gil Carlson, President

Services: Transit insurance & claims management, home warranty, vacant property insurance, healthcare coverage for "inpatients"

Areas Served: Worldwide

Vibac Canada Inc.

12250, Boul. Industriel
Montreal, QC H1B 5M5
Tel: 514-640-0250 / Fax: 514-640-6702
Toll-free: 1-800-557-0192
Website: www.vibacgroup.com
Email: sales@vibac.com
Rino Petrella, Executive VP

Services: Tape manufacturer, Sealast™ brand, Vibac® brand, high adhesion tapes, security printed tapes, & VBC® tape, an ecological, silent unwinding, tear-by-hand upgrade for conventional PVC

Areas Served: Canada, US, Mexico, Central and South America

Other Association Memberships: AMSA

Victory Packaging

6176 Atlantic Drive
Mississauga, ON L5T 1W2
Tel: 416-989-9073 / Fax: 905-670-9519
Toll-free: 1-800-422-1214
Website: www.victorypackaging.com
Email: sstockill@victorypackaging.com
Steve Stockill, Sales

Services: All types of packaging material & van equipment for the moving & storage industry: boxes, tape, newsprint, bubblewrap, paper pads, stretch film, van pads, cargo straps, dollies, ramps

Areas Served: Eastern Ontario, Quebec & Maritimes

Branches:

6176 Atlantic Drive
Mississauga, ON
Tel: 905-670-9520
Fax: 905-670-9519

#105, 6303 – 30th Street S.E.
Calgary, AB
Tel: 403-279-6296
Fax: 403-279-8547

73 Paquin Road
Winnipeg, MB
Tel: 204-661-8000
Fax: 204-661-6550

Wholesale Packaging Ltd.

29 Faulkland Road
Toronto, ON M1L 3S4
Tel: 416-424-4691 / Fax: 416-759-7174
Toll-free: 1-866-566-8515
Website: www.wholesale-boxes.net
Email: postmaster@boxshop.ca
Joyce Dean, General Manager

Services: All moving & storage supplies. We ship across Canada, small orders FedEx & LTL orders

Areas Served: Canada-wide

XN Financial

600 Boul. de Maisonneuve ouest, Suite 2310
Montreal, QC H3A 3J2
Tel: 514-908-1835 / Fax: 514-908-1837
Website: www.xn.com
Email: pcoleman@xn.com
Paul Coleman

Services: Insurance & financial products designed specifically for the needs of international assignees, high net worth individuals & corporate directors & officers

Areas Served: International

Your Moving Depot – Norampac

575 Wentworth Street East, Unit 20
Oshawa, ON L1H 3V8
Tel: 905-438-1906 / Fax: 905-438-1915
Toll-free: 1-888-415-8858
Website: www.yourmovingdepot.ca
Email: kelly@yourmovingdepot.ca
Kelly O'Hara-Curtis, Van Line Sales Agent

Services: Complete inventory of van-line moving boxes & related sundry items; customized cartons available; a Canadian manufacturer with great products & great prices; also sell van equipment, generic moving documents, uniforms & customized corporate apparel & promotional items
YMD, Oshawa, ON – Hours: Mon. to Fri. 8 am to 5:30 pm, Sat. 9 am to 1 pm, & after hours by appointment
Norampac Van Line Outlet, 655 Creditstone Rd., Vaughan, ON L4K 5P9 – Hours: Mon. to Fri. 8 am to 4 pm

Areas Served: Greater Toronto Area, with delivery available across Canada

Zynpak Packaging Products Inc.

245 Drumlin Circle
Concord, ON L4K 3E4
Tel: 905-738-5768 / Fax: 905-660-3008
Website: www.zynpak.com
Email: m.levine@zynpak.com
Michael W. Levine

Services: Over 4000 products to cover virtually every wrapping, packing or shipping need. We also provide Custom Sized & Printed Products for special applications. Whether you need custom sizing, imprinting, or hot stamping – Zynpak Packaging Products Inc. has it

Areas Served: Greater Toronto Area, Canada-wide

Buyers' Guide and Trade List/ Guide des acheteurs et liste des entreprises

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Univan Leasing Ltd.	
Mississauga, ON	3

Van Lines

Allied Van Lines Canada

10403 – 172nd Street, Suite 310
Edmonton, AB T5S 1K9
Tel: 780-443-6821 / Fax: 905-420-2403
Website: www.alliedvanlines.ca
Email: john.rausch@alliedcanada.com
John Rausch, Vice President Canada

Atlas Van Lines (Canada) Ltd.

PO Box 970, 485 North Service Road East
Oakville, ON L6J 5M7
Tel: 905-844-0701 / Fax: 905-844-9325
Toll-free: 1-800-267-3783
Website: www.atlasvanlines.ca
Email: info@atlasvanlines.ca
Robert J. Clark, President & Chief Operating Officer

Great Canadian Van Lines Ltd.

Head Office – Canada
#203, 669 Ridley Place
Delta, BC V3M 6Y9
Tel: 604-540-6683 / Fax: 604-540-6640
Toll-free: 1-800-665-0055
Website: www.greatcanadianvanlines.com
Email: info@greatcanadianvanlines.com
Rick Valiant, Vice President

Mayflower Canada

7229 Pacific Circle
Mississauga, ON L5T 1S9
Tel: 905-565-2185 / Fax: 905-565-2187
Toll-free: 1-866-557-5150
Website: www.mayflower.ca
Email: amartin@moverone.ca
Anne Martin, President

North American Van Lines Canada

10403 – 172nd Street, Suite 310
Edmonton, AB T5S 1K9
Tel: 780-443-6806 / Fax: 780-443-6890
Toll-free: 1-866-632-6806
Website: www.navl.ca
Email: kevin.devereux@navl.ca
Kevin Devereux, Vice President Canada

United Van Lines (Canada) Ltd.

7229 Pacific Circle
Mississauga, ON L5T 1S9
Tel: 905-564-6400 / Fax: 905-564-7944
Toll-free: 1-800-668-5544
Website: www.uvl.com
Email: amartin@moverone.ca
Anne Martin, President

Associations

American Moving and Storage Association (AMSA)

1611 Duke Street
Alexandria, VA 22314-3482
Tel: 703-683-7410 / Fax: 703-683-7527
Website: www.promover.org
Email: ldarr@moving.org
Linda Bauer Darr, President and CEO

Asian Relocation Association (ARA)

705 Sims Drive #01-05
Shun Li Industrial Complex
Singapore, 387384
Tel: 65-62229792 / Fax: 65-62229985
Website: www.asianreloassociation.org
Email: info@asianreloassociation.org
R. Ravindran

British Association of Removers (BAR)

Tangent House, 62 Exchange Road
Watford, Hertfordshire WD18 0TG
Tel: 44 01923 699480 / Fax: 44 01923 699481
Website: www.bar.co.uk
Email: commercial@bar.co.uk
Stephen Vickers, Director General

California Moving & Storage Association (CMSA)

10900 E. 183rd Street, #300
Cerritos, CA 90703
Tel: 562-865-2900 / Fax: 562-865-2944
Website: www.thecmsa.org
Email: sweitekamp@thecmsa.org
Steve Weitekamp, President

Canadian Association of Movers (CAM)

PO Box 30039, RPO New Westminster
Thornhill, ON L4J 0C6
Tel: 905-848-6579 / Fax: 905-848-8499
Toll-free: 1-866-860-0065
Website: www.mover.net
Email: admin@mover.net
John Levi, President

Canadian Employee Relocation Council (CERC)

180 Dundas Street West, Suite 1506
Toronto, ON M5G 1Z8
Tel: 416-593-9812 / Fax: 416-593-1139
Toll-free: 1-866-357-2372
Website: www.cerc.ca
Email: info@cerc.ca
Stephen Cryne, President & CEO

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CAM ON LinkedIn

The Canadian Association of Movers has established two groups on www.Linkedin.com. The groups are intended to help members communicate with other members of the Canadian moving industry. You can exchange ideas, concerns and opportunities. We can announce changes in rules, regulations and legislation in a timely fashion. We can ask questions of our fellow movers about any moving topic and receive expert opinions from across the industry.

- Canadian Movers Network
- Canadian Overseas Movers Network

The Canadian Movers Network is open to all members of the Association; the Canadian Overseas Movers Network is open to international mover members. The opportunity to use these facilities is only limited by our imaginations.

To join the group, you must be a CAM member and a member of www.Linkedin.com. Membership in LinkedIn is free. Once you have your membership, go to LinkedIn's "Groups" link and click on the Groups Directory. Search for Canadian Movers. Click on the Join Group button and we will include you in the group as quickly as possible.



L'ACD SUR LinkedIn

L'Association Canadienne des Déménageurs a établi deux réseaux sur www.Linkedin.com. Les réseaux permettront à nos membres de communiquer avec d'autres membres de l'industrie canadienne du déménagement. Vous pouvez y partager des idées, des problématiques et des opportunités. Nous pouvons y annoncer des changements dans les règles, les règlements et les lois de manière rapide et efficace. Nous pouvons y poser des questions de nos membres déménageurs relatives à tout sujet pertinent au déménagement et recevoir des opinions d'experts provenant de toute l'industrie.

- Réseau « Canadian Movers »
- Réseau « Canadian Overseas Movers »

Le réseau « Canadian Movers » est offert à tous les membres de l'Association; le réseau « Canadian Overseas Movers » est offert à tous les membres déménageurs internationaux. Les opportunités reliées à l'utilisation de ces réseaux ne sont restreintes que par les limites de notre imagination.

Pour vous joindre au réseau, vous devez être un membre de l'ACD et un membre de www.Linkedin.com. L'adhésion à LinkedIn est gratuite. Une fois inscrit, allez au lien des « réseaux » LinkedIn et cliquez sur le Répertoire des réseaux. Recherchez « Canadian Movers ». Cliquez sur le bouton pour vous joindre au réseau et nous vous incluons dans le réseau dès que possible.

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