



**Exciting Opportunity in Toronto for
Experienced Sales Professionals
with Moving Industry Background!**

Join Tippet Richardson, an iconic industry leader with a legacy dating back to 1927! We're seeking enthusiastic and skilled Sales Representatives/Business Development professionals to contribute their expertise to our dynamic team in Toronto, ON.

Why Choose Us?

- Exceptional brand recognition and stability within the moving industry
- Personal growth opportunities through continuous training and development
- Competitive compensation ranging from CA\$60,000 to CA\$100,000 per year.
- Clear pathways for career progression within our organization
- Engaging team-building activities fostering a positive work culture.
- Open communication where your ideas are valued and encouraged.

What You'll Do:

As a Sales Representative/Business Development professional at Tippet Richardson, you'll play a pivotal role in driving sales growth and building strong customer relationships. Your responsibilities will include:

- Utilizing your sales experience and moving industry expertise to develop new business opportunities and cater to our loyal customers.
- Engaging with both corporate accounts and COD customers, providing exceptional service and solutions tailored to their needs.
- Showcasing your networking skills to expand our clientele base and foster existing relationships.
- Taking charge of the sales process, from qualifying leads to negotiating and closing deals
- Collaborating with management to ensure your sales strategies align with company goals.

Requirements:

- A minimum of 3 years of sales experience and 3 years of moving industry experience
- Proven track record of success in sales, with strong networking and customer relationship-building skills

- Ability to work independently and as part of a team, showcasing excellent communication and organizational abilities.

Join Our Team:

Don't miss this chance to be part of our innovative team and make a difference! If you're a driven sales professional with a background in the moving industry, apply now and bring your expertise to Tippet Richardson!

How to apply :

Send in your job applications and resumes to dheredia@tr1927.com

Company Website: www.tr1927.com Company Address: 25 Metropolitan Road, Toronto, ON

Apply now and embark on a rewarding career journey with Tippet Richardson!