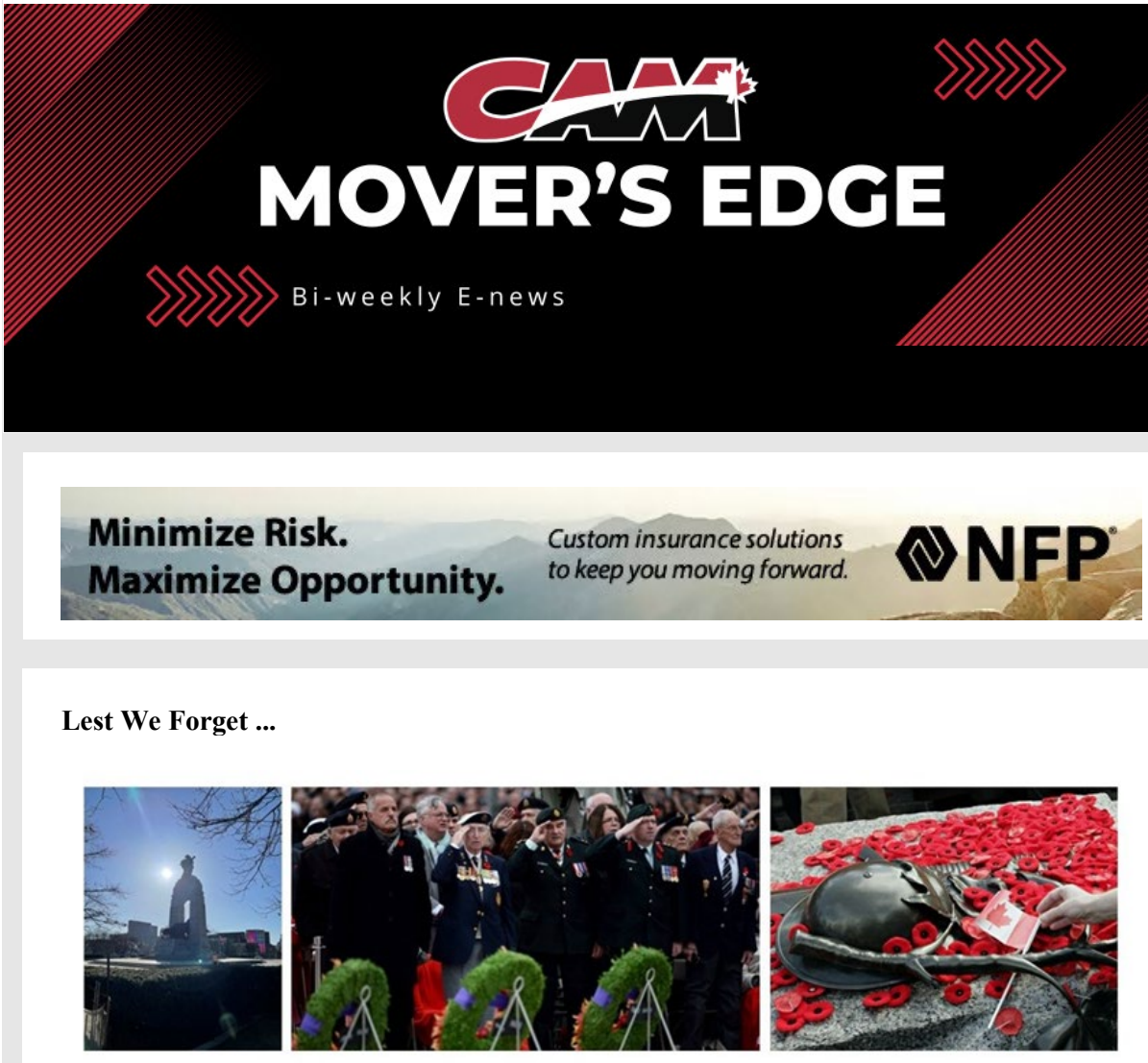
November 3, 2026 | Issue 437

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Lest We Forget ...

In this Issue

- Navigating the Squeeze Together
- New Time Zones - update!!!
- Last Chance: CAM Webinar - Focus on Profitability: Managing Fuel Costs
- Deadline Looming: #CAM2026 Have You Registered Yet?
- CAM News
- 12 Days Until CAM2026
- CAM Classifieds
- End of the Road for Canada's World Famous Ice Highway





CAM 2026
RICHMOND BC
NOV.15-17
www.mover.net/events

President's Message



Nancy Irvine, CPM, CAM President

Navigating the Squeeze Together

A few weeks ago, I attended the Atlas Canada conference in Toronto. It was great to see many of our mover members and suppliers and to have some candid conversations about how our industry is doing after the upheaval of the pandemic and the craziness of the last two years.

There's no question: the challenges have changed for moving companies, but they haven't eased.

Wars in the Middle East and Ukraine, U.S. tariffs and trade uncertainty are putting pressure on operating costs and customer demand. Fuel, equipment and shipping costs are higher and less predictable, while concerns about jobs, housing affordability and business conditions are prompting households and employers to postpone moves.

For our members, it's a difficult balance: customers are watching their spending, while companies need to protect their already-tight margins.

Early in 2026, **Peter McCullough** and I set up a webinar series for CAM's annual *Spring Training*. Who knew that when we organized the three-part Profitability series, we would still be dealing with rising diesel costs and never-ending tariffs that push us to a point that could almost be classified as a crisis?

The first two webinar sessions were well received and eye-opening. Peter explored labour costs and asset use, and the decisions that can quietly drain a moving company's profits.

Now we're tackling the third and final topic: managing fuel costs.

If you're concerned about your bottom line, you won't want to miss this session. Registration information is below, along with recent TruckNews.com articles on fuel and natural gas trucks.

Webinars are one way CAM gives you practical information to help your business thrive. Our Richmond conference offers another—with the added value of being together in person.

One of the things I value most about our conference is the chance to step away from the day-to-day, connect with people who understand our business and go home with fresh ideas.

This year's program offers plenty to talk about, from improving leadership and employee retention to trucking industry developments and what AI means for your marketing. We'll also hear from different generations of movers about finding a middle ground between old and new ways of doing business. Finally, we'll put our heads together for our always-popular roundtable discussions on topics that matter to you.

I hope you'll join us November 15–17 to share your experiences, learn from one another and strengthen the connections that make our association such a valuable community.

(And when Spring Training rolls around in February, we hope you and your employees step up to the plate.)



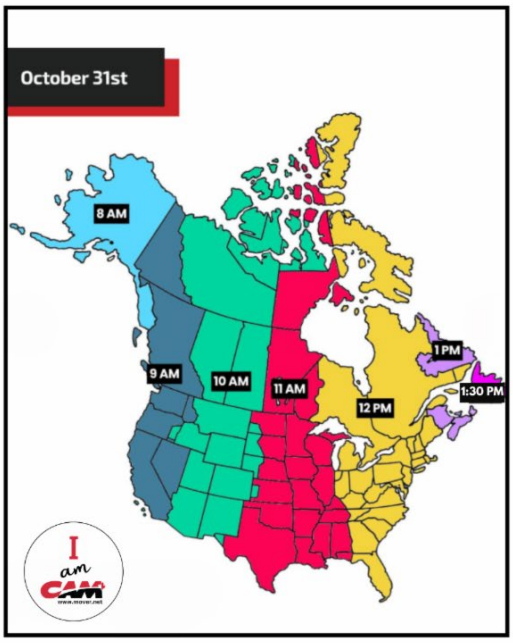
UPDATE

Our New Confusing Time Zones - Upcoming Changes

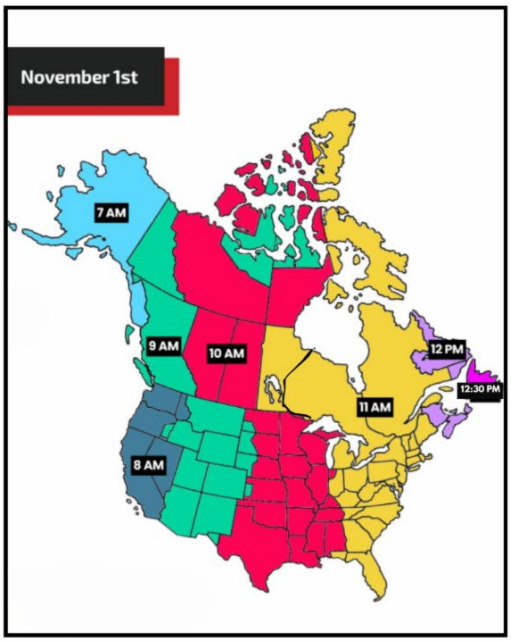
Things are so complicated with this time change. Hopefully this info and map will help you out. Feel free to download the printable version.

Thanks to those who alerted us to Northwestern Ontario. They stay with Manitoba time.

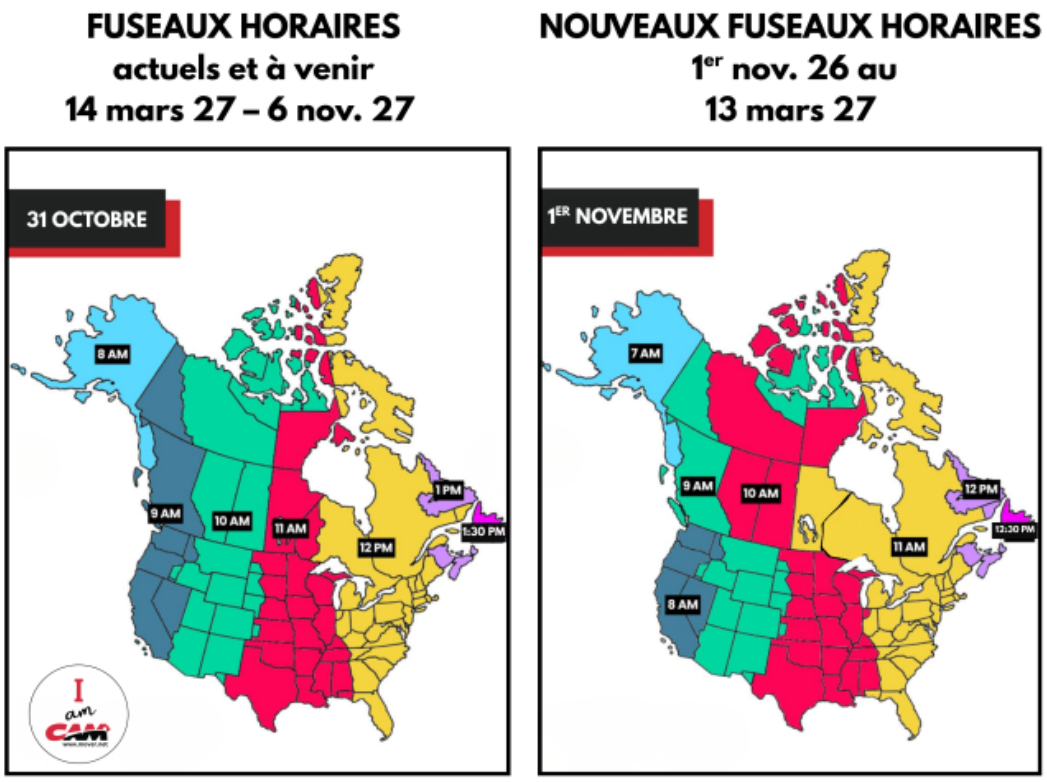
CURRENT TIME ZONES & THEN MAR 14/27 - NOV 6/27



NEW TIME ZONES - NOV 1/26 TO MAR 13/27



Printable Map EN



Printable Map

Provinces/Territories NOT changing time on November 1

- **British Columbia:** Will remain on Pacific Time (PCT) year-round after its final spring clock change in March 2026.
- **Alberta & Northwest Territories:** Move permanently to year-round Mountain-aligned time (keeping their summer clocks).
- **Saskatchewan:** Continues its long-standing practice of staying on Central Standard Time (CST) year-round with no clock changes.
- **Manitoba:** Will permanently stay on Central Daylight Time (CDT) starting November 1, 2026. Winnipeg and Toronto will temporarily share the same local time during the winter months

- **Northwestern Ontario:** Communities west of the 90th meridian (such as Kenora, Dryden, Rainy River and Fort Frances) will stay on permanent Central Daylight Time (CDT), continuing to align with Manitoba in the winter.
- **Yukon Territories:** Yukon remains on year-round Yukon Standard Time (since 2020)

Provinces/Territories "Falling Back"

- **Ontario**: Major cities like Toronto and Ottawa, along with Thunder Bay, will fall back one hour
- **Québec:** Most of the province (Montreal, Quebec City) will fall back, though northern and eastern pockets like Blanc-Sablon (Lower North Shore) will remain on Atlantic Standard Time year-round.
- **Atlantic Provinces (NB, NS, PEI, NL):** Continue traditional seasonal clock changes.
- **Nunavut:** Some parts of Nunavut continue standard regional time changes and will fall back.

Got it? Good for you!

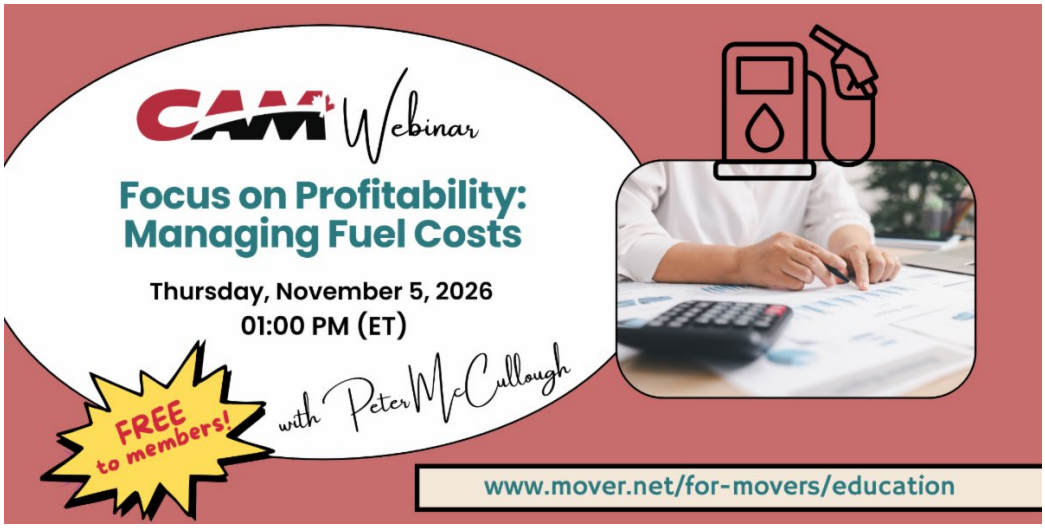




This Thursday

Focus on Profitability: Managing Fuel Costs

Nov 5, 2026, 1 PM (ET)



In the 3rd of our series on profitability, **Peter McCullough** of Raven Research will review strategies to improve fuel efficiency (miles per gallon/kilometers per litre) as well as procurement approaches to reduce cost per gallon/litre.

Guess what? You can **register now** and get a calendar reminder!

Register here

Check out the previous webinars

More on Fuel

Operational Threat

The current diesel crisis represents an unprecedented operational threat. Diesel prices are escalating at a pace and magnitude that have systematically disrupted the cash flow of transportation companies nationwide. Check out this recent article from **TruckNews.com**

Are Natural Gas Trucks the Answer?

Rising diesel prices are renewing fleet interest in compressed natural gas (CNG)- powered trucks, largely because of potential fuel savings. With natural gas remaining cheaper, the widening price gap strengthens the financial case for switching. Fleets that previously explored the technology but delayed purchases are taking another look as expectations grow that high diesel costs could persist.

Improved natural gas engine performance and upcoming changes to diesel emissions requirements are also driving interest. However, the suitability of natural gas trucks depends on a fleet's operations and access to adequate fuelling infrastructure. Where that infrastructure is available, lower fuel costs are making natural gas an increasingly attractive alternative to diesel.

Read more here



CAM2026 - HAVE YOU REGISTERED YET?

ONLY DAYS LEFT!



Make the most of it: come for the full conference

The full CAM2026 experience includes two-and-a-half days of practical, business-focused sessions, roundtables, networking, supplier connections, and social events, all designed to help you build relationships and bring fresh ideas back to your business. Full conference registrations range from $525 - $750.

First conference? First-timer rate ($150 off).

First step toward new connections.

And if you have never attended a CAM conference before, this is the perfect time to jump in. First-time mover attendees qualify for a special registration rate, making it easier than ever to experience the conference's energy, connections, and value for yourself.

Can't make the whole conference? Join the action your way.

We know that it's not always easy to get away. If a full conference isn't in the cards, plan to come for the parts that work for you.

$125 - Join us **Sunday** to kick off CAM2026, reconnect with industry friends, and build momentum for the conference. Bring your colleagues for the evening!

$225 - Celebrate at the Awards Dinner on **Tuesday night**, one of CAM's most popular events, as we recognize the outstanding people and companies helping to move our industry forward.

$400 - Come for **one day** of your choosing, either Monday or Tuesday, and we'll throw in Sunday for free.

Or for **$650**, **share your registration with someone in your company**, so you can split the conference between you - because even one great conversation can lead to a new idea, opportunity or connection.

Secure your spot now!





Chris Webber Back at NFP



We were delighted to hear that CAM's great supporter, Chris Webber, is back!

Congratulations on your new role.

Here's a note from Chris to all of you:

After a brief break from the industry, I'm pleased to announce I'm back with NFP Canada. While many people know me from my previous role as a broker, I'm excited to be coming back as the Director of the Moving & Storage program.

The moving and storage industry has always felt like a close-knit community, and I'm looking forward to reconnecting with old friends and making new connections. This new chapter gives me the chance to work with clients and partners from a different perspective while helping guide the continued growth of a program dedicated to this sector.

I'm grateful for the warm welcome back and look forward to working alongside CAM members and industry partners as we continue building on a strong foundation together.

United Van Lines (Canada) Ltd. Certified as a *Great Place to Work*®

United Van Lines (Canada) Ltd. is proud to announce that it has officially been certified as a *Great Place to Work*® after a comprehensive, independent analysis conducted by the Great Place to Work Institute Canada. The prestigious certification is based entirely on direct, anonymous feedback from employees regarding their workplace experience, corporate culture, and level of trust in leadership.

The designation highlights United Van Lines Canada’s commitment to fostering an inclusive, supportive, and growth-oriented work environment for its staff, who support its national network of Member companies, drivers, and frontline personnel.

This recognition marks a major milestone for United Van Lines (Canada) Ltd. as it continues to strengthen its workplace programs, professional development initiatives, and commitment to workforce well-being across the Canadian relocation and logistics industry.

"Our people are the backbone of everything we do. They support our Member companies, drivers, and frontline moving crews in delivering exceptional care to our customers and help ensure seamless operations nationwide. Earning the *Great Place to Work*® certification is a true testament to our staff's resilience, dedication, and shared values. It reflects our ongoing promise to maintain a Higher Standard of Care not just for our clients, but for our team members every single day." - Carmen Stang, President

Congratulations to United Van Lines (Canada).

Read more





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Time's Running Out to Register! - This Friday!

This November, for the first time in over a decade, CAM's annual conference is heading to Richmond, BC.

Whether you are looking to sharpen your business strategy, meet suppliers face-to-face, trade ideas with fellow movers or simply see what all the conference buzz is about, CAM2026 is your chance to get in the game.



Check out #CAM2026

CAM2026 General Schedule



Sunday, November 15th

9:00 AM	Trade Show Set-Up
11:00 AM	CAM Board Meeting
3:00 PM	Registration Opens
3:00 PM	Welcome Reception & Grey Cup Tailgate Party

Monday, November 16th

7:30 AM - 4:20 PM	Conference & Trade Show
11:45 AM - 12:15 PM	Annual General Meeting
2:15 PM - 2:45 PM	CAMily Feud
4:45 PM - 8:00 PM	Shuttle Buses to NFP Night
5:00 PM - 7:00 PM	NFP Night @ Richmond Olympic Oval

Tuesday, November 17th

7:30 AM - 4:00 PM	Conference & Trade Show
9:55 AM -10:30 AM	CAMily Feud
2:40 PM - 3:10 PM	It's 5 O'Clock Somewhere
3:10 PM - 3:40 PM	CAMily Feud Finals
6:00 PM - 7:00 PM	Chairman's Reception
7:00 PM - 9:30 PM	CAM Awards Banquet

The Topics



To keep the learning momentum going, our attendees suggest topics for next year's conference.

From sharpening your networking skills with 10 Ways to Work a Room and exploring Leading with Style, to timely updates from BC Trucking and practical conversations about the employee experience, every session offers something you can take back to your team.

Look ahead with What AI Means for Your Marketing, reflect on succession and growth in Back to the Future: Legacy, Leadership and Letting Go, and join our always-popular roundtable discussions—where some of the industry's most valuable learning comes directly from fellow members.

Come ready to learn, share, and be part of the conversations shaping the future of moving.

Meet the people who help keep your business moving.



One of the best parts of the CAM conference is the Trade Show—your opportunity to connect face-to-face with suppliers from across Canada, all in one place.

From products and services to technology, equipment, insurance, training and business solutions, the CAM2026 Trade Show brings together the people and companies who understand the moving industry and are ready to help your business move forward.

Skip the back-and-forth emails and make meaningful connections in one place. You may leave with a new idea, a new partner or a solution to your next business challenge.

Play Passport to Gold by visiting all exhibitors, and you could land on the podium and win a cash prize.



Thank You Sponsors!

Our CAM2026 sponsors are the champions behind the scenes—providing the support, partnership, and encouragement that help make this conference possible.

As we come together to exchange ideas, build connections, and reach for the podium in our industry, their commitment gives our members the Olympic-level support needed to aim higher, perform stronger, and celebrate success together.

Thank you to every sponsor for investing in CAM and helping make CAM2026 a gold-medal event.



Check out #CAM2026

Going for dinner in Richmond?

Richmond is a fabulous place for a foodie! Here are some suggestions from Richmond Tourism of their fave places to nosh:

Steveston:

- Catch
- Blue Canoe

- Steveston Seafood House
- Britannia Brewing Company
- Kove Kitchen

Richmond:

- The Story Café
- Flying Beaver
- House of Dawn Steakhouse (pricey)
- Gordon Ramsay's Steak (pricey)
- The Fish Man
- Empire Seafood Restaurant

Chains:

- Cactus Club
- Earl's Kitchen and Bar
- Chop Steakhouse

Alexandra Road is full of Asian inspired restaurants and each hotel restaurant has fantastic food.



CAM CLASSIFIEDS

Lease Takeover - 2023 Freightliner M2 Tandem Moving Truck (Calgary)

A CAM member in Calgary is looking for a mover to take over the lease on one of their trucks. Visit our **Buy/Sell webpage** for details and pictures.



End of the Road for Canada's World Famous Ice Highway



Financial Post, October 21, 2026

For the first time in nearly 50 years, the 400 km Tibbitt-to-Contwoyto winter road connecting the Far North to the rest of Canada will not be built, and climate change is not to blame.

Mine closures, falling natural diamond prices and growing demand for lab-grown stones have reduced the need for the famous heavy-haul route, leaving truckers, northern businesses and Indigenous communities facing significant economic uncertainty.

Proposed all-season roads offer hope for new mining and transportation opportunities, but remain years away. While the ice road may return temporarily to support mine cleanup and equipment removal, its hiatus marks a major transition for northern transportation.

Read More



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